BEMIDJI CITY COUNCIL
REGULAR MEETING AGENDA

Monday, May 5, 2025

Council Chambers
City Hall – 317 4th Street NW
6:00 PM

ROLL CALL

PLEDGE OF ALLEGIANCE TO THE FLAG

AMENDMENTS TO THE AGENDA

MINUTES

1) March 24, 2025 Work Session
   April 7, 2025 Council Meeting

CONSENT AGENDA #1

Items in the Consent Agenda are approved with one motion without discussion/debate. The Mayor will ask if any Councilmember wishes to remove an item. If no items are to be removed, the Mayor will then ask for a motion to approve the Consent Agenda.

2) Claims Submitted by Finance Officer in the Amount Of $758,956.57

3) Claims Submitted by ASM Global for the Sanford Center in the Amount of $54,989.31

4) Approve March Financials from ASM Global for the Sanford Center

5) 2025 Business License Approvals

6) Approve Special Event Permit for MMIW218 Awareness Walk (May 17)

7) Approve Special Event Permit for 2025 Bike Bemidji - Loop the Lake (June 21)

8) Recommendation from Charter Commission Regarding Charter Amendment

9) Award of Low Quote for Lift Station Refurbishment to Quality Flow Systems ($42,860)

10) Award of Low Quote for 2025 Sanitary Sewer Slip Lining Project to Visu-Sewer ($119,750)

11) Authorize Consultant Service Contract with Moore Engineering

12) Declare Surplus Equipment and Authorize Disposal (Parks)

13) Resolution Accepting Donation from North Country Snowmobile Club ($2,000)

14) Resolution to Not Waive the Monetary Limits on Tort Liability

CONSENT AGENDA #2

15) Claims Submitted by Finance Officer to VisitBemidji in the Amount of $31,376.93

CITIZENS WITH BUSINESS BEFORE THIS COUNCIL-NOT ON AGENDA

Public Comment – Please give your name, address, and state your concern/comment. Visitors may share their concerns with City Council on any issue, which is not already on the agenda. Each

person will have 3 minutes to speak. The Mayor reserves the right to limit an individual's presentation if it becomes redundant, repetitive or overly argumentative. The Mayor may also limit the number of individual presentations on any issue to accommodate the scheduled agenda items. COMMENTS WILL BE TAKEN UNDER ADVISEMENT BY THE COUNCIL.

PUBLIC HEARING

16) Conduct Public Hearing Regarding MS4 Permit – Storm Water Pollution Prevention Program (SWPPP)

17) Public Hearing for Winkk Inc. (dba Keg N'Cork) for the Seasonal Expansion of Liquor License Regarding Outdoor Dining and Permit for Street/Sidwalk Café

ORDINANCES

18) Public Hearing and Second Reading of an Ordinance Amending the Zoning Map Adopted in Chapter 28 of the Bemidji City Code Entitled "Development Code"

REPORT

19) Analysis of 2023 Municipal Liquor Store Operations

COUNCIL COMMITTEE REPORTS

UPCOMING MEETINGS

20) Monday, May 12 - 5:30 p.m. - Planning Board
Monday, May 19 - 6:00 p.m. - Council Meeting
Monday, May 26 - Holiday

ADJOURN

DRAFT

CITY COUNCIL PROCEEDINGS
BEMIDJI, MINNESOTA
Work Session – March 24, 2025

Pursuant to due call and notice, a work session of the City Council of the City of Bemidji, Beltrami County, Minnesota, was held on Monday, March 10, 2025 at 5:30 p.m. in the Council Chambers of City Hall, Mayor Prince presiding.

Upon roll call, the following Councilmembers were declared present: Prince, Fiskevold Gould, Peterson, Dickinson, Rivera, Eaton, Thayer.

Present: City Manager Rich Spiczka, Finance Director Donna Coe, Fire Chief Justin Sherwood, City Clerk Michelle Miller

Code of Conduct
The Council reviewed the code of conduct, with members expressing varying opinions on its necessity and enforcement. Key points include:

- The code of conduct was intended to help facilitate meetings and improve council interactions.
- Some councilmembers were indifferent but supportive of the document.
- Non-verbal communication was the most discussed aspect, with members acknowledging it can be challenging to control facial expressions.
- Mayor Prince suggested a potential third-party audit of meetings to provide neutral feedback on non-verbal interactions.
- Councilmember Rivera proposed having mediated conversations between councilmembers if communication issues arise.
- The council agreed the document serves as a guide for respectful interaction and working together, especially when disagreements arise.
- No major changes were recommended, but there was consensus on potentially refining the section about non-verbal communication.
- The council also discussed the importance of revisiting the city's mission, vision, and values in the future.

SAFER Grant Application Submission (Fire)
Council discussed the SAFER grant application for the fire department, which seeks $1.5 million over three years to hire four new full-time firefighters. Council's discussion on the SAFER grant application centered on several key points:

- Councilmembers' perspectives:
    - Could be an estimated 6% potential levy increase (could be lower due to growth); however, Rural Fire Association would cover approximately 44-46% of costs
    - Potential long-term commitment after grant funding ends
    - Supportive of improving firefighter safety
    - Concerned about long-term financial sustainability
    - Interested in proactive staffing solutions
    - Desire to support firefighters and community safety
- Chief Sherwood highlighted the following:

- Need for adequate staffing (only one full-time firefighter can be guaranteed on the primary engine during a call)
- Difficulty ensuring consistent coverage due to paid time off
- While paid-on-call firefighters play an essential role, 97% of emergency Reponses are handled by career staff, placing a significant load on full-time firefighters
- Importance of proactive services like fire inspections
- Current grant application is on hold due to federal funding freeze

The council generally supported pursuing the SAFER grant with the discussion focused on balancing financial constraints with the critical need to ensure firefighter and community safety.

ADJOURN

There being no further business, motion by Peterson, seconded by Thayer, to adjourn the meeting. Motion carried by unanimous voice vote. Meeting adjourned at 6:55 p.m.

Respectfully submitted,

Michelle R. Miller

Michelle R. Miller
City Clerk

DRAFT

PROCEEDINGS
BEMIDJI, MINNESOTA
Regular Meeting – April 7, 2025

Pursuant to due call and notice, a regular meeting of the City Council of the City of Bemidji, Beltrami County, Minnesota, was held on Monday, April 7, 2025, at 6:00 p.m. in the Council Chambers of City Hall, Mayor Prince presiding.

Upon roll call, the following Councilmembers were declared present: Prince, Fiskevold Gould, Peterson, Dickinson, Rivera, Eaton, Thayer.

Staff Present: City Manager Rich Spiczka, Finance Director Donna Coe, City Engineer Sam Anderson, Fire Chief Justin Sherwood, City Clerk Michelle Miller

AMENDMENTS TO AGENDA
Mayor Prince called for any amendments to the agenda. **Motion by Thayer, seconded by Peterson, approving the agenda as presented. Motion carried by unanimous voice vote.**

MINUTES
The following minutes were presented for approval:
February 24, 2025 Work Session
March 3, 2025 Council Meeting
March 3, 2025 Special Meeting (Closed)

Motion by Eaton, seconded by Thayer, approving minutes as presented. Motion carried by unanimous voice vote.

CONSENT AGENDA #1
Mayor Prince called for any amendments to be made to Consent Agenda. Fiskevold Gould asked to be included in the council travel authorization. The following Consent Agenda items were presented for approval. **Motion by Thayer, seconded by Dickinson, to approve Consent Agenda items as follows:**

1. Claims Submitted by Finance Officer in the Amount of $1,075,295.62
2. Claims Submitted by ASM Global for the Sanford Center in the Amount of $147,110.14
3. 2025 Business License Approvals
4. Approve Special Event Permit for Voyageurs Banana Walk (May 15)
5. Approve Special Event Permit for Sunset Sounds
6. Approve Special Event Permit for Take A Kid Fishing (June 11)
7. Approve Special Event Permits for Annual Jaycees Water Carnival
8. Approve Temporary 1-4 Day Liquor License for Jaycees Water Carnival
9. **RESOLUTION NO. 6612:** Approving the Site and Related Requests for the 81st Annual Jaycees Water Carnival
10. Approve Services for Downtown Tree Replacement Project
11. Approve Purchase of Polycarbonate Replacement at the Diamond Building
12. Approve Professional Services Amendment #2 for Middle School Drive NW & Hannah Avenue NW Project - City Project 23-05
13. Approve Award of Quote for 2025 Alley and Lot 7 Paving
14. Approve School Resource Officer Agreement with ISD #31
15. Approve Payment Processing Agreement with CSG Forte Payments, Inc

16. Approve Council Travel Authorization-LMC Annual Conference (Duluth), June 25-27-Thayer, Fiskevold Gould

Motion carried by the following roll call vote: Yeas: Prince, Fiskevold Gould, Peterson, Dickinson, Rivera, Eaton, Thayer.

CONSENT AGENDA #2

Mayor Prince called for any items to be pulled from consent agenda #2. The following Consent Agenda item was presented for approval. **Motion by Dickinson, seconded by Eaton, approving Consent Agenda #2 as follows:**

1. Claims Submitted by Finance Officer for Visit Bemidji in the Amount of $34,759.36

Motion carried by the following roll call vote: Yeas: Thayer, Fiskevold Gould, Prince, Rivera, Daton, Dickinson. Abstain: Peterson due to his role as the Executive Director of Visit Bemidji.

CITIZENS WITH BUSINESS NOT ON AGENDA

- No appearance.

NEW BUSINESS

Consider Engagement Letter with Baker Tilly Advisory Group for Compensation Study

Cities typically complete job classification/compensation studies every five to seven years to accomplish and address the following:

- Develop pay scale as an effective recruitment and retention tool
- Position duties and responsibilities changes
- Changes in City issues and service level complexity
- Organizational structure changes
- Pay comparison to similar external entities
- Union contract negotiation supporting documentation
- Determine pay equity compliance

The last detailed compensation study was conducted in 2018 and a review is required to considering updating City positions. The proposed review will also include the Airport positions. The previous external market comparison considered other greater MN regional centers service levels, complexity, development activity and Event Center and State University presence. Bemidji has several unique challenges including:

- Tax exempt property and related funding challenges
- Concentration of government employment
- Low median income levels
- Lower housing values
- Tourism impact
- Complex and high level of development and construction projects
- Level of rental units
- Higher level of public safety calls and crime rates
- Socio-economic issues
- Planning and expansion at City borders
- Wastewater Plant on Mississippi River and lift station volume
- Water well field issues
- Airport

Compensation Study Information Deliverables:
Baker Tilly Advisory Group provides the following documentation regarding their work:

- Aggregate Market Results
- Comparable of existing levels to the market levels, min, max and full range
- Job Evaluation Results
- Comparable existing pay range to market pay range
- Pay plan with grand assignments
- Implementation scenarios and results
- Pay plan and grade assignments for maintenance

Motion by Eaton, seconded by Fiskevold Gould approving the Consultant Service Contract with Baker Tilly Advisory Group for the Classification and Compensation Study in the amount of $49,600 and authorize execution by the Mayor and City Manager. Motion carried by unanimous voice vote.

Consider Design & Bidding of TH 197 Light Pole Replacement Project and Authorize Professional Services Agreement – City Project 25-06
Anderson stated that staff has been struggling the past few years keeping up with the rapidly deteriorating decorative light poles along TH 197 between the Mississippi Bridge and 1st Street E between Lake Bemidji & Lake Irving. Our understanding is that the original decorative poles installed in the early 2000's were all made of carbon steel, not aluminum or stainless steel. MnDOT snow maintenance and chlorides have rapidly deteriorated the bases of the poles and they are a fall risk.

Just in the last couple years the City has replaced 17 light poles, using up all of our aluminum/stainless steel light pole reserves, keeping up with the carbon steel light poles that are forming holes at the bases of the light pole. City staff took down six light poles in 2024 over concerns that high winds may knock them over. Those six pole locations have not been replaced and staff have no reserves to do so currently and there may be additional light poles that will need to be removed in the near future.

Through the ARPA dollar discussions last year, it was determined to not fund the replacement of some of the existing decorative "Bemidji style" light poles using that funding source. Staff have been in contact with MnDOT State Aid representatives and feel comfortable that there's as much as $500,000 in grant funding available to the City to replace the current decorative light poles with a standard "cobra" style light pole. The proposed MnDOT funding won't cover the decorative style we currently have.

Finances
Staff have counted 63 total decorative light pole locations within the TH 197 corridor between 2nd Street NW & 1st Street E. The funding may only cover those light poles within MnDOT right of way. Of the 63 locations, we anticipate the City will need to pay for 7-8 locations that are on city owned cross streets between the eastbound & westbound TH 197 travel lanes. We anticipate the $500,000 grant amount to be able to cover the eligible light poles and are told that can include replacement light poles with banner brackets and electrical outlets.

Staff received a professional services proposal from EAPC for $11,500 to assist city staff with electrical design services for this project. EAPC would assist with light pole design, wiring details, and electrical specifications, with staff putting together the remaining plan and proposal. With the potential eight light poles that may be a city cost plus the design proposal fee, staff are anticipating a potential city cost of $65,000 to cover the remaining non-grant eligible costs. Staff are proposing to use the Construction Reserves Account for those costs.

Schedule
Upon approval, design would begin immediately with the intent to have bids for Council review after July 1, 2025, as this is when the funding is available. Depending on light pole delivery lead times, it may be a late 2025 or 2026 construction season installation timeframe. The existing poles would remain until they are replaced.

Motion by Rivera, seconded by Thayer authorizing the design and advertisement of the TH 197 light pole replacement project and execution by the City Manager to enter into a professional services agreement with EAPC for $11,500 – City Project 25-06. Motion carried by unanimous voice vote.

COUNCIL COMMITTEE UPDATES
Councilmembers provided updates on council committees.

UPCOMING MEETINGS
- Monday, April 14 - 5:30 p.m. - Planning Board
- Monday, April 21 - 6:00 p.m. - Council Meeting
- Monday, April 28 - 5:30 p.m. - Work Session (Lead & Copper Update)

ADJOURN
There being no further business, motion by Peterson, seconded by Thayer, to adjourn the meeting. Motion carried by unanimous voice vote. Meeting adjourned at 6:48 p.m.

Respectfully submitted,

Michelle R. Miller
City Clerk

Bill List Summary

May 5th, 2025

Check /Wire	Vendor	Amount
42378 - 42466	See Attached List	758,956.57
		$758,956.57

	TOTAL	$ 758,956.57

Accounts Payable

Blanket Voucher Approval Document

User: denisea
Printed: 04/30/2025 - 10:25AM
Warrant Request Date: 5/5/2025
DAC Fund:

Batch: 00406.05.2025

COUNCIL BILL LIST

Line	Claimant	Voucher No.	Amount
1	Ace On The Lake	000042378	890.33
2	Adams,Denise	000000000	150.00
3	Alex Air Apparatus 2 LLC	000042379	596.12
4	American Flagpole & Flag Co.	000042380	433.23
5	Artisan Beer Company	000042381	353.80
6	Ascentek, Inc.	000042382	319.02
7	Barr Engineering Company	000042383	2,052.00
8	Bellboy Corporation	000000000	3,318.35
9	Beltrami County Auditor/Treasurer	000042384	4,702.53
10	Bemidji Coca-Cola Bottling Co, Inc	000042385	334.60
11	Bemidji Paper Sales, Inc.	000042386	1,154.82
12	Bernick's	000000000	28,069.94
13	Bessler Electric	000042387	5,996.74
14	Boyer Mechanical Services	000000000	360.00
15	Breakthru Beverage Minnesota Beer, LLC	000042388	57.00
16	Breakthru Beverage Minnesota Wine & Spirits, LLC	000042389	19,307.81
17	Bremseth,Dylan	000042390	500.00
18	Cablecast Community Media	000042391	800.00
19	Cenex Fleetcard	000042392	22,939.17
20	City of Bemidji - ACH	000000000	49,461.37
21	CJ Services	000042393	1,325.00
22	Cleaning Maid Simple	000000000	1,215.00
23	Climate Control, Inc.	000042394	150.00
24	Column Software PBC	000042395	71.25
25	Cool Threads	000042396	619.82
26	Core & Main	000042397	1,923.50
27	Dahlheimer Beverage Brainerd	000000000	4,623.93
28	Dakota Supply Group, Inc.	000000000	1,159.63
29	Darrell's Auto Glass	000042398	370.00
30	Dick's Plumbing & Heating, Inc	000042399	1,852.77
31	D-S Beverages	000042400	35,238.52
32	DSGW Architects	000042401	1,080.00
33	EAPC Architects Engineers	000042402	4,066.25
34	Earl F. Andersen, Inc.	000042403	946.15
35	Emergency Automotive Technologies, Inc.	000000000	1,249.90
36	Erickson,Justin	000042404	500.00
37	Fed Ex	000042405	85.44
38	Finnegan Playground Adventures	000042406	2,054.09
39	FleetPride, Inc.	000042407	189.53
40	Flexible Pipe Tool Company	000000000	144,553.00
41	Forestedge Winery	000000000	828.00
42	Frenzel Construction, Inc.	000042408	2,431.66
43	Grainger	000042409	1,291.80
44	Grand Forks Fire Equipment LLC	000000000	206.53
		Page Total:	$349,828.60

Line	Claimant	Voucher No.	Amount
45	Guardian Fleet Safety	000042410	63,711.66
46	Hach Company	000042411	1,504.00
47	Hawkins, Inc.	000042412	33,773.01
48	Hovde,Donald	000042413	66.92
49	Ink Spot Press	000042414	138.38
50	Intoximeters, Inc.	000042415	1,270.00
51	Iverson Corner Drug, Inc.	000042416	19.98
52	J & L Oil	000042417	707.15
53	Jim Hirt Trucking, Inc	000042418	888.42
54	Johnson Bros., Inc.	000042419	31,049.95
55	Johnson,Chance	000000000	295.40
56	Jon's Refuse Solutions, Inc	000042420	2,576.50
57	Kenny's	000042421	941.02
58	Lakes Country Service Coop	000042422	174.00
59	Larry's Carpet & Ceramic, Inc.	000042423	455.00
60	Larson Elevator Company	000042425	893.43
61	Lawson Products, Inc.	000042426	122.92
62	Locators & Supplies, Inc.	000000000	140.96
63	Lou's Gloves	000042427	99.00
64	Macqueen Emergency Group	000000000	263.36
65	Maid In Bemidji, Inc.	000000000	600.00
66	Marco, Inc.	000000000	422.10
67	McKinnon Co., Inc.	000042428	17,730.32
68	Menards-Bemidji	000042429	2,894.95
69	Metro Cheif Fire Officers Association	000042430	100.00
70	MN Dept of Revenue ACH	000000000	75,118.00
71	MN Energy Resources	000000000	15,045.86
72	MN Valley Testing Lab, Inc.	000000000	550.80
73	Mobile Repair Service & Equipment, Inc.	000042431	98.00
74	MoeCo Fire & Safety	000042432	1,048.50
75	Murray Surveying, Inc.	000042433	1,065.00
76	NAPA Auto Parts/Premier	000042434	1,792.57
77	Nature's Edge Garden Center	000042435	544.52
78	Nei Bottling, Inc.	000042436	137.75
79	North Country Electrical Services, Inc.	000042437	727.00
80	NovaCare Rehabilitation	000042438	185.00
81	NW Tire, Incorporated	000042439	373.19
82	Otter Tail Power Company	000042440	51,431.35
83	Paul Bunyan Communications	000042441	2,971.00
84	Paustis & Sons	000042442	1,648.67
85	Peterson Sheet Metal, Inc.	000000000	15,966.20
86	Phillips Wine & Spirits	000042443	24,002.85
87	Pomp's Tire Service, Inc.	000042444	2,511.20
88	Postmaster	000042445	557.36
89	Reeds Family Outdoor Outfitters	000042446	14,330.00
90	RESA Service, LLC	000042447	7,520.00
91	RIHM Kenworth	000042448	28.54
92	RMB Environmental Laboratories, Inc.	000042449	1,435.86
93	Rongstad,Andrew	000000000	342.00
94	Sanford Center	000042450	3,005.25
95	Sanford Health	000042451	2,145.07
96	Sanitation Products Inc.	000042452	711.88
97	Sherwin-Williams Co	000042453	39.94
98	Skumavc,Kori	000000000	51.59
99	Southern Glazer's of MN	000042454	11,108.30
100	Southside Tow & Rec, Inc	000042455	453.32
101	Spencer,Kole	000000000	114.99
		Page Total:	$397,899.99

Line	Claimant	Voucher No.	Amount
102	Staples Advantage	000042456	364.12
103	Stittsworth,Diana	000000000	66.50
104	Streicher's	000042457	1,073.94
105	Superior Outdoors LLC	000042458	1,246.20
106	T & K Outdoors, Inc.	000042459	115.00
107	Tennant Sales and Service Company	000042460	543.80
108	The Wine Company	000042461	409.00
109	TreviPay	000000000	39.99
110	U.S. AutoForce	000000000	220.00
111	Valvoline Instant Oil Change	000042462	44.78
112	Vestis	000042463	1,402.77
113	Wes Plumbing & Heating	000042464	300.00
114	WEX Health, Inc	000000000	102.75
115	Wilson and Son Field Service LLC	000042465	2,772.60
116	Wine Merchants	000042466	1,347.50
117	Ziegler, Inc.	000000000	1,179.03
		Page Total:	$11,227.98
		Grand Total:	$758,956.57

Sanford Center
Cash Requirements
As of May 6, 2025

Filter Criteria includes: 1) Invoices Due (no discount available). Report order is by ID. Report is printed in Detail Format.

Vendor	Description	Date	Amount Due
Advanced Business Integrations	**Timeclock Software**	**4/18/25**	**517.87**
Acme Tools	**General Building Maintenance**	**4/19/25**	**761.38**
Adam Kadrlik	**April Cell Phone Reimbursement**	**4/30/25**	**60.00**
ADP, Inc	**Payroll Software**	**4/18/25**	**413.64**
Alicia Wickner	**April Cell Phone Reimbursement**	**4/30/25**	**60.00**
Always There Staffing Inc	**Contracted Food & Beverage Labor**	**4/22/25**	**340.80**
Arrow Printing Inc	**Event Expense Reimburseable**	**4/30/25**	**393.55**
ASM Global	**2024 Payroll W2 Reporting**	**4/21/25**	**750.82**
Brandon Mack	**April Cell Phone Reimbursement**	**4/30/25**	**60.00**
Brothers Fire & Security	**Annual Sprinkler System Inspections**	**4/23/25**	**1,255.00**
Constellation Newenergy	**Utility - Natural Gas**	**4/17/25**	**6,820.65**
Dacotah Paper Co	Inventory - F&B Paper/Plastic	4/18/25	66.14
Dacotah Paper Co	Janitorial Supplies	4/29/25	1,826.97
Dacotah Paper Co	**Dacotah Paper Co**		**1,893.11**
De La Hunt Media Inc.	**Show Marketing Reimburseable**	**4/27/25**	**250.00**
Ethan Rogers	**April Cell Phone Reimbursement**	**4/30/25**	**60.00**
Hard Target, Inc.	**Contracted EMT Reimburseable**	**4/16/25**	**551.25**
Heidi Neese	**April Cell Phone Reimbursement**	**4/30/25**	**60.00**
Itasca Outdoor Advertising	**Show Marketing Reimburseable**	**4/22/25**	**280.00**
Janine Johnson	**April Cell Phone Reimbursement**	**4/30/25**	**60.00**
Jason Larimer	**April Cell Phone Reimbursement**	**4/30/25**	**60.00**
Jordan Mann	**April Cell Phone Reimbursement**	**4/30/25**	**60.00**
Lexi Mudrick	**April Cell Phone Reimbursement**	**4/30/25**	**60.00**
Luekens Village Foods - North	Inventory - Food	4/19/25	24.75
Luekens Village Foods - North	Inventory - Food	4/22/25	31.19

Sanford Center
Cash Requirements
As of May 6, 2025

Filter Criteria includes: 1) Invoices Due (no discount available). Report order is by ID. Report is printed in Detail Format.

Vendor	Description	Date	Amount Due
Luekens Village Foods - North	**Luekens Village Foods - North**		**55.94**
Luekens Village Foods - South	**Inventory - Beverage**	**4/19/25**	**39.22**
Malaak Khattab	**April Cell Phone Reimbursement**	**4/30/25**	**60.00**
Menards Commerical	**Janitiorial Supplies**	**4/16/25**	**13.44**
Minnesota Hoist Inspection, Inc	**General Building Maintenance**	**4/17/25**	**969.18**
Morgan Skiles	**April Cell Phone Reimbursement**	**4/30/25**	**60.00**
Nate Anderson	**April Cell Phone Reimbursement**	**4/30/25**	**60.00**
NLFX Professional	**Event Expense Reimburseable**	**4/16/25**	**74.00**
OtterTail Power Company	**Utility - Electric**	**4/24/25**	**15,964.86**
Papa Murphy's Pizza	Inventory - Food	4/10/25	2,606.00
Papa Murphy's Pizza	Inventory - Food	4/10/25	2,839.50
Papa Murphy's Pizza	**Papa Murphy's Pizza**		**5,445.50**
Paul Bunyan Communications	**Utility - Telephone**	**5/1/25**	**1,451.00**
Performance Food Group	Inventory - Food	4/16/25	1,302.01
Performance Food Group	Inventory - Food	4/18/25	792.83
Performance Food Group	CM: Inventory - Food	4/18/25	-30.70
Performance Food Group	CM: Inventory - Food	4/19/25	-47.37
Performance Food Group	Inventory - Food	4/21/25	1,308.29
Performance Food Group	Inventory - Food	4/23/25	4,156.65
Performance Food Group	Inventory - Food	4/25/25	847.71
Performance Food Group	Inventory - Food	4/28/25	1,323.84
Performance Food Group	**Performance Food Group**		**9,653.26**
Robert Anderson	Reimbursement: Operating Supplies, Office Supplies Show Marketing Reimburseable, General Building Maint. Business Luncheon, and Square, Adobe, X/Twitter, & Canva Subscriptions	4/29/25	3,944.57
Robert Anderson	April Cell Phone Reimbursement	4/30/25	60.00
Robert Anderson	**Robert Anderson**		**4,004.57**
Rodney Anderson	**April Cell Phone Reimbursement**	**4/30/25**	**60.00**
Sean Crampton	**April Cell Phone Reimbursement**	**4/30/25**	**60.00**

Sanford Center
Cash Requirements
As of May 6, 2025

Filter Criteria includes: 1) Invoices Due (no discount available). Report order is by ID. Report is printed in Detail Format.

Vendor	Description	Date	Amount Due
Shelana Ysen	**April Cell Phone Reimbursement**	**4/30/25**	**60.00**
The Party Store LLC	**Event Expense Reimburseable**	**4/14/25**	**588.43**
Trisha Vojak	**April Cell Phone Reimbursement**	**4/30/25**	**60.00**
Vestis Group, Inc	Laundry & Linen	4/17/25	147.52
Vestis Group, Inc	Laundry & Linen	4/24/25	676.11
Vestis Group, Inc	Laundry & Linen	4/24/25	147.52
Vestis Group, Inc	**Vestis Group, Inc**		**971.15**
WM Corporate Services, Inc	**Event Expense Reimburseable**	**4/16/25**	**570.69**
			54,989.31

Sanford Center

FOR THE MONTH ENDING MARCH 2025

DISTRIBUTED April 25, 2025

Prepared by: Amanda Slanovec
Interim Director of Finance, The Sanford Center

Distribution List:

Felix Mussenden, EVP, ASM Global
Jeffrey Wong, SVP Finance, ASM Global
Dave Jolette, SVP, ASM Global
Les Crooks, RVP, ASM Global
Stephanie Dorsey, Regional Director of Finance
Bobby Anderson, General Manager, The Sanford Center

ASM GLOBAL ARENA MANAGEMENT - The Sanford Center
The Sanford Center
Mar-25
Financial Statements
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ASM Global Management LLC

The Sanford Center – Bemidji, Minnesota

For the month of March 2025, we closed our book with a net loss of ($125,848). This net loss put us $71,430 behind budget for the month. The primary driver that put us behind budget for the month was a large concert budgeted that did not occur. Please note that this was accounted for in the prior month's forecast, and this month's results are $8,775 ahead of what we had projected. Our indirect expenses are $49,348 ahead of budget for the month. This can be attributed to necessity-based spending, utilities, and position vacancies. With this we remain ahead of budget $30,641 for the year.

A recap of events for the month:

- Ice Rentals
- Ruby's Pantry
- Charps Annual Training
- Paradigm Meeting
- Northwest Indian Community Development Center Event
- Kings of Panfish Rules Meeting
- Shamrock Shuffle Event
- MN Director Association Meeting
- Driven Roadshow Event
- Bemidji Speedway Banquet
- League of MN Cities Workshop
- Bemidji Outdoor Sport Show
- Spring Sipper Event
- Bemidji Rotary Club Meetings
- Board Meetings
- Team Meals for Bemidji State Hockey

The current rolling forecast projects a net operating loss of ($491,610) which is a slight improvement of $2,963 ahead of budget. No major changes to the event calendar are anticipated at this time.

Sanford Center
Income Statement
For the Month Ending March 31, 2025

	Current Month Actual	Current Month Budget	Current Month Act vs Budget	Year to Date Actual	Year to Date Budget	Year to Date Act vs Budget	YTD Prior Year
EVENT INCOME							
Direct Event Income							
Rental Income	$ 29,951	$ 21,815	$ 8,136	$ 178,554	$ 156,155	22,399	198,447
Service Revenue	20,915	184,670	(163,755)	216,058	419,041	(202,983)	229,354
Service Expenses	(18,632)	(144,241)	125,609	(117,766)	(306,573)	188,807	(188,531)
Total Direct Event Income	**32,234**	**62,244**	**(30,010)**	**276,846**	**268,623**	**8,223**	**239,270**
Ancillary Income							
F & B Concessions	8,792	20,425	(11,633)	82,695	129,382	(46,687)	163,550
F & B Catering	5,559	62,887	(57,328)	60,029	133,613	(73,584)	68,893
Novelty Sales	0	3,800	(3,800)	0	6,300	(6,300)	0
Promoter Share	0	0	0	0	0	0	0
Total Ancillary Income	**14,351**	**87,112**	**(72,761)**	**142,724**	**269,295**	**(126,571)**	**232,443**
Other Event Income							
Ot Event Related	0	0	0	0	0	0	0
Suite Sales	0	4,000	(4,000)	24,356	23,352	1,004	16,444
Club Seat Tickets	0	0	0	1,421	2,533	(1,112)	3,797
Ticket Rebates	0	5,130	(5,130)	8,180	11,455	(3,275)	24,283
Facility Fees	0	6,840	(6,840)	45,923	37,110	8,813	36,827
Total Other Event Income	**0**	**15,970**	**(15,970)**	**79,880**	**74,450**	**5,430**	**81,351**
Total Event Income	**46,585**	**165,326**	**(118,741)**	**499,450**	**612,368**	**(112,918)**	**553,064**
OTHER OPERATING INCOME							
Luxury Suite Premiums	0	0	0	0	0	0	8,571
Suite Service Premium	0	0	0	0	0	0	0
Advertising & Sponsorship	28,485	32,006	(3,521)	73,571	96,018	(22,447)	52,862
Sanford Naming Rights	16,667	16,667	0	50,000	50,001	(1)	50,000
Coke Mktg Sponsorship	0	0	0	0	0	0	0
Ice Rental Revenue	0	0	0	0	0	0	0
Interest & Other Income	1,484	0	1,484	4,969	3	4,966	4,204
Total Oth. Operating Income	**46,636**	**48,673**	**(2,037)**	**128,540**	**146,022**	**(17,482)**	**115,637**
Adjusted Gross Income	**93,221**	**213,999**	**(120,778)**	**627,990**	**758,390**	**(130,400)**	**668,701**
INDIRECT EXPENSES							
Salaries & Wages	93,306	114,096	(20,790)	286,801	342,288	(55,487)	257,473
Payroll Taxes & Benefits	23,037	38,877	(15,840)	91,782	116,631	(24,849)	81,261
Net Salaries and Benefits	116,343	152,973	(36,630)	378,583	458,919	(80,336)	338,734
Contracted Services	0	0	0	0	0	0	0
General and Administrative	16,888	21,560	(4,672)	48,275	65,030	(16,755)	66,769
Operating	14,587	13,510	1,077	44,534	40,530	4,004	42,438
Repairs & Maintenance	422	1,483	(1,061)	12,072	9,383	2,689	21,856
Operational Supplies	17,181	9,208	7,973	27,806	37,624	(9,818)	8,387
Insurance	4,018	13,374	(9,356)	15,746	40,122	(24,376)	20,616
Utilities	39,021	45,700	(6,679)	124,831	161,100	(36,269)	146,962
ASM Management Fees	10,609	10,609	0	31,827	31,827	0	30,900
Other Mgmt Fees	0	0	0	0	0	0	0
Other	0	0	0	0	0	0	0
Total Indirect Expenses	**219,069**	**268,417**	**(49,348)**	**683,674**	**844,535**	**(160,861)**	**676,662**
Net Income (Loss)	**($ 125,848)**	**($ 54,418)**	**($ 71,430)**	**($ 55,684)**	**($ 86,145)**	**30,461**	**(7,961)**
Non-Operating Income							
City of Bemidji Subsidy	**$ 0**	**$ 0**	**$ 0**	**$ 0**	**$ 0**	**0**	**175,000**
Property Insurance	(7,713)	0	(7,713)	(23,140)	0	(23,140)	0
Adjusted Net Income (Loss)	**($ 133,561)**	**($ 54,418)**	**($ 79,143)**	**($ 78,824)**	**($ 86,145)**	**7,321**	**167,039**

Sanford Center
Balance Sheet
March 31, 2025

ASSETS				
Current Assets				
Cash	$	867,001		
Accounts Receivable		95,912		
Prepaid Assets		70,284		
Inventory		93,535		
Total Current Assets				1,126,732
Fixed Assets				
Building		28,681		
Machinery & Equipment		49,088		
Acc. Depreciation		(51,856)		
Total Fixed Assets				25,913
Other Assets				
Other Assets		0		
Deposits		0		
Total Other Assets				0
Total Assets			**$**	**1,152,645**
LIABILITIES AND EQUITY				
Current Liabilities				
Accounts Payable	$	331,467		
Accrued Expenses		53,385		
Deferred Income		209,856		
Advance Ticket Sales/Deposits		485,413		
Other Current Liabilities		0		
Total Current Liabilities				1,080,121
Equity				
Net Funds Received		0		
Retained Earnings		146,640		
Net Income (Loss)		(74,116)		
Total Equity				72,524
Total Liabilities & Equity			**$**	**1,152,645**

The Sanford Center
2025
Rolling Forecast

	Year to Date Actual Thru March	Projected April Thru Dec 2025	Rolling Forecast Fiscal YE Dec 2025	Budget Fiscal Year Ending 12/31/2025	Variance Positive / (Negative)	Percentage Change Increase (Decrease)	Prior Year Actual Fiscal YE 12/31/2024	Variance Positive / (Negative)	Percentage Change Increase (Decrease)
Event Income									
Direct Event Income									
Rental Income	178,555	339,659	518,214	541,183	(22,969)	-4.24%	522,224	(4,010)	-0.77%
Service Income	216,058	510,740	726,798	1,076,938	(350,140)	-32.51%	908,408	(181,610)	-19.99%
Service Expenses	(117,766)	(391,663)	(509,429)	(948,124)	438,695	-46.27%	(806,057)	296,628	-36.80%
Total Direct Event Income	276,846	458,736	735,583	669,997	65,586	9.79%	624,575	111,008	17.77%
Ancillary Income									
F & B Concessions	82,695	220,384	303,079	356,336	(53,257)	-14.95%	438,743	(135,664)	-30.92%
F & B Catering	60,029	500,362	560,391	797,794	(237,403)	-29.76%	279,329	281,062	100.62%
Novelty Sales	-	4,750	4,750	16,550	(11,800)	-71.30%	12,157	(7,407)	-60.93%
Total Ancillary Income	142,724	725,496	868,220	1,170,680	(302,460)	-25.84%	730,229	137,991	18.90%
Other Event Income									
Luxury Box Ticket Sales	24,356	3,500	27,856	7,500	20,356	271.41%	68,178	(40,322)	-59.14%
Club Seat Ticket Sales	1,421	-	1,421	-	1,421		12,241	(10,820)	-88.39%
Ticket Rebates (Per Event)	8,180	11,625	19,805	23,080	(3,275)	-14.19%	132,580	(112,775)	-85.06%
Facility Fees	45,923	64,167	110,090	101,277	8,813	8.70%	192,833	(82,743)	-42.91%
Total Other Event Income	79,880	79,292	159,172	131,857	27,315	20.72%	405,832	(246,660)	-60.78%
Total Event Income	499,450	1,263,524	1,762,975	1,972,534	(209,559)	-10.62%	1,760,636	2,339	0.13%
Other Operating Income	128,540	469,499	598,039	637,403	(39,364)	-6.18%	490,830	107,209	21.84%
Adjusted Gross Income	627,990	1,733,023	2,361,014	2,609,937	(248,923)	-9.54%	2,251,466	109,548	4.87%
Operating Expenses									
Employee Salaries and Wages	286,801	959,360	1,246,161	1,369,148	122,987	8.98%	1,144,135	(102,026)	-8.92%
Benefits	91,782	341,788	433,570	466,519	32,949	7.06%	371,020	(62,550)	-16.86%
Net Employee Wages and Benefits	378,583	1,301,148	1,679,731	1,835,667	155,936	8.49%	1,515,155	(164,576)	-10.86%
General and Administrative	48,275	197,580	245,855	262,610	16,755	6.38%	241,689	(4,166)	-1.72%
Operations	44,534	45,372	89,906	80,100	(9,806)	-12.24%	127,734	37,828	29.61%
Repair & Maintenance	12,072	40,250	52,322	55,434	3,113	5.61%	55,572	3,251	5.85%
Supplies	27,806	80,876	108,682	118,500	9,818	8.29%	49,064	(59,618)	-121.51%
Insurance	15,746	104,943	120,689	160,491	39,802	24.80%	60,996	(59,693)	-97.86%
Utilities	124,831	303,300	428,131	464,400	36,269	7.81%	436,513	8,382	1.92%
SMG Management Fees	31,827	95,481	127,308	127,308	-	0.00%	123,600	(3,708)	-3.00%
Less: Expenses Allocated	-	-	-	-	-		625	625	100.00%
Total Operating Expenses	683,678	2,168,950	2,852,624	3,104,510	251,887	8.11%	2,610,948	(241,676)	-9.26%
Net Income (Loss) From Operations	(55,684)	(435,927)	(491,610)	(494,573)	2,963	-0.60%	(359,482)	(132,128)	36.76%
Other Income (Expenses)	(23,140)	(15,426)	(38,566)	-	38,566		-	38,566	#DIV/0!
Net Income After Other Income (Expenses)	(78,824)	(451,353)	(530,176)	(494,573)	41,529	-8.40%	(359,482)	(93,562)	26.03%

CITY COUNCIL AGENDA ITEM

Meeting Date: May 5, 2025
Action Requested: 2025 Business License Approvals
Prepared By: Michelle Miller, City Clerk

Background:
The following businesses have submitted applications and paid the applicable fees:

Cigarette/Tobacco Products
THE GREEN MONSTER, 908 PAUL BUNYAN DR S, $85.00

Fireworks Non-exclusive
WALMART SUPERCENTER #3233, 2025 PAUL BUNYAN DR NW, $100.00

Plumber
DONE RIGHT PLUMBING LLC, WITHIN BEMIDJI CITY LIMITS, $95.00

Recommendation:
Approve 2025 Business License Submissions.

CITY COUNCIL AGENDA ITEM

Meeting Date: May 5, 2025
Action Requested: Approve Special Event Permit for MMIW218 Awareness Walk
Prepared By: Michelle Miller, City Clerk

Background:
MMIW218 has submitted an application for a May 17 Awareness Walk in conjunction with their 2025 Conference being held at the Sanford Center. The walk will begin at Paul Bunyan Park by the Tourist Information Center and proceed to the Sanford Center using the Lakeside Trail. Staff have reviewed the application and have no issues with the event.

Recommendation:
Approve Special Event Permit for MMIW218 Awareness Walk

Special Event Application

Please fill out this application form for special events, festivals, block parties, fun runs/races, road closures, parades, and park events. Applications for street closures or events with less than 300 participants must be submitted 30 days prior to event date, for large events involving 300-1000 participants, application must be submitted 90 days prior to the event; and for events with over 1,000 participants applications must be submitted 120 days prior to the event.

Applicant Information

Organization Name (Required): MMIW218 & IEN

Address: 303 Railroad St SW, Bemidji, MN 56601

Event Contact Name (Required): Simone Senogoles

This person is the primary contact and must be able to coordinate with other members of the event

Cell Phone (Required): (218) 760-6100

Event Contact Email (Required): simone@ienearth.org

Event Contact Name #2 (Required): Natasha Kingbird

Contact #2 Phone (Required): (218-) 368-9251

Event Information

Event Name (Required): MMIW218 May 5th 2025 Awareness walk and conference

17th

Event Date: May 17th 2025

If the event is multiple days please enter them in the box below.

Event Dates (continued):

May 17th 2025

Park/Location Requested – Damage Deposit Required ($250 under 99 participants, $500 for 100-299 participants, $1,000 over 300 participants):

- ☐ Nymore Park
- ☐ Cameron Park
- ☐ City Park
- ☒ Paul Bunyan Park
- ☐ Library Park
- ☐ Rotary Pavilion
- ☐ Roger Lehmann Park
- ☐ City Paved Trail (lakeshore/east west Trail)
- ☐ City Streets
- ☐ City Parking Lot
- ☐ Other

If Other, please explain: walking on the main side walk on Bemidji ave walking south bound to the Sanford event center.

Special Event Application

Please select your anticipated event size (Required)
(Select only one option) Damage deposits can be dropped off at the Tourist Information Center

- ☐ Under 99 Participants - $250 Damage Deposit
- ☐ 100-299 Participants - $500 Damage Deposit
- ☐ 300+ Participants - $1000 Damage Deposit

Event Time: 10:00am 5:00pm,

Set-up Time: 9:15am

Clean-up Time: 10:00am

Expected Daily Attendance: 200
Events Larger than 300 are subject to the Special Event Ordinance (No.158) requirements.

Event Description:
Please check the type of event (all that apply) and write a description of the event.

- ☐ Festival
- ☐ Bike Ride
- ☒ Walk/Fun Run
- ☐ Concert/Performance
- ☐ Other
- ☐ Block Party

If Other, please explain: _____

Please provide a description of your event, Including, if applicable which city streets or parking lots:

We will start the walk at Paul Bunyan park by the visitor center then walk to the Sanford event center

Event Features

Amplified Sound (Required):
(Select only one option)
Any amplified sound in a city park is subject to the City of Bemidji Noise Ordinance.

- ☒ No
- ☐ Yes

List type of amplified sound: _____

Special Event Application

Electricity (Required):
(Select only one option)
Available in most parks upon request. Event organizers must communicate with the Parks Department regarding electricity for events on city streets. The Parks Department can be reached at 218-333-1861.

- [x] Yes
- [ ] No

Tents/Structures

- If you plan to put up a tent or other structure (including volleyball nets, horseshoes, etc.), you must call GOPHER STATE ONE CALL 1-800-252-1166 then notify our office of the ticket number.
- Structures may be erected the day before your event with prior approval.
- Prior permission is required by the Public Works Director or City Manager for tent poles to be installed in/on paved surfaces in public right of way or parking lots.
- The City is not responsible for any stolen or damaged property.
- All structures must be removed immediately following your event (same day) unless prior arrangements are made.
- Banners/signs are allowed in the park on day(s) of event only. Banners and/or signs shall not be affixed or attached to any tree, shrub, park structure or statue.

Special Event Signs

Banners – Obstructions on Public Property (City Code 20-2)

- Banners may be attached to non-utility poles, tents, and buildings, provided they are well secured and are prevented from being blown around uncontrollably by the wind.
- All banners shall be maintained so that they do not become ripped, torn, defaced, damaged, loose, or unsecured.
- Sight lines will not be affected at intersections and all utility locates must be obtained if anchoring below turf/soil line as well as immediate removal when event is completed.

Tents or Canopies (Required):
(Select only one option)

- [ ] Yes
- [x] No

Quantity and Size of Tents. Must be identified on the site map:

0

Alcohol (Select One) (Required):
(Select only one option)
**Application needs to be submitted with any applicable fee to the City Clerk and requires City Council approval.*

- [ ] Temporary 1-4 day Intoxicating liquor license*
- [ ] Temporary 3.2 Percent Malt Liquor License*
- [ ] Temporary Off-Premises Liquor License (only to holders of intoxicating liquor licenses)
  Name of Establishment _____
- [ ] Catered Event, Licensee holding caterer's permit.
- [ ] No Alcohol

Special Event Application

Site plan and written security plan are required for events with alcohol. The written security plan must include plans for checking IDs, wrist banding and perimeter security. Additionally, event organizers must contract with the Bemidji Police Department for uniformed police officers at your event. Please contact the Police Captain at 218-333-8396 for cost and contract details.

Food Vendors
Applicants shall specify the location of all proposed food vendors by including them on a site plan.

Applicants are responsible for acquiring and/or verifying State Health Permit for food handling and ensure compliance with local and state regulation included grease/debris collection. The Special Event Permit will allow you control and regulation of any concessionaires /vendors with your defined venue.

Approval for food concessions in parks shall be granted only in connection with organized activities or large group gatherings.

Please indicate the number of food vendors: 0

Request to Use City Property

Barricades and Cones
Barricades and cones can be requested from the Street Department - pending availability. Please contact the Street Superintendent at 333-1855 to make arrangements for pick-up of equipment.

Number of Cones Requested: 0

Number of Barricades Requested: 0

Picnic Tables, Benches, and Event Bike Racks
The Parks and Recreation Department has additional amenities, available upon request. Please contact the Parks Superintendent at 333-1861. It is the responsibility of the event organizers to pick up and return the requested amenities.

Number of picnic tables requested: 0
There are 14 larger/heavier picnic tables and 12 of the smaller light weight tables.

Bike Racks Requested: 0

Event Logistics

If you are planning to install or use any of these structures, please describe below and identify location on the Site Map. Event Organizer is liable for any damage caused to the site or facility and must obtain prior approval.

Portable Restrooms
Events larger than 200 persons will be required to provide portable restrooms. Events in public spaces must be compliant with American Disabilities Act.

Portable/temporary restrooms may be placed 24 hours prior to the event and must be removed within 24 hours following the event.

Company & Number of portable restrooms: 0

Garbage
Event applicants/organizers must arrange for trash and recycling services.

Street, boulevard, and adjacent property must be left clean. The applicant shall properly dispose of debris from the event. If the City Parks or Public Works determines cleanup is inadequate, the cost for cleanup will be charged to the applicant. Cleanup shall be completed within three (3) hours of the end of the event.

Certificate of Insurance
For events and series of events occurring on city-owned property, the Applicant/Event Organizer must provide a Certificate of Insurance for commercial general liability, auto liability (if applicable), and liquor liability (if applicable) naming the City of Bemidji as additional insured and Certificate holder for up to $1,000,000.

The city requires the Certificate of Insurance be provided at least two (2) weeks prior to the event. Insurance coverage must be maintained for the duration of the event including setup and tear-down

dates. The certificate must indicate the dates and location of the event. The person/organization listed on the certificate must be the Applicant/Event Organizer. Minimum limits are as follows:

$ 1,000,000 per occurrence • $ 2,000,000 aggregate general liability • $ 1,000,000 automobile liability (or non-owned automobile liability) (if applicable) • $ 1,000,000 liquor liability insurance (if applicable). Additional limits may be required after review.

For information on the Tenant User Liability Insurance Program (TULIP) offered by the League of Minnesota Cities, check out the following link: TULIP

Street Closures

Applicant shall notify affected property owners 14 days prior to the closure, excluding parade events. In commercial areas, applicant shall notify in writing and provide a blank written objection form with the notice to businesses. Businesses electing to object, must do so no later than 7 days prior to the scheduled event. If 51% of affected businesses file such written objection, the City may consider withholding or canceling the event permit. Applicant and City staff will meet to determine which businesses may be affected. Parade applicants shall provide notice 7 days prior to the event by releasing a Public Service Announcement.

a) Applicant is responsible for posting, maintaining and removal of the "No Parking" signs. Signs must be posted 24 hours before street closure and can be mounted on existing parking regulations signage; signs must be removed within 24 hours of the conclusion of the event.

b) If any vehicles need to be towed on the day of the event, notify dispatch at 218-333-9111.

Are you requesting a street closure? no

Date(s) of requested street closure: 0

Street Name(s) and/or number to be closed: 0

Start Time of Street Closure: *Between* _____ *&/To* _____

End Time of Street Closure: 0

Number of *No Parking* Signs Requested: 0

Event Maps

Please submit a site or route map either via email or as an upload.

Site Map

Please submit a site map clearly indicating the setup of the event. All site maps should indicate the location of the following *(if Applicable):*

- All amplified sound and direction of the sound
- Food Vendors
- Tents/canopies (Include sizes)
- Stages
- Promotional vehicles
- Inflatables
- Portable toilets
- Refuse containers
- Fencing
- Barricades and other structures

Route Map

All events that include a run, walk, or other activity in which participants will be following a course will be required to attach a Route MapBanner and a written document of the proposed route of the event. All proposed Route Maps are subject to approval. The use of any roads outside the parkways or parks, such as city streets are subject to approval. For a more detailed route map, use mapmyrun.com (this is a free website), Bing maps or Google maps.

Detour Map

Special Event Application

All events requesting a street closure must provide a detailed map showing the requested street closure and detour route(s).

Vehicle Policy

Vehicles will be restricted to designated route in order to ensure public safety and to preserve the turf of the park. Sidewalks, trails, and pedestrian routes are not built to withstand vehicle traffic. Once the set-up is complete vehicles will be required to park in the parking lot. Violation of this policy will result in charge of or loss of deposit

Applicant Signature

I agree to abide by the event guidelines and attest that all of the information in this application is correct. I, the undersigned, do hereby accept responsibility for compliance with the above policies and guidelines and for payment of all fees. I hereby agree to comply with all rules and ordinances including, but not limited to, City Ordinance Chapter 20, Section 20-8 "Special Events, City Ordinance Chapter 14, Section 14-35 "Rules and Regulations governing public parks" and City of Bemidji Parks and Recreation Department Tobacco and Vaping Free Policy. The applicant agrees to indemnify and hold the City of Bemidji harmless from any and all liability to any person resulting from any property damage or personal injury (including death) occurring in connection with the event caused by the application or the sponsoring organization, its officers, employees or any person under its control.

Signature: Natasha Kingbird

Return paper applications to City Hall, Attn: City Clerk, 317 4th Street NW, Bemidji, MN 56601 or the Tourist Information Center, 300 Bemidji Avenue N, Bemidji, MN 56601 or email: cityclerk@ci.bemidji.mn.us

CITY COUNCIL AGENDA ITEM

Meeting Date: May 5, 2025
Action Requested: Approve Special Event Permit for 2025 Bike Bemidji - Loop the Lake
Prepared By: Michelle Miller, City Clerk

Background:
Bike Bemidji has submitted an application for the 2025 Loop the Lake event taking place on June 21. The event will start and finish at South Shore Park, which will close the parking lot for the park. A portion of Lake Shore Drive and Central Avenue at the roundabout will be closed briefly at the start of the event. The route will follow the Paul Bunyan State Trail, city sidewalks and roads as well as roadways outside of city limits. The finish area will include food, music and various vendors. Event parking and portable restrooms will be available in the South Shore parking lot. Staff have reviewed the application and have no issues with the event.

Recommendation:
Approve Special Event Permit for 2025 Bike Bemidji - Loop the Lake

Special Event Application

Please fill out this application form for special events, festivals, block parties, fun runs/races, road closures, parades, and park events. Applications for street closures or events with less than 300 participants must be submitted 30 days prior to event date, for large events involving 300-1000 participants, application must be submitted 90 days prior to the event; and for events with over 1,000 participants applications must be submitted 120 days prior to the event.

Applicant Information

Organization Name (Required): Bike Bemidji- Loop the Lake Festival

Address: PO Box 864

Event Contact Name (Required): Jamie Anderson

This person is the primary contact and must be able to coordinate with other members of the event

Cell Phone (Required): (218) 368-0422

Event Contact Email (Required): jamie.anderson@ci.bemidji.mn.us

Event Contact Name #2 (Required): Muriel Gilman

Contact #2 Phone (Required): (218) 766-0926

Event Information

Event Name (Required): Loop The Lake Festival

Event Date: June 21

If the event is multiple days please enter them in the box below.

Event Dates (continued):

Set Up June 19 & 20
Take Down June 22 & 23

Park/Location Requested – Damage Deposit Required ($250 under 99 participants, $500 for 100-299 participants, $1,000 over 300 participants):

- ☐ Nymore Park
- ☐ Cameron Park
- ☐ City Park
- ☒ Paul Bunyan Park
- ☐ Library Park
- ☐ Rotary Pavilion
- ☐ Roger Lehmann Park
- ☒ City Paved Trail (lakeshore/east west Trail)
- ☒ City Streets
- ☒ City Parking Lot
- ☐ Other

If Other, please explain: South Shore Park will be the starting/ending area
Rest stops include Paul Bunyan Park & Diamond Point Park

Special Event Application

Please select your anticipated event size (Required)
(Select only one option) Damage deposits can be dropped off at the Tourist Information Center

- ☐ Under 99 Participants - $250 Damage Deposit
- ☐ 100-299 Participants - $500 Damage Deposit
- ☒ 300+ Participants - $1000 Damage Deposit

Event Time: 7:30am-1:30pm

Set-up Time: 6:00am- Day of

Clean-up Time: 1:30pm

Expected Daily Attendance: 1,000
Events Larger than 300 are subject to the Special Event Ordinance (No.158) requirements.

Event Description:
Please check the type of event (all that apply) and write a description of the event.

- ☒ Festival
- ☐ Bike Ride
- ☐ Walk/Fun Run
- ☐ Concert/Performance
- ☐ Other
- ☐ Block Party

If Other, please explain: _____

Please provide a description of your event, Including, if applicable which city streets or parking lots:

The start and finish area will be at South Shore Park, closing park parking lot. The route will go on the Paul Bunyan State Trail, city sidewalks and roads as well as road ways outside of city limits. The finish area will include food, music and various vendors.

Event Features

Amplified Sound (Required):
(Select only one option)
Any amplified sound in a city park is subject to the City of Bemidji Noise Ordinance.

- ☐ No
- ☒ Yes

List type of amplified sound: Music & Mic

Special Event Application

Electricity (Required):
(Select only one option)
Available in most parks upon request. Event organizers must communicate with the Parks Department regarding electricity for events on city streets. The Parks Department can be reached at 218-333-1861.

- [x] Yes
- [ ] No

Tents/Structures

- If you plan to put up a tent or other structure (including volleyball nets, horseshoes, etc.), you must call GOPHER STATE ONE CALL 1-800-252-1166 then notify our office of the ticket number.
- Structures may be erected the day before your event with prior approval.
- Prior permission is required by the Public Works Director or City Manager for tent poles to be installed in/on paved surfaces in public right of way or parking lots.
- The City is not responsible for any stolen or damaged property.
- All structures must be removed immediately following your event (same day) unless prior arrangements are made.
- Banners/signs are allowed in the park on day(s) of event only. Banners and/or signs shall not be affixed or attached to any tree, shrub, park structure or statue.

Special Event Signs
Banners – Obstructions on Public Property (City Code 20-2)

- Banners may be attached to non-utility poles, tents, and buildings, provided they are well secured and are prevented from being blown around uncontrollably by the wind.
- All banners shall be maintained so that they do not become ripped, torn, defaced, damaged, loose, or unsecured.
- Sight lines will not be affected at intersections and all utility locates must be obtained if anchoring below turf/soil line as well as immediate removal when event is completed.

Tents or Canopies (Required):
(Select only one option)

- [x] Yes
- [ ] No

Quantity and Size of Tents. Must be identified on the site map:

4-6 10x10 tents in parking area- using weights

Alcohol (Select One) (Required):
(Select only one option)
**Application needs to be submitted with any applicable fee to the City Clerk and requires City Council approval.*

- [ ] Temporary 1-4 day Intoxicating liquor license*
- [ ] Temporary 3.2 Percent Malt Liquor License*
- [ ] Temporary Off-Premises Liquor License (only to holders of intoxicating liquor licenses)
  Name of Establishment _____
- [ ] Catered Event, Licensee holding caterer's permit.
- [x] No Alcohol

Special Event Application

Site plan and written security plan are required for events with alcohol. The written security plan must include plans for checking IDs, wrist banding and perimeter security. Additionally, event organizers must contract with the Bemidji Police Department for uniformed police officers at your event. Please contact the Police Captain at 218-333-8396 for cost and contract details.

Food Vendors

Applicants shall specify the location of all proposed food vendors by including them on a site plan.

Applicants are responsible for acquiring and/or verifying State Health Permit for food handling and ensure compliance with local and state regulation included grease/debris collection. The Special Event Permit will allow you control and regulation of any concessionaires /vendors with your defined venue.

Approval for food concessions in parks shall be granted only in connection with organized activities or large group gatherings.

Please indicate the number of food vendors: Food will be donated , no vendors on site

Request to Use City Property

Barricades and Cones

Barricades and cones can be requested from the Street Department - pending availability. Please contact the Street Superintendent at 333-1855 to make arrangements for pick-up of equipment.

Number of Cones Requested: 20

Number of Barricades Requested: 8

Picnic Tables, Benches, and Event Bike Racks

The Parks and Recreation Department has additional amenities, available upon request. Please contact the Parks Superintendent at 333-1861. It is the responsibility of the event organizers to pick up and return the requested amenities.

Number of picnic tables requested: 0

There are 14 larger/heavier picnic tables and 12 of the smaller light weight tables.

Number of Benches Requested: 0

10 Benches have backs; 12 are backless

Bike Racks Requested: 6

Event Logistics

If you are planning to install or use any of these structures, please describe below and identify location on the Site Map. Event Organizer is liable for any damage caused to the site or facility and must obtain prior approval.

Portable Restrooms

Events larger than 200 persons will be required to provide portable restrooms. Events in public spaces must be compliant with American Disabilities Act.

Portable/temporary restrooms may be placed 24 hours prior to the event and must be removed within 24 hours following the event.

Company & Number of portable restrooms: Port A John-4

Garbage

Event applicants/organizers must arrange for trash and recycling services.

Street, boulevard, and adjacent property must be left clean. The applicant shall properly dispose of debris from the event. If the City Parks or Public Works determines cleanup is inadequate, the cost for cleanup will be charged to the applicant. Cleanup shall be completed within three (3) hours of the end of the event.

Certificate of Insurance

For events and series of events occurring on city-owned property, the Applicant/Event Organizer must provide a Certificate of Insurance for commercial general liability, auto liability (if applicable), and liquor liability (if applicable) naming the City of Bemidji as additional insured and Certificate holder for up to $1,000,000.

Special Event Application

The city requires the Certificate of Insurance be provided at least two (2) weeks prior to the event. Insurance coverage must be maintained for the duration of the event including setup and tear-down dates. The certificate must indicate the dates and location of the event. The person/organization listed on the certificate must be the Applicant/Event Organizer. Minimum limits are as follows:

$ 1,000,000 per occurrence • $ 2,000,000 aggregate general liability • $ 1,000,000 automobile liability (or non-owned automobile liability) (if applicable) • $ 1,000,000 liquor liability insurance (if applicable). Additional limits may be required after review.

For information on the Tenant User Liability Insurance Program (TULIP) offered by the League of Minnesota Cities, check out the following link: TULIP

Street Closures

Applicant shall notify affected property owners 14 days prior to the closure, excluding parade events. In commercial areas, applicant shall notify in writing and provide a blank written objection form with the notice to businesses. Businesses electing to object, must do so no later than 7 days prior to the scheduled event. If 51% of affected businesses file such written objection, the City may consider withholding or canceling the event permit. Applicant and City staff will meet to determine which businesses may be affected. Parade applicants shall provide notice 7 days prior to the event by releasing a Public Service Announcement.

a) Applicant is responsible for posting, maintaining and removal of the "No Parking" signs. Signs must be posted 24 hours before street closure and can be mounted on existing parking regulations signage; signs must be removed within 24 hours of the conclusion of the event.

b) If any vehicles need to be towed on the day of the event, notify dispatch at 218-333-9111.

Are you requesting a street closure? Closing South Shore Park Parking Lot- also closing part

Date(s) of requested street closure: of Lake Shore Dr for the start of the event. This area

Street Name(s) and/or number to be closed: would open up around 10:30am- see map

Between _____ *&/To* _____

Start Time of Street Closure: _____

End Time of Street Closure: _____

Number of *No Parking* Signs Requested: _____

Event Maps

Please submit a site or route map either via email or as an upload.

Site Map

Please submit a site map clearly indicating the setup of the event. All site maps should indicate the location of the following *(if Applicable):*

- All amplified sound and direction of the sound
- Food Vendors
- Tents/canopies (Include sizes)
- Stages
- Promotional vehicles
- Inflatables
- Portable toilets
- Refuse containers
- Fencing
- Barricades and other structures

Route Map

All events that include a run, walk, or other activity in which participants will be following a course will be required to attach a Route MapBanner and a written document of the proposed route of the event. All proposed Route Maps are subject to approval. The use of any roads outside the parkways or parks, such as city streets are subject to approval. For a more detailed route map, use mapmyrun.com (this is a free website), Bing maps or Google maps.

Special Event Application

Detour Map
All events requesting a street closure must provide a detailed map showing the requested street closure and detour route(s).

Vehicle Policy

Vehicles will be restricted to designated route in order to ensure public safety and to preserve the turf of the park. Sidewalks, trails, and pedestrian routes are not built to withstand vehicle traffic. Once the set-up is complete vehicles will be required to park in the parking lot. Violation of this policy will result in charge of or loss of deposit

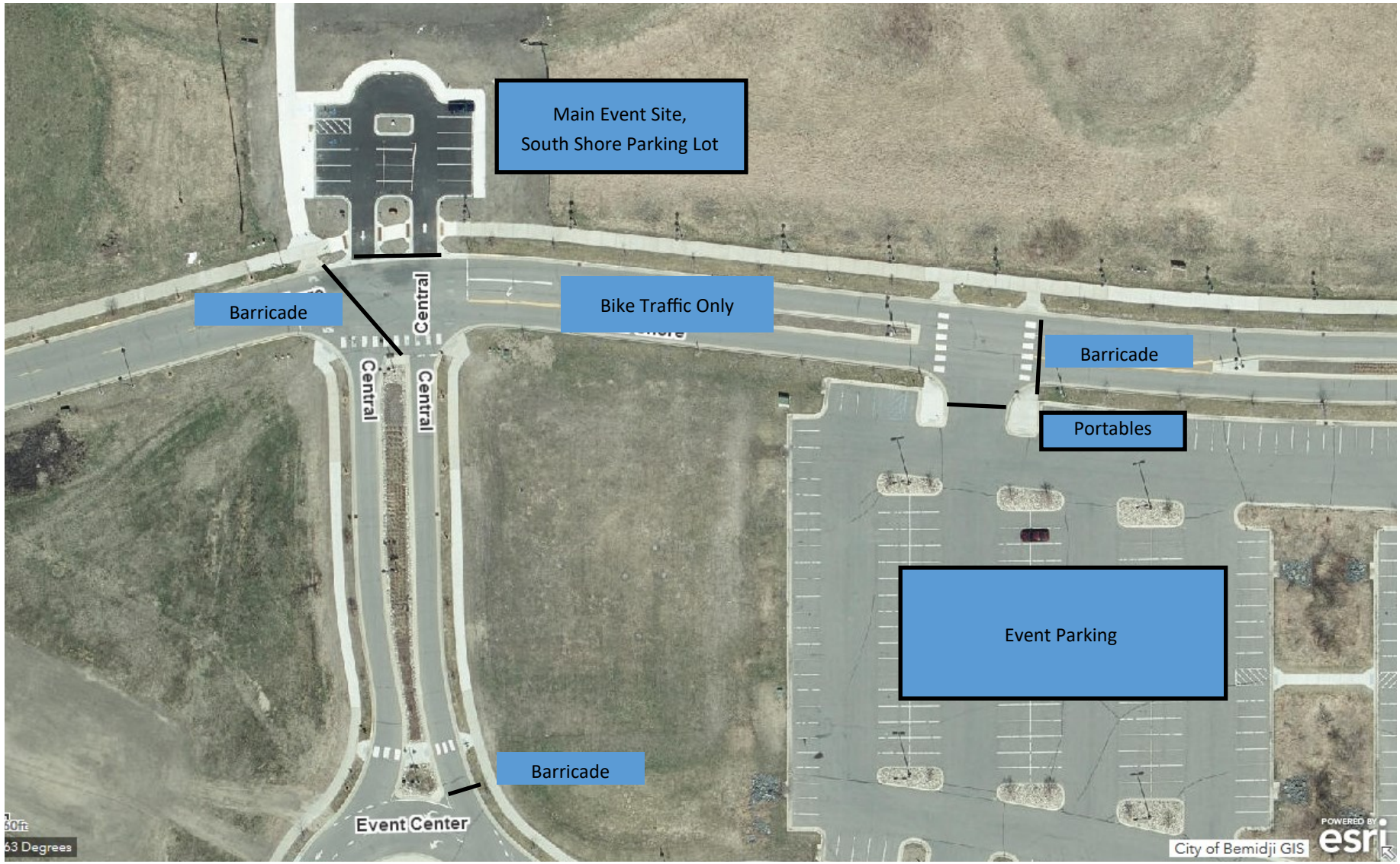
Applicant Signature

I agree to abide by the event guidelines and attest that all of the information in this application is correct. I, the undersigned, do hereby accept responsibility for compliance with the above policies and guidelines and for payment of all fees. I hereby agree to comply with all rules and ordinances including, but not limited to, City Ordinance Chapter 20, Section 20-8 "Special Events, City Ordinance Chapter 14, Section 14-35 "Rules and Regulations governing public parks" and City of Bemidji Parks and Recreation Department Tobacco and Vaping Free Policy. The applicant agrees to indemnify and hold the City of Bemidji harmless from any and all liability to any person resulting from any property damage or personal injury (including death) occurring in connection with the event caused by the application or the sponsoring organization, its officers, employees or any person under its control.

Signature: Jamie Anderson

Return paper applications to City Hall, Attn: City Clerk, 317 4th Street NW, Bemidji, MN 56601 or the Tourist Information Center, 300 Bemidji Avenue N, Bemidji, MN 56601 or email: cityclerk@ci.bemidji.mn.us

Loop the Lake Festival


Main Event Site,
South Shore Parking Lot
Barricade
Central
Central
Central
Bike Traffic Only
Barricade
Portables
Event Parking
Barricade
Event Center
City of Bemidji GIS
esri

Bathrooms & Additional Seating
Music– need access to power in this area
Bike Racks
Food
Bike Racks
Mech
Venders
First Aid
Registration
BF Tent

Access to power for arch &sound system
Starting Arch
South Shore Beach
Paul Bunyan Trail
South Shore Park
Paul Bunyan Trail
Paul Bunyan Trail
Paul Bunyan Trail
Paul Bunyan Trail
Access to power for arch
Finishing Arch

CITY COUNCIL AGENDA ITEM

Meeting Date: May 5, 2025
Action Requested: Authorize Publication of Public Hearing and Schedule Public Hearing for June 2, 2025
Prepared By: Michelle Miller, City Clerk

Background:
The Charter Commission, at their April 16, 2025 meeting, voted in favor to move forward with a charter amendment by ordinance for Chapter 12, General Provisions by adding Section 12.17. Charter Violations.

Pursuant to Minnesota Statutes, Section 410.12, Subd. 7 – Upon recommendation of the charter commission the city council may enact a charter amendment by ordinance. Within one month of receiving a recommendation to amend the charter by ordinance, the city must publish notice of a public hearing on the proposal and the notice must contain the text of the proposed amendment. The city council must hold the public hearing on the proposed charter amendment at least two weeks but not more than one month after the notice is published. Within one month of the public hearing, the city council must vote on the proposed charter amendment ordinance.

The proposed timeline is as follows:
- Publish notice of public hearing(s): May 17, 2025
- Public Hearing: June 2, 2025
- Council Vote: Within one month of the public hearing

Recommendation:
Authorize Publication of Public Hearing and Schedule Public Hearing for June 2, 2025

CITY OF BEMIDJI
ORDINANCE NO. , 3RD SERIES

AN ORDINANCE AMENDING THE
CITY OF BEMIDJI COUNCIL-MANAGER CHARTER
AMENDING CHAPTER 12 (GENERAL PROVISIONS)

THE CITY OF BEMIDJI DOES ORDAIN:

SECTION 1. The City of Bemidji Council-Manager Charter, Chapter 12 entitled "General Provisions", is hereby amended to read as follows:

CHAPTER 12
GENERAL PROVISIONS

Section 12.17 CHARTER VIOLATIONS. A violation of this Charter by a councilmember or employee of the City of Bemidji may be charged with Misconduct of a Public Official, under Minn. Stat. §609.43.

SECTION 2. This ordinance shall become effective ninety (90) days after its passage and publication according to law.

Yeas:
Nays:
Absent:

Public Hearing:
Adoption:

Attest:

_____
Michelle R. Miller, City Clerk

Approved:

_____
Jorge S. Prince, Mayor

CITY COUNCIL AGENDA ITEM

Meeting Date: May 5, 2025
Action Requested: Consider Award of Low Quote for Lift Station Refurbishment
Prepared By: Todd Anderson, Water/Sewer/Refuse Superintendent

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Background:
The 2025 Capital Improvement Plan includes $660,000 for the refurbishment of our older lift stations, with the main purpose here to cost effectively keep our sanitary sewer collection system operating without excessive emergency repairs and increased risk of sewer backups.
City staff has determined that one of the highest area of priority for some of this year's funds is to update/replace the control panel at Gilfillan lift one of our critical lift station's due to age (2004) and ability to service.

The quotes that were received are:

Electric Pump Systems	$ 65,430.00 plus tax if any
Quality Flow Systems	$ 42,860.00 plus tax if any

Recommendation:
It is recommended that the City Council pass a motion awarding the quote to Quality Flow Systems, for work not to exceed $42,860.00 plus tax if any.

800 – 6th Street N.W.
New Prague, MN 56071
Office: (952) 758-9445
Fax: (952) 758-9661

Quotation

To: Bemidji, MN

Attn: Todd Anderson

Date: 04/24/2025
From: Ben Sollin
Phone: (612) 803-2701
Email: Ben@qfsi.net

Re: Gilfillan LS: Control Panel Quote (Revised)

Please see quote below per your request.

Gilfillan LS: Replacement Control Panel
This will consist of supplying, delivering, & starting-up a new QCI control panel to directly replace your existing panel. This system will provide control for three (3) 20 HP submersible pumps in response to wetwell level as sensed by submersible level transducer (primary) and float switches (back-up).

Item	Description	Qty	Ext. Price
1	**Replacement Control Panel to Include:** - 48"H x 60"W x 16"D Stainless Steel w/ 18"H Skirted Leg Stands - 240V/3P, 200A Main Disconnect - 240V/3P, 100A Emergency Disconnect (Interlocked w/ Main) - Surge Arrestor & Phase Monitor - (3) 80A Pump Breaker - (3) VFD, Sized for Pump Loads (20hp Max) - Enclosure Heater & Cooling Fan, Thermostatically Controlled - (3) Pump Protective Module (Overtemp & Seal Fail) - PLC, 1500ct w/ Submersible Level Transducer (Primary Pump Control) - Uninterruptable Power Supply w/ Mounting Shelf - Float Controller w/ (2) Float Switches (Backup Pump Control) - Alarm Dialer, Mission MyDro 150 (Re-use & Install Existing) - Wiring Diagrams, Bills of Material, Equipment Data Sheets, etc. - QCI Start-up & Training	1	$36,360.00
2	**Installation by Licensed Electrician (Kriha Electric) to Include:** - Disconnect & Removal of Existing Control Panel - Installation of New Control Panel - Connect Existing 3-Phase 240V Power Supply to Control Panel - Terminate Pump Cords, Float Cords, & Transducer - Seal Wetwell Conduits, Using Duct Seal - Phase-in Utility Power & City Generator - State Electrical Permit - Labor by State-Qualified Electrician(s)	1	$6,500.00

Total Installed Price: **$42,860.00** *Plus tax, if any*

Terms:
Quotation is valid for 30 days. Based upon Quality Flow Systems Standard Terms and Conditions of Sale; copy provided upon request.

Proposed Delivery Schedule:
Delivery: 6-8 weeks after approval.

Thank you for this opportunity to be of service to you. If you have any questions please don't hesitate to call.
612-803-2701

Sincerely,

Ben Sollin
Ben Sollin

ELECTRIC PUMP

4280 E. 14th St.
Des Moines, IA 50313
Office: 515-265-2222
Toll Free: 800-383-7867
Fax: 515-265-8079

201 4th Ave SW
New Prague, MN 56071
Office: 952-758-6600
Toll Free: 800-536-5394
Fax: 952-758-7778

TO: City of Bemidji, MN – Todd Anderson

REF: Gilfillan Control Panel Replacement

DATE: April 17th, 2025

Scope

Electric Pump is offering a replacement control panel for the city of Bemidji's Gilfillan Lift Station. This will include demolition of existing equipment and installation of new triplex pump control panel, transducer, and floats. The existing Mission Dialer will be reinstalled in new control panel and provide station information and alarming. All new equipment will be tested to verify the functionality of the system. Demonstration and training on the system will be provided to the owners' satisfaction.

Instrumentation & Control

Equipment and Accessories:

One (1) Triplex Pump Control Panel [15 HP | 3Φ | 60Hz | 240v]

- NEMA 4X 304 Stainless Steel Enclosure with 3 Pt. Pad-Lockable Handle, 18" Legs, Louvered Skirt, Lifting Eyes, Door Stops, Print Pocket.
- Inner Door.
- AR1041S22 Generator Receptacle
- S.U.S.E. Rated Main/Emergency Circuit Breakers with Inner Door Accessible Slide Lock Operator.
- Power Distribution Blocks or Lugs as Required.
- Neutral and Ground Lugs as Required.
- Fused Phase Monitor.
- SDSA TVSS, UL1449 Listed.
- HDL Series Pump and Transformer Circuit Breakers.
- NEMA Rated Starters with Solid State Overloads.
- Inner Door Mounted Overload Reset Pushbuttons.
- Fused Open Type Transformer, Sub Panel Mounted.
- QOU Series Control and Accessory Circuit Breakers.
- Receptacle/RJ45 Inner Door Mounted.
- Fan Heater with T'Stat.
- LED Service Light.
- Uninterruptible Power Supply with Battery Backup
- 24VDC Power Supply
- AB Pump Controller Programmed with Required I/O Modules
- PanelView **HMI** Inner Door Mounted.
- Mini-Cas SF/HT Modules Inner Door Mounted.
- 30mm LED Push-To-Test Pilot Lights and Non-Illuminated Switches, Inner Door Mounted.
    - Control Power ON Pilot Light.
    - Elapsed Time Meter Each Pump.
    - Hand-Off-Auto Each Pump.
    - On/Off for Service Light.

- Run Pilot Light Each Pump.
- Failed Pilot Light Each Pump.
- Overload Reset Push Button Each Pump.
- Float Backup Active Pilot Light/Reset.

- Intrinsically Safe Barrier for Transducer.
- Intrinsically Safe 3 Float Backup Operation with Lag Pump Time Delay.
- Top Mounted Red Flashing Alarm Light with Horn and Silence.
- 12" x 12" Space for Mission Dialer (Field Installed)
- Dry Contacts as Required.
- UL698A Listed.

One (1) APG Pressure Transducer (5 PSI)

Three (3) Float Switches

One (1) Float Cable Holder

Freight, Field Services:

One (1) Lot of freight to jobsite
One (1) Lot of equipment startup & training services
One (1) Lot of programming and controls integration

Total Selling Price: $65,430.00 plus tax

Note the following:

- Control Panels, Disconnects, Instrumentation, SCADA or Telemetry other than as specifically detailed above are not included.
- Pricing on this quotation is valid for 30 days.
- BABA pricing is not included in this proposal.

Estimated Lead Times:

- Submittals: Controls: 8 - 10 weeks
- Delivery: Controls: 15 – 20 Weeks after approval of submittals

Thank you for your consideration,

Adam Thoreson (612) 803-2154
cc: Aaron Weppler (712) 249-1240

CITY COUNCIL AGENDA ITEM

Meeting Date: May 5, 2025
Action Requested: Consider Award of Low Quote for 2025 Sanitary Sewer Slip Lining Project
Prepared By: Todd Anderson, Water & Sewer Superintendent

Background:
The Sanitary Sewer Capital Improvement Plan (CIP) includes an allotment of $150,000 for slip lining various sections of old clay tile sanitary sewer. These existing city sewer mains run in between the back yards and/or narrow alleyways of houses and businesses and thus they cannot be dug up and replaced as economically as slip lining or called "cured in place". Because of these conditions they are not dug up and repaired or replaced and thus they must be "slip lined" in place. This process installs a flexible PVC liner in the old pipe which is then inflated and hardened to become a new in-place PVC pipe.

The proposed work for 2025 includes approximately 2700 lineal feet of 8" sewer pipe will be lined. We obtained two quotes from specialized vendors that perform this work. The quotes are:

Visu-Sewer	$ 119,750.00
Veit Contracting	$ 187,400.00

Recommendation:
It is recommended that the city council pass a motion awarding the quote for the 2025 Sanitary Sewer Slip Lining Project to Visu-Sewer in the amount of $119,750.00

RECOMMENDED PAYMENT SCHEDULE

Item Number	Description	Est. Qty.	Unit	Unit Price $	Total Price $
	GENERAL ITEMS				
1.	Mobilization	1	Lump Sum	$6,000.00	$6,000.00
2.	Traffic Control	1	Lump Sum	$500.00	$500.00
3.	Bypass Pumping	1	Lump Sum	$500.00	$500.00
	CURED-IN-PLACE-PIPE				
4.	8" CIPP Installed	2700	Linear Foot	$40.00	$108,000.00
	OTHER PAY ITEMS				
5.	Removal of Protruding Taps	5	Per each	$50.00	$250.00
6.	Reinstatement of Service Laterals	60	Per each	$75.00	$4,500.00
	TOTAL BID **				$119,750.00

A completion date for slip lining to be completed by November 14, 2025. To the best of our knowledge all manhole depths are 15 feet or less.

Quotes are requested by April 8th 2025, for any further questions or information contact Todd Anderson at 218-333-1854, a site visit is recommended. Mail to 1351 5th Street NW Bemidji MN 56601 or e-mail to todd.anderson@ci.bemidji.mn.us Thank you

+ there is the possibility of some storm sewer pipe on a separate quote added to the project with one planned mobilization for both.

Todd Stelmacher
Visu-Sewer, LLC
19587 Tamarack St NW
Oak Grove, MN 55011

612-741-9357

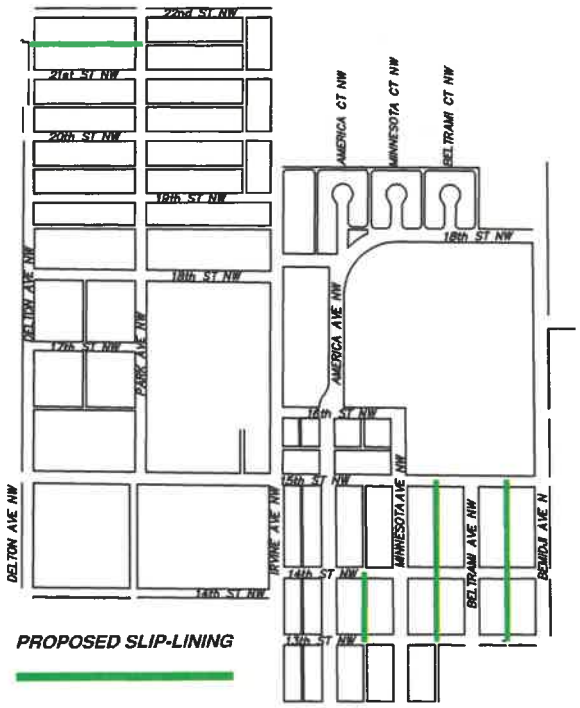
04/14/2025 10:23
BJ250408 BEMIDJI CIPP 2025
*** Brent Johnson

BID TOTALS

Biditem	Description	Quantity	Units	Unit Price	Bid Total
10	Mobilization	1.000	LS	25,500.00	25,500.00
20	Traffic Control	1.000	LS	2,500.00	2,500.00
30	Bypass Pumping	1.000	LS	2,500.00	2,500.00
40	8" CIPP (9 shots)	2,700.000	LF	55.00	148,500.00
50	Remove Protruding Taps	5.000	EA	300.00	1,500.00
60	Reinsate Laterals	60.000	EA	115.00	6,900.00

Bid Total ========> $187,400.00

EXHIBIT A



13TH ST NW - 15TH ST NW
MH298 - MH299 = 360'
MH299 - MH300 = 242'
MH300 - MH301 = 252'

13TH ST NW - 15TH ST NW
MH273 - MH274 = 360'
MH274 - MH275 = 500'

DELTON AVE NW - PARK AVE NW
MH143 - MH144 = 300'
MH144 - MH145 = 295'

13TH ST NW - 14TH ST NW
MH250 - MH251 = 359 '

N
W E
S
NO SCALE

2025 SLIP-LINING PROJECT

City of Bemidji
Engineering Department

04/24/2025

CITY COUNCIL AGENDA ITEM

Meeting Date: May 5, 2025
Action Requested: Authorize Consultant Service Contract with Moore Engineering
Prepared By: Samuel C. Anderson, City Engineer/Director of Public Works

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Background:
Through a request for proposal (RFP) process, Moore Engineering was selected to assist city staff with the design and bidding of the Park Avenue NW Reconstruction Project. Now that the project has been awarded and set for construction, staff would like to have Moore Engineering assist with construction administration, construction observation, and construction staking, to allow city staff to cover other public projects within our community.

The proposal from Moore Engineering to assist with these items will be on a time & expense basis not to exceed $150,000. The consultant fees were already allocated in the overall project budget when the low bid was awarded for the construction contract at the previous city council meeting. These fees will be covered at a prorated amount of the various enterprise funds on the project and our State Aid Construction Account.

Recommendation:
It is recommended that the city council pass a motion authorizing the consultant service contract with Moore Engineering for an amount not to exceed $150,000.

CONSULTANT SERVICE CONTRACT

This Contract (the "Contract") is made this ___ day of _____, 2025, by and between the City of Bemidji, a municipal corporation under the laws of the State of Minnesota, located at 317 4th Street NW, Bemidji, MN 56601, and Moore Engineering, Inc., a business corporation under the laws of the state of North Dakota with its principal office located at 925 10th Ave. E., West Fargo, ND 58078 ("CONSULTANT"); (collectively the "PARTIES").

WHEREAS, CITY requires certain professional services in conjunction with the City's 2025 Park Avenue NW Street Reconstruction project (the "Project"); and

WHEREAS, CONSULTANT agrees to furnish the various professional services required by CITY.

NOW, THEREFORE, in consideration of the mutual covenants and promises contained herein, the Parties agree as follows:

SECTION I – CONSULTANT'S SERVICES AND RESPONSIBILITIES

A. **Scope of Services.** CONSULTANT agrees to perform various Project services as detailed in Exhibit 1, Scope of Services, attached hereto and incorporated herein by reference (the "services").

B. **Changes to Scope of Services/Additional Services.** Upon mutual agreement of the PARTIES hereto pursuant to Section VI, Paragraph K of this Contract, a change to the scope of services detailed in Exhibit 1, attached hereto, may be authorized. In the event that such a change to the scope of services detailed in Exhibit 1 requires additional services by CONSULTANT, CONSULTANT shall be entitled to additional compensation consistent with Section III of this Contract. CONSULTANT shall give notice to CITY of any additional services prior to furnishing such additional services. CITY may request an estimate of additional cost from CONSULTANT, and upon receipt of the request, CONSULTANT shall furnish such cost estimate for such additional services prior to CITY's authorization of the changed scope of services.

C. **Changed Conditions.** If CONSULTANT determines that any services it has been directed or requested to perform by CITY are beyond the scope of services detailed in Exhibit 1, or that, due to changed conditions or changes in the method or manner of administration of the Project, CONSULTANT's effort required to perform its services under this Contract exceeds the estimate that formed the basis for CONSULTANT's compensation, CONSULTANT shall promptly notify CITY of that fact. Upon mutual agreement of the PARTIES hereto pursuant to Section VI, Paragraph K of this Contract, additional compensation for such services, and/or an extension of time for completion thereof, may be authorized. In the absence of such a mutual agreement, amounts of compensation and time for completion shall be equitably adjusted, provided that CONSULTANT first provides notice to CITY as required by this Paragraph and CITY has not terminated this Contract pursuant to Section IV, Paragraph B.

D. **Standard of Care.** Services provided by CONSULTANT or its subcontractors under this Contract will be conducted in a manner consistent with that level of care and skill ordinarily exercised by members of CONSULTANT's profession or industry. CONSULTANT shall be liable to the fullest extent permitted under applicable law, without limitation, for any injuries, loss, or damages proximately caused by CONSULTANT's breach of this standard of care. CONSULTANT shall put forth reasonable efforts to complete its duties in a timely manner. CONSULTANT shall not be responsible for delays caused by factors beyond its control or that could not be reasonably foreseen at the time of execution of this Contract. CONSULTANT shall be responsible for costs, delays or damages arising from unreasonable delays in the performance of its duties or services.

E. **Insurance.** CONSULTANT shall not commence work under this Contract until CONSULTANT has obtained all insurance required herein and such insurance amounts specified herein have been verified by CITY, nor shall CONSULTANT allow any subcontractor to commence work on a subcontract until such subcontractor has obtained like insurance covering as to worker's compensation, liability, and automobile insurance. All such insurance coverage shall be maintained at all times while this Contract is in effect.

1. CONSULTANT agrees to procure and maintain, at CONSULTANT's expense, the following insurance policies, subject to the requirements in this Paragraph E and including the minimum coverages and limits of liability specified below, or as specified in the applicable insurance certificate(s), or as otherwise required by law, whichever is greater (coverages under umbrella or excess policies may be combined with primary policies to meet the below stated insurance coverage requirements):

Worker's Compensation	Statutory Limits
Employer's Liability	$500,000 bodily injury by accident $500,000 bodily injury by disease aggregate $500,000 bodily injury by disease per employee
Commercial General Liability	$2,000,000 property damage and bodily injury per occurrence $4,000,000 annual aggregate $2,000,000 annual aggregate Products – Completed Operations
Automobile Liability	$1,000,000 per occurrence combined single limit for Bodily Injury and Property Damage (shall include

coverage for all owned, hired and non-owned vehicles

2. Except as provided below, CONSULTANT's Workers' Compensation insurance must provide coverage for all its employees. If Minnesota Statutes, section 176.041 exempts CONSULTANT from Workers' Compensation insurance, or if CONSULTANT has no employees in the City, CONSULTANT must provide a written statement, signed by an authorized representative, indicating the qualifying exemption that excludes CONSULTANT from the Minnesota Workers' Compensation requirements. If at any time while this Contract is in effect CONSULTANT ceases to be exempt from the requirement to maintain Workers' Compensation coverage, CONSULTANT must comply with the Workers' Compensation insurance requirements herein and provide CITY with a certificate of insurance documenting such coverage.

3. CONSULTANT's Commercial General Liability ("CGL") and business automobile liability insurance coverages shall insure CONSULTANT against claims for bodily injury or death, or for damage to property, including loss of use, which may arise out of operations by CONSULTANT or by any subcontractor or by anyone employed by any of them or by anyone for whose acts any of them may be liable (including automobile use). The following coverages shall, at a minimum, be included in the CGL insurance: Premises and Operations Bodily Injury and Property Damage, Personal and Advertising Injury, Blanket Contractual Liability, and Products and Ongoing and Completed Operations Liability. The required automobile liability coverage must include coverage for "any auto," which extends coverage to owned autos, non-owned autos, and hired autos. Such insurance shall include, but not be limited to, minimum coverages and limits of liability specified in this Paragraph, or as otherwise required by law. CITY shall have additional insured status and be listed by name on an endorsement attached to such policy(ies) (for purposes of clarity, CITY shall not be an additional insured on CONSULTANT's professional liability policy if such insurance is required in this Contract) for the services provided under this Contract and shall provide that CONSULTANT's coverage shall be primary and noncontributory in the event of a loss.

4. Professional/Technical (Errors and Omissions) Liability Insurance. CONSULTANT agrees to procure and maintain, at CONSULTANT's expense, Professional/Technical (Errors and Omissions) Liability Insurance. The required policy will provide coverage for all claims CONSULTANT may become legally obligated to pay resulting from any actual or alleged negligent act, error, or omission related to CONSULTANT's professional services required under the Contract. CONSULTANT is required to carry the following minimum limits: $2,000,000 – per claim; $4,000,000 – annual aggregate; or as specified in the applicable insurance certificate(s), or as otherwise required by law, whichever is

greater. Any deductible will be the sole responsibility of CONSULTANT and may not exceed $75,000 without the written approval of CITY. If CONSULTANT desires authority from CITY to have a deductible in a higher amount, CONSULTANT shall so request in writing, specifying the amount of the desired deductible and providing financial documentation by submitting the most current audited financial statements so that CITY can ascertain the ability of CONSULTANT to cover the deductible from its own resources. The retroactive or prior acts date of such coverage shall not be after the effective date of this Contract and CONSULTANT shall maintain such insurance for a period of at least three (3) years, following completion of the services/work. If such insurance is discontinued, extended reporting period coverage must be obtained by CONSULTANT to fulfill this requirement.

5. True, accurate and current certificates of insurance, showing evidence of the required insurance coverages, are hereby provided to CITY by CONSULTANT and are attached hereto and incorporated herein by reference as Exhibit 2.

6. Any insurance limits in excess of the minimum limits specified herein above shall be available to CITY in the event of claims.

7. CONSULTANT's insurance policies and certificate(s) shall not be cancelled without at least Thirty (30) days' advance written notice to CITY, or Ten (10) days' prior written notice to CITY for nonpayment of premium.

8. CONSULTANT's policies shall be primary insurance and noncontributory to any other valid and collectible insurance available to CITY with respect to any claim arising out of CONSULTANT's performance under this Contract.

9. CONSULTANT is responsible for payment of Contract related insurance premiums and deductibles. If CONSULTANT is self-insured, a Certificate of Self-Insurance must be attached in Exhibit 2. Any program of self-insurance shall be subject to CITY's approval, which shall not be unreasonably withheld, conditioned or delayed.

10. CONSULTANT shall ensure that all subcontractors comply with the insurance provisions contained in this Contract and such insurance is maintained as specified.

11. CONSULTANT's policies shall include legal defense fees in addition to its liability policy limits, with the exception of the professional liability insurance and technology errors and omissions insurance, if applicable.

12. All policies listed above, except professional liability insurance (or other coverage not reasonably available on an occurrence basis), shall be written on a per "occurrence" basis ("claims made" and "modified occurrence" forms are not acceptable) and shall apply on a "per project" basis.

13. CONSULTANT shall obtain insurance policies from insurance companies having an "AM BEST" rating of A- (minus); Financial Size Category (FSC) VII or better, and authorized to do business in the State of Minnesota, or as approved by CITY.

14. CITY reserves the right to immediately terminate this Contract if CONSULTANT is not in compliance with the insurance requirements contained herein and retains all rights to pursue any legal remedies against CONSULTANT.

SECTION II – CITY'S RESPONSIBILITIES

A. CITY shall promptly compensate CONSULTANT as services are performed to the satisfaction of the CITY's City Engineer, in accordance with Section III of this Contract.

B. CITY shall provide access to any and all previously acquired information relevant to the scope of services detailed in Exhibit 1 in its custody to CONSULTANT for its use, at CONSULTANT's request.

C. CITY will, to the fullest extent possible, grant access to and make all provisions for entry upon both public and private property as necessary for CONSULTANT's performance of the services detailed in Exhibit 1.

D. Sam Anderson, City Engineer, shall serve as the liaison person to act as CITY's representative with respect to services to be rendered under this Contract. Said representative shall have the authority to transmit instructions, receive instructions, receive information, interpret and define CITY's policies with respect to the Project and CONSULTANT's services. Such person shall be the primary contact person between CITY and CONSULTANT with respect to the services performed by CONSULTANT under this Contract. CITY reserves the right to substitute the authorized contact person at any time and shall notify CONSULTANT thereof.

SECTION III – CONSIDERATION

A. **Fees.** CITY will compensate CONSULTANT as detailed in Exhibit 3, Compensation, which is attached hereto and incorporated herein by reference, for CONSULTANT's performance of services under this Contract.

B. **Suspension for Nonpayment**. Except for a good faith dispute, if CITY fails to make any payment due CONSULTANT for services performed to the satisfaction of the CITY's City Engineer and expenses within Thirty (30) days after the date of CONSULTANT's invoice, CONSULTANT may, after giving Seven (7) days written notice to CITY, and without waiving any claim or right against CITY and without incurring liability to CITY, suspend services and withhold Project deliverables due under this Contract until CONSULTANT has been paid in full all amounts due for services rendered to the date of suspension along with applicable expenses and charges related to the services rendered

by CONSULTANT to CITY to the date of suspension.

SECTION IV – TERM AND TERMINATION

A. **Term.** This Contract shall be in effect until such time as the Project is completed, December 31, 2026, or as otherwise provided in this Contract, whichever occurs first.

B. **Termination.** This Contract may be terminated by either PARTY for any reason or for convenience by either PARTY upon Thirty (30) days written notice. In the event of termination, CITY shall be obligated to CONSULTANT for payment of amounts due and owing, including payment for services performed or furnished to the date and time of termination to the satisfaction of the CITY's City Engineer, computed in accordance with Section III of this Contract. Termination shall not act to discharge any liability incurred by either PARTY during the term of this Contract. Such liability shall continue until discharged by law, this Contract, adjudication, or another subsequent agreement between the PARTIES discharging, settling, waiving, and/or releasing such liability.

C. **Default.** If CONSULTANT fails to satisfy any of the provisions of this Contract, or so fails to perform and/or administer the services detailed in Exhibit 1 pursuant to the requirements of Section I of this Contract, in such a manner as to endanger the performance of this Contract or the services provided hereunder, this shall constitute default. Unless CONSULTANT's default is excused by CITY, CITY may, upon written notice, immediately cancel this Contract or exercise any other rights or remedies available to CITY under this Contract or law. In the event of CONSULTANT's default, CONSULTANT shall be liable to CITY for any and all costs, disbursements, attorneys and consultant fees reasonably incurred by CITY in enforcing this Contract.

D. **Suspension of Services / Work.** If any services/work performed by CONSULTANT are abandoned or suspended in whole or in part by CITY, CONSULTANT shall be paid for any services/work performed to the satisfaction of the CITY's City Engineer prior to CONSULTANT's receipt of written notice from CITY of such abandonment or suspension, but in no event shall the total of CITY's payments to CONSULTANT under this Contract be required to exceed a percentage of the total contract price (calculated by either the Contract price or the maximum price set forth in Exhibit 3, attached hereto) equivalent to the percentage of the scope of services in Exhibit 1 completed by CONSULTANT to the satisfaction of the CITY's City Engineer, as determined by CITY.

SECTION V – INDEMNIFICATION

A. CONSULTANT shall indemnify, protect, save, and hold harmless CITY, and its respective officials, directors, employees, and agents, from and against any claims, liability, damages, costs, judgments, or expenses, including reasonable attorney's fees, to the extent attributable to or caused by the negligent or otherwise wrongful acts or omissions, including breach of a specific contractual duty, of CONSULTANT or CONSULTANT's subcontractors, agents, employees, members, vendors, or delegates with respect to this Contract, the Project, or the services. CONSULTANT shall defend

CITY against the foregoing, or litigation in connection with the foregoing, at CONSULTANT's expense, with counsel reasonably acceptable to CITY, except that for professional liability claims, CONSULTANT shall have no upfront duty to defend CITY, but shall reimburse defense costs to CITY to the same extent of CONSUTANT's indemnity obligation herein. CITY, at its expense, shall have the right to participate in the defense of any claims or litigation and shall have the right to approve any settlement, which approval shall not be unreasonably withheld, conditioned, or delayed. The indemnification provisions of this Section shall not apply to damages or other losses proximately caused by or resulting from the negligence or willful misconduct of CITY. All indemnification obligations shall survive termination, expiration or cancellation of this Contract. CONSULTANT agrees, that in order to protect itself and CITY under the indemnity provisions set forth above, CONSULTANT will at all times during the term of this Contract keep in force policies of insurances required in Section I of this Contract. Nothing in this Contract shall be construed to waive any immunities, defenses, or limitations to which CITY is entitled under Minn. Stat. Chapter 466 or otherwise.

B. CITY shall indemnify protect, save, and hold harmless CONSULTANT, and its respective officers, directors, employees, members, and agents, from and against any claims, liability, damages, costs, judgments, or expenses, including reasonable attorney's fees, to the extent attributable to or caused by the negligent or otherwise wrongful acts or omissions of CITY or its agents, employees, contractors or subcontractors with respect to CITY's performance of its obligations under this Contract. CITY shall defend CONSULTANT against the foregoing, or litigation in connection with the foregoing, at CITY's expense. CONSULTANT, at its expense, shall have the right to participate in the defense of any Claims or litigation. The indemnification provision of this Section shall not apply to damages or other losses proximately caused by or resulting from the negligence or willful misconduct of CONSULTANT. All indemnification obligations shall survive termination, expiration or cancellation of this Contract.

C. Nothing contained in this Contract shall create a contractual relationship with or a cause of action in favor of a third party against CITY or CONSULTANT. CONSULTANT's services under this Contract are being performed solely for CITY's benefit, and no other entity shall have any claim against CONSULTANT because of this Contract or the performance or nonperformance of services by CONSULTANT provided hereunder.

SECTION VI – GENERAL TERMS

A. **Voluntary and Knowing Action.** The PARTIES, by executing this Contract, state that they have carefully read this Contract and understand fully the contents hereof; that in executing this Contract they voluntarily accept all terms described in this Contract without duress, coercion, undue influence, or otherwise, and that they intend to be legally bound hereby.

B. **Authorized Signatories.** The PARTIES each represent and warrant to the other that; (1) the persons signing this Contract are authorized signatories for the entities represented, and (2) no further approvals, actions or ratifications are needed for the full enforceability

of this Contract against it. Each PARTY indemnifies and holds the other harmless against any breach of the foregoing representation and warranty.

C. **Notices**. All notices and other communications required or permitted under this Contract shall be in writing, and hand delivered or sent by registered or certified mail, postage prepaid, or by overnight delivery service and shall be effective upon receipt at the following addresses or as either PARTY shall have notified the other PARTY. The PARTIES' representatives for notification for all purposes are:

CITY:
Sam Anderson, City Engineer
City of Bemidji
317 4th Street NW
Bemidji, MN 56601
218-333-1851
Sam.anderson@ci.bemidji.mn.us

CONSULTANT:
Zach Thoma, PE
208 4th St NW
Bemidji, MN 56601
218-444-5052
Zach.thoma@mooreengineeringinc.com

D. **Dispute Resolution**. CITY and CONSULTANT agree to negotiate all disputes between them in good faith for a period of Thirty (30) days from the date of notice of dispute prior to proceeding to formal dispute resolution or exercising their rights under law.

E. **Electronic/Digital Data**. Because of the potential instability of electronic/digital data and susceptibility to unauthorized changes, copies of documents that may be relied upon by CITY are limited to the printed copies (also known as hard copies) that are signed or sealed by CONSULTANT. Except for electronic/digital data, which is specifically identified as a Project deliverable by this Contract, or except as otherwise explicitly provided in this Contract, all electronic/digital data developed by CONSULTANT as part of the Project is acknowledged to be an internal working document for CONSULTANT's purposes solely and any such information provided to CITY shall be on an "as is" basis strictly for the convenience of CITY without any warranties of any kind. In the event of any conflict between a hard copy document and the electronic/digital data, the hard copy document governs. The electronic/digital data shall be prepared in the current software in use by CONSULTANT and is not warranted to be compatible with other systems or software.

F. **Opinions or Estimates of Construction Cost**. Where provided by CONSULTANT as part of Exhibit 1 or otherwise, opinions or estimates of construction cost will generally be based upon public construction cost information. Since CONSULTANT has no control over the cost of labor, materials, competitive bidding process, weather conditions and

other factors affecting the cost of construction, all cost estimates are opinions for general information of CITY and CONSULTANT does not warrant or guarantee the accuracy of construction cost opinions or estimates. CITY acknowledges that costs for project financing should be based upon contracted construction costs with appropriate contingencies.

G. **Independent Contractor Status.** CONSULTANT, at all times and for all purposes hereunder, shall be an independent contractor and is not an employee of CITY for any purpose. No statement contained in this Contract shall be construed so as to find CONSULTANT to be an employee of CITY, and CONSULTANT shall not be entitled to any of the rights, privileges, or benefits of employees of CITY, including but not limited to, workers' compensation, health/death benefits, and indemnification for third-party personal injury/property damage claims. CONSULTANT acknowledges that no withholding or deduction for State or Federal income taxes, FICA, FUTA, or otherwise, will be made from the payments due CONSULTANT under this Contract, and that it is CONSULTANT's sole obligation to comply with the applicable provisions of all Federal and State tax laws. CONSULTANT shall at all times be free to exercise initiative, judgment and discretion as to how to best perform or provide services identified herein. CONSULTANT is responsible for hiring sufficient workers to perform the services/work required by this Contract, withholding their taxes, and paying all other employment tax obligations on their behalf.

H. **Acceptance of Deliverables.** Each deliverable shall be subject to a verification of acceptability by CITY to ensure such deliverable satisfies stated requirements. The acceptability of any deliverable will be based on CITY's satisfaction or non-satisfaction with the deliverable based on requirements of this Contract. If any deliverable is not acceptable, CITY will notify CONSULTANT specifying reasons in reasonable detail, and CONSULTANT will, at no additional cost, conform the deliverable to stated requirements of this Contract.

I. **Subcontracting.** CONSULTANT shall not enter into any subcontract for performance of any services contemplated under this Contract without the prior written approval of CITY. CONSULTANT shall be responsible for the performance of all subcontractors. As required by Minn. Stat. § 471.425, CONSULTANT must pay all subcontractors, less any retainage, within Ten (10) calendar days of CONSULTANT's receipt of payment from CITY for undisputed services provided by the subcontractor(s) and must pay interest at the rate of one and one half percent per month or any part of a month to the subcontractor(s) on any undisputed amount not paid on time to the subcontractor(s).

J. **Assignment.** This Contract may not be assigned by either PARTY without the written consent of the other PARTY.

K. **Modifications/Amendment.** Any alterations, variations, modifications, amendments or waivers of the provisions of this Contract shall only be valid when they have been reduced to writing, and signed by authorized representative of CITY and CONSULTANT.

L. **Records—Availability and Retention.** Pursuant to Minn. Stat. § 16C.05, subd. 5, CONSULTANT agrees that CITY, the State Auditor, or any of their duly authorized representatives at any time during normal business hours and as often as they may reasonably deem necessary, shall have access to and the right to examine, audit, excerpt, and transcribe any books, documents, papers, records, etc., which are pertinent to the accounting practices and procedures of CONSULTANT and involve transactions relating to this Contract. CONSULTANT agrees to maintain these records for a period of six years from the date of termination of this Contract.

M. **Force Majeure**. The PARTIES shall each be excused from performance under this Contract while and to the extent that either of them are unable to perform, for any cause beyond its reasonable control. Such causes shall include, but not be restricted to fire, storm, flood, earthquake, explosion, war, total or partial failure of transportation or delivery facilities, pandemic, raw materials or supplies, interruption of utilities or power, and any act of government or military authority. In the event either PARTY is rendered unable wholly or in part by force majeure to carry out its obligations under this Contract then the PARTY affected by force majeure shall give written notice with explanation to the other PARTY immediately.

N. **Compliance with Laws.** CONSULTANT shall abide by all Federal, State and local laws, statutes, ordinances, rules and regulations now in effect or hereinafter adopted pertaining to this Contract or to the facilities, programs and staff for which CONSULTANT is responsible.

O. **Covenant Against Contingent Fee.** CONSULTANT warrants that it has not employed or retained any company or person, other than a bona fide employee working solely for CONSULTANT to solicit or secure this Contract, and that it has not paid or agreed to pay any company or person, other than a bona fide employee, any fee, commission, percentage, brokerage fee, gift or any other consideration, contingent upon or resulting from award or making of this Contract.

P. **Covenant Against Vendor Interest.** CONSULTANT warrants that it is not employed by any vendor of equipment or service provider that could result in a commission, percentage, brokerage, or contingent fee as a result of CONSULTANT's association with CITY.

Q. **Non-Discrimination.** The provisions of any applicable law or ordinance relating to civil rights and discrimination shall be considered part of this Contract as if fully set forth herein.

R. **Work Product.** All materials such as reports, exhibits, models, graphics, computer files, maps, charts, and supporting documentation produced under services/work authorized by this Contract ("Materials") shall become the property of CITY upon completion of the services/work. CITY may use the information for the Project for which they were prepared. Such use by CITY shall not relieve any liability on the part of CONSULTANT. Notwithstanding any of the foregoing to the contrary; (a) CONSULTANT may reuse

standard details of its Materials in the normal course of its business, and (b) CITY understands that the Materials have been prepared for a specific project and are not intended to be reused for other purposes. If CITY reuses the Materials for any other purpose, CITY waives any claims against CONSULTANT arising from such reuse and agrees to defend and indemnify CONSULTANT from any claims arising from such reuse.

S. **Governing Law**. This Contract shall be deemed to have been made and accepted in Beltrami County, Minnesota, and the laws of the State of Minnesota shall govern any interpretations or constructions of the Contract without regard to its choice of law or conflict of laws principles.

T. **Data Practices.** The PARTIES acknowledge that this Contract is subject to the requirements of Minnesota's Government Data Practices Act ("Act"), Minnesota Statutes, Section 13.01 *et seq.* CONSULTANT agrees to abide by the applicable provisions of the Act, HIPAA requirements, and all other applicable state or federal rules, regulations or orders pertaining to data privacy or confidentiality. CONSULTANT understands that all of the data created, collected, received, stored, used, maintained or disseminated by CONSULTANT in performing those services, work, and functions that the CITY would perform is subject to the requirements of the Act, and CONSULTANT must comply with those requirements as if it were a government entity. This does not create a duty on the part of CONSULTANT to provide the public with access to public data if the public data is otherwise available from CITY, except as required by the terms of this Contract.

U. **Cybersecurity Incident Reporting.** CONSULTANT acknowledges that CONSULTANT by virtue of this Contract is subject to the requirements of Minn. Stat. § 16E.36 for reporting cybersecurity incidents impacting CITY.

V. **No Waiver.** Any PARTY's failure in any one or more instances to insist upon strict performance of any of the terms and conditions of this Contract or to exercise any right herein conferred shall not be construed as a waiver or relinquishment of that right or of that PARTY's right to assert or rely upon the terms and conditions of this Contract. Any express waiver of a term of this Contract shall not be binding and effective unless made in writing and properly executed by the waiving PARTY.

W. **Data Disclosure**. Under Minn. Stat. § 270C.65, Subd. 3, and other applicable law, CONSULTANT consents to disclosure of its social security number, federal employer tax identification number, and/or Minnesota tax identification number, already provided to CITY, to federal and state agencies and state personnel involved in the payment of CITY obligations. These identification numbers may be used in the enforcement of federal and state laws, which could result in action requiring CONSULTANT to file state tax returns, pay delinquent state tax liabilities, if any, or pay other CITY liabilities.

X. **Patented Devices, Materials and Processes**. If this Contract requires, or CONSULTANT desires, the use of any design, device, material or process covered by letters, patent or copyright, trademark or trade name, CONSULTANT shall provide for

such use by suitable legal agreement with the patentee or CITY. If no such agreement is made as noted, CONSULTANT shall indemnify and hold harmless CITY from any and all claims for infringement by reason of the use of any such patented designed, device, material or process, or any trademark or trade name or copyright in connection with the services agreed to be performed under the Contract by CONSULTANT, and shall indemnify and defend CITY for any costs, liability, expenses and attorney's fees that result from any such infringement.

Y. **Mechanic's Liens.** CONSULTANT hereby covenants and agrees that CONSULTANT will not permit or allow any mechanic's or materialman's liens to be placed on CITY's interest in CITY property that is the subject of the Project during the term hereof. Notwithstanding the previous sentence, however, in the event any such lien shall be so placed on CITY's interest, CONSULTANT shall take all steps necessary to see that it is removed within Thirty (30) days of its being filed; provided, however, that CONSULTANT may contest any such lien provided CONSULTANT first posts a surety bond, in favor of and insuring CITY, in an amount equal to 125% of the amount of any such lien.

Z. **Construction and Services Observation.** CONSULTANT shall visit the Project at appropriate intervals during the Project to become familiar with the progress and quality of the construction/services/work being performed for CITY under this Contract and to determine if the construction/services/work are proceeding in general accordance with the Project plans and specifications, and shall be responsible for notifying CITY of any errors or omissions in such construction/services/work or any deviations in the construction/services/work from the Project plans and specifications developed by CONSULTANT.

AA. **Severability.** The invalidity or unenforceability of any provision of this Contract shall not affect the validity or enforceability of any other provision. Any invalid or unenforceable provision shall be deemed severed from this Contract to the extent of its invalidity or unenforceability, and this Contract shall be construed and enforced as if the Contract did not contain that particular provision to the extent of its invalidity or unenforceability.

BB. **Entire Contract.** These terms and conditions constitute the entire agreement between the PARTIES regarding the subject matter hereof. All discussions and negotiations are deemed merged in this Contract.

CC. **Headings and Captions.** Headings and captions contained in this Contract are for convenience only and are not intended to alter any of the provisions of this Contract and shall not be used for the interpretation of the validity of the Contract or any provision hereof.

DD. **Survivability**. All covenants, indemnities, guarantees, releases, liability, representations and warranties by any PARTY or PARTIES, and any undischarged obligations of CITY and CONSULTANT arising prior to the expiration of this Contract (whether by

completion or earlier termination), shall survive such expiration.

EE. **Execution**. This Contract may be executed simultaneously in two or more counterparts that, when taken together, shall be deemed an original and constitute one and the same document. The signature of any PARTY to the counterpart shall be deemed a signature to the Contract, and may be appended to, any other counterpart. Facsimile and email transmissions of executed signature pages shall be deemed as originals and sufficient to bind the executing PARTY.

Remainder of page intentionally left blank.

SECTION VII –SIGNATURES

IN WITNESS WHEREOF, the PARTIES have hereunto executed this document the day and year first above written.

CONSULTANT:

Moore Engineering, Inc.

By: _____ Date:_____
(Signature)
Title:_____
Print Name:_____

CITY OF BEMIDJI,

By: _____ Date:_____
Jorge Prince, Its Mayor

By: _____ Date:_____
Rich Spiczka, Its City Manager

EXHIBIT 1

SCOPE OF SERVICES

Subject to the terms of this Contract, CONSULTANT shall perform construction administration, observations and staking for the Project. Specifically, CONSULTANT shall provide the following services/work under the following conditions:

General

1. CONSULTANT's services will be detailed in a duly executed Task Order for each Specific Project, or for a portion of a Specific Project.
2. The Contract is not a commitment by the CITY to issue any Task Orders.
3. CONSULTANT will not be obligated to perform any prospective Task Order unless and until (1) CITY and CONSULTANT agree to the particulars of the assignment, including the scope of CONSULTANT's services, time for performance, CONSULTANT's compensation, and all other appropriate matters, and include such particulars in the Task Order including the format of the task order, and (2) CITY and CONSULTANT both sign the Task Order.
4. Each duly executed Task Order will be subject to the terms and conditions of (a) this contract; (b) the specific Task Order itself; (c) the specific Task Order's exhibits; and (d) any amendments or modifications of the specific Task Order.

Task Order Procedure

1. The general format of a Task Order under this Contract shall be in a form that is standard and custom for the industry, and mutually agreeable to both Parties.
2. Each specific Task Order will indicate:
    a. Project Background Data;
    b. Specific services to be performed by CONSULTANT ("Scope"), including key deliverables;
    c. Additions or Modifications to CITY's Responsibilities;
    d. Task Order Schedule;
    e. CONSULTANT's Compensation for Task Order; and
    f. Primary Subconsultants, if any.
3. With respect to the CONSULTANT's scope of services under a specific Task Order, each specific Task Order must include a customized scope of services and deliverables schedule in the Task Order document itself or in an attachment.
4. Upon signature of the Task Order by both parties (but no earlier than the Effective Date of the specific Task Order), CONSULTANT will commence performance and furnish, or cause to be furnished, the services authorized by the Task Order.

5. Task Orders may only be amended with the explicit agreement of the CITY in writing.

Management of Engineering Services

1. All phases of CONSULTANT's services under each Task Order will include management of CONSULTANT's Specific Project responsibilities, including but not limited to the following management tasks, whether separately tracked and itemized or included as being incidental to other phase and scope task items.
    a. Develop and submit an Engineering Services Schedule. The Engineering Services Schedule will:
        i. be consistent with and serve as a supplement to the Schedule of Deliverables set forth in the Task Order.
        ii. be updated on a regular basis, and as required to reflect any programmatic decisions by CITY.
        iii. include, but not be limited to, an anticipated sequence of tasks; estimates of task duration; interrelationships among tasks; milestone meetings and submittals; anticipated schedule of construction; and other pertinent Project events.
    b. Develop and submit detailed work plans for all Task Order tasks.
    c. Coordinate services within CONSULTANT's internal team, and with Subconsultants and CONSULTANT's Subcontractors.
    d. Prepare for and participate in meetings with consultants and contractors working on other parts of the Specific Project that may affect, or be affected by, CONSULTANT's services or resulting construction.
    e. Prepare and submit periodic Engineering services progress reports to the CITY. Include a summary of services performed in period, expected progress in next period, percent completion of current tasks, and a description of major issues or concerns.
    f. Conduct ongoing management tasks, including:
        i. Maintaining communications records and files pertaining to or arising from CONSULTANT's services;
        ii. With respect to CONSULTANT's services and other directly relevant parts of the Specific Project, prepare for and participate in periodic progress meetings with CITY to discuss progress, schedule, budget, issues, potential problems and their resolution; and
        iii. Preparing agendas prior to and minutes following all CONSULTANT-led meetings.
2. Unless a different standard is expressly set forth in a specific Task Order, in all phases of CONSULTANT's services, CONSULTANT shall prepare draft and final Drawings in accordance with CONSULTANT's CAD standards, using Autodesk Civil3D software.

3. The source documents for the draft and final Specifications in all phases of CONSULTANT's services will be CONSULTANT's standard specifications, unless a different source document is expressly identified in the specific Task Order.

Sequencing and Coordination

1. For each Task Order, the Work to be designed or specified by CONSULTANT, upon which the CONSULTANT's scope has been established, will be performed or furnished under one prime Construction Contract, unless specified otherwise in the Task Order.
2. If the Work designed or specified by CONSULTANT under a specific Task Order is to be performed or furnished under more than one prime Construction Contract, or if CONSULTANT's services are to be separately sequenced with the work of one or more of CITY's consultants or contractors (such as in the case of fast-tracking), then:
    a. the Task Order's Deliverables Schedule will account for the need to sequence and properly coordinate CONSULTANT's services as applicable to the Work under the Construction Contracts; or
    b. If the Task Order does not address such sequencing and coordination, then CITY and CONSULTANT will jointly develop a schedule for sequencing and coordination of services prior to commencement of final design services; this schedule is to be prepared and included in or become an amendment to the authorizing Task Order, whether the work under such contracts is to proceed concurrently or sequentially.

EXHIBIT 2

CERTIFICATES OF REQUIRED INSURANCE COVERAGES

[*Certificates of Insurance attached hereto*]

EXHIBIT 3

COMPENSATION

Subject to the limitations set forth in this Exhibit, CITY will compensate CONSULTANT in accordance with the schedule of fees below for the time spent in performance of services/work under this Contract, provided that under no circumstances shall CONSULTANT's total charges to CITY, including expenses, exceed $150,000.00 ("maximum price"), unless such charges in excess of the maximum price are authorized in writing by the City Engineer before they are incurred by CITY.

CITY will make periodic payment to CONSULTANT upon billing at intervals not more often than monthly at the rates specified in the schedule of fees included herein:

Schedule of Fees

	Description	Billing Rate Per Hour
1	Principal - SR Project Manager - CSR	$250 - $286
2	Project Manager - SR PE	$235 - $245
3	Technical Advisor I, II, SR	$205 - $300
4	Professional Engineer I, II	$195 - $215
5	Graduate - Project Engineer	$145 - $172
6	Engineering Designer I,II, SR	$156 - $185
7	Engineering Technician I, II, III	$98 - $155
8	Environmental Scientist I, II, II, SR	$140 - $234
9	Environmental Technician Intern, I, II	$98 - $150
10	Hydrogeologist Staff, Project,Professional II, I, SR	$150 - $215
11	Landscape Architect I, II, SR	$135 - $182
12	Project Administrator I, II, SR	$130 - $182
13	Office Administrator I, II, SR	$115 - $176
14	CADD Technician I, II, III	$109 - $155
15	Senior GIS Coordinator - GIS Manager	$187
16	GIS Analyst - GIS Developer	$166 - $176
17	GIS Programmer I,II,III	$145 - $170
18	GIS Technician I, II, III	$120 - $165
19	GIS Specialist I, II, III	$150 - $176
20	Land Surveyor - Senior Land Surveyor	$187 - $208
21	Survey Manager	$192
22	Survey Crew Chief I, II - Survey Data Analyst	$160 - $202
23	Project Coordinator - CADD Standards Coordinator	$160 - $192
24	Funding Specialists	$120 - $156
25	Survey Technician I,II, III	$104 - $145
26	Construction Engineer/Specialist, I, II, SR	$161 - $215
27	Drone Operator - Drone Services Coordinator	$155 - $170
28	Administrative Assistant I, II	$88 - $100

When necessary, and when required to provide the required services as part of an approved Task Order under this Contract, the following expenses shall be reimbursed to Consultant at the following rates:

Reimbursable Expenses Schedule

Travel Expenses	Project Mileage	Per current IRS rate	per mile
	Lodging	Cost * 1.15	
	Meals	Cost * 1.15	
	Per Diem	$68.00	per day
Survey Supplies	Iron Pins	$1.25	each
	Fence Posts	$5.00	each
	Motorized Offroad Vehicles | Drone Equipment	$75.00	per day
Miscellaneous	Project Expenses	At Cost	
	Sub Consultants	At Cost	

CITY COUNCIL AGENDA ITEM

Meeting Date: May 5, 2025
Action Requested: Declare Surplus Equipment and Authorize Disposal (Parks)
Prepared By: Scott Schroeder, Parks Superintendent

Background:
According to the Bemidji City Code Subdivision IV, Sec. 2-541, Disposal of Excess Property, the City Manager may from time to time; recommend to the Council that certain personal property owned by the City is no longer needed for a municipal purpose and should be sold.

The Parks Department recommends the following be declared surplus and listed on MN Bid State Auction website and or other public auction sites for sale:

- 15 plastic chairs
- 5- 2'W x 5'L tables
- 2003 GMC 2500
- 2003 Chevrolet 2500HD

Recommendation:
It is recommended that the City Council declare the above items as surplus property and authorize the City Manager to dispose of said property.

CITY COUNCIL AGENDA ITEM

Meeting Date: May 5, 2025
Action Requested: Resolution Accepting Donation from North Country Snowmobile Club
Prepared By: Donna Coe, Finance Director

Background:
For several years, the North Country Snowmobile Club has donated funds to the City of Bemidji. This year the North Country Snowmobile Club wishes to donate $2,000.00 to be allocated as follows:

- $1,000.00 towards the Bemidji Public Library for the Summer Reading Program
- $1,000.00 towards the City of Bemidji's Police Department DARE Program

Recommendation:
To accept the donation and approve the resolution allocating the funds as requested by the North Country Snowmobile Club.

RESOLUTION NO.

A RESOLUTION ACCEPTING DONATION
(North Country Snowmobile Club)

WHEREAS, the City Council of the City of Bemidji encourages public donations to help defray the costs to the general public of providing services and improving the quality of life in the City of Bemidji; and

WHEREAS, North Country Snowmobile Club has offered to donate $2,000 to be used for the DARE program ($1,000) and the Bemidji Public Library ($1,000); and

WHEREAS, Minnesota Statutes 465.03, requires that all gifts and donations of real or personal property, including money, be accepted by adoption of a resolution approved by two-thirds of the members of the City Council.

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Bemidji, Beltrami County, Minnesota, that this donation is hereby accepted for the use it was intended.

BE IT FURTHER RESOLVED that the City sincerely thanks North Country Snowmobile Club for its gracious and generous donation.

The foregoing resolution was offered by Councilmember _____, who moved its adoption, and on due second by Councilmember _____, was passed by the following vote:

Yeas:
Nays:
Absent:

Approved:

ATTEST:

_____
Michelle R. Miller, City Clerk

APPROVED:

_____
Jorge S. Prince, Mayor

RESOLUTION NO.

A RESOLUTION OF THE BEMIDJI CITY COUNCIL TO NOT WAIVE THE MONETARY LIMITS ON TORT LIABILITY ESTABLISHED BY M.S. 466.04 AND APPOINTING INSURANCE AGENT OF RECORD

WHEREAS, the City of Bemidji reviewed their excess liability insurance coverage with the League of Minnesota Cities Insurance Trust effective June 1, 2025. In doing so, the City Council is required to exercise the option of either waiving or not waiving the monetary limits on tort liability established by Minnesota Statutes 466.04.

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Bemidji that the City does not waive the monetary limit on tort liability coverage established by Minnesota Statutes 466.04.

BE IT FURTHER RESOLVED, the City Council appoints Insure Forward of Bemidji, Minnesota, as the insurance agency of record.

The foregoing resolution was offered by Councilmember _____, who moved its adoption, and on due second by Councilmember _____, was passed by the following vote:

Yeas:
Nays:
Absent:

Passed:

ATTEST:

_____
Michelle R. Miller, City Clerk

APPROVED:

_____
Jorge S. Prince, Mayor

LMC LEAGUE of MINNESOTA CITIES

LIABILITY COVERAGE WAIVER FORM

Members who obtain liability coverage through the League of Minnesota Cities Insurance Trust (LMCIT) must complete and return this form to LMCIT before their effective date of coverage. Email completed form to your city's underwriter, to pstech@lmc.org, or fax to 651.281.1298.

The decision to waive or not waive the statutory tort limits must be made annually by the member's governing body, in consultation with its attorney if necessary.

Members who obtain liability coverage from LMCIT must decide whether to waive the statutory tort liability limits to the extent of the coverage purchased. The decision has the following effects:

- *If the member does not waive the statutory tort limits*, an individual claimant could recover no more than $500,000 on any claim to which the statutory tort limits apply. The total all claimants could recover for a single occurrence to which the statutory tort limits apply would be limited to $1,500,000. These statutory tort limits would apply regardless of whether the member purchases the optional LMCIT excess liability coverage.

- *If the member waives the statutory tort limits and does not purchase excess liability coverage*, a single claimant could recover up to $2,000,000 for a single occurrence (under the waive option, the tort cap liability limits are only waived to the extent of the member's liability coverage limits, and the LMCIT per occurrence limit is $2,000,000). The total all claimants could recover for a single occurrence to which the statutory tort limits apply would also be limited to $2,000,000, regardless of the number of claimants.

- *If the member waives the statutory tort limits and purchases excess liability coverage*, a single claimant could potentially recover an amount up to the limit of the coverage purchased. The total all claimants could recover for a single occurrence to which the statutory tort limits apply would also be limited to the amount of coverage purchased, regardless of the number of claimants.

Claims to which the statutory municipal tort limits do not apply are not affected by this decision.

LMCIT Member Name:

Check one:

☑ The member **DOES NOT WAIVE** the monetary limits on municipal tort liability established by Minn. Stat. § 466.04.

☐ The member **WAIVES** the monetary limits on municipal tort liability established by Minn. Stat. § 466.04, to the extent of the limits of the liability coverage obtained from LMCIT.

Date of member's governing body meeting: 5/5/25

Signature: Donna Cole

Position: Finance Ofiicer

Accounts Payable

Blanket Voucher Approval Document

User: denisea
Printed: 04/30/2025 - 8:55AM
Warrant Request Date: 5/6/2025
DAC Fund:

Batch: 00405.05.2025

COUNCIL BILL LIST

Line	Claimant	Voucher No.	Amount
1	VisitBemidji	000000000	31,376.93
		Page Total:	$31,376.93
		Grand Total:	$31,376.93

CITY COUNCIL AGENDA ITEM

Meeting Date: May 5, 2025
Action Requested: MS4 Permit – Storm Water Pollution Prevention Program (SWPPP) Public Hearing
Prepared By: Jenna R. Roberts, P.E. Assistant City Engineer

Background:
One of the requirements of the City's Municipal Separate Storm Sewer System (MS4) permit is that an annual meeting must be held to update the city council and to allow the public to make oral and/or written comments on the adequacy of the City's Storm Water Pollution Prevention Program (SWPPP). This meeting has been advertised as a public hearing and after a presentation by city staff the city council should ask for any public questions or comments.

The provisions of the permit require that over the 5-year life of the permit, we address the following six minimum control measures.

1. Public Education and Outreach
2. Public Participation / Involvement
3. Illicit Discharge Detection and Elimination
4. Construction Site Stormwater Runoff Control
5. Post-Construction Stormwater Management for New Development & Redevelopment
6. Pollution Prevention / Good Housekeeping for Municipal Operations

The annual meeting that we are holding tonight satisfies one of the requirements of the first minimum control measures – public education and outreach.

Permit accomplishments from the past year (2024) include:

1. Completed 22 commercial site plan reviews within the city. Development and designs were reviewed for compliance with city and state runoff treatment and runoff requirements.
2. Articles were published in the city's newsletter about storm water management.
3. We updated our storm water system map in the City of Bemidji.
4. Inspected the condition of 69 of the 177 city storm sewer outlets and 5 out of 29 city storm water ponds in 2024.
5. Erosion Control Residential & Commercial Site Inspections for 2024 totaled 49 sites inspected, with a total of over 64 individual site inspections completed and documented over the course of the construction season.
6. The Street Department used the city's rubber tired back hoe on storm water maintenance. Refer to the items below for details:

- Cleaning ends of culverts (outfalls)
- Ditch dredging
- Pond dredging (small ponds or swales)
- Installing rip rap materials

7. There was 900 LF of storm sewer pipe cleaned
8. Approximately 2850 miles of street sweeping was completed which collected 824 cubic yards of street sweepings.
9. 3 manholes and catch basins had minor repairs completed on them.
10. 50 cubic yards of material was removed from storm sewer outfalls in ditches.

We will continue to expand the required work and provisions that the City of Bemidji needs to do for the MS4 Permit. Each year we will evaluate and improve our record keeping providing the most accurate information on file for the MPCA, the public and the City of Bemidji.

Rain Barrel & Compost Bin Program Update

One of the requirements of our MS4 Program is that the City is required to organize and complete a Public Involvement Activity each year. In 2022, the City implemented a rain barrel program through the Recycling Association of Minnesota (RAM) website that allows city residents to purchase rain barrels online at a discounted rate and reserve it for pick-up. Attached to this report is a flyer that provides additional information related to the rain barrels. Last year we ordered 72 and they were all sold. Staff pre-ordered 72 rain barrels and with the success of the program we added an additional 36 rain barrels and have received shipment.

Last year we decided to add Compost Bins to the program. Attached to this report is a flyer that provides additional information related to the compost bins. Staff pre-ordered 54 compost bins and with the success of the program we added an additional 36 compost bins and have received shipment.

The annual pick-up day is scheduled for those who have ordered online on **May 21st from 8:30 a.m. – 4:30 p.m.** Orders were accepted online on a first come, first serve basis until all the barrels are purchased ahead of the pick-up date in May. As of the date of this report we are sold out of both the rain barrels and compost bins! The City covers 70% of the cost plus sales tax using a promotion code at checkout for City residents for both the compost bins and rain barrels. The cost, with the discount, for a rain barrel is $30 and for a compost bin is $24. That equates to roughly $14,000 in city contribution that comes from our Stormwater Utility Fund.

Construction Inspection Software Update

Starting in 2024, staff implemented a new web based program called "ComplianceGO" which was designed to assist with tracking active construction projects throughout the city limits and allowed staff to complete inspections from a phone or tablet. This new program has an added feature of allowing contractors or public users to use it, without a fee, to track on-going inspections required with their projects that disturb over an acre and are also governed by a MPCA Construction Stormwater General Permit. The program tracks rainfall events in real-time and notifies staff and other users when inspections are required based on those pre-set limits set in the system.

Recommendation:
The city council should conduct the public hearing and if any comments are received they can be referred to City Staff for response either at the hearing or in a future report back to the City Council.

Rain Catcher Rain Barrel

- The large opening and flat back design allow for easy installation and placement of the downspout while the spoke and wheel pattern in the top of the barrel keeps it child and pet safe.
- The overflow connection at the back of the barrel allows excess water to flow down and underneath the barrel to direct it away from foundations.
- Spigots on the side of the barrel allow you to connect multiple Rain Catcher barrels in-series for easy expansion of your rain water storage capacity.
- The aluminum mesh screen keeps out debris and mosquitoes to keep the water clear and keep your family safe from insect borne illnesses.
- Includes debris screen, garden hose, shut-off thumb valve, hanging hose clip, overflow hose, and linking kit
- Place them around your home to catch fresh chlorine-free water as it pours from your downspouts – Water that would otherwise make its way into storm sewers only to be wasted. Rain barrels not only save you money but lessen the strain on water resources.
- Made out of 100% recycled plastic
- Retails at $120+

Specifications:

Assembled Dimensions: 24"D x 24"W x 32"H
Total Volume: 6 cu ft / 45 Gallon / 170 Litre

One (1) Year Warranty on Manufacturer Defects. Warranty excludes cracking from improper use.

Home Composter Compost Bin

- Made of sturdy, yet lightweight, 100% recycled plastic materials
- Two-piece construction for sides allows for easy transporting and turning of materials
- Wide opening at the top – easy to add and view materials
- Lockable lid to deter animals
- Sliding doors on each side to monitor status of compost
- Not available in stores. Similar models retail for $100+

Specifications:

Assembled Dimensions: 33"D x 30"H
Total Volume: 17 cu ft / 125 gallon

The Home Composter Bin is warranted by Gracious Living Corp. for 10 years from the date of purchase for any defects due to manufacturing or delivery excluding any damage due to normal wear and use.

CITY COUNCIL AGENDA ITEM

Meeting Date: May 5, 2025
Action Requested: Public Hearing for Seasonable Expansion of Liquor License and Permit for Street/Sidewalk Café (Keg N'Cork)
Prepared By: Michelle Miller, City Clerk

Background:
City Code allows for street and/or sidewalk dining and a seasonable expansion of liquor license for licensed commercial restaurants. Upon approval, Keg N'Cork could begin installing the outdoor dining area on May 15 with a removal by September 15. Notices of the public hearing were mailed to owners and occupants within a radius of 300 feet of Keg N'Cork. As of the date of preparing this memorandum, staff have received no objections to the outdoor dining request. Additionally, various city departments have reviewed the application and have no issues.

Recommendation:
Conduct Public Hearing for Seasonable Expansion of Liquor License and Approve Permit for Street/Sidewalk Café (Keg N'Cork)

Outdoor Dining Application

FEES:

Sidewalk Café Dining Fee:	$100.00/Season	X
Street Café Dining Base Fee:	$350.00/Season	X
Street Café Dining One Additional Parking Space Fee:	$400.00/Season	X
Street Café Dining Second Additional Parking Space Fee:	$500.00/Season	X
Outdoor Dining Seasonal Expansion of Liquor License Fee:	$100.00/Season	X
TOTAL OUTDOOR DINING FEES:		$ 1450

Applicant Information

✓ 3906

Business Name: Keg n' Cork

Address: 310 Beltrami Ave SW, Bemidji, MN 56601

Phone Number: Business:(218)444-7600 Cell:(218)209-7752

Contact Person: Tyler Winkka

Email: twinkka@gmail.com

RECEIVED
APR 04 2025
City of Bemidji

Street or Sidewalk Café Design Building Plans

Building plans shall be submitted showing the proposed street or sidewalk café structure demonstrating compliance with Minnesota State Building Code as well as ADA/Accessibility requirements and shall include:

Location on the sidewalk or street	Street and sidewalk utilities	Street poles and signs
Fire hydrants and fire department connection on adjacent buildings	Existing location of street furniture (trash cans, benches, etc.)	Street trees
Street or sidewalk café dimensions	Street or sidewalk café materials and details as necessary	Materials, design elements, or other proposed street or sidewalk café features

Provide copies of photographs and manufacturer specifications for all proposed street or sidewalk café furniture and fixtures.

Will alcoholic beverages for consumption be offered in the street or sidewalk café? *(requires notice and public hearing)*

NO_____
YES__X__

Description and location of any sound (including live and non-live music), television or video systems proposed for the street or sidewalk café. Please include the days, hours and nature of the entertainment in the outdoor dining area.

No additional sound added

Description of all food and beverages that will be served within the street or sidewalk café and the proposed hours of operation. (Copy of your menu is acceptable)

Full Menu service, see attached copy of menu.
Full Bar service available too
Hours of patio service Monday-Saturday from 11 a.m.-10p.m.

Outdoor Dining Application

Description of ingress and egress arrangements including those necessary to provide handicap accessibility and control of persons entering and leaving the premises to prevent consumption of alcohol by minors and to ensure safety of moveable seating arrangements.

Will use the same seating as last 3 years, with a mixture of high tops and table height that are ADA compliant.
The added patio stones are even and level with the height of the curb, as well as filled in with polymeric sand to create a flush transition from sidewalk to patio.
Our Barrel out front is moved to a side of the Enclosure to ensure adequate width of sidewalk is open and up to ADA code.
Our staff is trained in safe serve as well constant in-house training to ensure everyone is of age that we serve. Including identifying fake ID's, confiscating over 500 the last 4 years.

Description of all physical improvements to be constructed to accommodate the street or sidewalk café.

A layer of gravel is added to the street and leveled with a drainage pipe along the curb Then paver stones are layed on top of the gravel creating the dining area. Around the edge of the dining area a brick wall is created with the top 3 layers glued on to ensure everything is secured. there are 6 pillars in the wall each with a 4"x4"x8' inserted.
At the top of each post is a solar powered light. In between each post are 2-3 flower pots that are secured with concrete anchors.

Provide any other information known to the applicant that may reasonably impact the issuance of the license including, but not limited to, objections to the proposed street or sidewalk café raised by neighboring property owners or the public, obstructions or other factors or conditions that may impact public health or safety if the street or sidewalk café license is issued.

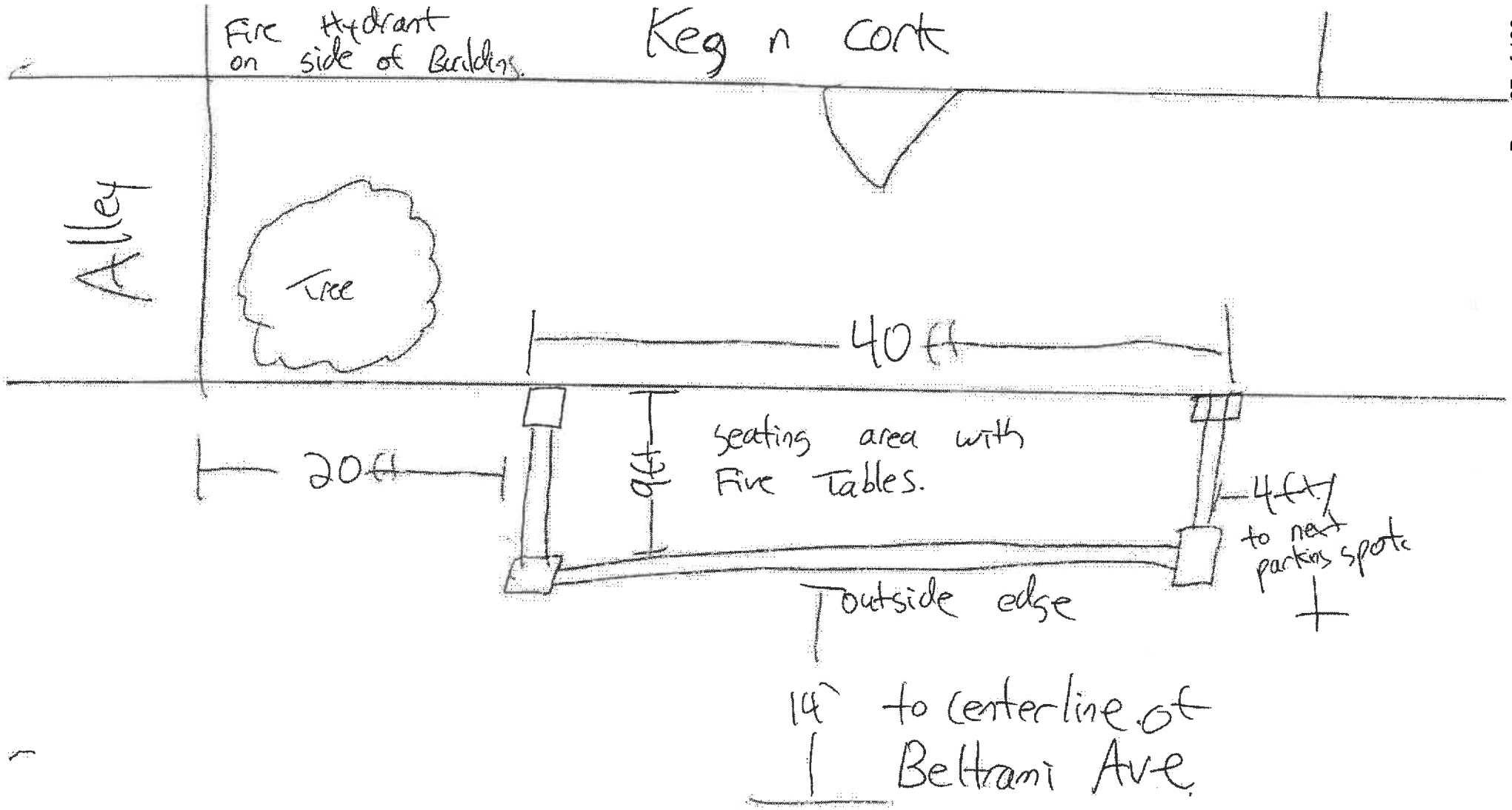
Our patio has held up very well, Jared from 218 Landscape created a beautiful and solid patio that I feel adds to downtown Bemidji. Throughout the summer I do checks of the wall and ground pavers to ensure they were secure. Only needing to reglue one time over the course of the summer the first year, the second year we made it all summer without needing any fixes. And last year only had to some minor glueing to one turret from some slight shifting.

Provide a certificate of insurance securing all insurance coverage required under Chapter 20 and 4, if applicable, for the street or sidewalk café areas and meeting all requirements for naming the City as an additional insured. If serving alcohol, the following must be included in the certificate description: ***Coverage extends to adjacent street and/or sidewalk café area.***

Applicant Signature

I hereby certify that all statements made in this application are true and complete and understand that any misstatements or omissions of material facts may result in disqualification or denial of the license. I agree to abide by the provisions of this application and all applicable City policies and ordinances.

Signature: _____ Date: 4-2-25


Fire Hydrant on side of Building.
Keg n Cork
Alley
Tree
40 ft
20 ft
9 ft
seating area with Five Tables.
4 ft to next parking spot
outside edge
14' to centerline of Beltrami Ave

Red White & BOOM!
Keg n' Cork
RAVENROCK JEWELRY
218-766-4886
218 LANDSCAPES

Red White & BOOM!
Keg n' Cork
RAVENROCK JEWELRY
FINE JEWELRY & ART
218-766-4886

NORTHWEST MIN
218
LANDSCAPES
218-766-6885
STERLING

Menu plus 0

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Earn 3% Back* & Save on Plus ›

BFM Seating Barnegat 42" Round Black Steel Outdoor / Indoor Dining Height Table with Umbrella Hole

Leave a review Item #: 163SU42RBLD MFR #: SU42RBL-D

Only
$192.49/Each
Discounted shipping with

1 Add to Cart

Earn up to $5.77 back (577 points)
with a Webstaurant Rewards Visa® Credit Card

Wish List Rapid Reorder

Other Available Styles:

Standard Height ✔
Bar Height

Usually Ships in **10 Business Days** from manufacturer
Lead times vary based on manufacturer stock

Not eligible for expedited shipping

Product Overview

- ✔ Constructed of black, e-coated and powder-coated steel
- ✔ Mesh table top allows spills to fall through and onto the floor
- ✔ Incorporated umbrella hole makes it easy to shade your customers from the sun
- ✔ Perfect for outdoor or indoor use
- ✔ Glides protect floors from scuffs and scratches

UPC Code: 400013811288

Menu plus 0

Search 430,000+ products

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WebstaurantStore > Commercial Furniture > Restaurant Furniture > Commercial Outdoor Furniture > Outdoor Restaurant Chairs > American Tables & Seating 91 Black Mesh Outdoor Chair with Arms

American Tables & Seating 91 Black Mesh Outdoor Chair with Arms

Read 1 reviews Item #: 13291 MFR #: 91

You last purchased this on
Apr 26 2022 at 03:08PM EST

Only
$82.99/Each
Discounted shipping with

1 Add to Cart

Wish List Rapid Reorder

Usually Ships in **2-3 Business Days** from manufacturer
Lead times vary based on manufacturer stock

Product Overview

- Extra heavy-duty iron construction
- Mesh seat and back ensure proper air flow and water drainage to prevent puddling
- Textured black powder coated finish
- Arm rests help stabilize user and enhance comfort
- 300 lb. weight capacity

UPC Code: 400011120870

American Tables & Seating, Mfg.

View all American Tables & Seating Outdoor Restaurant Chairs

Menu plus 0

Search 430,000+ products

Earn 3% Back* & Save on Plus >

WebstaurantStore > Commercial Furniture > Restaurant Furniture > Restaurant Tables > Table and Base Sets > BFM Seating Barnegat 42" Round Black Steel Outdoor / Indoor Bar Height Table with Umbrella Hole

BFM Seating Barnegat 42" Round Black Steel Outdoor / Indoor Bar Height Table with Umbrella Hole

Leave a review Item #: 163SU42RBLT MFR #: SU42RBL-T

You last purchased this on
Jun 20 2022 at 03:59PM EST

Only
$198.49/Each
Discounted shipping with

1 Add to Cart

Earn up to $5.95 back (595 points)
with a WebstaurantRewards Visa® Credit Card

Wish List Rapid Reorder

Other Available Styles:

Bar Height ✔
Standard Height

Usually Ships in **10 Business Days** from manufacturer
Lead times vary based on manufacturer stock

Not eligible for expedited shipping

Product Overview

- ✔ Constructed of black, e-coated and powder-coated steel
- ✔ Mesh table top allows spills to fall through and onto the floor
- ✔ Incorporated umbrella hole makes it easy to shade your customers from the sun
- ✔ Perfect for outdoor or indoor use
- ✔ Glides protect floors from scuffs and scratches

UPC Code: 400013811301

Menu plus 0

Search 430,000+ products

Earn 3% Back* & Save on Plus ›

American Tables & Seating 90-BS Black Mesh Outdoor Bar Stool with Arms and Rounded Seat Back

Leave a review Item #: 13295BS MFR #: 90-BS

You last purchased this on
Apr 26 2022 at 03:08PM EST

Only
$126.99/Each
Discounted shipping with

1 Add to Cart

Wish List Rapid Reorder

Usually Ships in **2-3 Business Days** from manufacturer
Lead times vary based on manufacturer stock

Product Overview

- Extra heavy-duty iron construction
- Mesh seat and back ensure proper air flow and water drainage to prevent puddling
- Textured black powder coated finish
- Foot and arm rests help stabilize user and enhance comfort
- 300 lb. weight capacity

UPC Code: 400011121402

American Tables & Seating, Mfg.

View all American Tables & Seating Outdoor Restaurant Bar Stools

Menu plus 0

Search 430,000+ products

Earn 3% Back* & Save on Plus >

WebstaurantStore > Commercial Furniture > Restaurant Furniture > Restaurant Tables > Table and Base Sets > American Tables & Seating ALM30 30" Round Top Outdoor Table with Umbrella Hole

American Tables & Seating ALM30 30" Round Top Outdoor Table with Umbrella Hole

Read 17 reviews Item #: 132ALM30 MFR #: ALM30

Quantity Discounts

Buy 12 or more

$78.74/Each

Discounted shipping with

Buy 1 - 11	$102.49/Each

1 Add to Cart

Wish List Rapid Reorder

Customers Also Viewed

Lancaster Table & Seating Harbor Black 30" Round Outdoor Standard Height Table with Ornate Legs

Sale reg $84.99

$71.99/Each

1 Add to Cart

Other Available Sizes:

30" ✔

36"

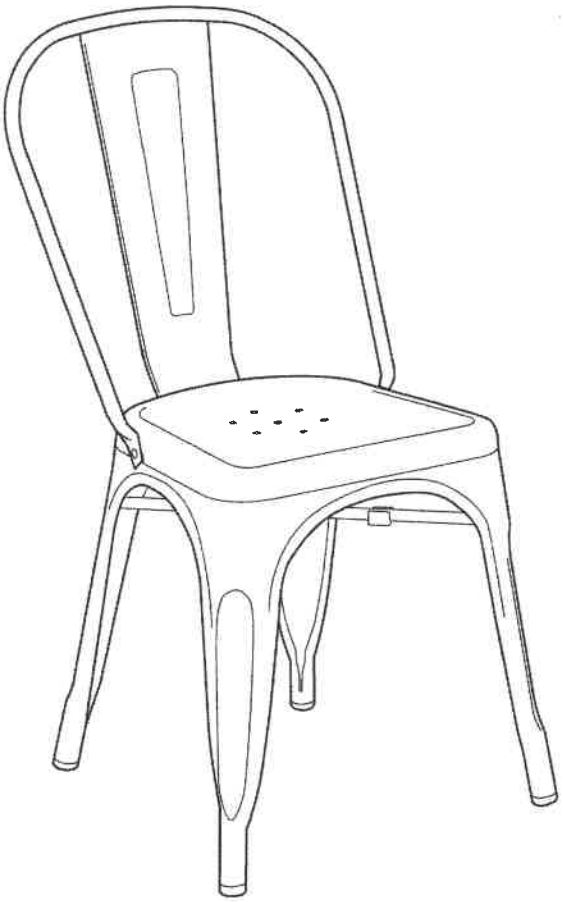
Usually Ships in **2-3 Business Days** from manufacturer

Lead times vary based on manufacturer stock

Product Overview

- ✔ Heavy-duty iron construction
- ✔ Textured black powder coated finish
- ✔ Includes an umbrella hole
- ✔ Holes in table top allow rain and debris to pass through for easy cleaning
- ✔ Ideal for decks, outdoor cafes, and patios

Alexander Dinning Chair



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FOLLOW US:	CONTACT INFO:	ITEM NO. 014-HG-14085
@bellezefurniture	support@belleze.com 1-800-682-6376	The instruction booklet contains **IMPORTANT** safety information. Please read it in full and keep it for future reference.

www.belleze.com

KEG 'N CORK

SINCE 1974

Open Monday-Saturday 11am-2am
Closed Sunday

kegncorkbemidjimn.com | 218.444.7600
310 Beltrami Ave NW | Bemidji, MN

APPETIZERS

Dipping Sauces: BBQ, Honey Mustard, Hot Sauce, Beer Cheese, Sweet Chili Sauce, Homemade Bleu Cheese and Homemade Ranch. Extra Sauce .25

BEAVER DROPPINGS 7.50

WALLEYE FINGERS 11.50

ONION RINGS 7.00

MUSHROOMS 8.00

GARLIC BREAD (2) 3.00

FRENCH FRIES Half 3.50 | Whole 6.50

COTTAGE FRIES Half 3.60 | Whole 6.50

SWEET POTATO FRIES
Half 3.50 | Whole 6.50

CHEDDAR CHEESE BALLS 8.00

MOZZARELLA STICKS 8.00

PRETZEL BITES 8.00

WINGS (Hot, BBQ, Cajun Dry Rub) 10.00

CAULIFLOWER 8.00

MINI CORNDOGS 7.00

VARIETY BASKET 11.50
(Pick three apps, walleye fingers 3.00 extra)

ON THE LIGHTER SIDE

Dressings: Caesar, Lite Italian, French, Homemade Bleu Cheese, Homemade Ranch, Raspberry Vinaigrette, Homemade Honey Dijon Poppy Seed

APPLE CHICKEN SALAD
Diced apples, grilled chicken breast, lettuce, tomato, cheese and honey dijon poppy seed dressing 8.75

GRILLED CHICKEN SALAD
Grilled chicken breast, lettuce, cheese, tomato and choice of dressing 8.75

CHICKEN CAESAR SALAD
Skinless grilled chicken, lettuce, tomatoes, red onions, black olives and parmesan cheese 8.75

GARDEN SALAD
Vegetarian salad with red onions, green peppers, tomatoes and cucumbers
Small 4.50 | Large 6.25

CHEF SALAD
Ham, turkey, cheese, lettuce, tomato, eggs and choice of dressing 8.75

TACO SALAD
Seasoned beef or chicken, tomatoes, cheese, black olives, lettuce and tortilla chips. Served with salsa and sour cream 8.75

SIDE SALAD
Lettuce, tomato, cheese, croutons and choice of dressing.
Small 3.50 | Large 4.50

SOUP
Soups made in house, cream of potato
Cup 4.00 | Bowl 5.00
Sip bowl and slice of garlic toast 6.00

BRUMBAUGH'S SANDWICH BOARD

All sandwiches include Kosher dill pickle and potato chips. Add Fries 2.00 | Add Onion Rings 3.00
Turn any sandwich into a wrap, add 1.00 | Gluten Free Bun 1.50

FAMOUS KEG 'N CORK REUBEN
Slow roasted corned beef, sauerkraut, Swiss cheese and Russian dressing on toasted rye.
Half 6.75 | Whole 9.50

NEW YORKER
Cold corned beef, Swiss cheese, lettuce, tomato, onion and mayo on rye. Half 6.75 | Whole 9.50

CRAN TURKEY MELT
Grilled turkey, bacon, tomato, and Swiss cheese with a cranberry/honey dijon dressing.
Half 6.75 | Whole 9.50

DAILY SPECIAL
Half sandwich and cup of soup. 9.00

TRADITIONAL SANDWICHES
Your choice of meat (turkey, ham, roast beef or corned beef) lettuce, tomato, mayo. Served on wheat or rye bread. Half 6.25 | Whole 8.50

KEG BLT
Thick cut smoked bacon, lettuce, tomato, and garlic mayo. 8.50

FRENCH DIP
Hot roast beef and savory au jus dip on a toasted fresh deli bun. Half 6.75 | Whole 9.50

PHILLY FRENCH DIP
Hot roast beef, grilled onions and peppers, swiss cheese served on a toasted fresh deli bun and a side of au jus. Half 7.25 | Whole 10.50

THE LAKESIDE
Sliced turkey, bacon, lettuce, and tomato with garlic mayo on toasted whole wheat.
Half 6.75 | Whole 9.50

WALLEYE SANDWICH
Hand breaded Red Lake walleye fillet with lettuce and tartar sauce. Served with chips.
Half Fillet 9.50 | Whole Fillet 14.50

WALLEYE TACOS
Hand breaded Red Lake walleye, cilantro lime cream sauce, pico de gallo and fresh cabbage.
One 9.50 | Two 14.50

KEG 'N CORK CLUB
Salami, turkey, bacon, ham, lettuce, tomato, cheese, red onions, mayo and Italian dressing on three tiered wheat toast. Half 6.75 | Whole 9.50

CHICKEN JACK WRAP
Grilled chicken, fried onion, green pepper, pepper jack cheese and mushrooms in a wrap. 8.50

BUFFALO CHICKEN WRAP
Crispy chicken breast smothered in the Keg's hot sauce with bleu cheese, lettuce and tomato in a wrap. 9.50

CLASSIC CHICKEN SANDWICH
Skinless grilled chicken breast with lettuce, tomato and mayo on a bun. Served with chips. 9.50

FROM OUR BROILER

DOWNTOWN Bemidji MEATS

Hamburger supplied fresh locally from Downtown Meats and all dishes are made fresh daily and to order. Add fries for 2.00 or onion rings for 3.00. Gluten free buns available for 1.50*

BABE'S BLEU BURGER
1/3 lb. lean ground beef with pepper jack & bleu cheese, circled by an onion ring with lettuce & tomato. Served with chips. 10.50

SMART BURGER
1/3 lb. lean ground beef. Raw or fried onions available upon request. Served with chips. 8.50
(Cheese .50 extra)

Our burgers carry the name of the builder and original owner of the Keg 'n Cork, Terry R. Smart.

DELUXE SMART BURGER
1/3 lb. lean ground beef with cheese, lettuce tomato & mayo. Raw or fried onion available upon request. Served with chips. 9.00

DOUBLE DELUXE SMART BURGER
Two 1/3 lb. lean ground beef patties with cheese, lettuce, tomato & mayo. Raw or fried onions available upon request. Served with chips. 13.50

WESTERN BACON CHEESEBURGER
1/3 lb. lean ground beef with two strips of bacon, American cheese, lettuce, tomato, mayo and BBQ sauce. Served with chips. 10.50

BACON CHEESEBURGER
1/3 lb. lean ground beef and juicy bacon smothered by cheese. Served with chips. 10.00

MUSHROOM SWISS BURGER
1/3 lb. lean ground beef, mushrooms, Swiss cheese. Served with chips. 9.00

PHILLY BURGER
1/3 lb. lean ground beef topped with Swiss cheese, a slice of roast beef, sautéed onion and peppers. 11.00

REUBEN BURGER
1/3 lb. lean ground beef with Swiss cheese, corned beef, sauerkraut, and 1,000 island dressing. 11.00

**Hamburgers may be served undercooked upon request. Consuming raw or undercooked meats, or eggs may increase your risk of foodborne illness.*

PATTY MELT
1/3 lb. burger with fried onions, Swiss cheese on grilled rye bread. Served with chips. 9.50

CHICKEN STRIP BASKET
Lightly seasoned chicken tenders with fries. 9.50

DRUMMIE BASKET
A basket of lightly breaded chicken. Served with fries, your choice of dipping sauce and plenty of napkins. 10.50

SHRIMP BOAT
Battered shrimp served with fries. 9.50

FISH & CHIPS
3 cod fillets hand battered in our special Guinness batter served with cottage fries. 11.00
(malt vinegar optional)

WALLEYE FILLET
Hand breaded Red Lake walleye served with your choice of side salad or cottage fries, tartar sauce and a lemon wedge. 15.50

LITTLE LEPRECHAUNS

All Little Leprechaun meals 5.00. Add fries for 1.50.

BEAVER BITES

MACARONI & CHEESE AND APPLE SLICES

WHOLE GRILLED CHEESE AND CHIPS

TWO CHICKEN STRIPS AND CHIPS

MINI CORN DOGS

N/A BEVERAGE

Coke, Diet Coke, Cherry Coke, Sprite, Sprite Zero, Dr. Pepper, Rootbeer, Mellow Yellow, Raspberry Iced Tea, Fresh Brewed Unsweetened Iced Tea, Lemonade, Strawberry lemonade, Coffee 2.00

HAPPY HOUR

EVERYDAY
3:00 - 6:00PM

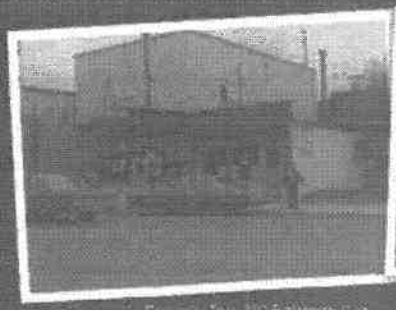
Keg 'n Cork is the first Irish pub located on the Mississippi. Since 1974, our local, family-owned and operated pub has been offering a great selection of authentic meals, soups and sandwiches.

Where folks come for a while and leave with a smile.

CATERING SERVICE

Keg 'n Cork

When planning your next event, big or small, contact us at 218.444.7600 for information on our off-premise catering & bar service.



Friday Fish Fry Bellmont Ave June 21 pics to come soon!

Construction in the main bar, fall of 71

STREET AND SIDEWALK CAFÉ REVIEW

Business Name: Keg N Cork
Business Address: 310 Beltrami Avenue NW

Public Works Requirements. Reviewed by: _____

1. Does the Street Café occupy more than three public parking spaces?

   Yes _____ No X

   Comments: leaves 20' from Alley

2. Do the requested public parking spaces coincide with the boundaries of the licensee's building lines and constructed so that the café is square to the adjoining curb?

   Yes X No _____

   Comments: _____

3. Does the Street Cafe located within public street right-of-way with parallel parking have at least a fourteen (14) foot setback to be measured from the centerline of the roadway?

   Yes X No _____

   Comments: _____

4. Does the Street Cafe located on a street with non-parallel parking shall have at least a sixteen (16) foot setback measured from the centerline of the roadway?

   Yes _____ No _____

   Comments: _____

5. Does the Street or Sidewalk Café located adjacent to a public alley right-of-way have a setback of at least twenty (20) feet from the edge of the alley?

   Yes X No _____

   Comments: _____

6. Does the Street or Sidewalk Cafe have a one-foot interior setback from the edge of any adjacent parking stall where the street or sidewalk cafe is to be placed?

   Yes X No _____

   Comments: _____

7. Do the exterior sidewalls of a Street or Sidewalk Cafe consist of barriers, planters, railing, cabling, or other appropriate buffer? (Final design of exterior sidewalls are approved by City Council.)

   Yes X No _____

   Comments: Same as previous years and there have been no issues

8. Do the outside edge and railings create a visual buffer that inhibits sightlines for motorists or pedestrians? (In general, street and sidewalk cafes should be placed at least twenty (20) feet from corners. Street and sidewalk cafes located adjacent to curb bump-outs may allow for closer placement. Final placement will be determined by Public Works Staff.)

   Yes _____ No X

   Comments: _____

9. Does the Street cafes occupy or obstruct handicapped parking stalls?

   Yes _____ No X

   Comments: _____

10. The height of any surrounding outside barrier shall be no less than 30 inches and no greater than 42 inches, including landscape and decorative elements, as measured on the street side. Street and sidewalk interior cafe columns or structures exceeding 42 inches must not impair visibility for ingress and egress of vehicles. The outside barrier material shall not consist of chain-link fencing.

    Do the plans meet these guidelines: Yes X No _____

    Comments: _____

11. A minimum overhead clearance of 96 inches must be provided for any street or sidewalk cafe that includes a canopy (or similar element) in order to avoid creating a visual barrier and to provide adequate clearance for people. No canopy may be attached to the principal structure.

    If applicable, do the plans meet these guidelines: Yes X No _____

    Comments: _____

12. Signage shall not be permitted to be placed in or onto a street and sidewalk cafe.

    If applicable, do the plans meet these guidelines: Yes X No _____

    Comments: _____

13. Lighting is allowed within street and sidewalk cafes. Self-contained low-voltage systems, such as solar or battery-powered lights are recommended. Lighting must be directed onto the Street or Sidewalk Cafe so as not to negatively impact surrounding areas.

    If applicable, do the plans meet these guidelines: Yes X No _____

    Comments: _____

14. Street and Sidewalk Cafes shall not block curb line storm water drainage, catch basins, fire hydrants, driveways, manholes, or public or private utility valves/covers.

    Do the plans meet these guidelines: Yes X No _____

    Comments: _____

15. Does any portion of the Street or Sidewalk Cafe, or any furniture placed upon it, obstruct the view of a traffic control device?

    Yes _____ No X

    Comments: _____

16. Is the Street Cafe proposed to be installed on a street with a grade greater than 5%?

Yes _____ No X

Comments: _____

_____

17. Do the Street or Sidewalk Café plans meet the following Curb Interface guidelines:

- Shall allow for storm water flow and drainage along the curb.

  Yes X No_____

  Comments: _____

  _____

- The maximum horizontal gap between the curb and a Street Cafe surface shall be 1/2 inch where ingress/egress for the Street Cafe is located.

  Yes X No_____

  Comments: _____

  _____

- The maximum vertical gap shall be 1/4 inch between the curb and Street Cafe surface where ingress/egress for the Street Cafe is located.

  Yes X No_____

  Comments: _____

  _____

- The Street or Sidewalk Cafe must maintain an accessible connection to the curb to meet Americans with Disability Act (ADA) requirements.

  Yes X No_____

  Comments: _____

  _____

STREET AND SIDEWALK CAFÉ REVIEW

Building Requirements. Reviewed by: Jim Latzke

1. Do the proposed Street or Sidewalk cafes plans comply with Minnesota State Building Code?

   Yes ___X___ No_____

   Comments: _____

   _____

2. Is the Street or Sidewalk cafe designed for ADA/MN Accessibility Code compliance?

   Yes ___X___ No_____

   Comments: _____

   _____

3. Although street and sidewalk cafes are not required by this ordinance to be on a free-standing structure, if a street or sidewalk cafe consisting of a freestanding structure which rests on the street surface or curb is proposed, it shall adhere to all applicable zoning, building, and accessibility codes. No features or structural components may be permanently attached to the sidewalk, street, curb, or adjacent planting strip. If anchoring of structure is needed per MN State Building Code, an alternative design will be needed to satisfy code requirements.

   Does the Street or Sidewalk Café proposed design meet these requirements?

   Yes ___X___ No_____

   Comments: _____

   _____

4. Building plans of proposed street or sidewalk cafe structure demonstrating compliance with Minnesota State Building Code as well as ADA/Accessibility requirements, shall include:

   (a) Street or Sidewalk Cafe Site Plan:
      i. Location on the sidewalk or street.
      ii. Street and sidewalk utilities (i.e. manholes, catch basins, etc.).
      iii. Street poles and signs.
      iv. Fire hydrants and Fire Department connections on adjacent buildings.
      v. Existing Location of Street furniture (litter cans, benches, etc.).
      vi. Street trees.
      vii. Street or sidewalk cafe dimensions.
      viii. Street or sidewalk cafe materials and details as necessary.
      ix. Materials, design elements, or other proposed street or sidewalk cafe features.

(b) Photographs and manufacturer specifications for all proposed street or sidewalk cafe furniture and fixtures.

(c) Description and locations of any sound, television or video systems proposed for the street or sidewalk cafe.

(d) Description of all points of access between the building and the street or sidewalk cafe and exterior areas.

(e) Description of ingress and egress arrangements including those necessary to provide handicap accessibility and control of persons entering and leaving the premises to prevent consumption of alcohol by minors and to ensure safety of moveable seating arrangements.

(f) Description of all physical improvements to be constructed to accommodate the street or sidewalk cafe.

Do the plans meet these guidelines: Yes __X__ No _____

Comments: _____

_____

STREET AND SIDEWALK CAFÉ REVIEW

Zoning Requirements. Reviewed by: P+Z

1. Lighting is allowed within street and sidewalk cafes. Self-contained low-voltage systems, such as solar or battery-powered lights are recommended. Lighting must be directed onto the Street or Sidewalk Cafe so as not to negatively impact surrounding areas.

   Do the lighting plans meet these guidelines: Yes X No _____

   Comments: No lighting shown on plans. Will need to meet Section 28-408 of the Ordinance.

2. Signage shall not be permitted to be placed in or onto a street and sidewalk cafe.

   Do the plans meet the signage guidelines: Yes X No _____

   Comments: No Signage shown on plans, will need to meet Section 28-253 of the Ordinance.

STREET AND SIDEWALK CAFÉ REVIEW

Fire Code Requirements. Reviewed by: Yavaraw

1. Gas powered or other heating features are permitted within street and sidewalk cafes but shall require inspection and approval by the City's fire department.

   Does the Street or Sidewalk Café proposed design incorporate gas powered or other heating features?

   Yes _____ No NOTE NOTED

   Comments: _____

   ok

Bemidji City Hall ● 317 4th Street NW
Bemidji, Minnesota 56601-3116
Phone 218-759-3560 ● Fax 218-759-3590
www.ci.bemidji.mn.us

April 23, 2025

NOTICE OF PUBLIC HEARING

PLEASE TAKE NOTICE, that pursuant to City Code, Chapter 4 related to Alcoholic Beverages, Article II, Section 4-57(f) entitled "Seasonal Expansion of Licenses; Regulation of Outdoor Dining Areas Generally", the Bemidji City Council shall require a Public Hearing and notification of neighboring property owners within 300 feet of the licensed premises for the seasonal expansion of licensed premises into adjoining sidewalk or public right-of-way for sidewalk or street café purposes.

The public hearing will be for the Application submitted by Winkk Inc., the owner of Keg N'Cork, 310 Beltrami Avenue NW, Bemidji, MN 56601, requesting the seasonal expansion of licenses regulating outdoor dining.

Said hearing will be held on May 5, 2025 at 6:00 p.m., or as soon thereafter as the matter can be heard, in the City Hall Council Chambers located at 317 4th Street NW, Bemidji, MN

Michelle R. Miller
City Clerk

GARY T ZEROTT
720 14TH ST NW
BEMIDJI, MN 56601

BLUE WATER DEVELOPMENT LLC
13125 LORELEI LANE NE
BEMIDJI, MN 56601

NORTHWEST MINNESOTA FOUNDATION
201 3RD ST NW
BEMIDJI, MN 56601

218 VENTURES LLC
204 3RD ST NW
BEMIDJI, MN 56601

CHRISTIAN R HART
JANEL L HART
7910 WHITE OAK ST NE
BEMIDJI, MN 56601

310 BELTRAMI AVENUE LLC
51080 CTY 29
BEMIDJI, MN 56601

DREAM BLUE LLC
2828 BIRCHMONT DR NE
BEMIDJI, MN 56619

TODD A WILLIAMS
GINA S WILLIAMS
310 BIRCH BRIAR LN
PARK RAPIDS, MN 56470

RAUTIO PROPERTIES LLC
51080 COUNTY 29
BEMIDJI, MN 56601

CONENG DEVELOPMENT LLC
200 N 69TH ST
GRAND FORKS, ND 58203

BEMIDJI M&M PROPERTIES LLC
51080 CO 29
BEMIDJI, MN 56601

SCIMED PROPERTIES LLC
2815 BEMIDJI AVE N
BEMIDJI, MN 56601

HMN PROPERTIES LLC
12739 EMERALD ACRES LANE NE
BEMIDJI, MN 56601

TARTUFFI LLC
300 BELTRAMI AVE NW
BEMIDJI, MN 56601

NORTHWOODS BAPTIST CHURCH
PO BOX 1262
BEMIDJI, MN 56619

MARK R DICKINSON
2310 BIRCHMONT DR NE
BEMIDJI, MN 56601

CHIEF LAND COMPANY LLC
24236 BIRCHMONT BEACH RD NE
BLACKDUCK, MN 56630

SECURITY BANK USA
1025 PAUL BUNYAN DR NW
BEMIDJI, MN 56601

BEMIDJI COMMUNITY THEATER INC
316 BELTRAMI AVE NW
BEMIDJI, MN 56601

TINY OWL HOMES LLC
39931 STATE 92
BAGLEY, MN 56621

CITY OF BEMIDJI
317 4TH ST NW
BEMIDJI, MN 56601

GLASS ROBINSON PROPERTIES LLC
319 BELTRAMI AVE NW
BEMIDJI, MN 56601

PAUL BUNYAN COMMUNITY THEATRE
314 BELTRAMI AVE NW
BEMIDJI, MN 56601

STEPHEN J PATTERSON
SALLY PATTERSON
924 BIRCHMONT BEACH RD NE
BEMIDJI, MN 56601

KANVADI JIRAYOORATHCHAI
PHIYAPHRATH PORRADANAN
908 GRANT AVE SE
BEMIDJI, MN 56601

MARK DEVELOPMENT CO

J&D THIRD STREET PROPERTIES LLC
6021 TIMBER RIDGE DR NE
BEMIDJI, MN 56601

4TH STREET LODGE LLC
51080 COUNTY 29
BEMIDJI, MN 56601

MARK R DICKINSON
WANDA B DICKINSON
2310 BIRCHMONT DR NE
BEMIDJI, MN 56601

BAM PROPERTIES LLC
4648 SCOTCHPINE CT NW
BEMIDJI, MN 56601

MUSKIE RIVER LLC
5160 LONGFELLOW LANE SW
BEMIDJI, MN 56601

CITY COUNCIL AGENDA ITEM

Meeting Date: May 5, 2025
Action Requested: Ordinance Amending the Zoning Map Adopted in Chapter 28 of the Bemidji City Code Entitled "Development Code"
Prepared By: Melissa Fahrenbruch, Assistant Planner

Background:
HBS Properties, LLC is requesting a (Rezone) Land Use Map Amendment from R-2 & R-3 Suburban Residential Zoning Districts to R-6 Multiple Family Zoning District to build a Townhome Community with a communal building, dog park, playground, and trail. City staff met with the developers on the possibility of a multi-family housing development along with utilities. The possibility of extension of city utilities was also discussed along with parks and amenities. Planning staff also communicated to the Applicants that the process for a rezone currently takes longer than the 60-day rule due to the three-readings and 30-day publishing notice under the city's charter. The Applicants are aware that the City's Charter Commission changes regarding the 60-day Rule do not go into effect until May 8th, 2025.

The Planning Commission held a Public Hearing on March 27, 2025, and forwarded a recommendation of approval to the Planning Board for their meeting on April 14, 2025. The Planning Board met and approved the rezone, sending the approval to the City Council for the required three (3) readings and publication period. A request for the 60-day extension will be sent before the 60-day deadline on April 25, 2025, extending to June 24, 2025.

Recommendation:
Conduct the Public Hearing and second reading for rezoning the following properties located at 1202 Lakewood Dr NW (Parcel 8000689100 and 800690000) from R-2 & R-3 Suburban Residential Zoning Districts to R-6 Multiple Family Zoning District.

CITY OF BEMIDJI

ORDINANCE NO. , 3RD SERIES

AN ORDINANCE AMENDING THE ZONING MAP ADOPTED IN CHAPTER 28, ARTICLE II, SECTION 28-43 AND COMPHENSIVE PLAN ZONING MAPS OF THE BEMIDJI CITY CODE
(Pertaining to Planning Case # ZOA-2025-0002, HBS Properties, LLC)

THE CITY OF BEMIDJI DOES ORDAIN:

SECTION 1: The following property located at 1202 Lakewood Dr NW (PINs # 8000689100 and 800690000) is hereby Rezoned from R-2 & R-3 Suburban Residential Zoning Districts to R-6 Multiple Family Zoning District.

Beltrami County, Minnesota, legally described as follows:

Northeast Quarter of the Southwest Quarter (NE1/4 of SW1/4), Section Twenty (20), Township One Hundred Forty-seven (147), Range Thirty-three (33);

LESS that part of said Northeast Quarter of the Southwest Quarter lying Westerly of State Trunk Highway No. 71 as relocated in 1975; AND LESS that portion conveyed to the State of Minnesota as stated in Warranty Deed dated January 17, 1975 and recorded February 10, 1975 by Microfilm No. 236278;

AND

Northwest Quarter of the Southeast Quarter (NW1/4 of SE1/4), Section Twenty (20), Township One Hundred Forty-seven (147), Range Thirty-three (33);

LESS the East 330.00 feet thereof; AND LESS the East 300.00 feet of the West 450 feet of the North 150 feet thereof; AND LESS the North 490.92 feet thereof lying Easterly of a line 450 feet Easterly of and parallel with the West line said Northwest Quarter of the Southeast Quarter; AND LESS that portion conveyed to the State of Minnesota as stated in Warranty Deed dated January 17, 1975 and recorded February 10, 1975 by Microfilm No. 236278.

SECTION 2: The Zoning Map referred to in Chapter 28, Section 28-43 of the Bemidji City Code and the zoning maps in the Comprehensive Plan, is hereby deemed to have been redrawn to portray the reclassification of the property described in Section 1 of this Ordinance.

SECTION 3: This ordinance shall become effective thirty (30) days after its passage and publication according to law.

Yeas:
Nays:
Absent:

First Reading:
Second Reading:

Final Reading:

Attest:

Approved:

_____

Michelle R. Miller, City Clerk

_____

Jorge S. Prince, Mayor

CITY COUNCIL AGENDA ITEM

Meeting Date: May 5, 2025
Action Requested: Analysis of 2023 Municipal Liquor Store Operations
Prepared By: Donna Coe, Finance Director

Background:
Each year the Office of the State Auditor releases comparative data on municipal liquor operations owned and operated by Minnesota cities.

The tables and analysis derived from the data in this report provides a basis of comparison for municipal liquor operations to highlight the current trends and financial condition of these operations.

For many communities in Greater Minnesota, municipal liquor operations provide access and convenience in areas that might be unable to attract a privately-run establishment. In addition to these functions, profitable municipal liquor operations have provided another source of revenue to supplement traditional tax and fee revenues.

Highlights:
The following ranking includes both Bemidji liquor stores.

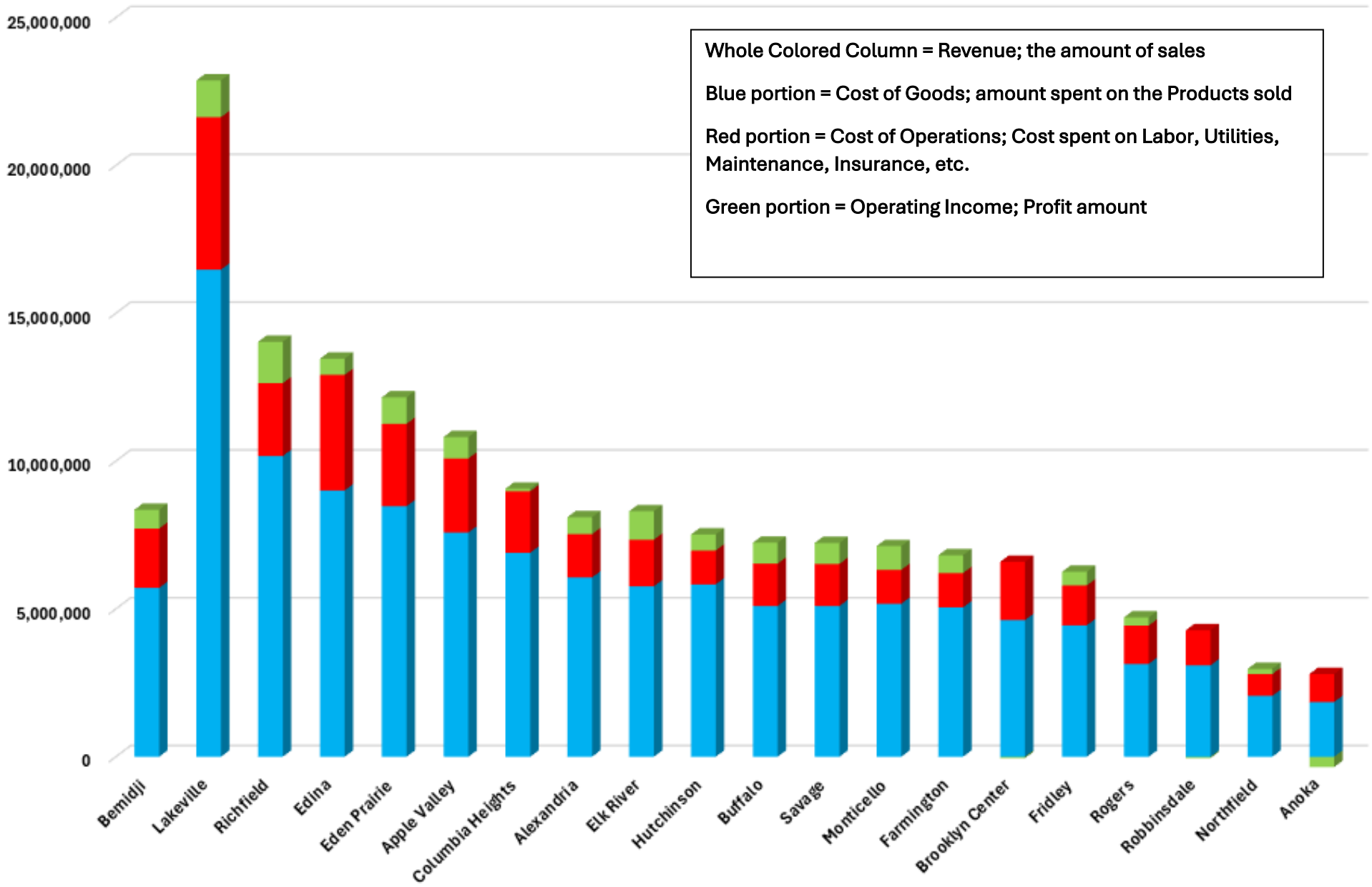
- 8th out of 176 cities in highest Operating Revenues (Amount of Sales)
- 7th out of 176 cities in highest Gross Profit (Revenue less Cost of Product)
- 9th out of 176 cities in highest Operating Income (Revenue less the combined Cost of Product and Operating Expenses)

Room for improvement:

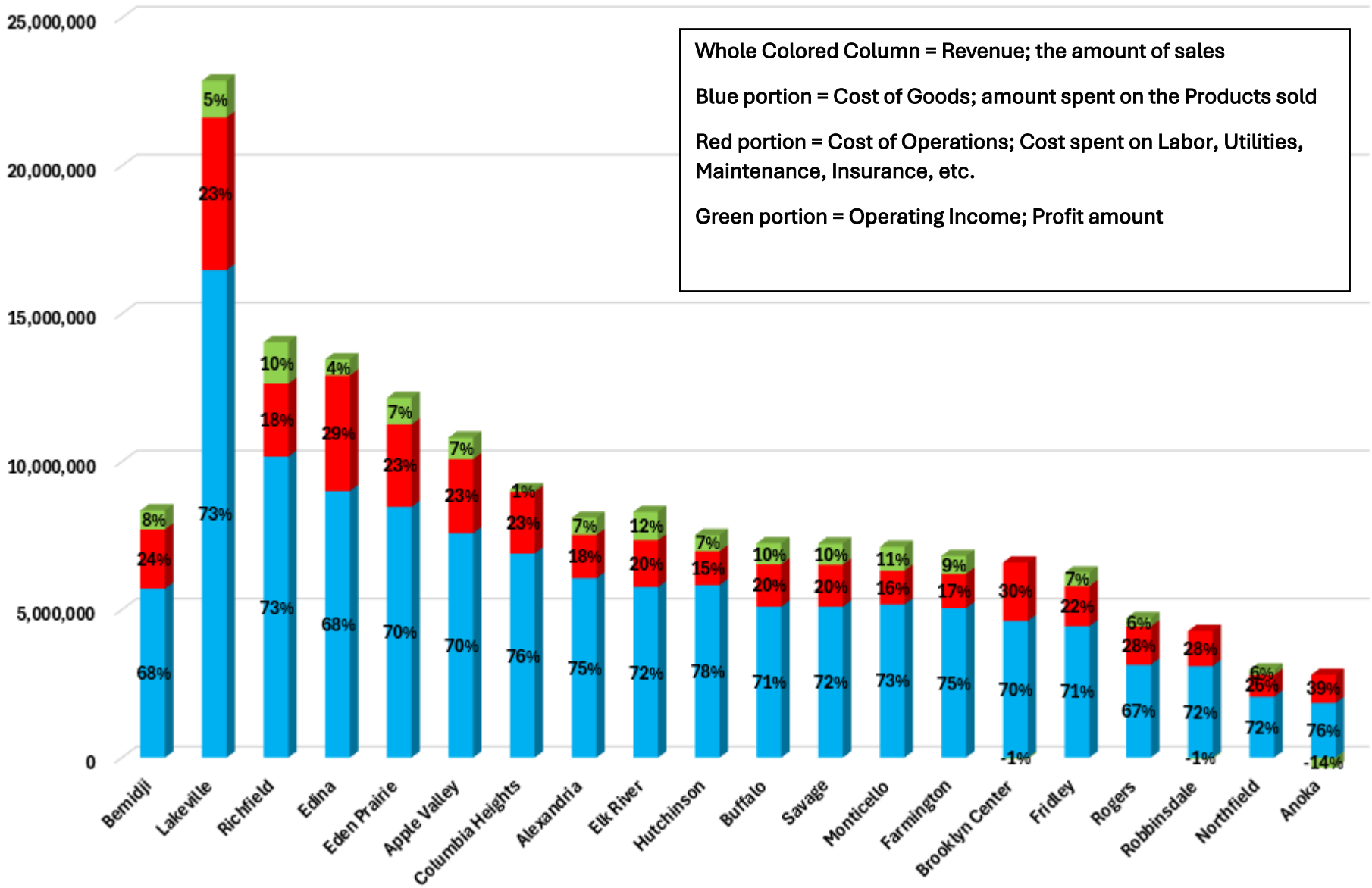
- 59th out of 176 cities in highest Net Profit as a Percent of Revenue (7.6%)

Recommendation:
No action needed.

2023 Top Ranking Municipal City Liquor Stores
Revenues, Cost of Goods, Operating Expenses and Net Profit



2023 Top Ranking Municipal City Liquor Stores Percentages of Revenues, Cost of Goods, Operating Expenses and Net Profit



Analysis of Municipal Liquor Store Operations

For the Year Ended December 31, 2023

Office of the State Auditor

Julie Blaha
State Auditor

April 2, 2025

Government Information Division
Office of the State Auditor
State of Minnesota

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Background and Purpose

This report provides comparative data on municipal liquor operations owned and operated by Minnesota cities.[1] In 2023, 176 Minnesota cities reported operating 210 municipal liquor stores, with 84 cities operating both on-sale and off-sale liquor establishments and 92 cities restricting their municipally-owned establishments to off-sale liquor stores.[2] While the majority of municipally-owned liquor stores are located in Greater Minnesota, 18 cities within the Seven-County Metro Area (Metro Area) own and operate liquor establishments (see maps on pages 4 and 5 for locations of establishments).

Minnesota municipalities were originally authorized to own and operate liquor establishments as a means of controlling the sale of alcohol. For many communities in Greater Minnesota, municipal liquor operations provide access and convenience in areas that might be unable to attract a privately-run establishment. In addition to these functions, profitable municipal liquor operations have provided another source of revenue to supplement traditional tax and fee revenues.

The underlying financial data provided in this report is compiled from audited and unaudited financial statements that are required to be filed annually with the Office of the State Auditor. The tables and analysis derived from this data provide a basis of comparison for municipal liquor operations to highlight the current trends and financial condition of these operations. This report provides comparative data to city officials to assist them in the management of their municipal liquor store operations. In addition, it provides information to the public and policymakers, enabling them to evaluate the financial condition of these operations.

[1]Minnesota Statutes § 340A.601 authorizes cities with not more than 10,000 people to own and operate on-sale and off-sale liquor establishments. Once a city has established a municipal liquor store, it may continue to operate the store regardless of a subsequent change in population.

[2]"On- and off-sale" operations are referred to as "on-sale" operations in this report.

Executive Summary

- The combined net profit of all municipal liquor operations totaled $31.6 million in 2023. This represents an increase of $4.2 million, or 15.3 percent, over the amount generated in 2022. Among on sale operations, net profits totaled $4.7 million in 2023, which was an increase of $913,394, or 24.0 percent, over 2022. Total net profits for off-sale operations totaled $26.9 million in 2023, which represents an increase of $3.3 million, or 13.9 percent, over 2022 (pg. 6).

- Over the past five years, net profits increased 13.3 percent. Among off-sale operations, there was a 10.2 percent increase in net profits, while on-sale establishments showed an increase of 34.3 percent (pg. 6).

- Thirty-one Minnesota cities reported net losses for 2023 (one fewer than 2022). Twenty-eight of the 31 cities with losses were located in Greater Minnesota (pg. 7).

- During 2023, Minnesota's municipal liquor operations reported a 28th consecutive year of record sales, totaling $437.4 million. Total sales generated in 2023 increased by $3.9 million, or 0.9 percent, over 2022. Among individual liquor operations that were in business for all of 2023, total sales ranged from $123,730 in Elmore to $22.7 million in Lakeville (pg. 7).

- During 2023, Minnesota's municipal liquor operations reported operating expenses totaling $102.4 million. This represents an increase of $3.9 million, or 4.0 percent, over the amount reported in 2022 (pg. 8).

- Municipal liquor operations located within the Metro Area are considerably larger and more profitable than their Greater Minnesota counterparts. Although only 18 of the 176 Minnesota cities (10.2 percent) that own and operate municipal liquor stores are located in the Metro Area, they represent 33.1 percent of the total sales and 26.1 percent of the net profits of municipal liquor operations. Sales by all Metro Area municipal liquor operations averaged $3.8 million in 2023, compared to average sales of $1.7 million for all Greater Minnesota operations[3] (pg. 9).

- During 2023, Minnesota's municipal liquor stores had net transfers (transfers out minus transfers in) of $28.5 million. This represents an increase of 23.2 percent from the total net transfers made in 2022. Net transfers totaled $8.1 million among Metro Area establishments, compared to $20.4 million for Greater Minnesota establishments (pg. 12).

[3]The average was calculated by dividing the total sales for the Metro Area by the number of liquor stores in the Metro Area, and likewise for Greater Minnesota.

Recommendations

An important role of this report is to provide data to city officials that will enable them to evaluate the efficiency of their liquor operations through comparisons to similarly-situated liquor operations. The tables included in this report may be downloaded as a spreadsheet so those who manage municipal liquor operations can compare their operation to similar operations. Municipal officials can compare location, population, and financial indicators, such as total sales, to make the review of operations more meaningful.

City officials should compare their operations to cities with the same type of operations. Off-sale operations should not be compared to on-sale operations because operating expenses are generally much higher for on-sale operations, due to factors such as the added costs of bartenders, wait staff, and entertainment. Useful comparisons include:

- **Gross Profits.** Cities with relatively low gross profits (total sales minus cost of sales) should consider whether the gross profits reflect their intended markup policies. If gross profits are well below the intended markup of inventory, a number of factors could exist, such as lack of compliance with markup policies; pricing discounts, such as special reduced pricing; theft; poor inventory control; or damage of inventory.[4]

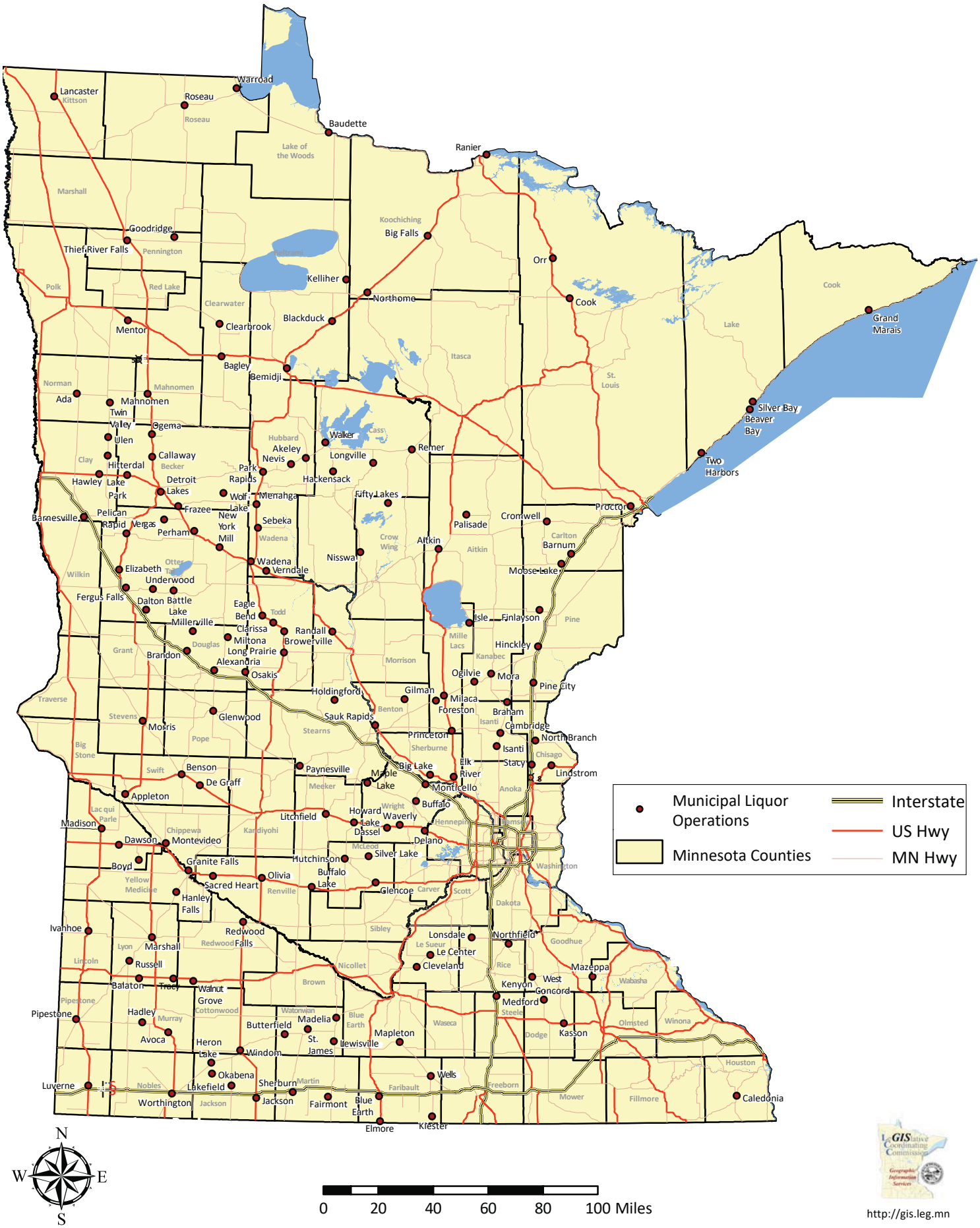
- **Gross Profits as a Percent of Total Sales.** This measure may help a city determine if its intended markup is below other nearby municipal liquor stores, therefore, resulting in a lower gross profit. Conversely, if the markup is higher than nearby cities, it may hurt sales. It is important to use the proper comparison. Gross profits as a percent of total sales are higher for on-sale operations than off-sale operations. On-sale operations require a greater gross profit margin to cover the higher operating costs associated with these types of operations.

- **Operating Expenses.** If operating expenses are relatively high compared to similarly-sized stores, an examination of stores with low operating expenses may provide ideas on how to operate more efficiently.

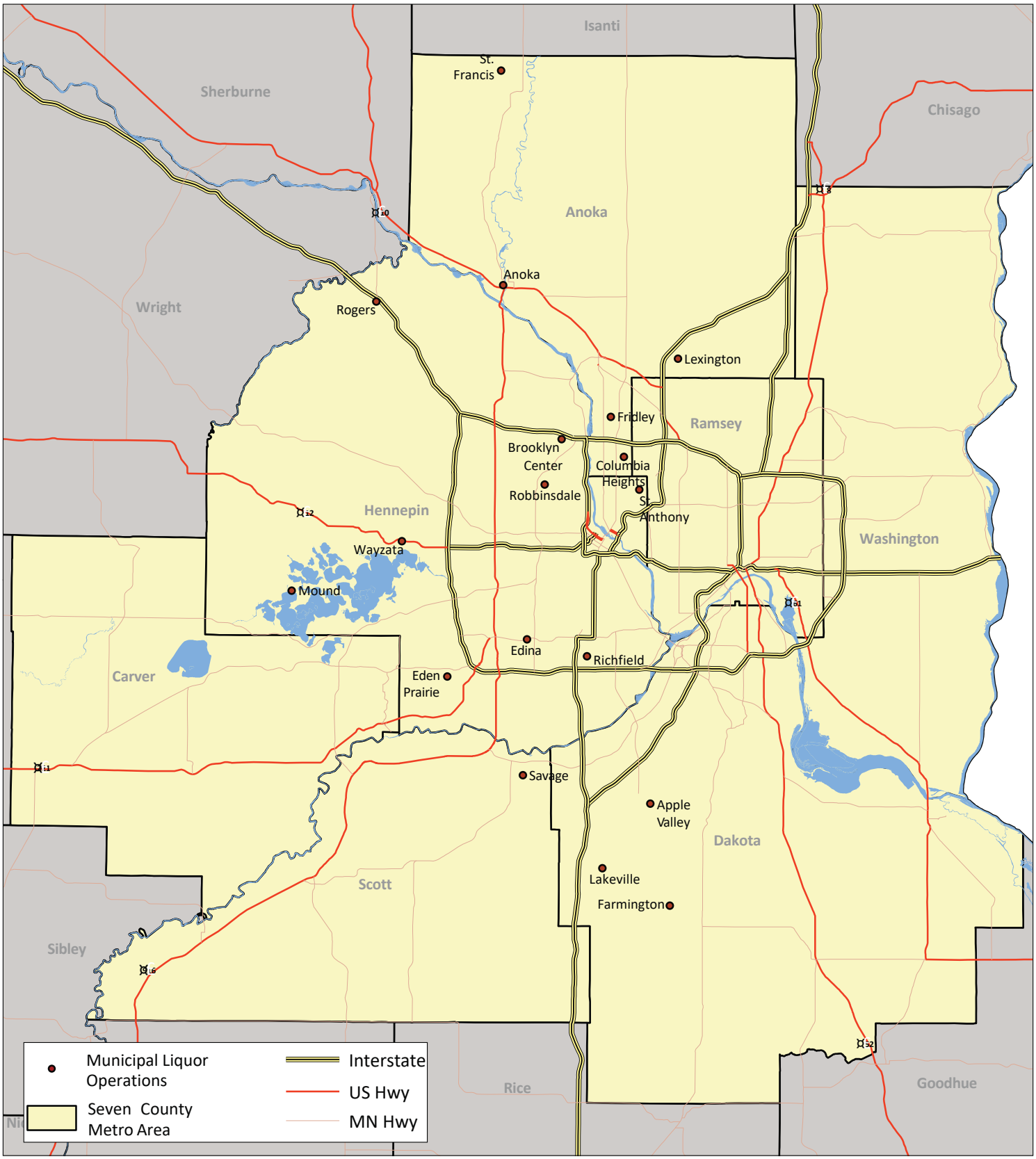
- **Operating Expenses as a Percent of Sales.** A comparison of operating expenses as a percent of sales can help determine the efficiency of the operation. In operations with similar levels of sales, this percentage should be comparable.

[4]It is important to conduct a physical inventory on a regular basis and compare it to perpetual inventory amounts and investigate discrepancies. For additional information on detecting and preventing fraud, see the Office of the State Auditor's Statement of Position, "Internal Controls for Municipal Liquor Stores."

2023 Municipal Liquor Operations in Greater Minnesota



2023 Municipal Liquor Operations in the Seven-County Metro Area



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Net Profits of Municipal Liquor Store Operations

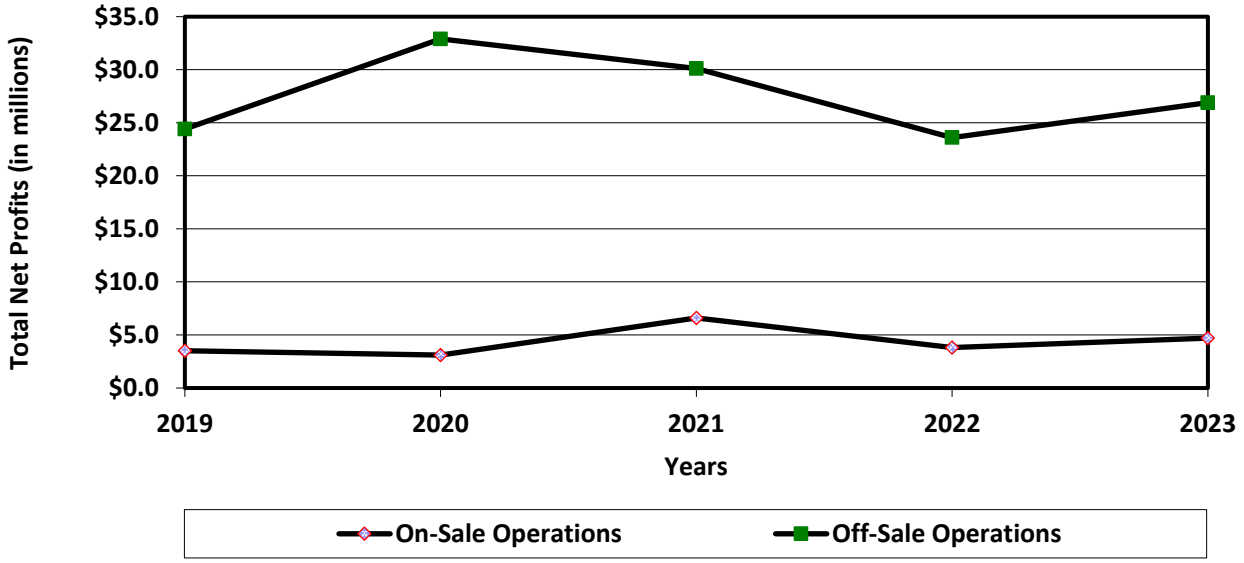
Overall

The combined net profit of all municipal liquor operations totaled $31.6 million in 2023. This represents an increase of $4.2 million, or 15.3 percent, over the amount generated in 2022. Among on-sale operations, net profits totaled $4.7 million in 2023, which was an increase of $913,394, or 24.0 percent, over 2022. Total net profits for off-sale operations totaled $26.9 million in 2023, which represents an increase of $3.3 million, or 13.9 percent, over 2022.

Over the past five years, net profits increased 13.3 percent. Among off-sale operations, there was a 10.2 percent increase in net profits, while on-sale establishments showed an increase of 34.3 percent.

Figure 1 below shows the five-year trend of net profits.

Figure 1: Total Net Profits by Operation Type for the Years 2019 to 2023



Variances Among Individual Operations

Net profits and losses for municipal liquor stores operating as of December 31, 2023, ranged from a net loss of $342,976 in Anoka to a profit of $1.4 million in Richfield. Overall, of the municipal liquor operations that reported in both 2022 and 2023, 100 cities showed year-to-year increases in their net profits, while 76 showed decreases. Of the 76 cities with declines in net profits between 2022 and 2023, 68 were in Greater Minnesota, and eight were in the Metro Area.

Operations Losing Money

In addition to municipal liquor operations that posted a decline in net profits between 2022 and 2023, 31 Minnesota cities reported net losses for 2023 (one fewer than 2022). Twenty-eight of the 31 cities with losses were located in Greater Minnesota. Of the 31 cities whose liquor operations had net losses in 2023, 19 were on-sale operations and 12 were off-sale. Table 1 below lists the cities whose liquor operations posted net losses in 2023.[5]

Table 1
Municipal Liquor Store Operations with Net Losses in 2023

Name of City	Net Loss	Name of City	Net Loss
Anoka	$ (342,976)	Barnum	(15,232)
Lonsdale	(135,729)	Underwood	(14,214)
Ivanhoe	(108,955)	Northome	(12,876)
Russell	(64,864)	West Concord	(11,266)
Butterfield	(47,473)	Sacred Heart	(11,039)
Sherburn	(43,665)	Wolf Lake	(10,504)
Brooklyn Center	(42,671)	Twin Valley	(8,686)
Robbinsdale	(39,449)	Kiester	(7,036)
Sebeka	(34,203)	Hanley Falls	(5,921)
Dalton	(33,783)	Eagle Bend	(5,086)
Buffalo Lake	(30,432)	Elmore	(2,693)
Boyd	(28,286)	Dawson	(1,383)
Mahnomen	(27,987)	Ada	(1,018)
Holdingford	(23,990)	Elizabeth	(1,005)
Palisade	(17,682)	Okabena	(159)
Big Falls	(16,349)		

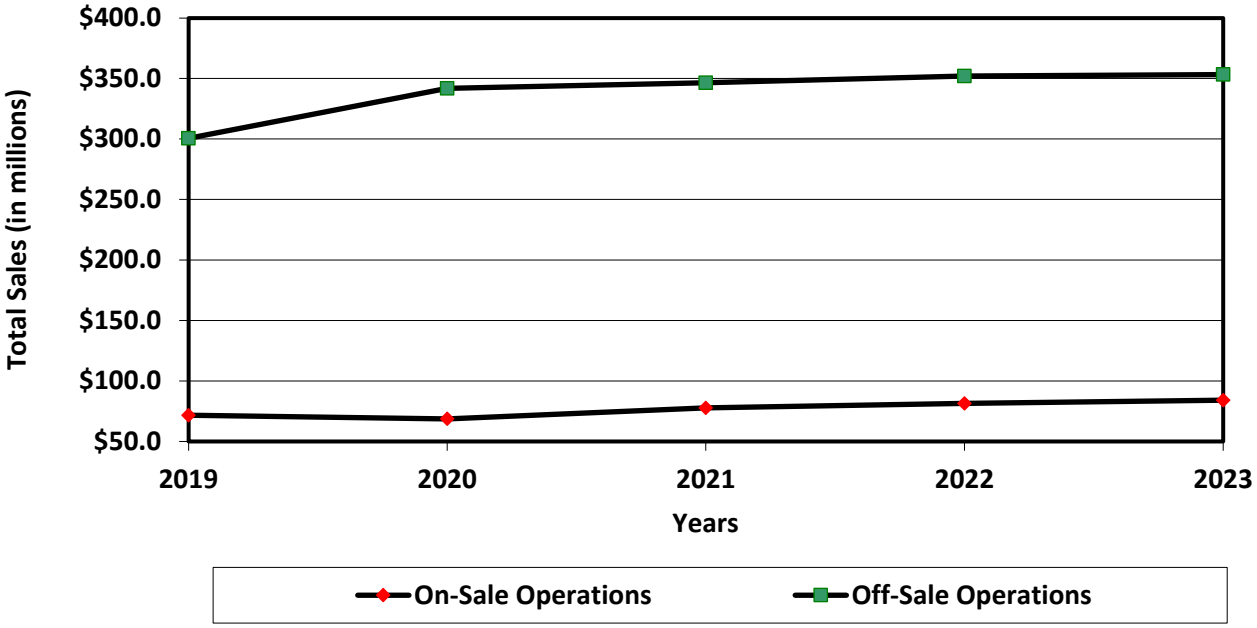
Total Sales at Municipal Liquor Operations

During 2023, Minnesota's municipal liquor operations reported a 28th consecutive year of record sales, totaling $437.4 million. Total sales generated in 2023 increased by $3.9 million, or 0.9 percent, over 2022. Among individual liquor operations that were in business for all of 2023, total sales ranged from $123,730 in Elmore to $22.7 million in Lakeville.

Figure 2 on the following page shows total sales by operation type for the years 2019 to 2023.

[5]The losses shown in Table 1 include pension expenses. When calculating net income or loss for the purpose of determining whether or not an entity needs to hold a public hearing on the question of whether the city shall continue to operate a municipal liquor store, pension costs are removed. See Minnesota Statutes § 340A.602.

Figure 2: Total Sales by Operation Type for the Years 2019 to 2023



Operating Expenses of Municipal Liquor Operations

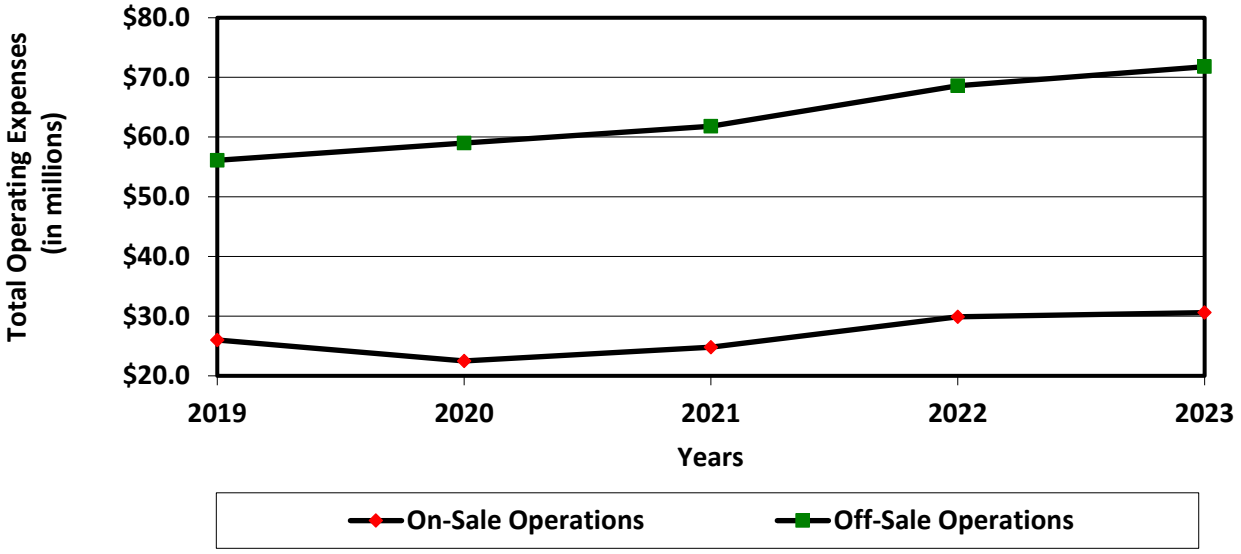
During 2023, Minnesota's municipal liquor operations reported operating expenses totaling $102.4 million. This represents an increase of $3.9 million, or 4.0 percent, over the amount reported in 2022. Off-sale liquor operations had operating expenses totaling $71.8 million in 2023. This represents an increase of $3.3 million, or 4.7 percent, over 2022. Operating expenses for on-sale liquor operations totaled $30.6 million in 2023. This represents an increase of $654,394 million, or 2.2 percent, over 2022.

Among individual liquor operations that were in business for all of 2023, expenses ranged from a high of $5.2 million in Lakeville to a low of $37,991 in Elmore.[6] In general, the level of sales has an effect on the level of expenses (the greater the level of sales, the higher the operating expenses). However, even among operations with similar levels of sales, there is a wide range of operating expenses.

Figure 3 on the following page shows operating expenses from 2019 to 2023 by operation type.

[6] The Cities of Hanska and Spring Grove, which had lower operating expenses than the City of Elmore, were excluded from this analysis because the liquor stores closed mid-year.

Figure 3: Total Operating Expenses by Operation Type for the Years 2019 to 2023



Comparison Between Municipal Liquor Operations in Greater Minnesota and the 7-County Metro Area

Sales

Municipal liquor operations located within the Metro Area are considerably larger and more profitable than their Greater Minnesota counterparts. Although only 18 of the 176 Minnesota cities (10.2 percent) that own and operate municipal liquor stores are located in the Metro Area, they represent 33.1 percent of the total sales and 26.1 percent of the net profits of municipal liquor operations. Sales by all Metro Area municipal liquor operations averaged $3.8 million in 2023, compared to average sales of $1.7 million for all Greater Minnesota operations.[7]

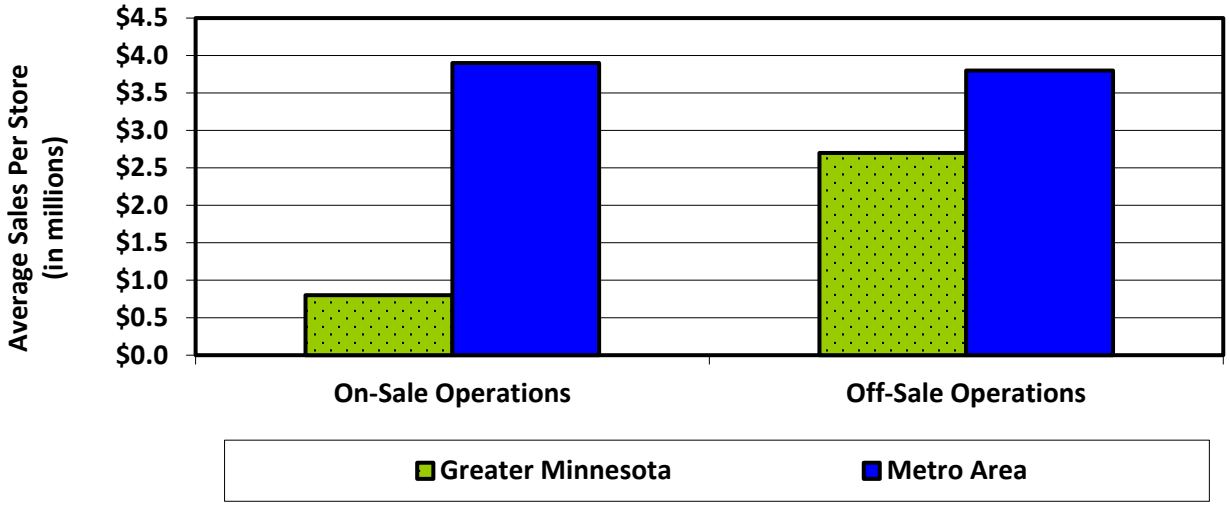
On-Sale and Off-Sale Sales Comparison

When broken down by type of operation, the contrasts between Greater Minnesota and Metro Area operations are clear. Off-sale operations in the Metro Area average sales of $3.8 million, compared to $2.7 million in Greater Minnesota. Metro Area operations are almost exclusively off-sale operations. Among Metro Area municipal liquor operations, off-sale operations outnumbered on-sale operations 35 to three. Conversely, among Greater Minnesota cities with municipal liquor operations, on-sale operations outnumbered off-sale operations 90 to 82. As with off-sale operations, on-sale operations are much larger in the Metro Area than in Greater Minnesota. Sales per on-sale establishment were almost five times greater in the Metro Area than in Greater Minnesota, $3.9 million to $803,556, respectively.

[7]The average was calculated by dividing the total sales for the Metro Area by the number of liquor stores in the Metro Area, and likewise for Greater Minnesota.

Figure 4 below shows the contrast in the level of average sales per store between liquor operations in Greater Minnesota and the Metro Area by establishment type.

Figure 4: Comparison of Average Sales Per Store for Greater Minnesota and Metro Area Municipal Liquor Operations by Type - 2023



Net Profit

In 2023, the average net profit of Metro Area municipal liquor operations was $216,667, compared to $135,756 for municipal liquor operations in Greater Minnesota. Net profits and losses among Metro Area liquor operations ranged from a net loss of $342,976 in Anoka to a net profit of $1.4 million in Richfield. Net profits and losses from Greater Minnesota municipal liquor operations ranged from a net loss of $135,729 in Lonsdale to a net profit of $1.4 million in Detroit Lakes.

On-Sale and Off-Sale Net Profit Comparison

The average net profit of off-sale operations in the Metro Area was $213,452, compared to $236,420 for off-sale operations in Greater Minnesota.[8]

Among on-sale operations, there was a stark contrast between the Metro Area operations and those in Greater Minnesota. The average net profit per store in the Metro Area was $254,183 compared to $44,039 in Greater Minnesota.[9] The wide variance in net profit was primarily the result of two factors: higher sales volume at Metro Area operations and the accompanying efficiencies in purchasing power, staffing, and fixed asset costs in larger operations.

Operating Expenses as a Percent of Sales

An examination of sales and operating expenses of off-sale and on-sale operations shows a wide variation in operating expenses as a percent of sales. Among off-sale operations, operating expenses as a percent of sales ranged from a high of 45.6 percent in Butterfield to a low of 11.8 percent in Princeton. The average operating expenses as a percent of sales for off-sale operations was 20.3 percent.[10]

[8]The average was calculated by dividing the total net profit for each area by the number of liquor stores in each area.
[9]The Metro Area on-sale average is based on three stores, compared to 90 stores in Greater Minnesota.
[10]The average operating expenses as a percent of sales was calculated by dividing the sum of operating expenses by the sum of sales.

Among on-sale operations that were in business for all of 2023, operating expenses as a percent of sales ranged from a high of 64.3 percent in Russell to a low of 17.7 percent in Lake Park. The average among on-sale operations was 36.3 percent. Off-sale operations should not be compared to on-sale operations because operating expenses are generally much higher for on-sale operations due to factors such as the added costs of bartenders, wait staff, and entertainment.

Figure 5 below compares the average operating expenses as a percent of sales for the Metro Area and Greater Minnesota by type of municipal liquor operation.

Figure 5: Comparison of Average Operating Expenses as a Percent of Sales for Greater Minnesota and Metro Area Municipal Liquor Operations by Type - 2023

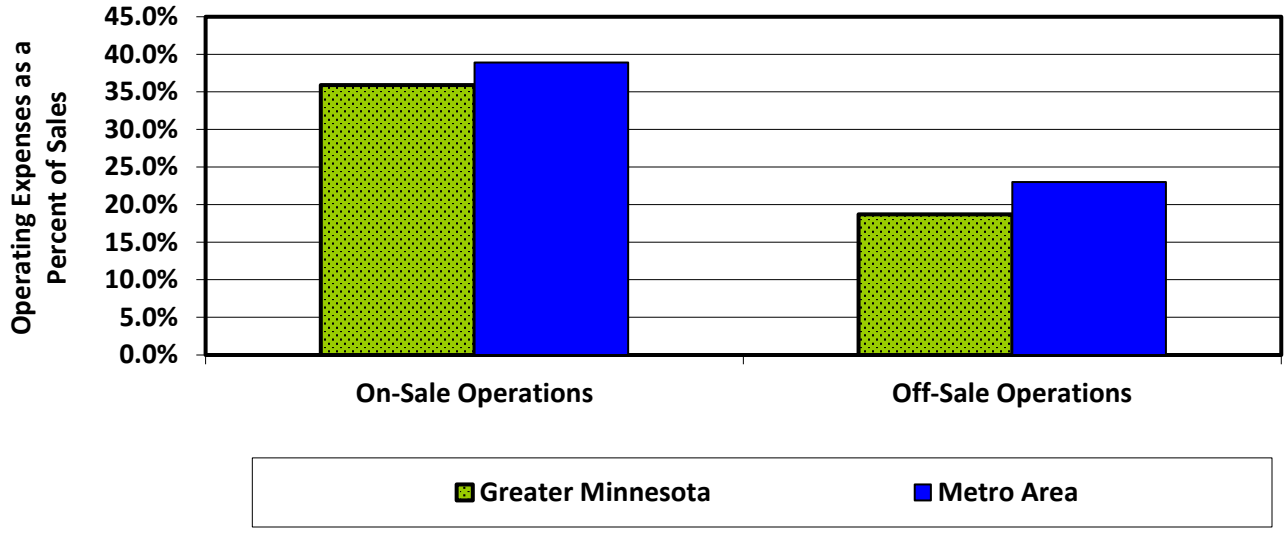


Table 2 below shows the range of operating expenses for stores with similar levels of total sales.[11]

Table 2

Off-Sale Liquor Store Total Sales and Total Operating Expenses - 2023

Off-Sale Municipal Liquor Stores with Total Sales Between	Number of Cities	Range in Total Operating Expenses
$1 to $500,000	5	$37,991 to $112,761
$500,001 to $1,000,000	9	$96,002 to $239,554
$1,000,001 to $2,000,000	22	$194,332 to $580,406
$2,000,001 to $3,000,000	17	$337,160 to $949,300
$3,000,001 to $5,000,000	13	$501,199 to $1,186,673
Greater than $5,000,000	26	$681,448 to $5,155,829

[11]A similar analysis for cities that operate both on-sale and off-sale liquor establishments is not useful because of the differences among these operations. The operating expenses of on-sale establishments are generally considerably higher than the operating expenses of off-sale establishments. Comparisons between the total operating expenses of on-sale and off-sale establishments in different cities could be misleading due to the potential for contrasting the operating expenses of a city with a small on-sale operation and a large off-sale operation with the operating expenses of a city with a large on-sale operation and a small off-sale operation.

Net Transfers of Municipal Liquor Store Operations

Transfers

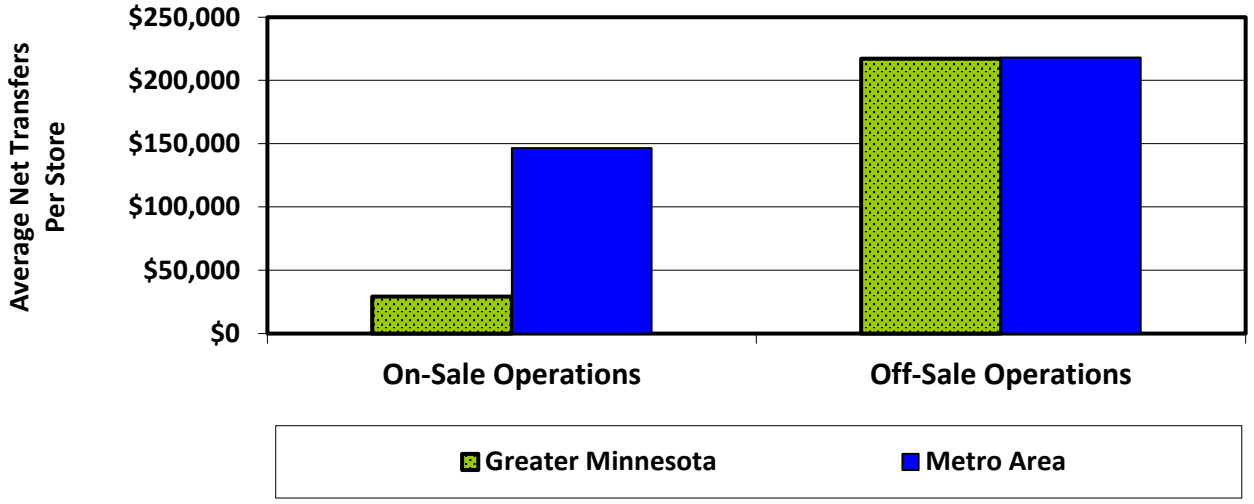
Profits generated by municipal liquor operations generally serve two purposes. First, municipal liquor operations use profits to ensure that they have an adequate level of reserves to purchase inventory and maintain their facilities. Second, profits in excess of what is needed to fulfill the first purpose may be transferred to other city funds to supplement existing revenue sources. During 2023, Minnesota's municipal liquor stores had net transfers (transfers out minus transfers in) of $28.5 million. This represents an increase of 23.2 percent from the total net transfers made in 2022. Net transfers totaled $8.1 million among Metro Area establishments, compared to $20.4 million for Greater Minnesota establishments.

On-Sale and Off-Sale Transfers Comparison

The overall level of net transfers was larger in Greater Minnesota than the Metro Area. When transfers are examined on a per-establishment basis, the average net transfer for off-sale stores in the Metro Area was more than those in Greater Minnesota ($218,025 to $217,104, respectively). The average net transfer per on-sale establishment was five times greater among operations in the Metro Area than in Greater Minnesota ($146,400 to $29,120, respectively).[12]

Figure 6 below shows the difference in average net transfers between operations in the Metro Area and Greater Minnesota by type of store.

Figure 6: Comparison of Average Net Transfers for Greater Minnesota and Metro Area Municipal Liquor Operations by Type - 2023



[12]The Metro Area on-sale average is based on three stores, compared to 90 stores in Greater Minnesota.

Oversight Responsibilities

City officials who are responsible for the operation of municipal liquor establishments should make certain that the operations are managed appropriately and do not have a negative financial impact on the city. Minnesota law requires cities to hold a public hearing on the future of their liquor store(s) if the liquor operation shows a net loss in at least two of the past three years. While this report is based on 2023 data, an examination of losses for the years 2021, 2022, and 2023 shows that the 14 cities in Table 3 below should have held public hearings on or after November 17, 2024.[13] Of the 14 cities required to hold a hearing in 2024, 10 were also required to hold a public hearing in 2023. Three cities (Hanska, Littlefork, and Spring Grove) required to hold a hearing in 2023 closed their liquor store operations.

Table 3

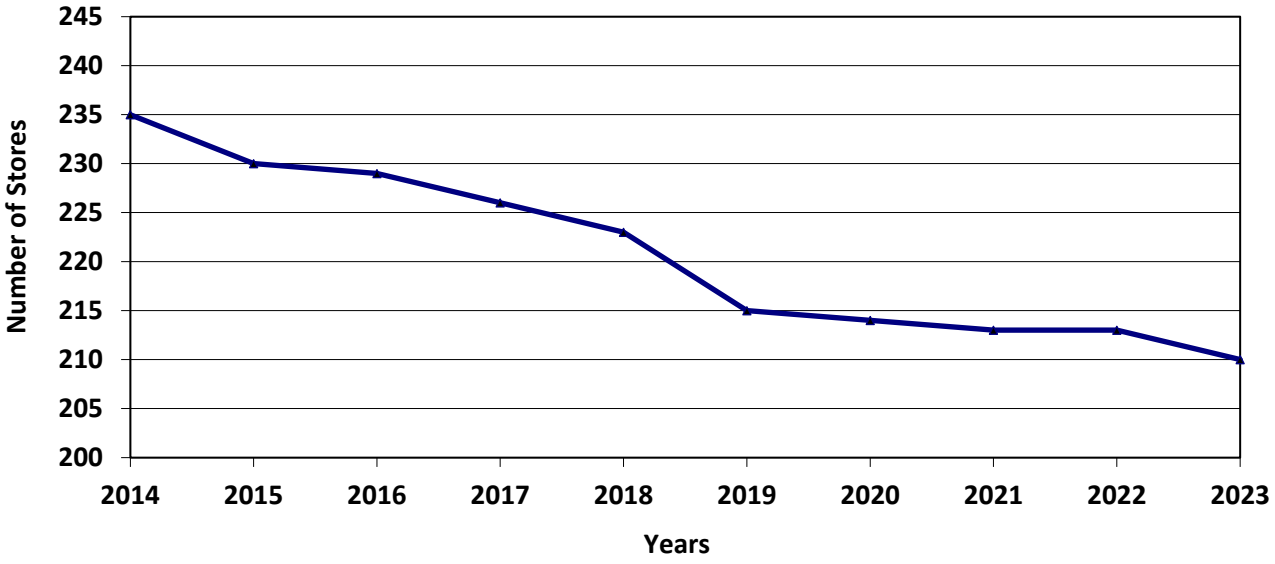
Cities Required to Hold Hearings in 2024

Anoka	Brooklyn Center	Buffalo Lake	Butterfield	Dalton	De Graff
Elmore	Hanley Falls	Holdingford	Ivanhoe	Kiester	Okabena
Palisade	Sacred Heart				

Declining Number of Liquor Operations

Due, in part, to the lack of profitability, insurance costs, competition, and other concerns, the number of municipal liquor stores has steadily declined. Figure 7 below shows the decline in the number of municipal liquor stores over the last ten years.[14]

Figure 7: Number of Municipal Liquor Operations - 2014 to 2023



[13]To calculate net losses for this analysis, pension costs were excluded. Minnesota Statutes § 340A.602 was amended in 2020 to remove pension costs associated with Governmental Accounting Standards Board (GASB) Statement 68 as part of the calculation of net income. Also, see the Office of the State Auditor's Statement of Position, "Municipal Liquor Store Hearings."

[14]Figure 7 shows the number of liquor establishments operating in the given year (includes those that were operating but did not report in time for this publication).

Table 4
Comparison of Revised 2022 and 2023 Liquor Store Operations

On-Sale and Off-Sale Stores

	2022*	2023				
Number of Cities	85	84				
			Percent of Sales			Percent
	Amount	Amount	2022*	2023	Variance	Change
Sales	$81,461,703	$84,122,848	100.0%	100.0%	$2,661,145	3.3%
Cost of Sales	49,189,877	50,477,833	60.4%	60.0%	1,287,956	2.6%
Gross Profit	32,271,826	33,645,015	39.6%	40.0%	1,373,189	4.3%
Operating Expenses	29,911,131	30,565,525	36.7%	36.3%	654,394	2.2%
Income from Operations	2,360,695	3,079,490	2.9%	3.7%	718,795	30.4%
Nonoperating Revenues	1,586,325	2,008,381	1.9%	2.4%	422,056	26.6%
Nonoperating Expenses	134,314	361,771	0.2%	0.4%	227,457	169.3%
Net Income Before Transfers	3,812,706	4,726,100	4.7%	5.6%	913,394	24.0%
Net Transfers (Transfers Out - Transfers In)	3,099,027	3,059,998	3.8%	3.6%	(39,029)	-1.3%

Off-Sale Only Stores

	2022*	2023				
Number of Cities	93	92				
			Percent of Sales			Percent
	Amount	Amount	2022*	2023	Variance	Change
Sales	$351,989,836	$353,260,456	100.0%	100.0%	$1,270,620	0.4%
Cost of Sales	257,737,484	257,264,455	73.2%	72.8%	(473,029)	-0.2%
Gross Profit	94,252,352	95,996,001	26.8%	27.2%	1,743,649	1.8%
Operating Expenses	68,562,055	71,818,535	19.5%	20.3%	3,256,480	4.7%
Income from Operations	25,690,297	24,177,466	7.3%	6.8%	(1,512,831)	-5.9%
Nonoperating Revenues	(1,051,198)	3,590,286	-0.3%	1.0%	4,641,484	441.5%
Nonoperating Expenses	1,066,374	910,473	0.3%	0.3%	(155,901)	-14.6%
Net Income Before Transfers	23,572,725	26,857,279	6.7%	7.6%	3,284,554	13.9%
Net Transfers (Transfers Out - Transfers In)	20,033,889	25,433,360	5.7%	7.2%	5,399,471	27.0%

Total City Liquor Stores

	2022*	2023				
Number of Cities	178	176				
			Percent of Sales			Percent
	Amount	Amount	2022*	2023	Variance	Change
Sales	$433,451,539	$437,383,304	100.0%	100.0%	$3,931,765	0.9%
Cost of Sales	306,927,361	307,742,288	70.8%	70.4%	814,927	0.3%
Gross Profit	126,524,178	129,641,016	29.2%	29.6%	3,116,838	2.5%
Operating Expenses	98,473,186	102,384,060	22.7%	23.4%	3,910,874	4.0%
Income from Operations	28,050,992	27,256,956	6.5%	6.2%	(794,036)	-2.8%
Nonoperating Revenues	535,127	5,598,667	0.1%	1.3%	5,063,540	946.2%
Nonoperating Expenses	1,200,688	1,272,244	0.3%	0.3%	71,556	6.0%
Net Income Before Transfers	27,385,431	31,583,379	6.3%	7.2%	4,197,948	15.3%
Net Transfers (Transfers Out - Transfers In)	23,132,916	28,493,358	5.3%	6.5%	5,360,442	23.2%

*The 2022 numbers have been updated to reflect changes made between the issuance of the 2022 Municipal Liquor Store Report and the 2023 Municipal Liquor Store Report. The cities of Clearbrook and Ivanhoe did not report in time for the 2022 report. The Cities of Brooklyn Center and Park Rapids submitted preliminary numbers for 2022 that were later revised.

Appendix 1

2023 Liquor Store Tables

Table 5

Comparison of City Liquor Store Operations - 2023

						Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		
Name of City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Amount ($)	Percent of Sales	Expenses ($)	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
Ada	Off-Sale Only	---	1,725	639,693	463,367	176,326	27.6%	177,344	(1,018)	---	---	(1,018)	-0.2%	(5,829)
Aitkin	Off-Sale Only	---	2,195	1,573,192	1,229,753	343,439	21.8%	342,823	616	24,858	---	25,474	1.6%	78,000
Akeley	On- & Off-Sale	---	420	488,222	225,658	262,564	53.8%	247,068	15,496	2,159	---	17,655	3.6%	10,000
Alexandria	Off-Sale Only	---	15,000	8,098,739	6,061,638	2,037,101	25.2%	1,466,187	570,914	2,979	---	573,893	7.1%	335,000
Anoka	Off-Sale Only	---	18,178	2,447,817	1,850,385	597,432	24.4%	949,300	(351,868)	8,892	---	(342,976)	-14.0%	40,000
Apple Valley	Off-Sale Only	---	56,252	10,782,386	7,583,789	3,198,597	29.7%	2,503,069	695,528	43,254	12,457	726,325	6.7%	1,850,000
Appleton	Off-Sale Only	---	1,376	619,138	445,708	173,430	28.0%	152,231	21,199	---	---	21,199	3.4%	---
Avoca	On- & Off-Sale	---	113	254,704	108,588	146,116	57.4%	138,056	8,060	19,336	3,825	23,571	9.3%	26,976
Bagley	Off-Sale Only	---	1,288	1,801,764	1,373,062	428,702	23.8%	370,523	58,179	1,367	10,840	48,706	2.7%	---
Balaton	On- & Off-Sale	---	592	413,486	266,344	147,142	35.6%	150,848	(3,706)	11,526	---	7,820	1.9%	2
Barnesville	Off-Sale Only	---	2,779	1,154,512	896,355	258,157	22.4%	245,993	12,164	7,217	16,664	2,717	0.2%	6,000
Barnum	On- & Off-Sale	---	621	796,073	444,552	351,521	44.2%	375,968	(24,447)	35,165	25,950	(15,232)	-1.9%	(99,129)
Battle Lake	Off-Sale Only	---	903	2,183,159	1,588,707	594,452	27.2%	380,373	214,079	63,197	7,170	270,106	12.4%	56,000
Baudette	On- & Off-Sale	---	947	2,049,386	1,419,576	629,810	30.7%	547,982	81,828	13,631	---	95,459	4.7%	170,000
Beaver Bay	On- & Off-Sale	---	124	773,787	515,978	257,809	33.3%	277,729	(19,920)	30,220	---	10,300	1.3%	---
Bemidji	Off-Sale Only	---	15,637	8,437,168	5,710,805	2,726,363	32.3%	2,004,764	721,599	20,002	104,560	637,041	7.6%	671,246
Benson	On- & Off-Sale	---	3,462	1,426,086	978,066	448,020	31.4%	392,454	55,566	56,345	---	111,911	7.8%	80,000
Big Falls	On- & Off-Sale	---	186	367,062	166,425	200,637	54.7%	218,538	(17,901)	1,552	---	(16,349)	-4.5%	---
Big Lake	Off-Sale Only	---	12,524	5,445,462	3,929,410	1,516,052	27.8%	958,748	557,304	53,616	---	610,920	11.2%	450,000
Blackduck	On- & Off-Sale	---	826	1,696,856	947,033	749,823	44.2%	705,839	43,984	13,619	20,228	37,375	2.2%	57,500
Blue Earth	Off-Sale Only	---	3,180	1,812,978	1,343,141	469,837	25.9%	383,645	86,192	14,413	---	100,605	5.5%	---
Boyd	On- & Off-Sale	---	140	610,469	363,316	247,153	40.5%	282,273	(35,120)	23,160	16,326	(28,286)	-4.6%	---
Braham	Off-Sale Only	---	1,789	1,885,869	1,518,228	367,641	19.5%	356,984	10,657	14,270	---	24,927	1.3%	60,000
Brandon	On- & Off-Sale	---	508	643,891	352,620	291,271	45.2%	249,813	41,458	13,664	---	55,122	8.6%	11,776
Brooklyn Center	Off-Sale Only	---	33,982	6,565,245	4,619,717	1,945,528	29.6%	1,973,321	(27,793)	113,044	127,922	(42,671)	-0.6%	---
Browerville	On- & Off-Sale	---	836	612,808	350,573	262,235	42.8%	276,184	(13,949)	49,619	---	35,670	5.8%	10,800
Buffalo	Off-Sale Only	---	16,611	7,172,842	5,095,982	2,076,860	29.0%	1,433,760	643,100	67,405	---	710,505	9.9%	450,000

Footnotes:

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Table 5

Comparison of City Liquor Store Operations - 2023

						Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		
Name of City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Amount ($)	Percent of Sales	Expenses ($)	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
Buffalo Lake	On- & Off-Sale	---	643	497,308	289,041	208,267	41.9%	272,175	(63,908)	33,476	---	(30,432)	-6.1%	---
Butterfield	Off-Sale Only	---	598	219,034	169,822	49,212	22.5%	99,903	(50,691)	3,218	---	(47,473)	-21.7%	(2,014)
Caledonia	Off-Sale Only	---	2,767	1,008,539	771,408	237,131	23.5%	215,887	21,244	2,421	---	23,665	2.3%	---
Callaway	On- & Off-Sale	---	203	549,395	317,193	232,202	42.3%	186,764	45,438	298	---	45,736	8.3%	9,000
Cambridge	Off-Sale Only	---	10,572	6,563,986	4,858,146	1,705,840	26.0%	1,004,315	701,525	23,950	458	725,017	11.0%	675,000
Clarissa	On- & Off-Sale	---	662	554,629	310,344	244,285	44.0%	209,498	34,787	7,996	---	42,783	7.7%	---
Clearbrook	On- & Off-Sale	---	458	787,152	467,180	319,972	40.6%	211,540	108,432	200,454	197,000	111,886	14.2%	---
Cleveland	On- & Off-Sale	---	792	344,053	204,848	139,205	40.5%	168,632	(29,427)	53,006	---	23,579	6.9%	---
Columbia Heights	Off-Sale Only	---	21,567	9,054,922	6,897,579	2,157,343	23.8%	2,079,058	78,285	52,102	41,448	88,939	1.0%	155,400
Cook	Off-Sale Only	---	537	1,580,559	1,154,041	426,518	27.0%	325,348	101,170	5,062	---	106,232	6.7%	---
Cromwell	On- & Off-Sale	---	250	557,138	314,322	242,816	43.6%	186,257	56,559	12,972	---	69,531	12.5%	115,825
Dalton	Off-Sale Only	---	209	228,179	175,393	52,786	23.1%	86,947	(34,161)	378	---	(33,783)	-14.8%	---
Dassel	Off-Sale Only	---	1,531	1,307,977	984,130	323,847	24.8%	280,581	43,266	16,804	12,719	47,351	3.6%	---
Dawson	Off-Sale Only	---	1,457	524,835	390,237	134,598	25.6%	138,270	(3,672)	2,289	---	(1,383)	-0.3%	---
De Graff	On- & Off-Sale	---	107	425,286	222,352	202,934	47.7%	271,255	(68,321)	73,509	565	4,623	1.1%	---
Delano	Off-Sale Only	---	7,155	3,930,562	2,809,616	1,120,946	28.5%	790,952	329,994	7,884	4,905	332,973	8.5%	125,000
Detroit Lakes	Off-Sale Only	---	10,003	9,305,828	6,767,246	2,538,582	27.3%	1,193,470	1,345,112	136,095	85,250	1,395,957	15.0%	3,400,083
Eagle Bend	On- & Off-Sale	---	542	252,667	136,468	116,199	46.0%	152,103	(35,904)	30,818	---	(5,086)	-2.0%	---
Eden Prairie	Off-Sale Only	---	64,600	12,069,015	8,470,531	3,598,484	29.8%	2,786,634	811,850	125,535	39,850	897,535	7.4%	800,000
Edina	Off-Sale Only	---	54,480	13,330,018	9,005,523	4,324,495	32.4%	3,910,170	414,325	131,491	---	545,816	4.1%	995,127
Elizabeth	Off-Sale Only	---	166	490,399	378,643	111,756	22.8%	112,761	(1,005)	---	---	(1,005)	-0.2%	---
Elk River	Off-Sale Only	---	27,232	7,978,894	5,762,668	2,216,226	27.8%	1,579,063	637,163	329,638	4,611	962,190	12.1%	1,250,000
Elmore	Off-Sale Only	---	544	123,730	88,432	35,298	28.5%	37,991	(2,693)	---	---	(2,693)	-2.2%	---
Fairmont	Off-Sale Only	---	10,290	4,738,143	3,406,101	1,332,042	28.1%	717,251	614,791	119,375	---	734,166	15.5%	365,906
Farmington	Off-Sale Only	---	23,895	6,765,798	5,049,555	1,716,243	25.4%	1,162,539	553,704	94,423	43,987	604,140	8.9%	195,126
Fergus Falls	Off-Sale Only	---	14,144	7,487,100	5,018,472	2,468,628	33.0%	1,291,695	1,176,933	75,629	---	1,252,562	16.7%	704,251
Fifty Lakes	On- & Off-Sale	---	457	829,144	401,804	427,340	51.5%	389,139	38,201	---	613	37,588	4.5%	136,000

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Table 5

Comparison of City Liquor Store Operations - 2023

						Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		
Name of City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Amount ($)	Percent of Sales	Expenses ($)	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
Finlayson	On- & Off-Sale	---	319	947,856	561,180	386,676	40.8%	390,576	(3,900)	42,551	4,265	34,386	3.6%	35,000
Foreston	On- & Off-Sale	[0]	570	522,878	248,596	274,282	52.5%	215,457	58,825	5,677	---	64,502	12.3%	---
Frazee	On- & Off-Sale	---	1,318	612,428	370,070	242,358	39.6%	211,247	31,111	---	---	31,111	5.1%	---
Fridley	Off-Sale Only	---	30,258	6,230,594	4,443,563	1,787,031	28.7%	1,350,351	436,680	66,621	42,370	460,931	7.4%	338,500
Gilman	On- & Off-Sale	---	223	484,619	210,821	273,798	56.5%	280,975	(7,177)	57,855	---	50,678	10.5%	---
Glencoe	Off-Sale Only	---	5,704	2,593,086	1,904,904	688,182	26.5%	423,223	264,959	1,356	11,269	255,046	9.8%	200,000
Glenwood	Off-Sale Only	---	2,653	1,829,532	1,348,654	480,878	26.3%	312,031	168,847	14,901	---	183,748	10.0%	60,000
Goodridge	On- & Off-Sale	---	100	420,094	219,887	200,207	47.7%	195,912	4,295	---	---	4,295	1.0%	---
Grand Marais	Off-Sale Only	---	1,359	2,388,380	1,673,149	715,231	29.9%	567,864	147,367	36,321	---	183,688	7.7%	348,182
Granite Falls	Off-Sale Only	---	2,687	1,493,750	1,143,149	350,601	23.5%	285,480	65,121	20,307	34,021	51,407	3.4%	100,000
Hackensack	On- & Off-Sale	---	306	1,832,646	1,256,457	576,189	31.4%	483,680	92,509	13,943	---	106,452	5.8%	126,738
Hadley	On- & Off-Sale	---	61	303,856	118,364	185,492	61.0%	140,791	44,701	9,471	---	54,172	17.8%	10,000
Hanley Falls	On- & Off-Sale	---	241	217,164	116,831	100,333	46.2%	116,206	(15,873)	10,583	631	(5,921)	-2.7%	(3,220)
Hanska	On- & Off-Sale	---	380	---	1,293	(1,293)	-129300.0%	16,050	(17,343)	56,931	---	39,588	---	159,791
Hawley	Off-Sale Only	---	2,285	1,512,876	1,103,399	409,477	27.1%	309,827	99,650	931	4,528	96,053	6.3%	15,000
Heron Lake	On- & Off-Sale	---	598	418,876	235,331	183,545	43.8%	179,013	4,532	1,373	---	5,905	1.4%	---
Hinckley	On- & Off-Sale	---	1,930	3,369,649	2,335,288	1,034,361	30.7%	736,096	298,265	8,761	853	306,173	9.1%	231,504
Hitterdal	On- & Off-Sale	---	215	544,159	276,431	267,728	49.2%	196,628	71,100	---	---	71,100	13.1%	---
Holdingford	On- & Off-Sale	---	740	326,979	163,968	163,011	49.9%	195,193	(32,182)	8,192	---	(23,990)	-7.3%	---
Howard Lake	On- & Off-Sale	---	2,180	1,026,291	759,604	266,687	26.0%	226,097	40,590	218	---	40,808	4.0%	---
Hutchinson	Off-Sale Only	---	14,828	7,516,760	5,827,827	1,688,933	22.5%	1,146,883	542,050	960	---	543,010	7.2%	550,000
Isanti	Off-Sale Only	---	7,386	5,580,094	4,114,794	1,465,300	26.3%	842,275	623,025	61,611	54,553	630,083	11.3%	420,000
Isle	On- & Off-Sale	---	820	1,016,976	685,522	331,454	32.6%	327,977	3,477	5,349	166	8,660	0.9%	15,250
Ivanhoe	On- & Off-Sale	---	540	495,788	322,245	173,543	35.0%	282,845	(109,302)	347	---	(108,955)	-22.0%	---
Jackson	Off-Sale Only	---	3,309	1,684,633	1,216,376	468,257	27.8%	365,993	102,264	4,963	---	107,227	6.4%	56,000
Kasson	Off-Sale Only	---	7,140	1,650,800	1,285,449	365,351	22.1%	309,352	55,999	15,099	---	71,098	4.3%	16,000
Kelliher	On- & Off-Sale	---	259	713,078	427,379	285,699	40.1%	273,380	12,319	6,945	---	19,264	2.7%	20,000

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Table 5

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						Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		
Name of City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Amount ($)	Percent of Sales	Expenses ($)	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
Kenyon	On- & Off-Sale	---	1,916	834,027	567,000	267,027	32.0%	271,589	(4,562)	49,516	---	44,954	5.4%	20,000
Kiester	Off-Sale Only	---	487	199,274	144,982	54,292	27.2%	64,785	(10,493)	3,957	500	(7,036)	-3.5%	---
Lake Park	On- & Off-Sale	---	711	1,058,765	616,664	442,101	41.8%	187,794	254,307	337	---	254,644	24.1%	---
Lakefield	Off-Sale Only	---	1,738	747,730	551,622	196,108	26.2%	138,374	57,734	20,651	---	78,385	10.5%	6,000
Lakeville	Off-Sale Only	---	75,217	22,692,555	16,474,955	6,217,600	27.4%	5,155,829	1,061,771	220,299	39,607	1,242,463	5.5%	1,323,783
Lancaster	On- & Off-Sale	---	355	361,106	155,572	205,534	56.9%	197,206	8,328	20	---	8,348	2.3%	30,000
Le Center	On- & Off-Sale	---	2,529	1,275,857	810,641	465,216	36.5%	428,356	36,860	31,404	1,231	67,033	5.3%	75,000
Lewisville	On- & Off-Sale	---	211	229,429	132,823	96,606	42.1%	118,934	(22,328)	47,411	---	25,083	10.9%	---
Lexington	Off-Sale Only	---	2,830	3,619,387	2,701,973	917,414	25.3%	743,675	173,739	24,588	2,630	195,697	5.4%	200,000
Lindstrom	On- & Off-Sale	---	4,938	3,037,042	2,074,557	962,485	31.7%	889,126	73,359	83,939	---	157,298	5.2%	194,930
Litchfield	Off-Sale Only	---	6,576	3,297,933	2,473,375	824,558	25.0%	501,199	323,359	3,732	---	327,091	9.9%	315,900
Long Prairie	Off-Sale Only	---	3,744	2,222,226	1,685,821	536,405	24.1%	371,938	164,467	3,142	---	167,609	7.5%	72,000
Longville	On- & Off-Sale	---	154	2,282,917	1,352,623	930,294	40.8%	643,567	286,727	550	10,427	276,850	12.1%	324,000
Lonsdale	Off-Sale Only	---	4,909	1,974,920	1,543,663	431,257	21.8%	580,406	(149,149)	13,420	---	(135,729)	-6.9%	44,005
Luverne	Off-Sale Only	---	4,942	1,902,591	1,460,060	442,531	23.3%	356,444	86,087	16,153	---	102,240	5.4%	45,000
Madelia	Off-Sale Only	---	2,402	789,646	598,438	191,208	24.2%	174,040	17,168	6,393	---	23,561	3.0%	---
Madison	Off-Sale Only	---	1,511	526,182	384,734	141,448	26.9%	96,002	45,446	1,599	---	47,045	8.9%	20,000
Mahnomen	On- & Off-Sale	---	1,210	1,447,108	939,192	507,916	35.1%	557,919	(50,003)	22,016	---	(27,987)	-1.9%	---
Maple Lake	Off-Sale Only	---	2,215	2,314,391	1,768,294	546,097	23.6%	502,462	43,635	46,510	---	90,145	3.9%	64,960
Mapleton	On- & Off-Sale	---	1,680	644,287	371,817	272,470	42.3%	252,859	19,611	84,323	---	103,934	16.1%	20,500
Marshall	Off-Sale Only	---	13,897	7,376,044	5,256,596	2,119,448	28.7%	1,020,799	1,098,649	117,745	57,587	1,158,807	15.7%	774,625
Mazeppa	On- & Off-Sale	---	861	720,311	449,553	270,758	37.6%	237,983	32,775	44,990	---	77,765	10.8%	10,663
Medford	On- & Off-Sale	---	1,357	518,842	257,552	261,290	50.4%	243,972	17,318	34,902	---	52,220	10.1%	---
Menahga	On- & Off-Sale	---	1,375	1,200,521	751,819	448,702	37.4%	309,804	138,898	7,270	---	146,168	12.2%	65,000
Mentor	On- & Off-Sale	---	101	558,305	260,497	297,808	53.3%	236,683	61,125	4,053	---	65,178	11.7%	42,000
Milaca	Off-Sale Only	---	3,043	3,101,869	2,293,045	808,824	26.1%	651,187	157,637	10,148	---	167,785	5.4%	200,000
Millerville	On- & Off-Sale	---	99	352,689	184,769	167,920	47.6%	147,423	20,497	743	---	21,240	6.0%	---

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Table 5

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Name of City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Amount ($)	Percent of Sales	Expenses ($)	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
Miltona	On- & Off-Sale	---	441	823,519	463,264	360,255	43.7%	290,929	69,326	---	---	69,326	8.4%	---
Montevideo	Off-Sale Only	---	5,270	2,685,854	2,005,863	679,991	25.3%	503,236	176,755	3,490	1,040	179,205	6.7%	150,000
Monticello	Off-Sale Only	---	14,840	7,043,302	5,173,976	1,869,326	26.5%	1,145,204	724,122	81,214	---	805,336	11.4%	2,250,000
Moose Lake	On- & Off-Sale	---	2,757	2,035,194	1,316,862	718,332	35.3%	514,566	203,766	---	---	203,766	10.0%	---
Mora	Off-Sale Only	---	3,786	4,501,008	3,355,520	1,145,488	25.4%	805,587	339,901	8,218	22,750	325,369	7.2%	304,564
Morris	Off-Sale Only	---	5,161	2,527,463	1,931,928	595,535	23.6%	463,988	131,547	46,870	---	178,417	7.1%	52,300
Mound	Off-Sale Only	---	9,420	3,857,129	2,757,972	1,099,157	28.5%	710,737	388,420	30,891	---	419,311	10.9%	300,000
Nevis	On- & Off-Sale	---	390	983,784	521,233	462,551	47.0%	447,393	15,158	25,256	---	40,414	4.1%	35,000
New York Mills	On- & Off-Sale	---	1,364	829,477	516,878	312,599	37.7%	272,427	40,172	20,616	---	60,788	7.3%	38,000
Nisswa	On- & Off-Sale	---	2,121	5,531,229	3,615,463	1,915,766	34.6%	1,532,168	383,598	1,326	18,106	366,818	6.6%	265,000
North Branch	Off-Sale Only	---	11,858	4,004,734	2,936,282	1,068,452	26.7%	993,440	75,012	5,429	---	80,441	2.0%	100,000
Northfield	Off-Sale Only	---	21,334	2,863,638	2,058,855	804,783	28.1%	734,686	70,097	108,683	---	178,780	6.2%	50,000
Northome	On- & Off-Sale	---	156	344,599	192,212	152,387	44.2%	165,295	(12,908)	32	---	(12,876)	-3.7%	---
Ogema	On- & Off-Sale	[0]	204	440,079	210,885	229,194	52.1%	152,513	76,681	11,026	---	87,707	19.9%	2,000
Ogilvie	On- & Off-Sale	---	397	891,508	493,962	397,546	44.6%	336,018	61,528	264	---	61,792	6.9%	14,500
Okabena	On- & Off-Sale	---	205	365,117	180,478	184,639	50.6%	183,246	1,393	758	2,310	(159)	0.0%	---
Olivia	Off-Sale Only	---	2,290	1,155,575	829,589	325,986	28.2%	335,526	(9,540)	11,669	---	2,129	0.2%	---
Orr	On- & Off-Sale	---	208	740,838	430,520	310,318	41.9%	297,591	12,727	4,248	---	16,975	2.3%	30,500
Osakis	On- & Off-Sale	---	1,776	1,060,352	688,547	371,805	35.1%	359,253	12,552	62,977	---	75,529	7.1%	5,000
Palisade	On- & Off-Sale	---	159	219,770	125,771	93,999	42.8%	118,207	(24,208)	6,526	---	(17,682)	-8.0%	---
Park Rapids	Off-Sale Only	---	4,244	3,444,320	2,518,702	925,618	26.9%	797,149	128,469	59,464	---	187,933	5.5%	60,373
Paynesville	Off-Sale Only	---	2,545	1,836,877	1,432,352	404,525	22.0%	380,275	24,250	26,671	671	50,250	2.7%	49,077
Pelican Rapids	Off-Sale Only	---	2,564	1,744,985	1,216,664	528,321	30.3%	347,881	180,440	8,620	---	189,060	10.8%	299,712
Perham	Off-Sale Only	---	3,618	4,514,485	3,194,165	1,320,320	29.2%	731,602	588,718	115,375	2,622	701,471	15.5%	484,179
Pine City	Off-Sale Only	---	3,668	2,430,754	1,747,234	683,520	28.1%	582,711	100,809	8,837	---	109,646	4.5%	279,895
Pipestone	Off-Sale Only	---	4,105	2,040,192	1,462,588	577,604	28.3%	345,244	232,360	17,754	---	250,114	12.3%	143,000
Princeton	Off-Sale Only	---	5,388	5,784,215	4,195,623	1,588,592	27.5%	681,448	907,144	92,900	---	1,000,044	17.3%	34,128

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 5

Comparison of City Liquor Store Operations - 2023

						Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		
Name of City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Amount ($)	Percent of Sales	Expenses ($)	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
Proctor	Off-Sale Only	---	3,099	1,229,656	901,205	328,451	26.7%	297,562	30,889	9,011	---	39,900	3.2%	5,286
Randall	On- & Off-Sale	---	603	821,056	542,276	278,780	34.0%	270,968	7,812	54,013	---	61,825	7.5%	30,000
Ranier	On- & Off-Sale	---	594	508,923	208,507	300,416	59.0%	271,765	28,651	24,165	---	52,816	10.4%	---
Redwood Falls	Off-Sale Only	---	5,043	2,643,204	1,988,667	654,537	24.8%	617,862	36,675	24,392	1,050	60,017	2.3%	120,000
Remer	On- & Off-Sale	---	406	1,093,709	680,829	412,880	37.8%	374,091	38,789	172	---	38,961	3.6%	19,000
Richfield	Off-Sale Only	---	38,678	13,935,832	10,170,469	3,765,363	27.0%	2,464,105	1,301,258	99,645	---	1,400,903	10.1%	897,926
Robbinsdale	Off-Sale Only	---	14,945	4,290,784	3,090,434	1,200,350	28.0%	1,186,673	13,677	7,953	61,079	(39,449)	-0.9%	200,000
Rogers	On- & Off-Sale	---	14,934	4,679,699	3,138,456	1,541,243	32.9%	1,295,408	245,835	31,493	---	277,328	5.9%	244,200
Roseau	Off-Sale Only	---	2,743	2,198,884	1,607,411	591,473	26.9%	337,160	254,313	270	---	254,583	11.6%	220,000
Russell	On- & Off-Sale	---	346	513,361	260,369	252,992	49.3%	330,327	(77,335)	17,953	5,482	(64,864)	-12.6%	(3,688)
Sacred Heart	On- & Off-Sale	---	485	620,229	353,071	267,158	43.1%	301,616	(34,458)	29,021	5,602	(11,039)	-1.8%	---
Saint Anthony	Off-Sale Only	---	9,978	7,065,954	5,246,548	1,819,406	25.7%	1,457,786	361,620	64,765	---	426,385	6.0%	275,000
Saint Francis	Off-Sale Only	---	8,585	3,086,966	2,318,382	768,584	24.9%	654,991	113,593	63,239	---	176,832	5.7%	60,000
Saint James	Off-Sale Only	---	4,700	1,192,256	792,791	399,465	33.5%	313,580	85,885	22,169	---	108,054	9.1%	57,464
Sauk Rapids	Off-Sale Only	---	13,835	3,819,889	2,904,307	915,582	24.0%	669,229	246,353	87,933	---	334,286	8.8%	140,000
Savage	Off-Sale Only	---	33,159	7,108,420	5,096,900	2,011,520	28.3%	1,422,900	588,620	122,008	---	710,628	10.0%	---
Sebeka	On- & Off-Sale	---	742	623,439	353,351	270,088	43.3%	304,210	(34,122)	---	81	(34,203)	-5.5%	---
Sherburn	On- & Off-Sale	---	1,030	954,305	572,394	381,911	40.0%	460,672	(78,761)	35,096	---	(43,665)	-4.6%	---
Silver Bay	On- & Off-Sale	---	1,826	1,298,907	741,951	556,956	42.9%	502,278	54,678	6,070	---	60,748	4.7%	34,279
Silver Lake	On- & Off-Sale	---	863	632,111	317,412	314,699	49.8%	303,790	10,909	35,107	2,610	43,406	6.9%	10,000
Spring Grove	On- & Off-Sale	---	1,217	193,917	127,850	66,067	34.1%	32,631	33,436	57,787	---	91,223	47.0%	132,801
Stacy	On- & Off-Sale	---	1,692	4,262,022	2,844,704	1,417,318	33.3%	1,334,513	82,805	100,736	14,642	168,899	4.0%	100,000
Thief River Falls	Off-Sale Only	---	8,701	5,180,445	3,816,989	1,363,456	26.3%	933,289	430,167	32,967	---	463,134	8.9%	337,279
Tracy	Off-Sale Only	---	2,060	846,951	590,066	256,885	30.3%	215,055	41,830	11,671	---	53,501	6.3%	91,862
Twin Valley	On- & Off-Sale	---	707	642,611	374,602	268,009	41.7%	279,423	(11,414)	2,728	---	(8,686)	-1.4%	2,500
Two Harbors	Off-Sale Only	---	3,556	2,988,245	2,194,262	793,983	26.6%	669,561	124,422	40,148	---	164,570	5.5%	2,959
Ulen	On- & Off-Sale	---	478	573,403	254,342	319,061	55.6%	301,353	17,708	1,048	---	18,756	3.3%	---

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

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Table 5

Comparison of City Liquor Store Operations - 2023

						Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		
Name of City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Amount ($)	Percent of Sales	Expenses ($)	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
Underwood	Off-Sale Only	---	359	831,657	633,371	198,286	23.8%	239,554	(41,268)	33,446	6,392	(14,214)	-1.7%	5,000
Vergas	Off-Sale Only	---	341	873,914	643,023	230,891	26.4%	198,619	32,272	1,296	---	33,568	3.8%	15,000
Verndale	On- & Off-Sale	---	506	386,572	190,945	195,627	50.6%	166,831	28,796	560	---	29,356	7.6%	---
Wadena	Off-Sale Only	---	4,332	2,846,681	2,135,768	710,913	25.0%	475,324	235,589	(5,192)	---	230,397	8.1%	120,000
Walker	Off-Sale Only	---	990	1,062,342	772,100	290,242	27.3%	258,263	31,979	2,025	---	34,004	3.2%	44,105
Walnut Grove	On- & Off-Sale	---	739	555,470	284,239	271,231	48.8%	290,041	(18,810)	21,991	1,384	1,797	0.3%	---
Warroad	Off-Sale Only	---	1,944	2,305,678	1,684,908	620,770	26.9%	487,175	133,595	18,000	18,975	132,620	5.8%	85,000
Waverly	On- & Off-Sale	---	2,108	1,114,022	760,056	353,966	31.8%	332,553	21,413	---	---	21,413	1.9%	---
Wayzata	On- & Off-Sale	---	4,549	7,123,087	3,382,393	3,740,694	52.5%	3,300,663	440,031	74,664	29,474	485,221	6.8%	195,000
Wells	Off-Sale Only	---	2,411	1,145,245	943,817	201,428	17.6%	194,332	7,096	9,428	11,969	4,555	0.4%	---
West Concord	On- & Off-Sale	---	844	283,984	151,507	132,477	46.6%	180,531	(48,054)	36,788	---	(11,266)	-4.0%	---
Windom	Off-Sale Only	---	4,796	2,369,420	1,728,325	641,095	27.1%	526,419	114,676	14,931	10,992	118,615	5.0%	100,000
Wolf Lake	On- & Off-Sale	[0]	73	272,410	145,877	126,533	46.4%	160,802	(34,269)	23,765	---	(10,504)	-3.9%	---
Worthington	Off-Sale Only	---	13,604	5,230,767	3,920,987	1,309,780	25.0%	858,063	451,717	31,881	13,027	470,571	9.0%	275,000
Off-Sale Only			**914,236**	**$353,260,456**	**$257,264,455**	**$95,996,001**	**27.2%**	**$71,818,535**	**$24,177,466**	**$3,590,286**	**$910,473**	**$26,857,279**	**7.6%**	**$25,433,360**
On- & Off-Sale			**86,106**	**$84,122,848**	**$50,477,833**	**$33,645,015**	**40.0%**	**$30,565,525**	**$3,079,490**	**$2,008,381**	**$361,771**	**$4,726,100**	**5.6%**	**$3,059,998**
All Stores			**1,000,342**	**$437,383,304**	**$307,742,288**	**$129,641,016**	**29.6%**	**$102,384,060**	**$27,256,956**	**$5,598,667**	**$1,272,244**	**$31,583,379**	**7.2%**	**$28,493,358**

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 6
Comparison of City Liquor Store Operations - 2023
Ranked by Gross Sales

							Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		
Ranking	Name of City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Amount ($)	Percent of Sales	Expenses ($)	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
1	Lakeville	Off-Sale Only	---	75,217	22,692,555	16,474,955	6,217,600	27.4%	5,155,829	1,061,771	220,299	39,607	1,242,463	5.5%	1,323,783
2	Richfield	Off-Sale Only	---	38,678	13,935,832	10,170,469	3,765,363	27.0%	2,464,105	1,301,258	99,645	---	1,400,903	10.1%	897,926
3	Edina	Off-Sale Only	---	54,480	13,330,018	9,005,523	4,324,495	32.4%	3,910,170	414,325	131,491	---	545,816	4.1%	995,127
4	Eden Prairie	Off-Sale Only	---	64,600	12,069,015	8,470,531	3,598,484	29.8%	2,786,634	811,850	125,535	39,850	897,535	7.4%	800,000
5	Apple Valley	Off-Sale Only	---	56,252	10,782,386	7,583,789	3,198,597	29.7%	2,503,069	695,528	43,254	12,457	726,325	6.7%	1,850,000
6	Detroit Lakes	Off-Sale Only	---	10,003	9,305,828	6,767,246	2,538,582	27.3%	1,193,470	1,345,112	136,095	85,250	1,395,957	15.0%	3,400,083
7	Columbia Heights	Off-Sale Only	---	21,567	9,054,922	6,897,579	2,157,343	23.8%	2,079,058	78,285	52,102	41,448	88,939	1.0%	155,400
8	Bemidji	Off-Sale Only	---	15,637	8,437,168	5,710,805	2,726,363	32.3%	2,004,764	721,599	20,002	104,560	637,041	7.6%	671,246
9	Alexandria	Off-Sale Only	---	15,000	8,098,739	6,061,638	2,037,101	25.2%	1,466,187	570,914	2,979	---	573,893	7.1%	335,000
10	Elk River	Off-Sale Only	---	27,232	7,978,894	5,762,668	2,216,226	27.8%	1,579,063	637,163	329,638	4,611	962,190	12.1%	1,250,000
11	Hutchinson	Off-Sale Only	---	14,828	7,516,760	5,827,827	1,688,933	22.5%	1,146,883	542,050	960	---	543,010	7.2%	550,000
12	Fergus Falls	Off-Sale Only	---	14,144	7,487,100	5,018,472	2,468,628	33.0%	1,291,695	1,176,933	75,629	---	1,252,562	16.7%	704,251
13	Marshall	Off-Sale Only	---	13,897	7,376,044	5,256,596	2,119,448	28.7%	1,020,799	1,098,649	117,745	57,587	1,158,807	15.7%	774,625
14	Buffalo	Off-Sale Only	---	16,611	7,172,842	5,095,982	2,076,860	29.0%	1,433,760	643,100	67,405	---	710,505	9.9%	450,000
15	Wayzata	On- & Off-Sale	---	4,549	7,123,087	3,382,393	3,740,694	52.5%	3,300,663	440,031	74,664	29,474	485,221	6.8%	195,000
16	Savage	Off-Sale Only	---	33,159	7,108,420	5,096,900	2,011,520	28.3%	1,422,900	588,620	122,008	---	710,628	10.0%	---
17	Saint Anthony	Off-Sale Only	---	9,978	7,065,954	5,246,548	1,819,406	25.7%	1,457,786	361,620	64,765	---	426,385	6.0%	275,000
18	Monticello	Off-Sale Only	---	14,840	7,043,302	5,173,976	1,869,326	26.5%	1,145,204	724,122	81,214	---	805,336	11.4%	2,250,000
19	Farmington	Off-Sale Only	---	23,895	6,765,798	5,049,555	1,716,243	25.4%	1,162,539	553,704	94,423	43,987	604,140	8.9%	195,126
20	Brooklyn Center	Off-Sale Only	---	33,982	6,565,245	4,619,717	1,945,528	29.6%	1,973,321	(27,793)	113,044	127,922	(42,671)	-0.6%	---
21	Cambridge	Off-Sale Only	---	10,572	6,563,986	4,858,146	1,705,840	26.0%	1,004,315	701,525	23,950	458	725,017	11.0%	675,000
22	Fridley	Off-Sale Only	---	30,258	6,230,594	4,443,563	1,787,031	28.7%	1,350,351	436,680	66,621	42,370	460,931	7.4%	338,500
23	Princeton	Off-Sale Only	---	5,388	5,784,215	4,195,623	1,588,592	27.5%	681,448	907,144	92,900	---	1,000,044	17.3%	34,128
24	Isanti	Off-Sale Only	---	7,386	5,580,094	4,114,794	1,465,300	26.3%	842,275	623,025	61,611	54,553	630,083	11.3%	420,000
25	Nisswa	On- & Off-Sale	---	2,121	5,531,229	3,615,463	1,915,766	34.6%	1,532,168	383,598	1,326	18,106	366,818	6.6%	265,000
26	Big Lake	Off-Sale Only	---	12,524	5,445,462	3,929,410	1,516,052	27.8%	958,748	557,304	53,616	---	610,920	11.2%	450,000
27	Worthington	Off-Sale Only	---	13,604	5,230,767	3,920,987	1,309,780	25.0%	858,063	451,717	31,881	13,027	470,571	9.0%	275,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 6

Comparison of City Liquor Store Operations - 2023

Ranked by Gross Sales

							Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		
Ranking	Name of City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Amount ($)	Percent of Sales	Expenses ($)	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
28	Thief River Falls	Off-Sale Only	---	8,701	5,180,445	3,816,989	1,363,456	26.3%	933,289	430,167	32,967	---	463,134	8.9%	337,279
29	Fairmont	Off-Sale Only	---	10,290	4,738,143	3,406,101	1,332,042	28.1%	717,251	614,791	119,375	---	734,166	15.5%	365,906
30	Rogers	On- & Off-Sale	---	14,934	4,679,699	3,138,456	1,541,243	32.9%	1,295,408	245,835	31,493	---	277,328	5.9%	244,200
31	Perham	Off-Sale Only	---	3,618	4,514,485	3,194,165	1,320,320	29.2%	731,602	588,718	115,375	2,622	701,471	15.5%	484,179
32	Mora	Off-Sale Only	---	3,786	4,501,008	3,355,520	1,145,488	25.4%	805,587	339,901	8,218	22,750	325,369	7.2%	304,564
33	Robbinsdale	Off-Sale Only	---	14,945	4,290,784	3,090,434	1,200,350	28.0%	1,186,673	13,677	7,953	61,079	(39,449)	-0.9%	200,000
34	Stacy	On- & Off-Sale	---	1,692	4,262,022	2,844,704	1,417,318	33.3%	1,334,513	82,805	100,736	14,642	168,899	4.0%	100,000
35	North Branch	Off-Sale Only	---	11,858	4,004,734	2,936,282	1,068,452	26.7%	993,440	75,012	5,429	---	80,441	2.0%	100,000
36	Delano	Off-Sale Only	---	7,155	3,930,562	2,809,616	1,120,946	28.5%	790,952	329,994	7,884	4,905	332,973	8.5%	125,000
37	Mound	Off-Sale Only	---	9,420	3,857,129	2,757,972	1,099,157	28.5%	710,737	388,420	30,891	---	419,311	10.9%	300,000
38	Sauk Rapids	Off-Sale Only	---	13,835	3,819,889	2,904,307	915,582	24.0%	669,229	246,353	87,933	---	334,286	8.8%	140,000
39	Lexington	Off-Sale Only	---	2,830	3,619,387	2,701,973	917,414	25.3%	743,675	173,739	24,588	2,630	195,697	5.4%	200,000
40	Park Rapids	Off-Sale Only	---	4,244	3,444,320	2,518,702	925,618	26.9%	797,149	128,469	59,464	---	187,933	5.5%	60,373
41	Hinckley	On- & Off-Sale	---	1,930	3,369,649	2,335,288	1,034,361	30.7%	736,096	298,265	8,761	853	306,173	9.1%	231,504
42	Litchfield	Off-Sale Only	---	6,576	3,297,933	2,473,375	824,558	25.0%	501,199	323,359	3,732	---	327,091	9.9%	315,900
43	Milaca	Off-Sale Only	---	3,043	3,101,869	2,293,045	808,824	26.1%	651,187	157,637	10,148	---	167,785	5.4%	200,000
44	Saint Francis	Off-Sale Only	---	8,585	3,086,966	2,318,382	768,584	24.9%	654,991	113,593	63,239	---	176,832	5.7%	60,000
45	Lindstrom	On- & Off-Sale	---	4,938	3,037,042	2,074,557	962,485	31.7%	889,126	73,359	83,939	---	157,298	5.2%	194,930
46	Two Harbors	Off-Sale Only	---	3,556	2,988,245	2,194,262	793,983	26.6%	669,561	124,422	40,148	---	164,570	5.5%	2,959
47	Northfield	Off-Sale Only	---	21,334	2,863,638	2,058,855	804,783	28.1%	734,686	70,097	108,683	---	178,780	6.2%	50,000
48	Wadena	Off-Sale Only	---	4,332	2,846,681	2,135,768	710,913	25.0%	475,324	235,589	(5,192)	---	230,397	8.1%	120,000
49	Montevideo	Off-Sale Only	---	5,270	2,685,854	2,005,863	679,991	25.3%	503,236	176,755	3,490	1,040	179,205	6.7%	150,000
50	Redwood Falls	Off-Sale Only	---	5,043	2,643,204	1,988,667	654,537	24.8%	617,862	36,675	24,392	1,050	60,017	2.3%	120,000
51	Glencoe	Off-Sale Only	---	5,704	2,593,086	1,904,904	688,182	26.5%	423,223	264,959	1,356	11,269	255,046	9.8%	200,000
52	Morris	Off-Sale Only	---	5,161	2,527,463	1,931,928	595,535	23.6%	463,988	131,547	46,870	---	178,417	7.1%	52,300
53	Anoka	Off-Sale Only	---	18,178	2,447,817	1,850,385	597,432	24.4%	949,300	(351,868)	8,892	---	(342,976)	-14.0%	40,000
54	Pine City	Off-Sale Only	---	3,668	2,430,754	1,747,234	683,520	28.1%	582,711	100,809	8,837	---	109,646	4.5%	279,895

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Ranking	Name of City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Amount ($)	Percent of Sales	Expenses ($)	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
55	Grand Marais	Off-Sale Only	---	1,359	2,388,380	1,673,149	715,231	29.9%	567,864	147,367	36,321	---	183,688	7.7%	348,182
56	Windom	Off-Sale Only	---	4,796	2,369,420	1,728,325	641,095	27.1%	526,419	114,676	14,931	10,992	118,615	5.0%	100,000
57	Maple Lake	Off-Sale Only	---	2,215	2,314,391	1,768,294	546,097	23.6%	502,462	43,635	46,510	---	90,145	3.9%	64,960
58	Warroad	Off-Sale Only	---	1,944	2,305,678	1,684,908	620,770	26.9%	487,175	133,595	18,000	18,975	132,620	5.8%	85,000
59	Longville	On- & Off-Sale	---	154	2,282,917	1,352,623	930,294	40.8%	643,567	286,727	550	10,427	276,850	12.1%	324,000
60	Long Prairie	Off-Sale Only	---	3,744	2,222,226	1,685,821	536,405	24.1%	371,938	164,467	3,142	---	167,609	7.5%	72,000
61	Roseau	Off-Sale Only	---	2,743	2,198,884	1,607,411	591,473	26.9%	337,160	254,313	270	---	254,583	11.6%	220,000
62	Battle Lake	Off-Sale Only	---	903	2,183,159	1,588,707	594,452	27.2%	380,373	214,079	63,197	7,170	270,106	12.4%	56,000
63	Baudette	On- & Off-Sale	---	947	2,049,386	1,419,576	629,810	30.7%	547,982	81,828	13,631	---	95,459	4.7%	170,000
64	Pipestone	Off-Sale Only	---	4,105	2,040,192	1,462,588	577,604	28.3%	345,244	232,360	17,754	---	250,114	12.3%	143,000
65	Moose Lake	On- & Off-Sale	---	2,757	2,035,194	1,316,862	718,332	35.3%	514,566	203,766	---	---	203,766	10.0%	---
66	Lonsdale	Off-Sale Only	---	4,909	1,974,920	1,543,663	431,257	21.8%	580,406	(149,149)	13,420	---	(135,729)	-6.9%	44,005
67	Luverne	Off-Sale Only	---	4,942	1,902,591	1,460,060	442,531	23.3%	356,444	86,087	16,153	---	102,240	5.4%	45,000
68	Braham	Off-Sale Only	---	1,789	1,885,869	1,518,228	367,641	19.5%	356,984	10,657	14,270	---	24,927	1.3%	60,000
69	Paynesville	Off-Sale Only	---	2,545	1,836,877	1,432,352	404,525	22.0%	380,275	24,250	26,671	671	50,250	2.7%	49,077
70	Hackensack	On- & Off-Sale	---	306	1,832,646	1,256,457	576,189	31.4%	483,680	92,509	13,943	---	106,452	5.8%	126,738
71	Glenwood	Off-Sale Only	---	2,653	1,829,532	1,348,654	480,878	26.3%	312,031	168,847	14,901	---	183,748	10.0%	60,000
72	Blue Earth	Off-Sale Only	---	3,180	1,812,978	1,343,141	469,837	25.9%	383,645	86,192	14,413	---	100,605	5.5%	---
73	Bagley	Off-Sale Only	---	1,288	1,801,764	1,373,062	428,702	23.8%	370,523	58,179	1,367	10,840	48,706	2.7%	---
74	Pelican Rapids	Off-Sale Only	---	2,564	1,744,985	1,216,664	528,321	30.3%	347,881	180,440	8,620	---	189,060	10.8%	299,712
75	Blackduck	On- & Off-Sale	---	826	1,696,856	947,033	749,823	44.2%	705,839	43,984	13,619	20,228	37,375	2.2%	57,500
76	Jackson	Off-Sale Only	---	3,309	1,684,633	1,216,376	468,257	27.8%	365,993	102,264	4,963	---	107,227	6.4%	56,000
77	Kasson	Off-Sale Only	---	7,140	1,650,800	1,285,449	365,351	22.1%	309,352	55,999	15,099	---	71,098	4.3%	16,000
78	Cook	Off-Sale Only	---	537	1,580,559	1,154,041	426,518	27.0%	325,348	101,170	5,062	---	106,232	6.7%	---
79	Aitkin	Off-Sale Only	---	2,195	1,573,192	1,229,753	343,439	21.8%	342,823	616	24,858	---	25,474	1.6%	78,000
80	Hawley	Off-Sale Only	---	2,285	1,512,876	1,103,399	409,477	27.1%	309,827	99,650	931	4,528	96,053	6.3%	15,000
81	Granite Falls	Off-Sale Only	---	2,687	1,493,750	1,143,149	350,601	23.5%	285,480	65,121	20,307	34,021	51,407	3.4%	100,000

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82	Mahnomen	On- & Off-Sale	---	1,210	1,447,108	939,192	507,916	35.1%	557,919	(50,003)	22,016	---	(27,987)	-1.9%	---
83	Benson	On- & Off-Sale	---	3,462	1,426,086	978,066	448,020	31.4%	392,454	55,566	56,345	---	111,911	7.8%	80,000
84	Dassel	Off-Sale Only	---	1,531	1,307,977	984,130	323,847	24.8%	280,581	43,266	16,804	12,719	47,351	3.6%	---
85	Silver Bay	On- & Off-Sale	---	1,826	1,298,907	741,951	556,956	42.9%	502,278	54,678	6,070	---	60,748	4.7%	34,279
86	Le Center	On- & Off-Sale	---	2,529	1,275,857	810,641	465,216	36.5%	428,356	36,860	31,404	1,231	67,033	5.3%	75,000
87	Proctor	Off-Sale Only	---	3,099	1,229,656	901,205	328,451	26.7%	297,562	30,889	9,011	---	39,900	3.2%	5,286
88	Menahga	On- & Off-Sale	---	1,375	1,200,521	751,819	448,702	37.4%	309,804	138,898	7,270	---	146,168	12.2%	65,000
89	Saint James	Off-Sale Only	---	4,700	1,192,256	792,791	399,465	33.5%	313,580	85,885	22,169	---	108,054	9.1%	57,464
90	Olivia	Off-Sale Only	---	2,290	1,155,575	829,589	325,986	28.2%	335,526	(9,540)	11,669	---	2,129	0.2%	---
91	Barnesville	Off-Sale Only	---	2,779	1,154,512	896,355	258,157	22.4%	245,993	12,164	7,217	16,664	2,717	0.2%	6,000
92	Wells	Off-Sale Only	---	2,411	1,145,245	943,817	201,428	17.6%	194,332	7,096	9,428	11,969	4,555	0.4%	---
93	Waverly	On- & Off-Sale	---	2,108	1,114,022	760,056	353,966	31.8%	332,553	21,413	---	---	21,413	1.9%	---
94	Remer	On- & Off-Sale	---	406	1,093,709	680,829	412,880	37.8%	374,091	38,789	172	---	38,961	3.6%	19,000
95	Walker	Off-Sale Only	---	990	1,062,342	772,100	290,242	27.3%	258,263	31,979	2,025	---	34,004	3.2%	44,105
96	Osakis	On- & Off-Sale	---	1,776	1,060,352	688,547	371,805	35.1%	359,253	12,552	62,977	---	75,529	7.1%	5,000
97	Lake Park	On- & Off-Sale	---	711	1,058,765	616,664	442,101	41.8%	187,794	254,307	337	---	254,644	24.1%	---
98	Howard Lake	On- & Off-Sale	---	2,180	1,026,291	759,604	266,687	26.0%	226,097	40,590	218	---	40,808	4.0%	---
99	Isle	On- & Off-Sale	---	820	1,016,976	685,522	331,454	32.6%	327,977	3,477	5,349	166	8,660	0.9%	15,250
100	Caledonia	Off-Sale Only	---	2,767	1,008,539	771,408	237,131	23.5%	215,887	21,244	2,421	---	23,665	2.3%	---
101	Nevis	On- & Off-Sale	---	390	983,784	521,233	462,551	47.0%	447,393	15,158	25,256	---	40,414	4.1%	35,000
102	Sherburn	On- & Off-Sale	---	1,030	954,305	572,394	381,911	40.0%	460,672	(78,761)	35,096	---	(43,665)	-4.6%	---
103	Finlayson	On- & Off-Sale	---	319	947,856	561,180	386,676	40.8%	390,576	(3,900)	42,551	4,265	34,386	3.6%	35,000
104	Ogilvie	On- & Off-Sale	---	397	891,508	493,962	397,546	44.6%	336,018	61,528	264	---	61,792	6.9%	14,500
105	Vergas	Off-Sale Only	---	341	873,914	643,023	230,891	26.4%	198,619	32,272	1,296	---	33,568	3.8%	15,000
106	Tracy	Off-Sale Only	---	2,060	846,951	590,066	256,885	30.3%	215,055	41,830	11,671	---	53,501	6.3%	91,862
107	Kenyon	On- & Off-Sale	---	1,916	834,027	567,000	267,027	32.0%	271,589	(4,562)	49,516	---	44,954	5.4%	20,000
108	Underwood	Off-Sale Only	---	359	831,657	633,371	198,286	23.8%	239,554	(41,268)	33,446	6,392	(14,214)	-1.7%	5,000

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109	New York Mills	On- & Off-Sale	---	1,364	829,477	516,878	312,599	37.7%	272,427	40,172	20,616	---	60,788	7.3%	38,000
110	Fifty Lakes	On- & Off-Sale	---	457	829,144	401,804	427,340	51.5%	389,139	38,201	---	613	37,588	4.5%	136,000
111	Miltona	On- & Off-Sale	---	441	823,519	463,264	360,255	43.7%	290,929	69,326	---	---	69,326	8.4%	---
112	Randall	On- & Off-Sale	---	603	821,056	542,276	278,780	34.0%	270,968	7,812	54,013	---	61,825	7.5%	30,000
113	Barnum	On- & Off-Sale	---	621	796,073	444,552	351,521	44.2%	375,968	(24,447)	35,165	25,950	(15,232)	-1.9%	(99,129)
114	Madelia	Off-Sale Only	---	2,402	789,646	598,438	191,208	24.2%	174,040	17,168	6,393	---	23,561	3.0%	---
115	Clearbrook	On- & Off-Sale	---	458	787,152	467,180	319,972	40.6%	211,540	108,432	200,454	197,000	111,886	14.2%	---
116	Beaver Bay	On- & Off-Sale	---	124	773,787	515,978	257,809	33.3%	277,729	(19,920)	30,220	---	10,300	1.3%	---
117	Lakefield	Off-Sale Only	---	1,738	747,730	551,622	196,108	26.2%	138,374	57,734	20,651	---	78,385	10.5%	6,000
118	Orr	On- & Off-Sale	---	208	740,838	430,520	310,318	41.9%	297,591	12,727	4,248	---	16,975	2.3%	30,500
119	Mazeppa	On- & Off-Sale	---	861	720,311	449,553	270,758	37.6%	237,983	32,775	44,990	---	77,765	10.8%	10,663
120	Kelliher	On- & Off-Sale	---	259	713,078	427,379	285,699	40.1%	273,380	12,319	6,945	---	19,264	2.7%	20,000
121	Mapleton	On- & Off-Sale	---	1,680	644,287	371,817	272,470	42.3%	252,859	19,611	84,323	---	103,934	16.1%	20,500
122	Brandon	On- & Off-Sale	---	508	643,891	352,620	291,271	45.2%	249,813	41,458	13,664	---	55,122	8.6%	11,776
123	Twin Valley	On- & Off-Sale	---	707	642,611	374,602	268,009	41.7%	279,423	(11,414)	2,728	---	(8,686)	-1.4%	2,500
124	Ada	Off-Sale Only	---	1,725	639,693	463,367	176,326	27.6%	177,344	(1,018)	---	---	(1,018)	-0.2%	(5,829)
125	Silver Lake	On- & Off-Sale	---	863	632,111	317,412	314,699	49.8%	303,790	10,909	35,107	2,610	43,406	6.9%	10,000
126	Sebeka	On- & Off-Sale	---	742	623,439	353,351	270,088	43.3%	304,210	(34,122)	---	81	(34,203)	-5.5%	---
127	Sacred Heart	On- & Off-Sale	---	485	620,229	353,071	267,158	43.1%	301,616	(34,458)	29,021	5,602	(11,039)	-1.8%	---
128	Appleton	Off-Sale Only	---	1,376	619,138	445,708	173,430	28.0%	152,231	21,199	---	---	21,199	3.4%	---
129	Browerville	On- & Off-Sale	---	836	612,808	350,573	262,235	42.8%	276,184	(13,949)	49,619	---	35,670	5.8%	10,800
130	Frazee	On- & Off-Sale	---	1,318	612,428	370,070	242,358	39.6%	211,247	31,111	---	---	31,111	5.1%	---
131	Boyd	On- & Off-Sale	---	140	610,469	363,316	247,153	40.5%	282,273	(35,120)	23,160	16,326	(28,286)	-4.6%	---
132	Ulen	On- & Off-Sale	---	478	573,403	254,342	319,061	55.6%	301,353	17,708	1,048	---	18,756	3.3%	---
133	Mentor	On- & Off-Sale	---	101	558,305	260,497	297,808	53.3%	236,683	61,125	4,053	---	65,178	11.7%	42,000
134	Cromwell	On- & Off-Sale	---	250	557,138	314,322	242,816	43.6%	186,257	56,559	12,972	---	69,531	12.5%	115,825
135	Walnut Grove	On- & Off-Sale	---	739	555,470	284,239	271,231	48.8%	290,041	(18,810)	21,991	1,384	1,797	0.3%	---

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136	Clarissa	On- & Off-Sale	---	662	554,629	310,344	244,285	44.0%	209,498	34,787	7,996	---	42,783	7.7%	---
137	Callaway	On- & Off-Sale	---	203	549,395	317,193	232,202	42.3%	186,764	45,438	298	---	45,736	8.3%	9,000
138	Hitterdal	On- & Off-Sale	---	215	544,159	276,431	267,728	49.2%	196,628	71,100	---	---	71,100	13.1%	---
139	Madison	Off-Sale Only	---	1,511	526,182	384,734	141,448	26.9%	96,002	45,446	1,599	---	47,045	8.9%	20,000
140	Dawson	Off-Sale Only	---	1,457	524,835	390,237	134,598	25.6%	138,270	(3,672)	2,289	---	(1,383)	-0.3%	---
141	Foreston	On- & Off-Sale	[0]	570	522,878	248,596	274,282	52.5%	215,457	58,825	5,677	---	64,502	12.3%	---
142	Medford	On- & Off-Sale	---	1,357	518,842	257,552	261,290	50.4%	243,972	17,318	34,902	---	52,220	10.1%	---
143	Russell	On- & Off-Sale	---	346	513,361	260,369	252,992	49.3%	330,327	(77,335)	17,953	5,482	(64,864)	-12.6%	(3,688)
144	Ranier	On- & Off-Sale	---	594	508,923	208,507	300,416	59.0%	271,765	28,651	24,165	---	52,816	10.4%	---
145	Buffalo Lake	On- & Off-Sale	---	643	497,308	289,041	208,267	41.9%	272,175	(63,908)	33,476	---	(30,432)	-6.1%	---
146	Ivanhoe	On- & Off-Sale	---	540	495,788	322,245	173,543	35.0%	282,845	(109,302)	347	---	(108,955)	-22.0%	---
147	Elizabeth	Off-Sale Only	---	166	490,399	378,643	111,756	22.8%	112,761	(1,005)	---	---	(1,005)	-0.2%	---
148	Akeley	On- & Off-Sale	---	420	488,222	225,658	262,564	53.8%	247,068	15,496	2,159	---	17,655	3.6%	10,000
149	Gilman	On- & Off-Sale	---	223	484,619	210,821	273,798	56.5%	280,975	(7,177)	57,855	---	50,678	10.5%	---
150	Ogema	On- & Off-Sale	[0]	204	440,079	210,885	229,194	52.1%	152,513	76,681	11,026	---	87,707	19.9%	2,000
151	De Graff	On- & Off-Sale	---	107	425,286	222,352	202,934	47.7%	271,255	(68,321)	73,509	565	4,623	1.1%	---
152	Goodridge	On- & Off-Sale	---	100	420,094	219,887	200,207	47.7%	195,912	4,295	---	---	4,295	1.0%	---
153	Heron Lake	On- & Off-Sale	---	598	418,876	235,331	183,545	43.8%	179,013	4,532	1,373	---	5,905	1.4%	---
154	Balaton	On- & Off-Sale	---	592	413,486	266,344	147,142	35.6%	150,848	(3,706)	11,526	---	7,820	1.9%	2
155	Verndale	On- & Off-Sale	---	506	386,572	190,945	195,627	50.6%	166,831	28,796	560	---	29,356	7.6%	---
156	Big Falls	On- & Off-Sale	---	186	367,062	166,425	200,637	54.7%	218,538	(17,901)	1,552	---	(16,349)	-4.5%	---
157	Okabena	On- & Off-Sale	---	205	365,117	180,478	184,639	50.6%	183,246	1,393	758	2,310	(159)	-	---
158	Lancaster	On- & Off-Sale	---	355	361,106	155,572	205,534	56.9%	197,206	8,328	20	---	8,348	2.3%	30,000
159	Millerville	On- & Off-Sale	---	99	352,689	184,769	167,920	47.6%	147,423	20,497	743	---	21,240	6.0%	---
160	Northome	On- & Off-Sale	---	156	344,599	192,212	152,387	44.2%	165,295	(12,908)	32	---	(12,876)	-3.7%	---
161	Cleveland	On- & Off-Sale	---	792	344,053	204,848	139,205	40.5%	168,632	(29,427)	53,006	---	23,579	6.9%	---
162	Holdingford	On- & Off-Sale	---	740	326,979	163,968	163,011	49.9%	195,193	(32,182)	8,192	---	(23,990)	-7.3%	---

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 6

Comparison of City Liquor Store Operations - 2023

Ranked by Gross Sales

							Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		
Ranking	Name of City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Amount ($)	Percent of Sales	Expenses ($)	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
163	Hadley	On- & Off-Sale	---	61	303,856	118,364	185,492	61.0%	140,791	44,701	9,471	---	54,172	17.8%	10,000
164	West Concord	On- & Off-Sale	---	844	283,984	151,507	132,477	46.6%	180,531	(48,054)	36,788	---	(11,266)	-4.0%	---
165	Wolf Lake	On- & Off-Sale	[0]	73	272,410	145,877	126,533	46.4%	160,802	(34,269)	23,765	---	(10,504)	-3.9%	---
166	Avoca	On- & Off-Sale	---	113	254,704	108,588	146,116	57.4%	138,056	8,060	19,336	3,825	23,571	9.3%	26,976
167	Eagle Bend	On- & Off-Sale	---	542	252,667	136,468	116,199	46.0%	152,103	(35,904)	30,818	---	(5,086)	-2.0%	---
168	Lewisville	On- & Off-Sale	---	211	229,429	132,823	96,606	42.1%	118,934	(22,328)	47,411	---	25,083	10.9%	---
169	Dalton	Off-Sale Only	---	209	228,179	175,393	52,786	23.1%	86,947	(34,161)	378	---	(33,783)	-14.8%	---
170	Palisade	On- & Off-Sale	---	159	219,770	125,771	93,999	42.8%	118,207	(24,208)	6,526	---	(17,682)	-8.0%	---
171	Butterfield	Off-Sale Only	---	598	219,034	169,822	49,212	22.5%	99,903	(50,691)	3,218	---	(47,473)	-21.7%	(2,014)
172	Hanley Falls	On- & Off-Sale	---	241	217,164	116,831	100,333	46.2%	116,206	(15,873)	10,583	631	(5,921)	-2.7%	(3,220)
173	Kiester	Off-Sale Only	---	487	199,274	144,982	54,292	27.2%	64,785	(10,493)	3,957	500	(7,036)	-3.5%	---
174	Spring Grove	On- & Off-Sale	---	1,217	193,917	127,850	66,067	34.1%	32,631	33,436	57,787	---	91,223	47.0%	132,801
175	Elmore	Off-Sale Only	---	544	123,730	88,432	35,298	28.5%	37,991	(2,693)	---	---	(2,693)	-2.2%	---
176	Hanska	On- & Off-Sale	---	380	---	1,293	(1,293)	-129300.0%	16,050	(17,343)	56,931	---	39,588	---	159,791
	Off-Sale Only			**914,236**	**$353,260,456**	**$257,264,455**	**$95,996,001**	**27.2%**	**$71,818,535**	**$24,177,466**	**$3,590,286**	**$910,473**	**$26,857,279**	**7.6%**	**$25,433,360**
	On- & Off-Sale			**86,106**	**$84,122,848**	**$50,477,833**	**$33,645,015**	**40.0%**	**$30,565,525**	**$3,079,490**	**$2,008,381**	**$361,771**	**$4,726,100**	**5.6%**	**$3,059,998**
	All Stores			**1,000,342**	**$437,383,304**	**$307,742,288**	**$129,641,016**	**29.6%**	**$102,384,060**	**$27,256,956**	**$5,598,667**	**$1,272,244**	**$31,583,379**	**7.2%**	**$28,493,358**

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 7

Comparison of City Liquor Store Operations - 2023

Ranked by Net Profit/(Loss) as a Percent of Sales

							Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		
Ranking	Name of City	Type of Store	Foot-notes	Population	Sales ($)	Cost of Sales ($)	Amount ($)	Percent of Sales	Expenses ($)	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
1	Spring Grove	On- & Off-Sale	---	1,217	193,917	127,850	66,067	34.1%	32,631	33,436	57,787	---	91,223	47.0%	132,801
2	Lake Park	On- & Off-Sale	---	711	1,058,765	616,664	442,101	41.8%	187,794	254,307	337	---	254,644	24.1%	---
3	Ogema	On- & Off-Sale	[0]	204	440,079	210,885	229,194	52.1%	152,513	76,681	11,026	---	87,707	19.9%	2,000
4	Hadley	On- & Off-Sale	---	61	303,856	118,364	185,492	61.0%	140,791	44,701	9,471	---	54,172	17.8%	10,000
5	Princeton	Off-Sale Only	---	5,388	5,784,215	4,195,623	1,588,592	27.5%	681,448	907,144	92,900	---	1,000,044	17.3%	34,128
6	Fergus Falls	Off-Sale Only	---	14,144	7,487,100	5,018,472	2,468,628	33.0%	1,291,695	1,176,933	75,629	---	1,252,562	16.7%	704,251
7	Mapleton	On- & Off-Sale	---	1,680	644,287	371,817	272,470	42.3%	252,859	19,611	84,323	---	103,934	16.1%	20,500
8	Marshall	Off-Sale Only	---	13,897	7,376,044	5,256,596	2,119,448	28.7%	1,020,799	1,098,649	117,745	57,587	1,158,807	15.7%	774,625
9	Perham	Off-Sale Only	---	3,618	4,514,485	3,194,165	1,320,320	29.2%	731,602	588,718	115,375	2,622	701,471	15.5%	484,179
10	Fairmont	Off-Sale Only	---	10,290	4,738,143	3,406,101	1,332,042	28.1%	717,251	614,791	119,375	---	734,166	15.5%	365,906
11	Detroit Lakes	Off-Sale Only	---	10,003	9,305,828	6,767,246	2,538,582	27.3%	1,193,470	1,345,112	136,095	85,250	1,395,957	15.0%	3,400,083
12	Clearbrook	On- & Off-Sale	---	458	787,152	467,180	319,972	40.6%	211,540	108,432	200,454	197,000	111,886	14.2%	---
13	Hitterdal	On- & Off-Sale	---	215	544,159	276,431	267,728	49.2%	196,628	71,100	---	---	71,100	13.1%	---
14	Cromwell	On- & Off-Sale	---	250	557,138	314,322	242,816	43.6%	186,257	56,559	12,972	---	69,531	12.5%	115,825
15	Battle Lake	Off-Sale Only	---	903	2,183,159	1,588,707	594,452	27.2%	380,373	214,079	63,197	7,170	270,106	12.4%	56,000
16	Foreston	On- & Off-Sale	[0]	570	522,878	248,596	274,282	52.5%	215,457	58,825	5,677	---	64,502	12.3%	---
17	Pipestone	Off-Sale Only	---	4,105	2,040,192	1,462,588	577,604	28.3%	345,244	232,360	17,754	---	250,114	12.3%	143,000
18	Menahga	On- & Off-Sale	---	1,375	1,200,521	751,819	448,702	37.4%	309,804	138,898	7,270	---	146,168	12.2%	65,000
19	Longville	On- & Off-Sale	---	154	2,282,917	1,352,623	930,294	40.8%	643,567	286,727	550	10,427	276,850	12.1%	324,000
20	Elk River	Off-Sale Only	---	27,232	7,978,894	5,762,668	2,216,226	27.8%	1,579,063	637,163	329,638	4,611	962,190	12.1%	1,250,000
21	Mentor	On- & Off-Sale	---	101	558,305	260,497	297,808	53.3%	236,683	61,125	4,053	---	65,178	11.7%	42,000
22	Roseau	Off-Sale Only	---	2,743	2,198,884	1,607,411	591,473	26.9%	337,160	254,313	270	---	254,583	11.6%	220,000
23	Monticello	Off-Sale Only	---	14,840	7,043,302	5,173,976	1,869,326	26.5%	1,145,204	724,122	81,214	---	805,336	11.4%	2,250,000
24	Isanti	Off-Sale Only	---	7,386	5,580,094	4,114,794	1,465,300	26.3%	842,275	623,025	61,611	54,553	630,083	11.3%	420,000
25	Big Lake	Off-Sale Only	---	12,524	5,445,462	3,929,410	1,516,052	27.8%	958,748	557,304	53,616	---	610,920	11.2%	450,000
26	Cambridge	Off-Sale Only	---	10,572	6,563,986	4,858,146	1,705,840	26.0%	1,004,315	701,525	23,950	458	725,017	11.0%	675,000
27	Lewisville	On- & Off-Sale	---	211	229,429	132,823	96,606	42.1%	118,934	(22,328)	47,411	---	25,083	10.9%	---
28	Mound	Off-Sale Only	---	9,420	3,857,129	2,757,972	1,099,157	28.5%	710,737	388,420	30,891	---	419,311	10.9%	300,000

Footnotes:

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Table 7

Comparison of City Liquor Store Operations - 2023

Ranked by Net Profit/(Loss) as a Percent of Sales

							Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		
Ranking	Name of City	Type of Store	Foot-notes	Population	Sales ($)	Cost of Sales ($)	Amount ($)	Percent of Sales	Expenses ($)	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
29	Pelican Rapids	Off-Sale Only	---	2,564	1,744,985	1,216,664	528,321	30.3%	347,881	180,440	8,620	---	189,060	10.8%	299,712
30	Mazeppa	On- & Off-Sale	---	861	720,311	449,553	270,758	37.6%	237,983	32,775	44,990	---	77,765	10.8%	10,663
31	Lakefield	Off-Sale Only	---	1,738	747,730	551,622	196,108	26.2%	138,374	57,734	20,651	---	78,385	10.5%	6,000
32	Gilman	On- & Off-Sale	---	223	484,619	210,821	273,798	56.5%	280,975	(7,177)	57,855	---	50,678	10.5%	---
33	Ranier	On- & Off-Sale	---	594	508,923	208,507	300,416	59.0%	271,765	28,651	24,165	---	52,816	10.4%	---
34	Medford	On- & Off-Sale	---	1,357	518,842	257,552	261,290	50.4%	243,972	17,318	34,902	---	52,220	10.1%	---
35	Richfield	Off-Sale Only	---	38,678	13,935,832	10,170,469	3,765,363	27.0%	2,464,105	1,301,258	99,645	---	1,400,903	10.1%	897,926
36	Glenwood	Off-Sale Only	---	2,653	1,829,532	1,348,654	480,878	26.3%	312,031	168,847	14,901	---	183,748	10.0%	60,000
37	Moose Lake	On- & Off-Sale	---	2,757	2,035,194	1,316,862	718,332	35.3%	514,566	203,766	---	---	203,766	10.0%	---
38	Savage	Off-Sale Only	---	33,159	7,108,420	5,096,900	2,011,520	28.3%	1,422,900	588,620	122,008	---	710,628	10.0%	---
39	Litchfield	Off-Sale Only	---	6,576	3,297,933	2,473,375	824,558	25.0%	501,199	323,359	3,732	---	327,091	9.9%	315,900
40	Buffalo	Off-Sale Only	---	16,611	7,172,842	5,095,982	2,076,860	29.0%	1,433,760	643,100	67,405	---	710,505	9.9%	450,000
41	Glencoe	Off-Sale Only	---	5,704	2,593,086	1,904,904	688,182	26.5%	423,223	264,959	1,356	11,269	255,046	9.8%	200,000
42	Avoca	On- & Off-Sale	---	113	254,704	108,588	146,116	57.4%	138,056	8,060	19,336	3,825	23,571	9.3%	26,976
43	Hinckley	On- & Off-Sale	---	1,930	3,369,649	2,335,288	1,034,361	30.7%	736,096	298,265	8,761	853	306,173	9.1%	231,504
44	Saint James	Off-Sale Only	---	4,700	1,192,256	792,791	399,465	33.5%	313,580	85,885	22,169	---	108,054	9.1%	57,464
45	Worthington	Off-Sale Only	---	13,604	5,230,767	3,920,987	1,309,780	25.0%	858,063	451,717	31,881	13,027	470,571	9.0%	275,000
46	Madison	Off-Sale Only	---	1,511	526,182	384,734	141,448	26.9%	96,002	45,446	1,599	---	47,045	8.9%	20,000
47	Thief River Falls	Off-Sale Only	---	8,701	5,180,445	3,816,989	1,363,456	26.3%	933,289	430,167	32,967	---	463,134	8.9%	337,279
48	Farmington	Off-Sale Only	---	23,895	6,765,798	5,049,555	1,716,243	25.4%	1,162,539	553,704	94,423	43,987	604,140	8.9%	195,126
49	Sauk Rapids	Off-Sale Only	---	13,835	3,819,889	2,904,307	915,582	24.0%	669,229	246,353	87,933	---	334,286	8.8%	140,000
50	Brandon	On- & Off-Sale	---	508	643,891	352,620	291,271	45.2%	249,813	41,458	13,664	---	55,122	8.6%	11,776
51	Delano	Off-Sale Only	---	7,155	3,930,562	2,809,616	1,120,946	28.5%	790,952	329,994	7,884	4,905	332,973	8.5%	125,000
52	Miltona	On- & Off-Sale	---	441	823,519	463,264	360,255	43.7%	290,929	69,326	---	---	69,326	8.4%	---
53	Callaway	On- & Off-Sale	---	203	549,395	317,193	232,202	42.3%	186,764	45,438	298	---	45,736	8.3%	9,000
54	Wadena	Off-Sale Only	---	4,332	2,846,681	2,135,768	710,913	25.0%	475,324	235,589	(5,192)	---	230,397	8.1%	120,000
55	Benson	On- & Off-Sale	---	3,462	1,426,086	978,066	448,020	31.4%	392,454	55,566	56,345	---	111,911	7.8%	80,000
56	Clarissa	On- & Off-Sale	---	662	554,629	310,344	244,285	44.0%	209,498	34,787	7,996	---	42,783	7.7%	---

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 7

Comparison of City Liquor Store Operations - 2023

Ranked by Net Profit/(Loss) as a Percent of Sales

							Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		
Ranking	Name of City	Type of Store	Foot-notes	Population	Sales ($)	Cost of Sales ($)	Amount ($)	Percent of Sales	Expenses ($)	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
57	Grand Marais	Off-Sale Only	---	1,359	2,388,380	1,673,149	715,231	29.9%	567,864	147,367	36,321	---	183,688	7.7%	348,182
58	Verndale	On- & Off-Sale	---	506	386,572	190,945	195,627	50.6%	166,831	28,796	560	---	29,356	7.6%	---
59	Bemidji	Off-Sale Only	---	15,637	8,437,168	5,710,805	2,726,363	32.3%	2,004,764	721,599	20,002	104,560	637,041	7.6%	671,246
60	Long Prairie	Off-Sale Only	---	3,744	2,222,226	1,685,821	536,405	24.1%	371,938	164,467	3,142	---	167,609	7.5%	72,000
61	Randall	On- & Off-Sale	---	603	821,056	542,276	278,780	34.0%	270,968	7,812	54,013	---	61,825	7.5%	30,000
62	Eden Prairie	Off-Sale Only	---	64,600	12,069,015	8,470,531	3,598,484	29.8%	2,786,634	811,850	125,535	39,850	897,535	7.4%	800,000
63	Fridley	Off-Sale Only	---	30,258	6,230,594	4,443,563	1,787,031	28.7%	1,350,351	436,680	66,621	42,370	460,931	7.4%	338,500
64	New York Mills	On- & Off-Sale	---	1,364	829,477	516,878	312,599	37.7%	272,427	40,172	20,616	---	60,788	7.3%	38,000
65	Mora	Off-Sale Only	---	3,786	4,501,008	3,355,520	1,145,488	25.4%	805,587	339,901	8,218	22,750	325,369	7.2%	304,564
66	Hutchinson	Off-Sale Only	---	14,828	7,516,760	5,827,827	1,688,933	22.5%	1,146,883	542,050	960	---	543,010	7.2%	550,000
67	Osakis	On- & Off-Sale	---	1,776	1,060,352	688,547	371,805	35.1%	359,253	12,552	62,977	---	75,529	7.1%	5,000
68	Alexandria	Off-Sale Only	---	15,000	8,098,739	6,061,638	2,037,101	25.2%	1,466,187	570,914	2,979	---	573,893	7.1%	335,000
69	Morris	Off-Sale Only	---	5,161	2,527,463	1,931,928	595,535	23.6%	463,988	131,547	46,870	---	178,417	7.1%	52,300
70	Ogilvie	On- & Off-Sale	---	397	891,508	493,962	397,546	44.6%	336,018	61,528	264	---	61,792	6.9%	14,500
71	Silver Lake	On- & Off-Sale	---	863	632,111	317,412	314,699	49.8%	303,790	10,909	35,107	2,610	43,406	6.9%	10,000
72	Cleveland	On- & Off-Sale	---	792	344,053	204,848	139,205	40.5%	168,632	(29,427)	53,006	---	23,579	6.9%	---
73	Wayzata	On- & Off-Sale	---	4,549	7,123,087	3,382,393	3,740,694	52.5%	3,300,663	440,031	74,664	29,474	485,221	6.8%	195,000
74	Apple Valley	Off-Sale Only	---	56,252	10,782,386	7,583,789	3,198,597	29.7%	2,503,069	695,528	43,254	12,457	726,325	6.7%	1,850,000
75	Cook	Off-Sale Only	---	537	1,580,559	1,154,041	426,518	27.0%	325,348	101,170	5,062	---	106,232	6.7%	---
76	Montevideo	Off-Sale Only	---	5,270	2,685,854	2,005,863	679,991	25.3%	503,236	176,755	3,490	1,040	179,205	6.7%	150,000
77	Nisswa	On- & Off-Sale	---	2,121	5,531,229	3,615,463	1,915,766	34.6%	1,532,168	383,598	1,326	18,106	366,818	6.6%	265,000
78	Jackson	Off-Sale Only	---	3,309	1,684,633	1,216,376	468,257	27.8%	365,993	102,264	4,963	---	107,227	6.4%	56,000
79	Hawley	Off-Sale Only	---	2,285	1,512,876	1,103,399	409,477	27.1%	309,827	99,650	931	4,528	96,053	6.3%	15,000
80	Tracy	Off-Sale Only	---	2,060	846,951	590,066	256,885	30.3%	215,055	41,830	11,671	---	53,501	6.3%	91,862
81	Northfield	Off-Sale Only	---	21,334	2,863,638	2,058,855	804,783	28.1%	734,686	70,097	108,683	---	178,780	6.2%	50,000
82	Saint Anthony	Off-Sale Only	---	9,978	7,065,954	5,246,548	1,819,406	25.7%	1,457,786	361,620	64,765	---	426,385	6.0%	275,000
83	Millerville	On- & Off-Sale	---	99	352,689	184,769	167,920	47.6%	147,423	20,497	743	---	21,240	6.0%	---
84	Rogers	On- & Off-Sale	---	14,934	4,679,699	3,138,456	1,541,243	32.9%	1,295,408	245,835	31,493	---	277,328	5.9%	244,200

Footnotes:

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Table 7

Comparison of City Liquor Store Operations - 2023

Ranked by Net Profit/(Loss) as a Percent of Sales

							Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		
Ranking	Name of City	Type of Store	Foot-notes	Population	Sales ($)	Cost of Sales ($)	Amount ($)	Percent of Sales	Expenses ($)	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
85	Browerville	On- & Off-Sale	---	836	612,808	350,573	262,235	42.8%	276,184	(13,949)	49,619	---	35,670	5.8%	10,800
86	Hackensack	On- & Off-Sale	---	306	1,832,646	1,256,457	576,189	31.4%	483,680	92,509	13,943	---	106,452	5.8%	126,738
87	Warroad	Off-Sale Only	---	1,944	2,305,678	1,684,908	620,770	26.9%	487,175	133,595	18,000	18,975	132,620	5.8%	85,000
88	Saint Francis	Off-Sale Only	---	8,585	3,086,966	2,318,382	768,584	24.9%	654,991	113,593	63,239	---	176,832	5.7%	60,000
89	Blue Earth	Off-Sale Only	---	3,180	1,812,978	1,343,141	469,837	25.9%	383,645	86,192	14,413	---	100,605	5.5%	---
90	Two Harbors	Off-Sale Only	---	3,556	2,988,245	2,194,262	793,983	26.6%	669,561	124,422	40,148	---	164,570	5.5%	2,959
91	Lakeville	Off-Sale Only	---	75,217	22,692,555	16,474,955	6,217,600	27.4%	5,155,829	1,061,771	220,299	39,607	1,242,463	5.5%	1,323,783
92	Park Rapids	Off-Sale Only	---	4,244	3,444,320	2,518,702	925,618	26.9%	797,149	128,469	59,464	---	187,933	5.5%	60,373
93	Milaca	Off-Sale Only	---	3,043	3,101,869	2,293,045	808,824	26.1%	651,187	157,637	10,148	---	167,785	5.4%	200,000
94	Lexington	Off-Sale Only	---	2,830	3,619,387	2,701,973	917,414	25.3%	743,675	173,739	24,588	2,630	195,697	5.4%	200,000
95	Kenyon	On- & Off-Sale	---	1,916	834,027	567,000	267,027	32.0%	271,589	(4,562)	49,516	---	44,954	5.4%	20,000
96	Luverne	Off-Sale Only	---	4,942	1,902,591	1,460,060	442,531	23.3%	356,444	86,087	16,153	---	102,240	5.4%	45,000
97	Le Center	On- & Off-Sale	---	2,529	1,275,857	810,641	465,216	36.5%	428,356	36,860	31,404	1,231	67,033	5.3%	75,000
98	Lindstrom	On- & Off-Sale	---	4,938	3,037,042	2,074,557	962,485	31.7%	889,126	73,359	83,939	---	157,298	5.2%	194,930
99	Frazee	On- & Off-Sale	---	1,318	612,428	370,070	242,358	39.6%	211,247	31,111	---	---	31,111	5.1%	---
100	Windom	Off-Sale Only	---	4,796	2,369,420	1,728,325	641,095	27.1%	526,419	114,676	14,931	10,992	118,615	5.0%	100,000
101	Silver Bay	On- & Off-Sale	---	1,826	1,298,907	741,951	556,956	42.9%	502,278	54,678	6,070	---	60,748	4.7%	34,279
102	Baudette	On- & Off-Sale	---	947	2,049,386	1,419,576	629,810	30.7%	547,982	81,828	13,631	---	95,459	4.7%	170,000
103	Fifty Lakes	On- & Off-Sale	---	457	829,144	401,804	427,340	51.5%	389,139	38,201	---	613	37,588	4.5%	136,000
104	Pine City	Off-Sale Only	---	3,668	2,430,754	1,747,234	683,520	28.1%	582,711	100,809	8,837	---	109,646	4.5%	279,895
105	Kasson	Off-Sale Only	---	7,140	1,650,800	1,285,449	365,351	22.1%	309,352	55,999	15,099	---	71,098	4.3%	16,000
106	Nevis	On- & Off-Sale	---	390	983,784	521,233	462,551	47.0%	447,393	15,158	25,256	---	40,414	4.1%	35,000
107	Edina	Off-Sale Only	---	54,480	13,330,018	9,005,523	4,324,495	32.4%	3,910,170	414,325	131,491	---	545,816	4.1%	995,127
108	Howard Lake	On- & Off-Sale	---	2,180	1,026,291	759,604	266,687	26.0%	226,097	40,590	218	---	40,808	4.0%	---
109	Stacy	On- & Off-Sale	---	1,692	4,262,022	2,844,704	1,417,318	33.3%	1,334,513	82,805	100,736	14,642	168,899	4.0%	100,000
110	Maple Lake	Off-Sale Only	---	2,215	2,314,391	1,768,294	546,097	23.6%	502,462	43,635	46,510	---	90,145	3.9%	64,960
111	Vergas	Off-Sale Only	---	341	873,914	643,023	230,891	26.4%	198,619	32,272	1,296	---	33,568	3.8%	15,000
112	Finlayson	On- & Off-Sale	---	319	947,856	561,180	386,676	40.8%	390,576	(3,900)	42,551	4,265	34,386	3.6%	35,000

Footnotes:

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Table 7

Comparison of City Liquor Store Operations - 2023

Ranked by Net Profit/(Loss) as a Percent of Sales

							Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		
Ranking	Name of City	Type of Store	Foot-notes	Population	Sales ($)	Cost of Sales ($)	Amount ($)	Percent of Sales	Expenses ($)	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
113	Dassel	Off-Sale Only	---	1,531	1,307,977	984,130	323,847	24.8%	280,581	43,266	16,804	12,719	47,351	3.6%	---
114	Akeley	On- & Off-Sale	---	420	488,222	225,658	262,564	53.8%	247,068	15,496	2,159	---	17,655	3.6%	10,000
115	Remer	On- & Off-Sale	---	406	1,093,709	680,829	412,880	37.8%	374,091	38,789	172	---	38,961	3.6%	19,000
116	Granite Falls	Off-Sale Only	---	2,687	1,493,750	1,143,149	350,601	23.5%	285,480	65,121	20,307	34,021	51,407	3.4%	100,000
117	Appleton	Off-Sale Only	---	1,376	619,138	445,708	173,430	28.0%	152,231	21,199	---	---	21,199	3.4%	---
118	Ulen	On- & Off-Sale	---	478	573,403	254,342	319,061	55.6%	301,353	17,708	1,048	---	18,756	3.3%	---
119	Proctor	Off-Sale Only	---	3,099	1,229,656	901,205	328,451	26.7%	297,562	30,889	9,011	---	39,900	3.2%	5,286
120	Walker	Off-Sale Only	---	990	1,062,342	772,100	290,242	27.3%	258,263	31,979	2,025	---	34,004	3.2%	44,105
121	Madelia	Off-Sale Only	---	2,402	789,646	598,438	191,208	24.2%	174,040	17,168	6,393	---	23,561	3.0%	---
122	Paynesville	Off-Sale Only	---	2,545	1,836,877	1,432,352	404,525	22.0%	380,275	24,250	26,671	671	50,250	2.7%	49,077
123	Bagley	Off-Sale Only	---	1,288	1,801,764	1,373,062	428,702	23.8%	370,523	58,179	1,367	10,840	48,706	2.7%	---
124	Kelliher	On- & Off-Sale	---	259	713,078	427,379	285,699	40.1%	273,380	12,319	6,945	---	19,264	2.7%	20,000
125	Caledonia	Off-Sale Only	---	2,767	1,008,539	771,408	237,131	23.5%	215,887	21,244	2,421	---	23,665	2.3%	---
126	Lancaster	On- & Off-Sale	---	355	361,106	155,572	205,534	56.9%	197,206	8,328	20	---	8,348	2.3%	30,000
127	Orr	On- & Off-Sale	---	208	740,838	430,520	310,318	41.9%	297,591	12,727	4,248	---	16,975	2.3%	30,500
128	Redwood Falls	Off-Sale Only	---	5,043	2,643,204	1,988,667	654,537	24.8%	617,862	36,675	24,392	1,050	60,017	2.3%	120,000
129	Blackduck	On- & Off-Sale	---	826	1,696,856	947,033	749,823	44.2%	705,839	43,984	13,619	20,228	37,375	2.2%	57,500
130	North Branch	Off-Sale Only	---	11,858	4,004,734	2,936,282	1,068,452	26.7%	993,440	75,012	5,429	---	80,441	2.0%	100,000
131	Waverly	On- & Off-Sale	---	2,108	1,114,022	760,056	353,966	31.8%	332,553	21,413	---	---	21,413	1.9%	---
132	Balaton	On- & Off-Sale	---	592	413,486	266,344	147,142	35.6%	150,848	(3,706)	11,526	---	7,820	1.9%	2
133	Aitkin	Off-Sale Only	---	2,195	1,573,192	1,229,753	343,439	21.8%	342,823	616	24,858	---	25,474	1.6%	78,000
134	Heron Lake	On- & Off-Sale	---	598	418,876	235,331	183,545	43.8%	179,013	4,532	1,373	---	5,905	1.4%	---
135	Beaver Bay	On- & Off-Sale	---	124	773,787	515,978	257,809	33.3%	277,729	(19,920)	30,220	---	10,300	1.3%	---
136	Braham	Off-Sale Only	---	1,789	1,885,869	1,518,228	367,641	19.5%	356,984	10,657	14,270	---	24,927	1.3%	60,000
137	De Graff	On- & Off-Sale	---	107	425,286	222,352	202,934	47.7%	271,255	(68,321)	73,509	565	4,623	1.1%	---
138	Goodridge	On- & Off-Sale	---	100	420,094	219,887	200,207	47.7%	195,912	4,295	---	---	4,295	1.0%	---
139	Columbia Heights	Off-Sale Only	---	21,567	9,054,922	6,897,579	2,157,343	23.8%	2,079,058	78,285	52,102	41,448	88,939	1.0%	155,400
140	Isle	On- & Off-Sale	---	820	1,016,976	685,522	331,454	32.6%	327,977	3,477	5,349	166	8,660	0.9%	15,250

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Table 7

Comparison of City Liquor Store Operations - 2023

Ranked by Net Profit/(Loss) as a Percent of Sales

							Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		
Ranking	Name of City	Type of Store	Foot-notes	Population	Sales ($)	Cost of Sales ($)	Amount ($)	Percent of Sales	Expenses ($)	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
141	Wells	Off-Sale Only	---	2,411	1,145,245	943,817	201,428	17.6%	194,332	7,096	9,428	11,969	4,555	0.4%	---
142	Walnut Grove	On- & Off-Sale	---	739	555,470	284,239	271,231	48.8%	290,041	(18,810)	21,991	1,384	1,797	0.3%	---
143	Barnesville	Off-Sale Only	---	2,779	1,154,512	896,355	258,157	22.4%	245,993	12,164	7,217	16,664	2,717	0.2%	6,000
144	Olivia	Off-Sale Only	---	2,290	1,155,575	829,589	325,986	28.2%	335,526	(9,540)	11,669	---	2,129	0.2%	---
145	Hanska	On- & Off-Sale	---	380	---	1,293	(1,293)	-129300.0%	16,050	(17,343)	56,931	---	39,588	---	159,791
146	Okabena	On- & Off-Sale	---	205	365,117	180,478	184,639	50.6%	183,246	1,393	758	2,310	(159)	0.0%	---
147	Ada	Off-Sale Only	---	1,725	639,693	463,367	176,326	27.6%	177,344	(1,018)	---	---	(1,018)	-0.2%	(5,829)
148	Elizabeth	Off-Sale Only	---	166	490,399	378,643	111,756	22.8%	112,761	(1,005)	---	---	(1,005)	-0.2%	---
149	Dawson	Off-Sale Only	---	1,457	524,835	390,237	134,598	25.6%	138,270	(3,672)	2,289	---	(1,383)	-0.3%	---
150	Brooklyn Center	Off-Sale Only	---	33,982	6,565,245	4,619,717	1,945,528	29.6%	1,973,321	(27,793)	113,044	127,922	(42,671)	-0.6%	---
151	Robbinsdale	Off-Sale Only	---	14,945	4,290,784	3,090,434	1,200,350	28.0%	1,186,673	13,677	7,953	61,079	(39,449)	-0.9%	200,000
152	Twin Valley	On- & Off-Sale	---	707	642,611	374,602	268,009	41.7%	279,423	(11,414)	2,728	---	(8,686)	-1.4%	2,500
153	Underwood	Off-Sale Only	---	359	831,657	633,371	198,286	23.8%	239,554	(41,268)	33,446	6,392	(14,214)	-1.7%	5,000
154	Sacred Heart	On- & Off-Sale	---	485	620,229	353,071	267,158	43.1%	301,616	(34,458)	29,021	5,602	(11,039)	-1.8%	---
155	Barnum	On- & Off-Sale	---	621	796,073	444,552	351,521	44.2%	375,968	(24,447)	35,165	25,950	(15,232)	-1.9%	(99,129)
156	Mahnomen	On- & Off-Sale	---	1,210	1,447,108	939,192	507,916	35.1%	557,919	(50,003)	22,016	---	(27,987)	-1.9%	---
157	Eagle Bend	On- & Off-Sale	---	542	252,667	136,468	116,199	46.0%	152,103	(35,904)	30,818	---	(5,086)	-2.0%	---
158	Elmore	Off-Sale Only	---	544	123,730	88,432	35,298	28.5%	37,991	(2,693)	---	---	(2,693)	-2.2%	---
159	Hanley Falls	On- & Off-Sale	---	241	217,164	116,831	100,333	46.2%	116,206	(15,873)	10,583	631	(5,921)	-2.7%	(3,220)
160	Kiester	Off-Sale Only	---	487	199,274	144,982	54,292	27.2%	64,785	(10,493)	3,957	500	(7,036)	-3.5%	---
161	Northome	On- & Off-Sale	---	156	344,599	192,212	152,387	44.2%	165,295	(12,908)	32	---	(12,876)	-3.7%	---
162	Wolf Lake	On- & Off-Sale	[0]	73	272,410	145,877	126,533	46.4%	160,802	(34,269)	23,765	---	(10,504)	-3.9%	---
163	West Concord	On- & Off-Sale	---	844	283,984	151,507	132,477	46.6%	180,531	(48,054)	36,788	---	(11,266)	-4.0%	---
164	Big Falls	On- & Off-Sale	---	186	367,062	166,425	200,637	54.7%	218,538	(17,901)	1,552	---	(16,349)	-4.5%	---
165	Sherburn	On- & Off-Sale	---	1,030	954,305	572,394	381,911	40.0%	460,672	(78,761)	35,096	---	(43,665)	-4.6%	---
166	Boyd	On- & Off-Sale	---	140	610,469	363,316	247,153	40.5%	282,273	(35,120)	23,160	16,326	(28,286)	-4.6%	---
167	Sebeka	On- & Off-Sale	---	742	623,439	353,351	270,088	43.3%	304,210	(34,122)	---	81	(34,203)	-5.5%	---
168	Buffalo Lake	On- & Off-Sale	---	643	497,308	289,041	208,267	41.9%	272,175	(63,908)	33,476	---	(30,432)	-6.1%	---

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Table 7

Comparison of City Liquor Store Operations - 2023

Ranked by Net Profit/(Loss) as a Percent of Sales

							Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		
Ranking	Name of City	Type of Store	Foot-notes	Population	Sales ($)	Cost of Sales ($)	Amount ($)	Percent of Sales	Expenses ($)	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
169	Lonsdale	Off-Sale Only	---	4,909	1,974,920	1,543,663	431,257	21.8%	580,406	(149,149)	13,420	---	(135,729)	-6.9%	44,005
170	Holdingford	On- & Off-Sale	---	740	326,979	163,968	163,011	49.9%	195,193	(32,182)	8,192	---	(23,990)	-7.3%	---
171	Palisade	On- & Off-Sale	---	159	219,770	125,771	93,999	42.8%	118,207	(24,208)	6,526	---	(17,682)	-8.0%	---
172	Russell	On- & Off-Sale	---	346	513,361	260,369	252,992	49.3%	330,327	(77,335)	17,953	5,482	(64,864)	-12.6%	(3,688)
173	Anoka	Off-Sale Only	---	18,178	2,447,817	1,850,385	597,432	24.4%	949,300	(351,868)	8,892	---	(342,976)	-14.0%	40,000
174	Dalton	Off-Sale Only	---	209	228,179	175,393	52,786	23.1%	86,947	(34,161)	378	---	(33,783)	-14.8%	---
175	Butterfield	Off-Sale Only	---	598	219,034	169,822	49,212	22.5%	99,903	(50,691)	3,218	---	(47,473)	-21.7%	(2,014)
176	Ivanhoe	On- & Off-Sale	---	540	495,788	322,245	173,543	35.0%	282,845	(109,302)	347	---	(108,955)	-22.0%	---
	Off-Sale Only			**914,236**	**$353,260,456**	**$257,264,455**	**$95,996,001**	**27.2%**	**$71,818,535**	**$24,177,466**	**$3,590,286**	**$910,473**	**$26,857,279**	**7.6%**	**$25,433,360**
	On- & Off-Sale			**86,106**	**$84,122,848**	**$50,477,833**	**$33,645,015**	**40.0%**	**$30,565,525**	**$3,079,490**	**$2,008,381**	**$361,771**	**$4,726,100**	**5.6%**	**$3,059,998**
	All Stores			**1,000,342**	**$437,383,304**	**$307,742,288**	**$129,641,016**	**29.6%**	**$102,384,060**	**$27,256,956**	**$5,598,667**	**$1,272,244**	**$31,583,379**	**7.2%**	**$28,493,358**

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Table 8

Comparison of Metro Area City Liquor Store Operations - 2023

						Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		
Name of City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Amount ($)	Percent of Sales	Expenses ($)	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
Anoka	Off-Sale Only	---	18,178	2,447,817	1,850,385	597,432	24.4%	949,300	(351,868)	8,892	---	(342,976)	-14.0%	40,000
Apple Valley	Off-Sale Only	---	56,252	10,782,386	7,583,789	3,198,597	29.7%	2,503,069	695,528	43,254	12,457	726,325	6.7%	1,850,000
Brooklyn Center	Off-Sale Only	---	33,982	6,565,245	4,619,717	1,945,528	29.6%	1,973,321	(27,793)	113,044	127,922	(42,671)	-0.6%	---
Columbia Heights	Off-Sale Only	---	21,567	9,054,922	6,897,579	2,157,343	23.8%	2,079,058	78,285	52,102	41,448	88,939	1.0%	155,400
Eden Prairie	Off-Sale Only	---	64,600	12,069,015	8,470,531	3,598,484	29.8%	2,786,634	811,850	125,535	39,850	897,535	7.4%	800,000
Edina	Off-Sale Only	---	54,480	13,330,018	9,005,523	4,324,495	32.4%	3,910,170	414,325	131,491	---	545,816	4.1%	995,127
Farmington	Off-Sale Only	---	23,895	6,765,798	5,049,555	1,716,243	25.4%	1,162,539	553,704	94,423	43,987	604,140	8.9%	195,126
Fridley	Off-Sale Only	---	30,258	6,230,594	4,443,563	1,787,031	28.7%	1,350,351	436,680	66,621	42,370	460,931	7.4%	338,500
Lakeville	Off-Sale Only	---	75,217	22,692,555	16,474,955	6,217,600	27.4%	5,155,829	1,061,771	220,299	39,607	1,242,463	5.5%	1,323,783
Lexington	Off-Sale Only	---	2,830	3,619,387	2,701,973	917,414	25.3%	743,675	173,739	24,588	2,630	195,697	5.4%	200,000
Mound	Off-Sale Only	---	9,420	3,857,129	2,757,972	1,099,157	28.5%	710,737	388,420	30,891	---	419,311	10.9%	300,000
Richfield	Off-Sale Only	---	38,678	13,935,832	10,170,469	3,765,363	27.0%	2,464,105	1,301,258	99,645	---	1,400,903	10.1%	897,926
Robbinsdale	Off-Sale Only	---	14,945	4,290,784	3,090,434	1,200,350	28.0%	1,186,673	13,677	7,953	61,079	(39,449)	-0.9%	200,000
Rogers	On- & Off-Sale	---	14,934	4,679,699	3,138,456	1,541,243	32.9%	1,295,408	245,835	31,493	---	277,328	5.9%	244,200
Saint Anthony	Off-Sale Only	---	9,978	7,065,954	5,246,548	1,819,406	25.7%	1,457,786	361,620	64,765	---	426,385	6.0%	275,000
Saint Francis	Off-Sale Only	---	8,585	3,086,966	2,318,382	768,584	24.9%	654,991	113,593	63,239	---	176,832	5.7%	60,000
Savage	Off-Sale Only	---	33,159	7,108,420	5,096,900	2,011,520	28.3%	1,422,900	588,620	122,008	---	710,628	10.0%	---
Wayzata	On- & Off-Sale	---	4,549	7,123,087	3,382,393	3,740,694	52.5%	3,300,663	440,031	74,664	29,474	485,221	6.8%	195,000
Off-Sale Only			**496,024**	**$132,902,822**	**$95,778,275**	**$37,124,547**	**27.9%**	**$30,511,138**	**$6,613,409**	**$1,268,750**	**$411,350**	**$7,470,809**	**5.6%**	**$7,630,862**
On- & Off-Sale			**19,483**	**$11,802,786**	**$6,520,849**	**$5,281,937**	**44.8%**	**$4,596,071**	**$685,866**	**$106,157**	**$29,474**	**$762,549**	**6.5%**	**$439,200**
All Stores			**515,507**	**$144,705,608**	**$102,299,124**	**$42,406,484**	**29.3%**	**$35,107,209**	**$7,299,275**	**$1,374,907**	**$440,824**	**$8,233,358**	**5.7%**	**$8,070,062**

Footnote:

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 9

Comparison of Greater Minnesota City Liquor Store Operations - 2023

						Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		
Name of City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Amount ($)	Percent of Sales	Expenses ($)	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
Ada	Off-Sale Only	---	1,725	639,693	463,367	176,326	27.6%	177,344	(1,018)	---	---	(1,018)	-0.2%	(5,829)
Aitkin	Off-Sale Only	---	2,195	1,573,192	1,229,753	343,439	21.8%	342,823	616	24,858	---	25,474	1.6%	78,000
Akeley	On- & Off-Sale	---	420	488,222	225,658	262,564	53.8%	247,068	15,496	2,159	---	17,655	3.6%	10,000
Alexandria	Off-Sale Only	---	15,000	8,098,739	6,061,638	2,037,101	25.2%	1,466,187	570,914	2,979	---	573,893	7.1%	335,000
Appleton	Off-Sale Only	---	1,376	619,138	445,708	173,430	28.0%	152,231	21,199	---	---	21,199	3.4%	---
Avoca	On- & Off-Sale	---	113	254,704	108,588	146,116	57.4%	138,056	8,060	19,336	3,825	23,571	9.3%	26,976
Bagley	Off-Sale Only	---	1,288	1,801,764	1,373,062	428,702	23.8%	370,523	58,179	1,367	10,840	48,706	2.7%	---
Balaton	On- & Off-Sale	---	592	413,486	266,344	147,142	35.6%	150,848	(3,706)	11,526	---	7,820	1.9%	2
Barnesville	Off-Sale Only	---	2,779	1,154,512	896,355	258,157	22.4%	245,993	12,164	7,217	16,664	2,717	0.2%	6,000
Barnum	On- & Off-Sale	---	621	796,073	444,552	351,521	44.2%	375,968	(24,447)	35,165	25,950	(15,232)	-1.9%	(99,129)
Battle Lake	Off-Sale Only	---	903	2,183,159	1,588,707	594,452	27.2%	380,373	214,079	63,197	7,170	270,106	12.4%	56,000
Baudette	On- & Off-Sale	---	947	2,049,386	1,419,576	629,810	30.7%	547,982	81,828	13,631	---	95,459	4.7%	170,000
Beaver Bay	On- & Off-Sale	---	124	773,787	515,978	257,809	33.3%	277,729	(19,920)	30,220	---	10,300	1.3%	---
Bemidji	Off-Sale Only	---	15,637	8,437,168	5,710,805	2,726,363	32.3%	2,004,764	721,599	20,002	104,560	637,041	7.6%	671,246
Benson	On- & Off-Sale	---	3,462	1,426,086	978,066	448,020	31.4%	392,454	55,566	56,345	---	111,911	7.8%	80,000
Big Falls	On- & Off-Sale	---	186	367,062	166,425	200,637	54.7%	218,538	(17,901)	1,552	---	(16,349)	-4.5%	---
Big Lake	Off-Sale Only	---	12,524	5,445,462	3,929,410	1,516,052	27.8%	958,748	557,304	53,616	---	610,920	11.2%	450,000
Blackduck	On- & Off-Sale	---	826	1,696,856	947,033	749,823	44.2%	705,839	43,984	13,619	20,228	37,375	2.2%	57,500
Blue Earth	Off-Sale Only	---	3,180	1,812,978	1,343,141	469,837	25.9%	383,645	86,192	14,413	---	100,605	5.5%	---
Boyd	On- & Off-Sale	---	140	610,469	363,316	247,153	40.5%	282,273	(35,120)	23,160	16,326	(28,286)	-4.6%	---
Braham	Off-Sale Only	---	1,789	1,885,869	1,518,228	367,641	19.5%	356,984	10,657	14,270	---	24,927	1.3%	60,000
Brandon	On- & Off-Sale	---	508	643,891	352,620	291,271	45.2%	249,813	41,458	13,664	---	55,122	8.6%	11,776
Browerville	On- & Off-Sale	---	836	612,808	350,573	262,235	42.8%	276,184	(13,949)	49,619	---	35,670	5.8%	10,800
Buffalo	Off-Sale Only	---	16,611	7,172,842	5,095,982	2,076,860	29.0%	1,433,760	643,100	67,405	---	710,505	9.9%	450,000
Buffalo Lake	On- & Off-Sale	---	643	497,308	289,041	208,267	41.9%	272,175	(63,908)	33,476	---	(30,432)	-6.1%	---
Butterfield	Off-Sale Only	---	598	219,034	169,822	49,212	22.5%	99,903	(50,691)	3,218	---	(47,473)	-21.7%	(2,014)
Caledonia	Off-Sale Only	---	2,767	1,008,539	771,408	237,131	23.5%	215,887	21,244	2,421	---	23,665	2.3%	---
Callaway	On- & Off-Sale	---	203	549,395	317,193	232,202	42.3%	186,764	45,438	298	---	45,736	8.3%	9,000
Cambridge	Off-Sale Only	---	10,572	6,563,986	4,858,146	1,705,840	26.0%	1,004,315	701,525	23,950	458	725,017	11.0%	675,000

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Table 9

Comparison of Greater Minnesota City Liquor Store Operations - 2023

						Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		
Name of City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Amount ($)	Percent of Sales	Expenses ($)	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
Clarissa	On- & Off-Sale	---	662	554,629	310,344	244,285	44.0%	209,498	34,787	7,996	---	42,783	7.7%	---
Clearbrook	On- & Off-Sale	---	458	787,152	467,180	319,972	40.6%	211,540	108,432	200,454	197,000	111,886	14.2%	---
Cleveland	On- & Off-Sale	---	792	344,053	204,848	139,205	40.5%	168,632	(29,427)	53,006	---	23,579	6.9%	---
Cook	Off-Sale Only	---	537	1,580,559	1,154,041	426,518	27.0%	325,348	101,170	5,062	---	106,232	6.7%	---
Cromwell	On- & Off-Sale	---	250	557,138	314,322	242,816	43.6%	186,257	56,559	12,972	---	69,531	12.5%	115,825
Dalton	Off-Sale Only	---	209	228,179	175,393	52,786	23.1%	86,947	(34,161)	378	---	(33,783)	-14.8%	---
Dassel	Off-Sale Only	---	1,531	1,307,977	984,130	323,847	24.8%	280,581	43,266	16,804	12,719	47,351	3.6%	---
Dawson	Off-Sale Only	---	1,457	524,835	390,237	134,598	25.6%	138,270	(3,672)	2,289	---	(1,383)	-0.3%	---
De Graff	On- & Off-Sale	---	107	425,286	222,352	202,934	47.7%	271,255	(68,321)	73,509	565	4,623	1.1%	---
Delano	Off-Sale Only	---	7,155	3,930,562	2,809,616	1,120,946	28.5%	790,952	329,994	7,884	4,905	332,973	8.5%	125,000
Detroit Lakes	Off-Sale Only	---	10,003	9,305,828	6,767,246	2,538,582	27.3%	1,193,470	1,345,112	136,095	85,250	1,395,957	15.0%	3,400,083
Eagle Bend	On- & Off-Sale	---	542	252,667	136,468	116,199	46.0%	152,103	(35,904)	30,818	---	(5,086)	-2.0%	---
Elizabeth	Off-Sale Only	---	166	490,399	378,643	111,756	22.8%	112,761	(1,005)	---	---	(1,005)	-0.2%	---
Elk River	Off-Sale Only	---	27,232	7,978,894	5,762,668	2,216,226	27.8%	1,579,063	637,163	329,638	4,611	962,190	12.1%	1,250,000
Elmore	Off-Sale Only	---	544	123,730	88,432	35,298	28.5%	37,991	(2,693)	---	---	(2,693)	-2.2%	---
Fairmont	Off-Sale Only	---	10,290	4,738,143	3,406,101	1,332,042	28.1%	717,251	614,791	119,375	---	734,166	15.5%	365,906
Fergus Falls	Off-Sale Only	---	14,144	7,487,100	5,018,472	2,468,628	33.0%	1,291,695	1,176,933	75,629	---	1,252,562	16.7%	704,251
Fifty Lakes	On- & Off-Sale	---	457	829,144	401,804	427,340	51.5%	389,139	38,201	---	613	37,588	4.5%	136,000
Finlayson	On- & Off-Sale	---	319	947,856	561,180	386,676	40.8%	390,576	(3,900)	42,551	4,265	34,386	3.6%	35,000
Foreston	On- & Off-Sale	[0]	570	522,878	248,596	274,282	52.5%	215,457	58,825	5,677	---	64,502	12.3%	---
Frazee	On- & Off-Sale	---	1,318	612,428	370,070	242,358	39.6%	211,247	31,111	---	---	31,111	5.1%	---
Gilman	On- & Off-Sale	---	223	484,619	210,821	273,798	56.5%	280,975	(7,177)	57,855	---	50,678	10.5%	---
Glencoe	Off-Sale Only	---	5,704	2,593,086	1,904,904	688,182	26.5%	423,223	264,959	1,356	11,269	255,046	9.8%	200,000
Glenwood	Off-Sale Only	---	2,653	1,829,532	1,348,654	480,878	26.3%	312,031	168,847	14,901	---	183,748	10.0%	60,000
Goodridge	On- & Off-Sale	---	100	420,094	219,887	200,207	47.7%	195,912	4,295	---	---	4,295	1.0%	---
Grand Marais	Off-Sale Only	---	1,359	2,388,380	1,673,149	715,231	29.9%	567,864	147,367	36,321	---	183,688	7.7%	348,182
Granite Falls	Off-Sale Only	---	2,687	1,493,750	1,143,149	350,601	23.5%	285,480	65,121	20,307	34,021	51,407	3.4%	100,000
Hackensack	On- & Off-Sale	---	306	1,832,646	1,256,457	576,189	31.4%	483,680	92,509	13,943	---	106,452	5.8%	126,738
Hadley	On- & Off-Sale	---	61	303,856	118,364	185,492	61.0%	140,791	44,701	9,471	---	54,172	17.8%	10,000

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Table 9

Comparison of Greater Minnesota City Liquor Store Operations - 2023

						Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		
Name of City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Amount ($)	Percent of Sales	Expenses ($)	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
Hanley Falls	On- & Off-Sale	---	241	217,164	116,831	100,333	46.2%	116,206	(15,873)	10,583	631	(5,921)	-2.7%	(3,220)
Hanska	On- & Off-Sale	---	380	---	1,293	(1,293)	-129300.0%	16,050	(17,343)	56,931	---	39,588	---	159,791
Hawley	Off-Sale Only	---	2,285	1,512,876	1,103,399	409,477	27.1%	309,827	99,650	931	4,528	96,053	6.3%	15,000
Heron Lake	On- & Off-Sale	---	598	418,876	235,331	183,545	43.8%	179,013	4,532	1,373	---	5,905	1.4%	---
Hinckley	On- & Off-Sale	---	1,930	3,369,649	2,335,288	1,034,361	30.7%	736,096	298,265	8,761	853	306,173	9.1%	231,504
Hitterdal	On- & Off-Sale	---	215	544,159	276,431	267,728	49.2%	196,628	71,100	---	---	71,100	13.1%	---
Holdingford	On- & Off-Sale	---	740	326,979	163,968	163,011	49.9%	195,193	(32,182)	8,192	---	(23,990)	-7.3%	---
Howard Lake	On- & Off-Sale	---	2,180	1,026,291	759,604	266,687	26.0%	226,097	40,590	218	---	40,808	4.0%	---
Hutchinson	Off-Sale Only	---	14,828	7,516,760	5,827,827	1,688,933	22.5%	1,146,883	542,050	960	---	543,010	7.2%	550,000
Isanti	Off-Sale Only	---	7,386	5,580,094	4,114,794	1,465,300	26.3%	842,275	623,025	61,611	54,553	630,083	11.3%	420,000
Isle	On- & Off-Sale	---	820	1,016,976	685,522	331,454	32.6%	327,977	3,477	5,349	166	8,660	0.9%	15,250
Ivanhoe	On- & Off-Sale	---	540	495,788	322,245	173,543	35.0%	282,845	(109,302)	347	---	(108,955)	-22.0%	---
Jackson	Off-Sale Only	---	3,309	1,684,633	1,216,376	468,257	27.8%	365,993	102,264	4,963	---	107,227	6.4%	56,000
Kasson	Off-Sale Only	---	7,140	1,650,800	1,285,449	365,351	22.1%	309,352	55,999	15,099	---	71,098	4.3%	16,000
Kelliher	On- & Off-Sale	---	259	713,078	427,379	285,699	40.1%	273,380	12,319	6,945	---	19,264	2.7%	20,000
Kenyon	On- & Off-Sale	---	1,916	834,027	567,000	267,027	32.0%	271,589	(4,562)	49,516	---	44,954	5.4%	20,000
Kiester	Off-Sale Only	---	487	199,274	144,982	54,292	27.2%	64,785	(10,493)	3,957	500	(7,036)	-3.5%	---
Lake Park	On- & Off-Sale	---	711	1,058,765	616,664	442,101	41.8%	187,794	254,307	337	---	254,644	24.1%	---
Lakefield	Off-Sale Only	---	1,738	747,730	551,622	196,108	26.2%	138,374	57,734	20,651	---	78,385	10.5%	6,000
Lancaster	On- & Off-Sale	---	355	361,106	155,572	205,534	56.9%	197,206	8,328	20	---	8,348	2.3%	30,000
Le Center	On- & Off-Sale	---	2,529	1,275,857	810,641	465,216	36.5%	428,356	36,860	31,404	1,231	67,033	5.3%	75,000
Lewisville	On- & Off-Sale	---	211	229,429	132,823	96,606	42.1%	118,934	(22,328)	47,411	---	25,083	10.9%	---
Lindstrom	On- & Off-Sale	---	4,938	3,037,042	2,074,557	962,485	31.7%	889,126	73,359	83,939	---	157,298	5.2%	194,930
Litchfield	Off-Sale Only	---	6,576	3,297,933	2,473,375	824,558	25.0%	501,199	323,359	3,732	---	327,091	9.9%	315,900
Long Prairie	Off-Sale Only	---	3,744	2,222,226	1,685,821	536,405	24.1%	371,938	164,467	3,142	---	167,609	7.5%	72,000
Longville	On- & Off-Sale	---	154	2,282,917	1,352,623	930,294	40.8%	643,567	286,727	550	10,427	276,850	12.1%	324,000
Lonsdale	Off-Sale Only	---	4,909	1,974,920	1,543,663	431,257	21.8%	580,406	(149,149)	13,420	---	(135,729)	-6.9%	44,005
Luverne	Off-Sale Only	---	4,942	1,902,591	1,460,060	442,531	23.3%	356,444	86,087	16,153	---	102,240	5.4%	45,000
Madelia	Off-Sale Only	---	2,402	789,646	598,438	191,208	24.2%	174,040	17,168	6,393	---	23,561	3.0%	---

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Madison	Off-Sale Only	---	1,511	526,182	384,734	141,448	26.9%	96,002	45,446	1,599	---	47,045	8.9%	20,000
Mahnomen	On- & Off-Sale	---	1,210	1,447,108	939,192	507,916	35.1%	557,919	(50,003)	22,016	---	(27,987)	-1.9%	---
Maple Lake	Off-Sale Only	---	2,215	2,314,391	1,768,294	546,097	23.6%	502,462	43,635	46,510	---	90,145	3.9%	64,960
Mapleton	On- & Off-Sale	---	1,680	644,287	371,817	272,470	42.3%	252,859	19,611	84,323	---	103,934	16.1%	20,500
Marshall	Off-Sale Only	---	13,897	7,376,044	5,256,596	2,119,448	28.7%	1,020,799	1,098,649	117,745	57,587	1,158,807	15.7%	774,625
Mazeppa	On- & Off-Sale	---	861	720,311	449,553	270,758	37.6%	237,983	32,775	44,990	---	77,765	10.8%	10,663
Medford	On- & Off-Sale	---	1,357	518,842	257,552	261,290	50.4%	243,972	17,318	34,902	---	52,220	10.1%	---
Menahga	On- & Off-Sale	---	1,375	1,200,521	751,819	448,702	37.4%	309,804	138,898	7,270	---	146,168	12.2%	65,000
Mentor	On- & Off-Sale	---	101	558,305	260,497	297,808	53.3%	236,683	61,125	4,053	---	65,178	11.7%	42,000
Milaca	Off-Sale Only	---	3,043	3,101,869	2,293,045	808,824	26.1%	651,187	157,637	10,148	---	167,785	5.4%	200,000
Millerville	On- & Off-Sale	---	99	352,689	184,769	167,920	47.6%	147,423	20,497	743	---	21,240	6.0%	---
Miltona	On- & Off-Sale	---	441	823,519	463,264	360,255	43.7%	290,929	69,326	---	---	69,326	8.4%	---
Montevideo	Off-Sale Only	---	5,270	2,685,854	2,005,863	679,991	25.3%	503,236	176,755	3,490	1,040	179,205	6.7%	150,000
Monticello	Off-Sale Only	---	14,840	7,043,302	5,173,976	1,869,326	26.5%	1,145,204	724,122	81,214	---	805,336	11.4%	2,250,000
Moose Lake	On- & Off-Sale	---	2,757	2,035,194	1,316,862	718,332	35.3%	514,566	203,766	---	---	203,766	10.0%	---
Mora	Off-Sale Only	---	3,786	4,501,008	3,355,520	1,145,488	25.4%	805,587	339,901	8,218	22,750	325,369	7.2%	304,564
Morris	Off-Sale Only	---	5,161	2,527,463	1,931,928	595,535	23.6%	463,988	131,547	46,870	---	178,417	7.1%	52,300
Nevis	On- & Off-Sale	---	390	983,784	521,233	462,551	47.0%	447,393	15,158	25,256	---	40,414	4.1%	35,000
New York Mills	On- & Off-Sale	---	1,364	829,477	516,878	312,599	37.7%	272,427	40,172	20,616	---	60,788	7.3%	38,000
Nisswa	On- & Off-Sale	---	2,121	5,531,229	3,615,463	1,915,766	34.6%	1,532,168	383,598	1,326	18,106	366,818	6.6%	265,000
North Branch	Off-Sale Only	---	11,858	4,004,734	2,936,282	1,068,452	26.7%	993,440	75,012	5,429	---	80,441	2.0%	100,000
Northfield	Off-Sale Only	---	21,334	2,863,638	2,058,855	804,783	28.1%	734,686	70,097	108,683	---	178,780	6.2%	50,000
Northome	On- & Off-Sale	---	156	344,599	192,212	152,387	44.2%	165,295	(12,908)	32	---	(12,876)	-3.7%	---
Ogema	On- & Off-Sale	[0]	204	440,079	210,885	229,194	52.1%	152,513	76,681	11,026	---	87,707	19.9%	2,000
Ogilvie	On- & Off-Sale	---	397	891,508	493,962	397,546	44.6%	336,018	61,528	264	---	61,792	6.9%	14,500
Okabena	On- & Off-Sale	---	205	365,117	180,478	184,639	50.6%	183,246	1,393	758	2,310	(159)	0.0%	---
Olivia	Off-Sale Only	---	2,290	1,155,575	829,589	325,986	28.2%	335,526	(9,540)	11,669	---	2,129	0.2%	---
Orr	On- & Off-Sale	---	208	740,838	430,520	310,318	41.9%	297,591	12,727	4,248	---	16,975	2.3%	30,500
Osakis	On- & Off-Sale	---	1,776	1,060,352	688,547	371,805	35.1%	359,253	12,552	62,977	---	75,529	7.1%	5,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 9

Comparison of Greater Minnesota City Liquor Store Operations - 2023

						Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		
Name of City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Amount ($)	Percent of Sales	Expenses ($)	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
Palisade	On- & Off-Sale	---	159	219,770	125,771	93,999	42.8%	118,207	(24,208)	6,526	---	(17,682)	-8.0%	---
Park Rapids	Off-Sale Only	---	4,244	3,444,320	2,518,702	925,618	26.9%	797,149	128,469	59,464	---	187,933	5.5%	60,373
Paynesville	Off-Sale Only	---	2,545	1,836,877	1,432,352	404,525	22.0%	380,275	24,250	26,671	671	50,250	2.7%	49,077
Pelican Rapids	Off-Sale Only	---	2,564	1,744,985	1,216,664	528,321	30.3%	347,881	180,440	8,620	---	189,060	10.8%	299,712
Perham	Off-Sale Only	---	3,618	4,514,485	3,194,165	1,320,320	29.2%	731,602	588,718	115,375	2,622	701,471	15.5%	484,179
Pine City	Off-Sale Only	---	3,668	2,430,754	1,747,234	683,520	28.1%	582,711	100,809	8,837	---	109,646	4.5%	279,895
Pipestone	Off-Sale Only	---	4,105	2,040,192	1,462,588	577,604	28.3%	345,244	232,360	17,754	---	250,114	12.3%	143,000
Princeton	Off-Sale Only	---	5,388	5,784,215	4,195,623	1,588,592	27.5%	681,448	907,144	92,900	---	1,000,044	17.3%	34,128
Proctor	Off-Sale Only	---	3,099	1,229,656	901,205	328,451	26.7%	297,562	30,889	9,011	---	39,900	3.2%	5,286
Randall	On- & Off-Sale	---	603	821,056	542,276	278,780	34.0%	270,968	7,812	54,013	---	61,825	7.5%	30,000
Ranier	On- & Off-Sale	---	594	508,923	208,507	300,416	59.0%	271,765	28,651	24,165	---	52,816	10.4%	---
Redwood Falls	Off-Sale Only	---	5,043	2,643,204	1,988,667	654,537	24.8%	617,862	36,675	24,392	1,050	60,017	2.3%	120,000
Remer	On- & Off-Sale	---	406	1,093,709	680,829	412,880	37.8%	374,091	38,789	172	---	38,961	3.6%	19,000
Roseau	Off-Sale Only	---	2,743	2,198,884	1,607,411	591,473	26.9%	337,160	254,313	270	---	254,583	11.6%	220,000
Russell	On- & Off-Sale	---	346	513,361	260,369	252,992	49.3%	330,327	(77,335)	17,953	5,482	(64,864)	-12.6%	(3,688)
Sacred Heart	On- & Off-Sale	---	485	620,229	353,071	267,158	43.1%	301,616	(34,458)	29,021	5,602	(11,039)	-1.8%	---
Saint James	Off-Sale Only	---	4,700	1,192,256	792,791	399,465	33.5%	313,580	85,885	22,169	---	108,054	9.1%	57,464
Sauk Rapids	Off-Sale Only	---	13,835	3,819,889	2,904,307	915,582	24.0%	669,229	246,353	87,933	---	334,286	8.8%	140,000
Sebeka	On- & Off-Sale	---	742	623,439	353,351	270,088	43.3%	304,210	(34,122)	---	81	(34,203)	-5.5%	---
Sherburn	On- & Off-Sale	---	1,030	954,305	572,394	381,911	40.0%	460,672	(78,761)	35,096	---	(43,665)	-4.6%	---
Silver Bay	On- & Off-Sale	---	1,826	1,298,907	741,951	556,956	42.9%	502,278	54,678	6,070	---	60,748	4.7%	34,279
Silver Lake	On- & Off-Sale	---	863	632,111	317,412	314,699	49.8%	303,790	10,909	35,107	2,610	43,406	6.9%	10,000
Spring Grove	On- & Off-Sale	---	1,217	193,917	127,850	66,067	34.1%	32,631	33,436	57,787	---	91,223	47.0%	132,801
Stacy	On- & Off-Sale	---	1,692	4,262,022	2,844,704	1,417,318	33.3%	1,334,513	82,805	100,736	14,642	168,899	4.0%	100,000
Thief River Falls	Off-Sale Only	---	8,701	5,180,445	3,816,989	1,363,456	26.3%	933,289	430,167	32,967	---	463,134	8.9%	337,279
Tracy	Off-Sale Only	---	2,060	846,951	590,066	256,885	30.3%	215,055	41,830	11,671	---	53,501	6.3%	91,862
Twin Valley	On- & Off-Sale	---	707	642,611	374,602	268,009	41.7%	279,423	(11,414)	2,728	---	(8,686)	-1.4%	2,500
Two Harbors	Off-Sale Only	---	3,556	2,988,245	2,194,262	793,983	26.6%	669,561	124,422	40,148	---	164,570	5.5%	2,959
Ulen	On- & Off-Sale	---	478	573,403	254,342	319,061	55.6%	301,353	17,708	1,048	---	18,756	3.3%	---

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Table 9

Comparison of Greater Minnesota City Liquor Store Operations - 2023

						Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		
Name of City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Amount ($)	Percent of Sales	Expenses ($)	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
Underwood	Off-Sale Only	---	359	831,657	633,371	198,286	23.8%	239,554	(41,268)	33,446	6,392	(14,214)	-1.7%	5,000
Vergas	Off-Sale Only	---	341	873,914	643,023	230,891	26.4%	198,619	32,272	1,296	---	33,568	3.8%	15,000
Verndale	On- & Off-Sale	---	506	386,572	190,945	195,627	50.6%	166,831	28,796	560	---	29,356	7.6%	---
Wadena	Off-Sale Only	---	4,332	2,846,681	2,135,768	710,913	25.0%	475,324	235,589	(5,192)	---	230,397	8.1%	120,000
Walker	Off-Sale Only	---	990	1,062,342	772,100	290,242	27.3%	258,263	31,979	2,025	---	34,004	3.2%	44,105
Walnut Grove	On- & Off-Sale	---	739	555,470	284,239	271,231	48.8%	290,041	(18,810)	21,991	1,384	1,797	0.3%	---
Warroad	Off-Sale Only	---	1,944	2,305,678	1,684,908	620,770	26.9%	487,175	133,595	18,000	18,975	132,620	5.8%	85,000
Waverly	On- & Off-Sale	---	2,108	1,114,022	760,056	353,966	31.8%	332,553	21,413	---	---	21,413	1.9%	---
Wells	Off-Sale Only	---	2,411	1,145,245	943,817	201,428	17.6%	194,332	7,096	9,428	11,969	4,555	0.4%	---
West Concord	On- & Off-Sale	---	844	283,984	151,507	132,477	46.6%	180,531	(48,054)	36,788	---	(11,266)	-4.0%	---
Windom	Off-Sale Only	---	4,796	2,369,420	1,728,325	641,095	27.1%	526,419	114,676	14,931	10,992	118,615	5.0%	100,000
Wolf Lake	On- & Off-Sale	[0]	73	272,410	145,877	126,533	46.4%	160,802	(34,269)	23,765	---	(10,504)	-3.9%	---
Worthington	Off-Sale Only	---	13,604	5,230,767	3,920,987	1,309,780	25.0%	858,063	451,717	31,881	13,027	470,571	9.0%	275,000
Off-Sale Only			**418,212**	**$220,357,634**	**$161,486,180**	**$58,871,454**	**26.7%**	**$41,307,397**	**$17,564,057**	**$2,321,536**	**$499,123**	**$19,386,470**	**8.8%**	**$17,802,498**
On- & Off-Sale			**66,623**	**$72,320,062**	**$43,956,984**	**$28,363,078**	**39.2%**	**$25,969,454**	**$2,393,624**	**$1,902,224**	**$332,297**	**$3,963,551**	**5.5%**	**$2,620,798**
All Stores			**484,835**	**$292,677,696**	**$205,443,164**	**$87,234,532**	**29.8%**	**$67,276,851**	**$19,957,681**	**$4,223,760**	**$831,420**	**$23,350,021**	**8.0%**	**$20,423,296**

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Appendix 2

2023 Liquor Store Tables and Maps by Economic Development Region

Table 10

Comparison of Off-Sale City Liquor Store Operations - 2023

Average Per Store by Economic Development Region

					Gross Profit		Operating		Nonoperating			
Region	Population	Number of Stores	Sales ($)	Cost of Sales ($)	Amount ($)	Percent of Sales	Expenses ($)	Income/ (Loss) ($)	Revenues ($)	Expenses ($)	Net Income/ (Loss) ($)	Net Transfers* ($)
1 - Northwest	15,113	4	2,581,175	1,893,169	688,006	26.7%	483,742	204,264	12,809	4,744	212,330	159,113
2 - Headwaters	21,169	4	3,420,813	2,400,642	1,020,171	29.8%	793,109	227,062	20,208	28,850	218,420	182,905
3 - Arrowhead	10,746	5	1,952,006	1,430,482	521,524	26.7%	440,632	80,893	23,080	---	103,973	86,885
4 - West Central	60,185	16	2,673,927	1,934,854	739,073	27.6%	461,308	277,765	31,683	7,664	301,784	339,533
5 - North Central	9,066	3	2,043,750	1,531,230	512,520	25.1%	368,508	144,012	(8)	---	144,003	78,702
6E - Southwest Central	30,929	5	3,174,266	2,403,965	770,301	24.3%	537,482	232,819	6,904	4,798	234,925	213,180
6W - Upper Southwest	12,301	5	1,169,952	873,938	296,014	25.3%	235,044	60,970	5,537	7,012	59,495	54,000
7E - East Central	47,490	9	3,761,392	2,779,875	981,517	26.1%	657,550	323,968	25,040	8,640	340,368	230,399
7W - Central	96,957	10	3,954,222	2,887,661	1,066,561	27.0%	745,969	320,592	70,087	1,019	389,661	477,904
8 - Southwest	53,494	9	2,760,170	2,019,476	740,694	26.8%	493,806	246,888	28,905	9,184	266,609	179,054
9 - South Central	24,612	8	1,277,538	935,941	341,598	26.7%	248,191	93,407	22,369	1,559	114,217	52,670
10 - Southeast	36,150	4	1,874,474	1,414,844	459,631	24.5%	460,083	(452)	34,906	---	34,454	27,501
11 - 7-County Metro Area	496,024	35	3,797,223	2,736,522	1,060,701	27.9%	871,747	188,955	36,250	11,753	213,452	218,025
Average for Off-Sale	**914,236**	**117**	**$3,019,320**	**$2,198,841**	**$820,479**	**27.2%**	**$613,834**	**$206,645**	**$30,686**	**$7,782**	**$229,549**	**$217,379**

*Net transfers are calculated by subtracting transfers in from transfers out. A negative amount generally indicates that the enterprise is not self-supporting and requires transfers from other funds to maintain operations.

Table 11

Comparison of On-Sale City Liquor Store Operations - 2023

Average Per Store by Economic Development Region

					Gross Profit		Operating		Nonoperating			
Region	Population	Number of Stores	Sales ($)	Cost of Sales ($)	Amount ($)	Percent of Sales	Expenses ($)	Income/ (Loss) ($)	Revenues ($)	Expenses ($)	Net Income/ (Loss) ($)	Net Transfers* ($)
1 - Northwest	1,263	4	495,529	252,640	242,890	49.0%	227,306	15,584	1,700	---	17,284	18,625
2 - Headwaters	4,510	9	907,287	549,695	357,593	39.4%	332,347	25,246	31,564	24,136	32,674	32,500
3 - Arrowhead	6,881	10	764,229	445,710	318,519	41.7%	292,819	25,700	12,095	2,595	35,200	8,148
4 - West Central	7,390	12	646,714	366,462	280,252	43.3%	226,412	53,840	11,206	---	65,046	5,481
5 - North Central	8,710	15	1,068,089	662,863	405,226	37.9%	340,816	64,409	11,084	1,948	73,545	65,103
6E - Southwest Central	1,991	3	583,216	319,841	263,375	45.2%	292,527	(29,152)	32,535	2,737	645	3,333
6W - Upper Southwest	3,950	5	535,801	336,113	199,688	37.3%	212,438	(12,750)	32,719	3,504	16,465	15,356
7E - East Central	10,666	9	1,560,881	1,027,090	533,791	34.2%	469,974	63,818	27,475	2,214	89,079	65,687
7W - Central	5,251	4	737,978	473,612	264,366	35.8%	258,705	5,661	16,566	---	22,227	---
8 - Southwest	3,194	8	415,082	221,995	193,088	46.5%	211,896	(18,808)	10,344	1,625	(10,089)	4,161
9 - South Central	6,622	6	574,655	348,969	225,686	39.3%	240,917	(15,231)	51,362	205	35,925	42,549
10 - Southeast	6,195	5	510,216	310,692	199,524	39.1%	193,341	6,183	44,797	---	50,979	32,693
11 - 7-County Metro Area	19,483	3	3,934,262	2,173,616	1,760,646	44.8%	1,532,024	228,622	35,386	9,825	254,183	146,400
Average for On-Sale	**86,106**	**93**	**$904,547**	**$542,772**	**$361,774**	**40.0%**	**$328,662**	**$33,113**	**$21,595**	**$3,890**	**$50,818**	**$32,903**

*Net transfers are calculated by subtracting transfers in from transfers out. A negative amount generally indicates that the enterprise is not self-supporting and requires transfers from other funds to maintain operations.

Table 12

Comparison of City Liquor Store Operations - 2023

Listed by Economic Development Region and City

							Operating			Nonoperating		Net Profit/(Loss)		
Region and City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Gross Profit ($)	Expenses ($)	Expenses as a Percent of Sales	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
1 - Northwest														
Ada	Off-Sale Only	---	1,725	639,693	463,367	176,326	177,344	27.7%	(1,018)	---	---	(1,018)	-0.2%	(5,829)
Goodridge	On- & Off-Sale	---	100	420,094	219,887	200,207	195,912	46.6%	4,295	---	---	4,295	1.0%	---
Lancaster	On- & Off-Sale	---	355	361,106	155,572	205,534	197,206	54.6%	8,328	20	---	8,348	2.3%	30,000
Mentor	On- & Off-Sale	---	101	558,305	260,497	297,808	236,683	42.4%	61,125	4,053	---	65,178	11.7%	42,000
Roseau	Off-Sale Only	---	2,743	2,198,884	1,607,411	591,473	337,160	15.3%	254,313	270	---	254,583	11.6%	220,000
Thief River Falls	Off-Sale Only	---	8,701	5,180,445	3,816,989	1,363,456	933,289	18.0%	430,167	32,967	---	463,134	8.9%	337,279
Twin Valley	On- & Off-Sale	---	707	642,611	374,602	268,009	279,423	43.5%	(11,414)	2,728	---	(8,686)	-1.4%	2,500
Warroad	Off-Sale Only	---	1,944	2,305,678	1,684,908	620,770	487,175	21.1%	133,595	18,000	18,975	132,620	5.8%	85,000
Total for Region			**16,376**	**$12,306,816**	**$8,583,233**	**$3,723,583**	**$2,844,192**	**23.1%**	**$879,391**	**$58,038**	**$18,975**	**$918,454**	**7.5%**	**$710,950**
Percent of Total MLS Operations			**1.6%**	**2.8%**	**2.8%**	**2.9%**	**2.8%**		**3.2%**	**1.0%**	**1.5%**	**2.9%**		**2.5%**
2 - Headwaters														
Akeley	On- & Off-Sale	---	420	488,222	225,658	262,564	247,068	50.6%	15,496	2,159	---	17,655	3.6%	10,000
Bagley	Off-Sale Only	---	1,288	1,801,764	1,373,062	428,702	370,523	20.6%	58,179	1,367	10,840	48,706	2.7%	---
Baudette	On- & Off-Sale	---	947	2,049,386	1,419,576	629,810	547,982	26.7%	81,828	13,631	---	95,459	4.7%	170,000
Bemidji	Off-Sale Only	---	15,637	8,437,168	5,710,805	2,726,363	2,004,764	23.8%	721,599	20,002	104,560	637,041	7.6%	671,246
Blackduck	On- & Off-Sale	---	826	1,696,856	947,033	749,823	705,839	41.6%	43,984	13,619	20,228	37,375	2.2%	57,500
Clearbrook	On- & Off-Sale	---	458	787,152	467,180	319,972	211,540	26.9%	108,432	200,454	197,000	111,886	14.2%	---
Kelliher	On- & Off-Sale	---	259	713,078	427,379	285,699	273,380	38.3%	12,319	6,945	---	19,264	2.7%	20,000
Mahnomen	On- & Off-Sale	---	1,210	1,447,108	939,192	507,916	557,919	38.6%	(50,003)	22,016	---	(27,987)	-1.9%	---
Nevis	On- & Off-Sale	---	390	983,784	521,233	462,551	447,393	45.5%	15,158	25,256	---	40,414	4.1%	35,000

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Table 12

Comparison of City Liquor Store Operations - 2023

Listed by Economic Development Region and City

							Operating			Nonoperating		Net Profit/(Loss)		
Region and City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Gross Profit ($)	Expenses ($)	Expenses as a Percent of Sales	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
Park Rapids	Off-Sale Only	---	4,244	3,444,320	2,518,702	925,618	797,149	23.1%	128,469	59,464	---	187,933	5.5%	60,373
Total for Region			**25,679**	**$21,848,838**	**$14,549,820**	**$7,299,018**	**$6,163,557**	**28.2%**	**$1,135,461**	**$364,913**	**$332,628**	**$1,167,746**	**5.3%**	**$1,024,119**
Percent of Total MLS Operations			**2.6%**	**5.0%**	**4.7%**	**5.6%**	**6.0%**		**4.2%**	**6.5%**	**26.1%**	**3.7%**		**3.6%**
3 - Arrowhead														
Aitkin	Off-Sale Only	---	2,195	1,573,192	1,229,753	343,439	342,823	21.8%	616	24,858	---	25,474	1.6%	78,000
Barnum	On- & Off-Sale	---	621	796,073	444,552	351,521	375,968	47.2%	(24,447)	35,165	25,950	(15,232)	-1.9%	(99,129)
Beaver Bay	On- & Off-Sale	---	124	773,787	515,978	257,809	277,729	35.9%	(19,920)	30,220	---	10,300	1.3%	---
Big Falls	On- & Off-Sale	---	186	367,062	166,425	200,637	218,538	59.5%	(17,901)	1,552	---	(16,349)	-4.5%	---
Cook	Off-Sale Only	---	537	1,580,559	1,154,041	426,518	325,348	20.6%	101,170	5,062	---	106,232	6.7%	---
Cromwell	On- & Off-Sale	---	250	557,138	314,322	242,816	186,257	33.4%	56,559	12,972	---	69,531	12.5%	115,825
Grand Marais	Off-Sale Only	---	1,359	2,388,380	1,673,149	715,231	567,864	23.8%	147,367	36,321	---	183,688	7.7%	348,182
Moose Lake	On- & Off-Sale	---	2,757	2,035,194	1,316,862	718,332	514,566	25.3%	203,766	---	---	203,766	10.0%	---
Northome	On- & Off-Sale	---	156	344,599	192,212	152,387	165,295	48.0%	(12,908)	32	---	(12,876)	-3.7%	---
Orr	On- & Off-Sale	---	208	740,838	430,520	310,318	297,591	40.2%	12,727	4,248	---	16,975	2.3%	30,500
Palisade	On- & Off-Sale	---	159	219,770	125,771	93,999	118,207	53.8%	(24,208)	6,526	---	(17,682)	-8.0%	---
Proctor	Off-Sale Only	---	3,099	1,229,656	901,205	328,451	297,562	24.2%	30,889	9,011	---	39,900	3.2%	5,286
Ranier	On- & Off-Sale	---	594	508,923	208,507	300,416	271,765	53.4%	28,651	24,165	---	52,816	10.4%	---
Silver Bay	On- & Off-Sale	---	1,826	1,298,907	741,951	556,956	502,278	38.7%	54,678	6,070	---	60,748	4.7%	34,279

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Table 12

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							Operating			Nonoperating		Net Profit/(Loss)		
Region and City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Gross Profit ($)	Expenses ($)	Expenses as a Percent of Sales	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
Two Harbors	Off-Sale Only	---	3,556	2,988,245	2,194,262	793,983	669,561	22.4%	124,422	40,148	---	164,570	5.5%	2,959
Total for Region			**17,627**	**$17,402,323**	**$11,609,510**	**$5,792,813**	**$5,131,352**	**29.5%**	**$661,461**	**$236,350**	**$25,950**	**$871,861**	**5.0%**	**$515,902**
Percent of Total MLS Operations			**1.8%**	**4.0%**	**3.8%**	**4.5%**	**5.0%**		**2.4%**	**4.2%**	**2.0%**	**2.8%**		**1.8%**
4 - West Central														
Alexandria	Off-Sale Only	---	15,000	8,098,739	6,061,638	2,037,101	1,466,187	18.1%	570,914	2,979	---	573,893	7.1%	335,000
Barnesville	Off-Sale Only	---	2,779	1,154,512	896,355	258,157	245,993	21.3%	12,164	7,217	16,664	2,717	0.2%	6,000
Battle Lake	Off-Sale Only	---	903	2,183,159	1,588,707	594,452	380,373	17.4%	214,079	63,197	7,170	270,106	12.4%	56,000
Brandon	On- & Off-Sale	---	508	643,891	352,620	291,271	249,813	38.8%	41,458	13,664	---	55,122	8.6%	11,776
Callaway	On- & Off-Sale	---	203	549,395	317,193	232,202	186,764	34.0%	45,438	298	---	45,736	8.3%	9,000
Dalton	Off-Sale Only	---	209	228,179	175,393	52,786	86,947	38.1%	(34,161)	378	---	(33,783)	-14.8%	---
Detroit Lakes	Off-Sale Only	---	10,003	9,305,828	6,767,246	2,538,582	1,193,470	12.8%	1,345,112	136,095	85,250	1,395,957	15.0%	3,400,083
Elizabeth	Off-Sale Only	---	166	490,399	378,643	111,756	112,761	23.0%	(1,005)	---	---	(1,005)	-0.2%	---
Fergus Falls	Off-Sale Only	---	14,144	7,487,100	5,018,472	2,468,628	1,291,695	17.3%	1,176,933	75,629	---	1,252,562	16.7%	704,251
Frazee	On- & Off-Sale	---	1,318	612,428	370,070	242,358	211,247	34.5%	31,111	---	---	31,111	5.1%	---
Glenwood	Off-Sale Only	---	2,653	1,829,532	1,348,654	480,878	312,031	17.1%	168,847	14,901	---	183,748	10.0%	60,000
Hawley	Off-Sale Only	---	2,285	1,512,876	1,103,399	409,477	309,827	20.5%	99,650	931	4,528	96,053	6.3%	15,000
Hitterdal	On- & Off-Sale	---	215	544,159	276,431	267,728	196,628	36.1%	71,100	---	---	71,100	13.1%	---
Lake Park	On- & Off-Sale	---	711	1,058,765	616,664	442,101	187,794	17.7%	254,307	337	---	254,644	24.1%	---
Millerville	On- & Off-Sale	---	99	352,689	184,769	167,920	147,423	41.8%	20,497	743	---	21,240	6.0%	---
Miltona	On- & Off-Sale	---	441	823,519	463,264	360,255	290,929	35.3%	69,326	---	---	69,326	8.4%	---

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							Operating			Nonoperating		Net Profit/(Loss)		
Region and City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Gross Profit ($)	Expenses ($)	Expenses as a Percent of Sales	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
Morris	Off-Sale Only	---	5,161	2,527,463	1,931,928	595,535	463,988	18.4%	131,547	46,870	---	178,417	7.1%	52,300
New York Mills	On- & Off-Sale	---	1,364	829,477	516,878	312,599	272,427	32.8%	40,172	20,616	---	60,788	7.3%	38,000
Ogema	On- & Off-Sale	[0]	204	440,079	210,885	229,194	152,513	34.7%	76,681	11,026	---	87,707	19.9%	2,000
Osakis	On- & Off-Sale	---	1,776	1,060,352	688,547	371,805	359,253	33.9%	12,552	62,977	---	75,529	7.1%	5,000
Pelican Rapids	Off-Sale Only	---	2,564	1,744,985	1,216,664	528,321	347,881	19.9%	180,440	8,620	---	189,060	10.8%	299,712
Perham	Off-Sale Only	---	3,618	4,514,485	3,194,165	1,320,320	731,602	16.2%	588,718	115,375	2,622	701,471	15.5%	484,179
Ulen	On- & Off-Sale	---	478	573,403	254,342	319,061	301,353	52.6%	17,708	1,048	---	18,756	3.3%	---
Underwood	Off-Sale Only	---	359	831,657	633,371	198,286	239,554	28.8%	(41,268)	33,446	6,392	(14,214)	-1.7%	5,000
Vergas	Off-Sale Only	---	341	873,914	643,023	230,891	198,619	22.7%	32,272	1,296	---	33,568	3.8%	15,000
Wolf Lake	On- & Off-Sale	[0]	73	272,410	145,877	126,533	160,802	59.0%	(34,269)	23,765	---	(10,504)	-3.9%	---
Total for Region			**67,575**	**$50,543,395**	**$35,355,198**	**$15,188,197**	**$10,097,874**	**20.0%**	**$5,090,323**	**$641,408**	**$122,626**	**$5,609,105**	**11.1%**	**$5,498,301**
Percent of Total MLS Operations			**6.8%**	**11.6%**	**11.5%**	**11.7%**	**9.9%**		**18.7%**	**11.5%**	**9.6%**	**17.8%**		**19.3%**
5 - North Central														
Browerville	On- & Off-Sale	---	836	612,808	350,573	262,235	276,184	45.1%	(13,949)	49,619	---	35,670	5.8%	10,800
Clarissa	On- & Off-Sale	---	662	554,629	310,344	244,285	209,498	37.8%	34,787	7,996	---	42,783	7.7%	---
Eagle Bend	On- & Off-Sale	---	542	252,667	136,468	116,199	152,103	60.2%	(35,904)	30,818	---	(5,086)	-2.0%	---
Fifty Lakes	On- & Off-Sale	---	457	829,144	401,804	427,340	389,139	46.9%	38,201	---	613	37,588	4.5%	136,000
Hackensack	On- & Off-Sale	---	306	1,832,646	1,256,457	576,189	483,680	26.4%	92,509	13,943	---	106,452	5.8%	126,738
Long Prairie	Off-Sale Only	---	3,744	2,222,226	1,685,821	536,405	371,938	16.7%	164,467	3,142	---	167,609	7.5%	72,000
Longville	On- & Off-Sale	---	154	2,282,917	1,352,623	930,294	643,567	28.2%	286,727	550	10,427	276,850	12.1%	324,000
Menahga	On- & Off-Sale	---	1,375	1,200,521	751,819	448,702	309,804	25.8%	138,898	7,270	---	146,168	12.2%	65,000
Nisswa	On- & Off-Sale	---	2,121	5,531,229	3,615,463	1,915,766	1,532,168	27.7%	383,598	1,326	18,106	366,818	6.6%	265,000

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Region and City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Gross Profit ($)	Expenses ($)	Expenses as a Percent of Sales	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
Randall	On- & Off-Sale	---	603	821,056	542,276	278,780	270,968	33.0%	7,812	54,013	---	61,825	7.5%	30,000
Remer	On- & Off-Sale	---	406	1,093,709	680,829	412,880	374,091	34.2%	38,789	172	---	38,961	3.6%	19,000
Sebeka	On- & Off-Sale	---	742	623,439	353,351	270,088	304,210	48.8%	(34,122)	---	81	(34,203)	-5.5%	---
Verndale	On- & Off-Sale	---	506	386,572	190,945	195,627	166,831	43.2%	28,796	560	---	29,356	7.6%	---
Wadena	Off-Sale Only	---	4,332	2,846,681	2,135,768	710,913	475,324	16.7%	235,589	(5,192)	---	230,397	8.1%	120,000
Walker	Off-Sale Only	---	990	1,062,342	772,100	290,242	258,263	24.3%	31,979	2,025	---	34,004	3.2%	44,105
Total for Region			**17,776**	**$22,152,586**	**$14,536,641**	**$7,615,945**	**$6,217,768**	**28.1%**	**$1,398,177**	**$166,242**	**$29,227**	**$1,535,192**	**6.9%**	**$1,212,643**
Percent of Total MLS Operations			**1.8%**	**5.1%**	**4.7%**	**5.9%**	**6.1%**		**5.1%**	**3.0%**	**2.3%**	**4.9%**		**4.3%**
6E - Southwest Central														
Buffalo Lake	On- & Off-Sale	---	643	497,308	289,041	208,267	272,175	54.7%	(63,908)	33,476	---	(30,432)	-6.1%	---
Dassel	Off-Sale Only	---	1,531	1,307,977	984,130	323,847	280,581	21.5%	43,266	16,804	12,719	47,351	3.6%	---
Glencoe	Off-Sale Only	---	5,704	2,593,086	1,904,904	688,182	423,223	16.3%	264,959	1,356	11,269	255,046	9.8%	200,000
Hutchinson	Off-Sale Only	---	14,828	7,516,760	5,827,827	1,688,933	1,146,883	15.3%	542,050	960	---	543,010	7.2%	550,000
Litchfield	Off-Sale Only	---	6,576	3,297,933	2,473,375	824,558	501,199	15.2%	323,359	3,732	---	327,091	9.9%	315,900
Olivia	Off-Sale Only	---	2,290	1,155,575	829,589	325,986	335,526	29.0%	(9,540)	11,669	---	2,129	0.2%	---
Sacred Heart	On- & Off-Sale	---	485	620,229	353,071	267,158	301,616	48.6%	(34,458)	29,021	5,602	(11,039)	-1.8%	---
Silver Lake	On- & Off-Sale	---	863	632,111	317,412	314,699	303,790	48.1%	10,909	35,107	2,610	43,406	6.9%	10,000
Total for Region			**32,920**	**$17,620,979**	**$12,979,349**	**$4,641,630**	**$3,564,993**	**20.2%**	**$1,076,637**	**$132,125**	**$32,200**	**$1,176,562**	**6.7%**	**$1,075,900**
Percent of Total MLS Operations			**3.3%**	**4.0%**	**4.2%**	**3.6%**	**3.5%**		**3.9%**	**2.4%**	**2.5%**	**3.7%**		**3.8%**
6W - Upper Southwest														
Appleton	Off-Sale Only	---	1,376	619,138	445,708	173,430	152,231	24.6%	21,199	---	---	21,199	3.4%	---
Benson	On- & Off-Sale	---	3,462	1,426,086	978,066	448,020	392,454	27.5%	55,566	56,345	---	111,911	7.8%	80,000

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Boyd	On- & Off-Sale	---	140	610,469	363,316	247,153	282,273	46.2%	(35,120)	23,160	16,326	(28,286)	-4.6%	---
Dawson	Off-Sale Only	---	1,457	524,835	390,237	134,598	138,270	26.3%	(3,672)	2,289	---	(1,383)	-0.3%	---
De Graff	On- & Off-Sale	---	107	425,286	222,352	202,934	271,255	63.8%	(68,321)	73,509	565	4,623	1.1%	---
Granite Falls	Off-Sale Only	---	2,687	1,493,750	1,143,149	350,601	285,480	19.1%	65,121	20,307	34,021	51,407	3.4%	100,000
Hanley Falls	On- & Off-Sale	---	241	217,164	116,831	100,333	116,206	53.5%	(15,873)	10,583	631	(5,921)	-2.7%	(3,220)
Madison	Off-Sale Only	---	1,511	526,182	384,734	141,448	96,002	18.2%	45,446	1,599	---	47,045	8.9%	20,000
Montevideo	Off-Sale Only	---	5,270	2,685,854	2,005,863	679,991	503,236	18.7%	176,755	3,490	1,040	179,205	6.7%	150,000
Total for Region			**16,251**	**$8,528,764**	**$6,050,256**	**$2,478,508**	**$2,237,407**	**26.2%**	**$241,101**	**$191,282**	**$52,583**	**$379,800**	**4.5%**	**$346,780**
Percent of Total MLS Operations			**1.6%**	**1.9%**	**2.0%**	**1.9%**	**2.2%**		**0.9%**	**3.4%**	**4.1%**	**1.2%**		**1.2%**
7E - East Central														
Braham	Off-Sale Only	---	1,789	1,885,869	1,518,228	367,641	356,984	18.9%	10,657	14,270	---	24,927	1.3%	60,000
Cambridge	Off-Sale Only	---	10,572	6,563,986	4,858,146	1,705,840	1,004,315	15.3%	701,525	23,950	458	725,017	11.0%	675,000
Finlayson	On- & Off-Sale	---	319	947,856	561,180	386,676	390,576	41.2%	(3,900)	42,551	4,265	34,386	3.6%	35,000
Foreston	On- & Off-Sale	[0]	570	522,878	248,596	274,282	215,457	41.2%	58,825	5,677	---	64,502	12.3%	---
Hinckley	On- & Off-Sale	---	1,930	3,369,649	2,335,288	1,034,361	736,096	21.8%	298,265	8,761	853	306,173	9.1%	231,504
Isanti	Off-Sale Only	---	7,386	5,580,094	4,114,794	1,465,300	842,275	15.1%	623,025	61,611	54,553	630,083	11.3%	420,000
Isle	On- & Off-Sale	---	820	1,016,976	685,522	331,454	327,977	32.3%	3,477	5,349	166	8,660	0.9%	15,250
Lindstrom	On- & Off-Sale	---	4,938	3,037,042	2,074,557	962,485	889,126	29.3%	73,359	83,939	---	157,298	5.2%	194,930
Milaca	Off-Sale Only	---	3,043	3,101,869	2,293,045	808,824	651,187	21.0%	157,637	10,148	---	167,785	5.4%	200,000
Mora	Off-Sale Only	---	3,786	4,501,008	3,355,520	1,145,488	805,587	17.9%	339,901	8,218	22,750	325,369	7.2%	304,564
North Branch	Off-Sale Only	---	11,858	4,004,734	2,936,282	1,068,452	993,440	24.8%	75,012	5,429	---	80,441	2.0%	100,000
Ogilvie	On- & Off-Sale	---	397	891,508	493,962	397,546	336,018	37.7%	61,528	264	---	61,792	6.9%	14,500

Footnotes:

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Table 12

Comparison of City Liquor Store Operations - 2023

Listed by Economic Development Region and City

							Operating			Nonoperating		Net Profit/(Loss)		
Region and City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Gross Profit ($)	Expenses ($)	Expenses as a Percent of Sales	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
Pine City	Off-Sale Only	---	3,668	2,430,754	1,747,234	683,520	582,711	24.0%	100,809	8,837	---	109,646	4.5%	279,895
Princeton	Off-Sale Only	---	5,388	5,784,215	4,195,623	1,588,592	681,448	11.8%	907,144	92,900	---	1,000,044	17.3%	34,128
Stacy	On- & Off-Sale	---	1,692	4,262,022	2,844,704	1,417,318	1,334,513	31.3%	82,805	100,736	14,642	168,899	4.0%	100,000
Total for Region			**58,156**	**$47,900,460**	**$34,262,681**	**$13,637,779**	**$10,147,710**	**21.2%**	**$3,490,069**	**$472,640**	**$97,687**	**$3,865,022**	**8.1%**	**$2,664,771**
Percent of Total MLS Operations			**5.8%**	**11.0%**	**11.1%**	**10.5%**	**9.9%**		**12.8%**	**8.4%**	**7.7%**	**12.2%**		**9.4%**
7W - Central														
Big Lake	Off-Sale Only	---	12,524	5,445,462	3,929,410	1,516,052	958,748	17.6%	557,304	53,616	---	610,920	11.2%	450,000
Buffalo	Off-Sale Only	---	16,611	7,172,842	5,095,982	2,076,860	1,433,760	20.0%	643,100	67,405	---	710,505	9.9%	450,000
Delano	Off-Sale Only	---	7,155	3,930,562	2,809,616	1,120,946	790,952	20.1%	329,994	7,884	4,905	332,973	8.5%	125,000
Elk River	Off-Sale Only	---	27,232	7,978,894	5,762,668	2,216,226	1,579,063	19.8%	637,163	329,638	4,611	962,190	12.1%	1,250,000
Gilman	On- & Off-Sale	---	223	484,619	210,821	273,798	280,975	58.0%	(7,177)	57,855	---	50,678	10.5%	---
Holdingford	On- & Off-Sale	---	740	326,979	163,968	163,011	195,193	59.7%	(32,182)	8,192	---	(23,990)	-7.3%	---
Howard Lake	On- & Off-Sale	---	2,180	1,026,291	759,604	266,687	226,097	22.0%	40,590	218	---	40,808	4.0%	---
Maple Lake	Off-Sale Only	---	2,215	2,314,391	1,768,294	546,097	502,462	21.7%	43,635	46,510	---	90,145	3.9%	64,960
Monticello	Off-Sale Only	---	14,840	7,043,302	5,173,976	1,869,326	1,145,204	16.3%	724,122	81,214	---	805,336	11.4%	2,250,000
Paynesville	Off-Sale Only	---	2,545	1,836,877	1,432,352	404,525	380,275	20.7%	24,250	26,671	671	50,250	2.7%	49,077
Sauk Rapids	Off-Sale Only	---	13,835	3,819,889	2,904,307	915,582	669,229	17.5%	246,353	87,933	---	334,286	8.8%	140,000
Waverly	On- & Off-Sale	---	2,108	1,114,022	760,056	353,966	332,553	29.9%	21,413	---	---	21,413	1.9%	---
Total for Region			**102,208**	**$42,494,130**	**$30,771,054**	**$11,723,076**	**$8,494,511**	**20.0%**	**$3,228,565**	**$767,136**	**$10,187**	**$3,985,514**	**9.4%**	**$4,779,037**
Percent of Total MLS Operations			**10.2%**	**9.7%**	**10.0%**	**9.0%**	**8.3%**		**11.8%**	**13.7%**	**0.8%**	**12.6%**		**16.8%**
8 - Southwest														
Avoca	On- & Off-Sale	---	113	254,704	108,588	146,116	138,056	54.2%	8,060	19,336	3,825	23,571	9.3%	26,976

Footnotes:

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Table 12

Comparison of City Liquor Store Operations - 2023

Listed by Economic Development Region and City

							Operating			Nonoperating		Net Profit/(Loss)		
Region and City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Gross Profit ($)	Expenses ($)	Expenses as a Percent of Sales	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
Balaton	On- & Off-Sale	---	592	413,486	266,344	147,142	150,848	36.5%	(3,706)	11,526	---	7,820	1.9%	2
Hadley	On- & Off-Sale	---	61	303,856	118,364	185,492	140,791	46.3%	44,701	9,471	---	54,172	17.8%	10,000
Heron Lake	On- & Off-Sale	---	598	418,876	235,331	183,545	179,013	42.7%	4,532	1,373	---	5,905	1.4%	---
Ivanhoe	On- & Off-Sale	---	540	495,788	322,245	173,543	282,845	57.0%	(109,302)	347	---	(108,955)	-22.0%	---
Jackson	Off-Sale Only	---	3,309	1,684,633	1,216,376	468,257	365,993	21.7%	102,264	4,963	---	107,227	6.4%	56,000
Lakefield	Off-Sale Only	---	1,738	747,730	551,622	196,108	138,374	18.5%	57,734	20,651	---	78,385	10.5%	6,000
Luverne	Off-Sale Only	---	4,942	1,902,591	1,460,060	442,531	356,444	18.7%	86,087	16,153	---	102,240	5.4%	45,000
Marshall	Off-Sale Only	---	13,897	7,376,044	5,256,596	2,119,448	1,020,799	13.8%	1,098,649	117,745	57,587	1,158,807	15.7%	774,625
Okabena	On- & Off-Sale	---	205	365,117	180,478	184,639	183,246	50.2%	1,393	758	2,310	(159)	0.0%	---
Pipestone	Off-Sale Only	---	4,105	2,040,192	1,462,588	577,604	345,244	16.9%	232,360	17,754	---	250,114	12.3%	143,000
Redwood Falls	Off-Sale Only	---	5,043	2,643,204	1,988,667	654,537	617,862	23.4%	36,675	24,392	1,050	60,017	2.3%	120,000
Russell	On- & Off-Sale	---	346	513,361	260,369	252,992	330,327	64.3%	(77,335)	17,953	5,482	(64,864)	-12.6%	(3,688)
Tracy	Off-Sale Only	---	2,060	846,951	590,066	256,885	215,055	25.4%	41,830	11,671	---	53,501	6.3%	91,862
Walnut Grove	On- & Off-Sale	---	739	555,470	284,239	271,231	290,041	52.2%	(18,810)	21,991	1,384	1,797	0.3%	---
Windom	Off-Sale Only	---	4,796	2,369,420	1,728,325	641,095	526,419	22.2%	114,676	14,931	10,992	118,615	5.0%	100,000
Worthington	Off-Sale Only	---	13,604	5,230,767	3,920,987	1,309,780	858,063	16.4%	451,717	31,881	13,027	470,571	9.0%	275,000
Total for Region			**56,688**	**$28,162,190**	**$19,951,245**	**$8,210,945**	**$6,139,420**	**21.8%**	**$2,071,525**	**$342,896**	**$95,657**	**$2,318,764**	**8.2%**	**$1,644,777**
Percent of Total MLS Operations			**5.7%**	**6.4%**	**6.5%**	**6.3%**	**6.0%**		**7.6%**	**6.1%**	**7.5%**	**7.3%**		**5.8%**
9 - South Central														
Blue Earth	Off-Sale Only	---	3,180	1,812,978	1,343,141	469,837	383,645	21.2%	86,192	14,413	---	100,605	5.5%	---
Butterfield	Off-Sale Only	---	598	219,034	169,822	49,212	99,903	45.6%	(50,691)	3,218	---	(47,473)	-21.7%	(2,014)
Cleveland	On- & Off-Sale	---	792	344,053	204,848	139,205	168,632	49.0%	(29,427)	53,006	---	23,579	6.9%	---

Footnotes:

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Table 12

Comparison of City Liquor Store Operations - 2023

Listed by Economic Development Region and City

							Operating			Nonoperating		Net Profit/(Loss)		
Region and City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Gross Profit ($)	Expenses ($)	Expenses as a Percent of Sales	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
Elmore	Off-Sale Only	---	544	123,730	88,432	35,298	37,991	30.7%	(2,693)	---	---	(2,693)	-2.2%	---
Fairmont	Off-Sale Only	---	10,290	4,738,143	3,406,101	1,332,042	717,251	15.1%	614,791	119,375	---	734,166	15.5%	365,906
Hanska	On- & Off-Sale	---	380	---	1,293	(1,293)	16,050	1605000.0%	(17,343)	56,931	---	39,588	---	159,791
Kiester	Off-Sale Only	---	487	199,274	144,982	54,292	64,785	32.5%	(10,493)	3,957	500	(7,036)	-3.5%	---
Le Center	On- & Off-Sale	---	2,529	1,275,857	810,641	465,216	428,356	33.6%	36,860	31,404	1,231	67,033	5.3%	75,000
Lewisville	On- & Off-Sale	---	211	229,429	132,823	96,606	118,934	51.8%	(22,328)	47,411	---	25,083	10.9%	---
Madelia	Off-Sale Only	---	2,402	789,646	598,438	191,208	174,040	22.0%	17,168	6,393	---	23,561	3.0%	---
Mapleton	On- & Off-Sale	---	1,680	644,287	371,817	272,470	252,859	39.2%	19,611	84,323	---	103,934	16.1%	20,500
Saint James	Off-Sale Only	---	4,700	1,192,256	792,791	399,465	313,580	26.3%	85,885	22,169	---	108,054	9.1%	57,464
Sherburn	On- & Off-Sale	---	1,030	954,305	572,394	381,911	460,672	48.3%	(78,761)	35,096	---	(43,665)	-4.6%	---
Wells	Off-Sale Only	---	2,411	1,145,245	943,817	201,428	194,332	17.0%	7,096	9,428	11,969	4,555	0.4%	---
Total for Region			**31,234**	**$13,668,237**	**$9,581,340**	**$4,086,897**	**$3,431,030**	**25.1%**	**$655,867**	**$487,124**	**$13,700**	**$1,129,291**	**8.3%**	**$676,647**
Percent of Total MLS Operations			**3.1%**	**3.1%**	**3.1%**	**3.2%**	**3.4%**		**2.4%**	**8.7%**	**1.1%**	**3.6%**		**2.4%**
10 - Southeast														
Caledonia	Off-Sale Only	---	2,767	1,008,539	771,408	237,131	215,887	21.4%	21,244	2,421	---	23,665	2.3%	---
Kasson	Off-Sale Only	---	7,140	1,650,800	1,285,449	365,351	309,352	18.7%	55,999	15,099	---	71,098	4.3%	16,000
Kenyon	On- & Off-Sale	---	1,916	834,027	567,000	267,027	271,589	32.6%	(4,562)	49,516	---	44,954	5.4%	20,000
Lonsdale	Off-Sale Only	---	4,909	1,974,920	1,543,663	431,257	580,406	29.4%	(149,149)	13,420	---	(135,729)	-6.9%	44,005
Mazeppa	On- & Off-Sale	---	861	720,311	449,553	270,758	237,983	33.0%	32,775	44,990	---	77,765	10.8%	10,663
Medford	On- & Off-Sale	---	1,357	518,842	257,552	261,290	243,972	47.0%	17,318	34,902	---	52,220	10.1%	---
Northfield	Off-Sale Only	---	21,334	2,863,638	2,058,855	804,783	734,686	25.7%	70,097	108,683	---	178,780	6.2%	50,000
Spring Grove	On- & Off-Sale	---	1,217	193,917	127,850	66,067	32,631	16.8%	33,436	57,787	---	91,223	47.0%	132,801

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Table 12

Comparison of City Liquor Store Operations - 2023

Listed by Economic Development Region and City

							Operating			Nonoperating		Net Profit/(Loss)		
Region and City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Gross Profit ($)	Expenses ($)	Expenses as a Percent of Sales	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
West Concord	On- & Off-Sale	---	844	283,984	151,507	132,477	180,531	63.6%	(48,054)	36,788	---	(11,266)	-4.0%	---
Total for Region			**42,345**	**$10,048,978**	**$7,212,837**	**$2,836,141**	**$2,807,037**	**27.9%**	**$29,104**	**$363,606**		**$392,710**	**3.9%**	**$273,469**
Percent of Total MLS Operations			**4.2%**	**2.3%**	**2.3%**	**2.2%**	**2.7%**		**0.1%**	**6.5%**	**---**	**1.2%**		**1.0%**
11 - 7-County Metro Area														
Anoka	Off-Sale Only	---	18,178	2,447,817	1,850,385	597,432	949,300	38.8%	(351,868)	8,892	---	(342,976)	-14.0%	40,000
Apple Valley	Off-Sale Only	---	56,252	10,782,386	7,583,789	3,198,597	2,503,069	23.2%	695,528	43,254	12,457	726,325	6.7%	1,850,000
Brooklyn Center	Off-Sale Only	---	33,982	6,565,245	4,619,717	1,945,528	1,973,321	30.1%	(27,793)	113,044	127,922	(42,671)	-0.6%	---
Columbia Heights	Off-Sale Only	---	21,567	9,054,922	6,897,579	2,157,343	2,079,058	23.0%	78,285	52,102	41,448	88,939	1.0%	155,400
Eden Prairie	Off-Sale Only	---	64,600	12,069,015	8,470,531	3,598,484	2,786,634	23.1%	811,850	125,535	39,850	897,535	7.4%	800,000
Edina	Off-Sale Only	---	54,480	13,330,018	9,005,523	4,324,495	3,910,170	29.3%	414,325	131,491	---	545,816	4.1%	995,127
Farmington	Off-Sale Only	---	23,895	6,765,798	5,049,555	1,716,243	1,162,539	17.2%	553,704	94,423	43,987	604,140	8.9%	195,126
Fridley	Off-Sale Only	---	30,258	6,230,594	4,443,563	1,787,031	1,350,351	21.7%	436,680	66,621	42,370	460,931	7.4%	338,500
Lakeville	Off-Sale Only	---	75,217	22,692,555	16,474,955	6,217,600	5,155,829	22.7%	1,061,771	220,299	39,607	1,242,463	5.5%	1,323,783
Lexington	Off-Sale Only	---	2,830	3,619,387	2,701,973	917,414	743,675	20.5%	173,739	24,588	2,630	195,697	5.4%	200,000
Mound	Off-Sale Only	---	9,420	3,857,129	2,757,972	1,099,157	710,737	18.4%	388,420	30,891	---	419,311	10.9%	300,000
Richfield	Off-Sale Only	---	38,678	13,935,832	10,170,469	3,765,363	2,464,105	17.7%	1,301,258	99,645	---	1,400,903	10.1%	897,926
Robbinsdale	Off-Sale Only	---	14,945	4,290,784	3,090,434	1,200,350	1,186,673	27.7%	13,677	7,953	61,079	(39,449)	-0.9%	200,000
Rogers	On- & Off-Sale	---	14,934	4,679,699	3,138,456	1,541,243	1,295,408	27.7%	245,835	31,493	---	277,328	5.9%	244,200
Saint Anthony	Off-Sale Only	---	9,978	7,065,954	5,246,548	1,819,406	1,457,786	20.6%	361,620	64,765	---	426,385	6.0%	275,000
Saint Francis	Off-Sale Only	---	8,585	3,086,966	2,318,382	768,584	654,991	21.2%	113,593	63,239	---	176,832	5.7%	60,000

Footnotes:

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Table 12

Comparison of City Liquor Store Operations - 2023

Listed by Economic Development Region and City

							Operating			Nonoperating		Net Profit/(Loss)		
Region and City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Gross Profit ($)	Expenses ($)	Expenses as a Percent of Sales	Income/(Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers* ($)
Savage	Off-Sale Only	---	33,159	7,108,420	5,096,900	2,011,520	1,422,900	20.0%	588,620	122,008	---	710,628	10.0%	---
Wayzata	On- & Off-Sale	---	4,549	7,123,087	3,382,393	3,740,694	3,300,663	46.3%	440,031	74,664	29,474	485,221	6.8%	195,000
Total for Region			**515,507**	**$144,705,608**	**$102,299,124**	**$42,406,484**	**$35,107,209**	**24.3%**	**$7,299,275**	**$1,374,907**	**$440,824**	**$8,233,358**	**5.7%**	**$8,070,062**
Percent of Total MLS Operations			**51.5%**	**33.1%**	**33.2%**	**32.7%**	**34.3%**		**26.8%**	**24.6%**	**34.6%**	**26.1%**		**28.3%**
Off-Sale Only			**914,236**	**$353,260,456**	**$257,264,455**	**$95,996,001**	**$71,818,535**	**20.3%**	**$24,177,466**	**$3,590,286**	**$910,473**	**$26,857,279**	**7.6%**	**$25,433,360**
On- & Off-Sale			**86,106**	**$84,122,848**	**$50,477,833**	**$33,645,015**	**$30,565,525**	**36.3%**	**$3,079,490**	**$2,008,381**	**$361,771**	**$4,726,100**	**5.6%**	**$3,059,998**
All Stores			**1,000,342**	**$437,383,304**	**$307,742,288**	**$129,641,016**	**$102,384,060**	**23.4%**	**$27,256,956**	**$5,598,667**	**$1,272,244**	**$31,583,379**	**7.2%**	**$28,493,358**

Footnotes:

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Table 13

Comparison of City Liquor Store Operations - 2023

Listed by Economic Development Region and City

Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

								Operating			Nonoperating		Net Profit/(Loss)		
Rank	Region and City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Gross Profit ($)	Expenses ($)	Expenses as a Percent of Sales	Income/ (Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers*($)
	1 - Northwest														
1	Roseau	Off-Sale Only	---	2,743	2,198,884	1,607,411	591,473	337,160	15.3%	254,313	270	---	254,583	11.6%	220,000
2	Thief River Falls	Off-Sale Only	---	8,701	5,180,445	3,816,989	1,363,456	933,289	18.0%	430,167	32,967	---	463,134	8.9%	337,279
3	Warroad	Off-Sale Only	---	1,944	2,305,678	1,684,908	620,770	487,175	21.1%	133,595	18,000	18,975	132,620	5.8%	85,000
4	Ada	Off-Sale Only	---	1,725	639,693	463,367	176,326	177,344	27.7%	(1,018)	---	---	(1,018)	-0.2%	(5,829)
1	Mentor	On- & Off-Sale	---	101	558,305	260,497	297,808	236,683	42.4%	61,125	4,053	---	65,178	11.7%	42,000
2	Lancaster	On- & Off-Sale	---	355	361,106	155,572	205,534	197,206	54.6%	8,328	20	---	8,348	2.3%	30,000
3	Goodridge	On- & Off-Sale	---	100	420,094	219,887	200,207	195,912	46.6%	4,295	---	---	4,295	1.0%	---
4	Twin Valley	On- & Off-Sale	---	707	642,611	374,602	268,009	279,423	43.5%	(11,414)	2,728	---	(8,686)	-1.4%	2,500
	Total for Region			**16,376**	**$12,306,816**	**$8,583,233**	**$3,723,583**	**$2,844,192**	**23.1%**	**$879,391**	**$58,038**	**$18,975**	**$918,454**	**7.5%**	**$710,950**
	Percent of Total MLS Operations			**1.6%**	**2.8%**	**2.8%**	**2.9%**	**2.8%**		**3.2%**	**1.0%**	**1.5%**	**2.9%**		**2.5%**
	2 - Headwaters														
1	Bemidji	Off-Sale Only	---	15,637	8,437,168	5,710,805	2,726,363	2,004,764	23.8%	721,599	20,002	104,560	637,041	7.6%	671,246
2	Park Rapids	Off-Sale Only	---	4,244	3,444,320	2,518,702	925,618	797,149	23.1%	128,469	59,464	---	187,933	5.5%	60,373
3	Bagley	Off-Sale Only	---	1,288	1,801,764	1,373,062	428,702	370,523	20.6%	58,179	1,367	10,840	48,706	2.7%	---
1	Clearbrook	On- & Off-Sale	---	458	787,152	467,180	319,972	211,540	26.9%	108,432	200,454	197,000	111,886	14.2%	---
2	Baudette	On- & Off-Sale	---	947	2,049,386	1,419,576	629,810	547,982	26.7%	81,828	13,631	---	95,459	4.7%	170,000
3	Nevis	On- & Off-Sale	---	390	983,784	521,233	462,551	447,393	45.5%	15,158	25,256	---	40,414	4.1%	35,000
4	Akeley	On- & Off-Sale	---	420	488,222	225,658	262,564	247,068	50.6%	15,496	2,159	---	17,655	3.6%	10,000
5	Kelliher	On- & Off-Sale	---	259	713,078	427,379	285,699	273,380	38.3%	12,319	6,945	---	19,264	2.7%	20,000
6	Blackduck	On- & Off-Sale	---	826	1,696,856	947,033	749,823	705,839	41.6%	43,984	13,619	20,228	37,375	2.2%	57,500
7	Mahnomen	On- & Off-Sale	---	1,210	1,447,108	939,192	507,916	557,919	38.6%	(50,003)	22,016	---	(27,987)	-1.9%	---

Footnotes:

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Table 13

Comparison of City Liquor Store Operations - 2023

Listed by Economic Development Region and City

Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

								Operating			Nonoperating		Net Profit/(Loss)		
Rank	Region and City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Gross Profit ($)	Expenses ($)	Expenses as a Percent of Sales	Income/ (Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers*($)
	Total for Region			**25,679**	**$21,848,838**	**$14,549,820**	**$7,299,018**	**$6,163,557**	**28.2%**	**$1,135,461**	**$364,913**	**$332,628**	**$1,167,746**	**5.3%**	**$1,024,119**
	Percent of Total MLS Operations			**2.6%**	**5.0%**	**4.7%**	**5.6%**	**6.0%**		**4.2%**	**6.5%**	**26.1%**	**3.7%**		**3.6%**
	3 - Arrowhead														
1	Grand Marais	Off-Sale Only	---	1,359	2,388,380	1,673,149	715,231	567,864	23.8%	147,367	36,321	---	183,688	7.7%	348,182
2	Cook	Off-Sale Only	---	537	1,580,559	1,154,041	426,518	325,348	20.6%	101,170	5,062	---	106,232	6.7%	---
3	Two Harbors	Off-Sale Only	---	3,556	2,988,245	2,194,262	793,983	669,561	22.4%	124,422	40,148	---	164,570	5.5%	2,959
4	Proctor	Off-Sale Only	---	3,099	1,229,656	901,205	328,451	297,562	24.2%	30,889	9,011	---	39,900	3.2%	5,286
5	Aitkin	Off-Sale Only	---	2,195	1,573,192	1,229,753	343,439	342,823	21.8%	616	24,858	---	25,474	1.6%	78,000
1	Cromwell	On- & Off-Sale	---	250	557,138	314,322	242,816	186,257	33.4%	56,559	12,972	---	69,531	12.5%	115,825
2	Ranier	On- & Off-Sale	---	594	508,923	208,507	300,416	271,765	53.4%	28,651	24,165	---	52,816	10.4%	---
3	Moose Lake	On- & Off-Sale	---	2,757	2,035,194	1,316,862	718,332	514,566	25.3%	203,766	---	---	203,766	10.0%	---
4	Silver Bay	On- & Off-Sale	---	1,826	1,298,907	741,951	556,956	502,278	38.7%	54,678	6,070	---	60,748	4.7%	34,279
5	Orr	On- & Off-Sale	---	208	740,838	430,520	310,318	297,591	40.2%	12,727	4,248	---	16,975	2.3%	30,500
6	Beaver Bay	On- & Off-Sale	---	124	773,787	515,978	257,809	277,729	35.9%	(19,920)	30,220	---	10,300	1.3%	---
7	Barnum	On- & Off-Sale	---	621	796,073	444,552	351,521	375,968	47.2%	(24,447)	35,165	25,950	(15,232)	-1.9%	(99,129)
8	Northome	On- & Off-Sale	---	156	344,599	192,212	152,387	165,295	48.0%	(12,908)	32	---	(12,876)	-3.7%	---
9	Big Falls	On- & Off-Sale	---	186	367,062	166,425	200,637	218,538	59.5%	(17,901)	1,552	---	(16,349)	-4.5%	---
10	Palisade	On- & Off-Sale	---	159	219,770	125,771	93,999	118,207	53.8%	(24,208)	6,526	---	(17,682)	-8.0%	---
	Total for Region			**17,627**	**$17,402,323**	**$11,609,510**	**$5,792,813**	**$5,131,352**	**29.5%**	**$661,461**	**$236,350**	**$25,950**	**$871,861**	**5.0%**	**$515,902**
	Percent of Total MLS Operations			**1.8%**	**4.0%**	**3.8%**	**4.5%**	**5.0%**		**2.4%**	**4.2%**	**2.0%**	**2.8%**		**1.8%**
	4 - West Central														
1	Fergus Falls	Off-Sale Only	---	14,144	7,487,100	5,018,472	2,468,628	1,291,695	17.3%	1,176,933	75,629	---	1,252,562	16.7%	704,251
2	Perham	Off-Sale Only	---	3,618	4,514,485	3,194,165	1,320,320	731,602	16.2%	588,718	115,375	2,622	701,471	15.5%	484,179

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Table 13

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Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

								Operating			Nonoperating		Net Profit/(Loss)		
Rank	Region and City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Gross Profit ($)	Expenses ($)	Expenses as a Percent of Sales	Income/ (Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers*($)
3	Detroit Lakes	Off-Sale Only	---	10,003	9,305,828	6,767,246	2,538,582	1,193,470	12.8%	1,345,112	136,095	85,250	1,395,957	15.0%	3,400,083
4	Battle Lake	Off-Sale Only	---	903	2,183,159	1,588,707	594,452	380,373	17.4%	214,079	63,197	7,170	270,106	12.4%	56,000
5	Pelican Rapids	Off-Sale Only	---	2,564	1,744,985	1,216,664	528,321	347,881	19.9%	180,440	8,620	---	189,060	10.8%	299,712
6	Glenwood	Off-Sale Only	---	2,653	1,829,532	1,348,654	480,878	312,031	17.1%	168,847	14,901	---	183,748	10.0%	60,000
7	Alexandria	Off-Sale Only	---	15,000	8,098,739	6,061,638	2,037,101	1,466,187	18.1%	570,914	2,979	---	573,893	7.1%	335,000
8	Morris	Off-Sale Only	---	5,161	2,527,463	1,931,928	595,535	463,988	18.4%	131,547	46,870	---	178,417	7.1%	52,300
9	Hawley	Off-Sale Only	---	2,285	1,512,876	1,103,399	409,477	309,827	20.5%	99,650	931	4,528	96,053	6.3%	15,000
10	Vergas	Off-Sale Only	---	341	873,914	643,023	230,891	198,619	22.7%	32,272	1,296	---	33,568	3.8%	15,000
11	Barnesville	Off-Sale Only	---	2,779	1,154,512	896,355	258,157	245,993	21.3%	12,164	7,217	16,664	2,717	0.2%	6,000
12	Elizabeth	Off-Sale Only	---	166	490,399	378,643	111,756	112,761	23.0%	(1,005)	---	---	(1,005)	-0.2%	---
13	Underwood	Off-Sale Only	---	359	831,657	633,371	198,286	239,554	28.8%	(41,268)	33,446	6,392	(14,214)	-1.7%	5,000
14	Dalton	Off-Sale Only	---	209	228,179	175,393	52,786	86,947	38.1%	(34,161)	378	---	(33,783)	-14.8%	---
1	Lake Park	On- & Off-Sale	---	711	1,058,765	616,664	442,101	187,794	17.7%	254,307	337	---	254,644	24.1%	---
2	Ogema	On- & Off-Sale	[0]	204	440,079	210,885	229,194	152,513	34.7%	76,681	11,026	---	87,707	19.9%	2,000
3	Hitterdal	On- & Off-Sale	---	215	544,159	276,431	267,728	196,628	36.1%	71,100	---	---	71,100	13.1%	---
4	Brandon	On- & Off-Sale	---	508	643,891	352,620	291,271	249,813	38.8%	41,458	13,664	---	55,122	8.6%	11,776
5	Miltona	On- & Off-Sale	---	441	823,519	463,264	360,255	290,929	35.3%	69,326	---	---	69,326	8.4%	---
6	Callaway	On- & Off-Sale	---	203	549,395	317,193	232,202	186,764	34.0%	45,438	298	---	45,736	8.3%	9,000
7	New York Mills	On- & Off-Sale	---	1,364	829,477	516,878	312,599	272,427	32.8%	40,172	20,616	---	60,788	7.3%	38,000
8	Osakis	On- & Off-Sale	---	1,776	1,060,352	688,547	371,805	359,253	33.9%	12,552	62,977	---	75,529	7.1%	5,000
9	Millerville	On- & Off-Sale	---	99	352,689	184,769	167,920	147,423	41.8%	20,497	743	---	21,240	6.0%	---
10	Frazee	On- & Off-Sale	---	1,318	612,428	370,070	242,358	211,247	34.5%	31,111	---	---	31,111	5.1%	---
11	Ulen	On- & Off-Sale	---	478	573,403	254,342	319,061	301,353	52.6%	17,708	1,048	---	18,756	3.3%	---
12	Wolf Lake	On- & Off-Sale	[0]	73	272,410	145,877	126,533	160,802	59.0%	(34,269)	23,765	---	(10,504)	-3.9%	---

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Table 13

Comparison of City Liquor Store Operations - 2023

Listed by Economic Development Region and City

Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

								Operating			Nonoperating		Net Profit/(Loss)		
Rank	Region and City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Gross Profit ($)	Expenses ($)	Expenses as a Percent of Sales	Income/ (Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers*($)
	Total for Region			**67,575**	**$50,543,395**	**$35,355,198**	**$15,188,197**	**$10,097,874**	**20.0%**	**$5,090,323**	**$641,408**	**$122,626**	**$5,609,105**	**11.1%**	**$5,498,301**
	Percent of Total MLS Operations			**6.8%**	**11.6%**	**11.5%**	**11.7%**	**9.9%**		**18.7%**	**11.5%**	**9.6%**	**17.8%**		**19.3%**
	5 - North Central														
1	Wadena	Off-Sale Only	---	4,332	2,846,681	2,135,768	710,913	475,324	16.7%	235,589	(5,192)	---	230,397	8.1%	120,000
2	Long Prairie	Off-Sale Only	---	3,744	2,222,226	1,685,821	536,405	371,938	16.7%	164,467	3,142	---	167,609	7.5%	72,000
3	Walker	Off-Sale Only	---	990	1,062,342	772,100	290,242	258,263	24.3%	31,979	2,025	---	34,004	3.2%	44,105
1	Menahga	On- & Off-Sale	---	1,375	1,200,521	751,819	448,702	309,804	25.8%	138,898	7,270	---	146,168	12.2%	65,000
2	Longville	On- & Off-Sale	---	154	2,282,917	1,352,623	930,294	643,567	28.2%	286,727	550	10,427	276,850	12.1%	324,000
3	Clarissa	On- & Off-Sale	---	662	554,629	310,344	244,285	209,498	37.8%	34,787	7,996	---	42,783	7.7%	---
4	Verndale	On- & Off-Sale	---	506	386,572	190,945	195,627	166,831	43.2%	28,796	560	---	29,356	7.6%	---
5	Randall	On- & Off-Sale	---	603	821,056	542,276	278,780	270,968	33.0%	7,812	54,013	---	61,825	7.5%	30,000
6	Nisswa	On- & Off-Sale	---	2,121	5,531,229	3,615,463	1,915,766	1,532,168	27.7%	383,598	1,326	18,106	366,818	6.6%	265,000
7	Browerville	On- & Off-Sale	---	836	612,808	350,573	262,235	276,184	45.1%	(13,949)	49,619	---	35,670	5.8%	10,800
8	Hackensack	On- & Off-Sale	---	306	1,832,646	1,256,457	576,189	483,680	26.4%	92,509	13,943	---	106,452	5.8%	126,738
9	Fifty Lakes	On- & Off-Sale	---	457	829,144	401,804	427,340	389,139	46.9%	38,201	---	613	37,588	4.5%	136,000
10	Remer	On- & Off-Sale	---	406	1,093,709	680,829	412,880	374,091	34.2%	38,789	172	---	38,961	3.6%	19,000
11	Eagle Bend	On- & Off-Sale	---	542	252,667	136,468	116,199	152,103	60.2%	(35,904)	30,818	---	(5,086)	-2.0%	---
12	Sebeka	On- & Off-Sale	---	742	623,439	353,351	270,088	304,210	48.8%	(34,122)	---	81	(34,203)	-5.5%	---
	Total for Region			**17,776**	**$22,152,586**	**$14,536,641**	**$7,615,945**	**$6,217,768**	**28.1%**	**$1,398,177**	**$166,242**	**$29,227**	**$1,535,192**	**6.9%**	**$1,212,643**
	Percent of Total MLS Operations			**1.8%**	**5.1%**	**4.7%**	**5.9%**	**6.1%**		**5.1%**	**3.0%**	**2.3%**	**4.9%**		**4.3%**
	6E - Southwest Central														
1	Litchfield	Off-Sale Only	---	6,576	3,297,933	2,473,375	824,558	501,199	15.2%	323,359	3,732	---	327,091	9.9%	315,900
2	Glencoe	Off-Sale Only	---	5,704	2,593,086	1,904,904	688,182	423,223	16.3%	264,959	1,356	11,269	255,046	9.8%	200,000

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Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

								Operating			Nonoperating		Net Profit/(Loss)		
Rank	Region and City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Gross Profit ($)	Expenses ($)	Expenses as a Percent of Sales	Income/ (Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers*($)
3	Hutchinson	Off-Sale Only	---	14,828	7,516,760	5,827,827	1,688,933	1,146,883	15.3%	542,050	960	---	543,010	7.2%	550,000
4	Dassel	Off-Sale Only	---	1,531	1,307,977	984,130	323,847	280,581	21.5%	43,266	16,804	12,719	47,351	3.6%	---
5	Olivia	Off-Sale Only	---	2,290	1,155,575	829,589	325,986	335,526	29.0%	(9,540)	11,669	---	2,129	0.2%	---
1	Silver Lake	On- & Off-Sale	---	863	632,111	317,412	314,699	303,790	48.1%	10,909	35,107	2,610	43,406	6.9%	10,000
2	Sacred Heart	On- & Off-Sale	---	485	620,229	353,071	267,158	301,616	48.6%	(34,458)	29,021	5,602	(11,039)	-1.8%	---
3	Buffalo Lake	On- & Off-Sale	---	643	497,308	289,041	208,267	272,175	54.7%	(63,908)	33,476	---	(30,432)	-6.1%	---
	Total for Region			**32,920**	**$17,620,979**	**$12,979,349**	**$4,641,630**	**$3,564,993**	**20.2%**	**$1,076,637**	**$132,125**	**$32,200**	**$1,176,562**	**6.7%**	**$1,075,900**
	Percent of Total MLS Operations			**3.3%**	**4.0%**	**4.2%**	**3.6%**	**3.5%**		**3.9%**	**2.4%**	**2.5%**	**3.7%**		**3.8%**
	6W - Upper Southwest														
1	Madison	Off-Sale Only	---	1,511	526,182	384,734	141,448	96,002	18.2%	45,446	1,599	---	47,045	8.9%	20,000
2	Montevideo	Off-Sale Only	---	5,270	2,685,854	2,005,863	679,991	503,236	18.7%	176,755	3,490	1,040	179,205	6.7%	150,000
3	Granite Falls	Off-Sale Only	---	2,687	1,493,750	1,143,149	350,601	285,480	19.1%	65,121	20,307	34,021	51,407	3.4%	100,000
4	Appleton	Off-Sale Only	---	1,376	619,138	445,708	173,430	152,231	24.6%	21,199	---	---	21,199	3.4%	---
5	Dawson	Off-Sale Only	---	1,457	524,835	390,237	134,598	138,270	26.3%	(3,672)	2,289	---	(1,383)	-0.3%	---
1	Benson	On- & Off-Sale	---	3,462	1,426,086	978,066	448,020	392,454	27.5%	55,566	56,345	---	111,911	7.8%	80,000
2	De Graff	On- & Off-Sale	---	107	425,286	222,352	202,934	271,255	63.8%	(68,321)	73,509	565	4,623	1.1%	---
3	Hanley Falls	On- & Off-Sale	---	241	217,164	116,831	100,333	116,206	53.5%	(15,873)	10,583	631	(5,921)	-2.7%	(3,220)
4	Boyd	On- & Off-Sale	---	140	610,469	363,316	247,153	282,273	46.2%	(35,120)	23,160	16,326	(28,286)	-4.6%	---
	Total for Region			**16,251**	**$8,528,764**	**$6,050,256**	**$2,478,508**	**$2,237,407**	**26.2%**	**$241,101**	**$191,282**	**$52,583**	**$379,800**	**4.5%**	**$346,780**
	Percent of Total MLS Operations			**1.6%**	**1.9%**	**2.0%**	**1.9%**	**2.2%**		**0.9%**	**3.4%**	**4.1%**	**1.2%**		**1.2%**
	7E - East Central														
1	Princeton	Off-Sale Only	---	5,388	5,784,215	4,195,623	1,588,592	681,448	11.8%	907,144	92,900	---	1,000,044	17.3%	34,128

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								Operating			Nonoperating		Net Profit/(Loss)		
Rank	Region and City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Gross Profit ($)	Expenses ($)	Expenses as a Percent of Sales	Income/ (Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers*($)
2	Isanti	Off-Sale Only	---	7,386	5,580,094	4,114,794	1,465,300	842,275	15.1%	623,025	61,611	54,553	630,083	11.3%	420,000
3	Cambridge	Off-Sale Only	---	10,572	6,563,986	4,858,146	1,705,840	1,004,315	15.3%	701,525	23,950	458	725,017	11.0%	675,000
4	Mora	Off-Sale Only	---	3,786	4,501,008	3,355,520	1,145,488	805,587	17.9%	339,901	8,218	22,750	325,369	7.2%	304,564
5	Milaca	Off-Sale Only	---	3,043	3,101,869	2,293,045	808,824	651,187	21.0%	157,637	10,148	---	167,785	5.4%	200,000
6	Pine City	Off-Sale Only	---	3,668	2,430,754	1,747,234	683,520	582,711	24.0%	100,809	8,837	---	109,646	4.5%	279,895
7	North Branch	Off-Sale Only	---	11,858	4,004,734	2,936,282	1,068,452	993,440	24.8%	75,012	5,429	---	80,441	2.0%	100,000
8	Braham	Off-Sale Only	---	1,789	1,885,869	1,518,228	367,641	356,984	18.9%	10,657	14,270	---	24,927	1.3%	60,000
1	Foreston	On- & Off-Sale	[0]	570	522,878	248,596	274,282	215,457	41.2%	58,825	5,677	---	64,502	12.3%	---
2	Hinckley	On- & Off-Sale	---	1,930	3,369,649	2,335,288	1,034,361	736,096	21.8%	298,265	8,761	853	306,173	9.1%	231,504
3	Ogilvie	On- & Off-Sale	---	397	891,508	493,962	397,546	336,018	37.7%	61,528	264	---	61,792	6.9%	14,500
4	Lindstrom	On- & Off-Sale	---	4,938	3,037,042	2,074,557	962,485	889,126	29.3%	73,359	83,939	---	157,298	5.2%	194,930
5	Stacy	On- & Off-Sale	---	1,692	4,262,022	2,844,704	1,417,318	1,334,513	31.3%	82,805	100,736	14,642	168,899	4.0%	100,000
6	Finlayson	On- & Off-Sale	---	319	947,856	561,180	386,676	390,576	41.2%	(3,900)	42,551	4,265	34,386	3.6%	35,000
7	Isle	On- & Off-Sale	---	820	1,016,976	685,522	331,454	327,977	32.3%	3,477	5,349	166	8,660	0.9%	15,250
	Total for Region			**58,156**	**$47,900,460**	**$34,262,681**	**$13,637,779**	**$10,147,710**	**21.2%**	**$3,490,069**	**$472,640**	**$97,687**	**$3,865,022**	**8.1%**	**$2,664,771**
	Percent of Total MLS Operations			**5.8%**	**11.0%**	**11.1%**	**10.5%**	**9.9%**		**12.8%**	**8.4%**	**7.7%**	**12.2%**		**9.4%**
	7W - Central														
1	Elk River	Off-Sale Only	---	27,232	7,978,894	5,762,668	2,216,226	1,579,063	19.8%	637,163	329,638	4,611	962,190	12.1%	1,250,000
2	Monticello	Off-Sale Only	---	14,840	7,043,302	5,173,976	1,869,326	1,145,204	16.3%	724,122	81,214	---	805,336	11.4%	2,250,000
3	Big Lake	Off-Sale Only	---	12,524	5,445,462	3,929,410	1,516,052	958,748	17.6%	557,304	53,616	---	610,920	11.2%	450,000
4	Buffalo	Off-Sale Only	---	16,611	7,172,842	5,095,982	2,076,860	1,433,760	20.0%	643,100	67,405	---	710,505	9.9%	450,000
5	Sauk Rapids	Off-Sale Only	---	13,835	3,819,889	2,904,307	915,582	669,229	17.5%	246,353	87,933	---	334,286	8.8%	140,000
6	Delano	Off-Sale Only	---	7,155	3,930,562	2,809,616	1,120,946	790,952	20.1%	329,994	7,884	4,905	332,973	8.5%	125,000

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Table 13

Comparison of City Liquor Store Operations - 2023

Listed by Economic Development Region and City

Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

								Operating			Nonoperating		Net Profit/(Loss)		
Rank	Region and City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Gross Profit ($)	Expenses ($)	Expenses as a Percent of Sales	Income/ (Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers*($)
7	Maple Lake	Off-Sale Only	---	2,215	2,314,391	1,768,294	546,097	502,462	21.7%	43,635	46,510	---	90,145	3.9%	64,960
8	Paynesville	Off-Sale Only	---	2,545	1,836,877	1,432,352	404,525	380,275	20.7%	24,250	26,671	671	50,250	2.7%	49,077
1	Gilman	On- & Off-Sale	---	223	484,619	210,821	273,798	280,975	58.0%	(7,177)	57,855	---	50,678	10.5%	---
2	Howard Lake	On- & Off-Sale	---	2,180	1,026,291	759,604	266,687	226,097	22.0%	40,590	218	---	40,808	4.0%	---
3	Waverly	On- & Off-Sale	---	2,108	1,114,022	760,056	353,966	332,553	29.9%	21,413	---	---	21,413	1.9%	---
4	Holdingford	On- & Off-Sale	---	740	326,979	163,968	163,011	195,193	59.7%	(32,182)	8,192	---	(23,990)	-7.3%	---
	Total for Region			**102,208**	**$42,494,130**	**$30,771,054**	**$11,723,076**	**$8,494,511**	**20.0%**	**$3,228,565**	**$767,136**	**$10,187**	**$3,985,514**	**9.4%**	**$4,779,037**
	Percent of Total MLS Operations			**10.2%**	**9.7%**	**10.0%**	**9.0%**	**8.3%**		**11.8%**	**13.7%**	**0.8%**	**12.6%**		**16.8%**
	8 - Southwest														
1	Marshall	Off-Sale Only	---	13,897	7,376,044	5,256,596	2,119,448	1,020,799	13.8%	1,098,649	117,745	57,587	1,158,807	15.7%	774,625
2	Pipestone	Off-Sale Only	---	4,105	2,040,192	1,462,588	577,604	345,244	16.9%	232,360	17,754	---	250,114	12.3%	143,000
3	Lakefield	Off-Sale Only	---	1,738	747,730	551,622	196,108	138,374	18.5%	57,734	20,651	---	78,385	10.5%	6,000
4	Worthington	Off-Sale Only	---	13,604	5,230,767	3,920,987	1,309,780	858,063	16.4%	451,717	31,881	13,027	470,571	9.0%	275,000
5	Jackson	Off-Sale Only	---	3,309	1,684,633	1,216,376	468,257	365,993	21.7%	102,264	4,963	---	107,227	6.4%	56,000
6	Tracy	Off-Sale Only	---	2,060	846,951	590,066	256,885	215,055	25.4%	41,830	11,671	---	53,501	6.3%	91,862
7	Luverne	Off-Sale Only	---	4,942	1,902,591	1,460,060	442,531	356,444	18.7%	86,087	16,153	---	102,240	5.4%	45,000
8	Windom	Off-Sale Only	---	4,796	2,369,420	1,728,325	641,095	526,419	22.2%	114,676	14,931	10,992	118,615	5.0%	100,000
9	Redwood Falls	Off-Sale Only	---	5,043	2,643,204	1,988,667	654,537	617,862	23.4%	36,675	24,392	1,050	60,017	2.3%	120,000
1	Hadley	On- & Off-Sale	---	61	303,856	118,364	185,492	140,791	46.3%	44,701	9,471	---	54,172	17.8%	10,000
2	Avoca	On- & Off-Sale	---	113	254,704	108,588	146,116	138,056	54.2%	8,060	19,336	3,825	23,571	9.3%	26,976
3	Balaton	On- & Off-Sale	---	592	413,486	266,344	147,142	150,848	36.5%	(3,706)	11,526	---	7,820	1.9%	2
4	Heron Lake	On- & Off-Sale	---	598	418,876	235,331	183,545	179,013	42.7%	4,532	1,373	---	5,905	1.4%	---
5	Walnut Grove	On- & Off-Sale	---	739	555,470	284,239	271,231	290,041	52.2%	(18,810)	21,991	1,384	1,797	0.3%	---

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Table 13

Comparison of City Liquor Store Operations - 2023

Listed by Economic Development Region and City

Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

								Operating			Nonoperating		Net Profit/(Loss)		
Rank	Region and City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Gross Profit ($)	Expenses ($)	Expenses as a Percent of Sales	Income/ (Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers*($)
6	Okabena	On- & Off-Sale	---	205	365,117	180,478	184,639	183,246	50.2%	1,393	758	2,310	(159)	-	---
7	Russell	On- & Off-Sale	---	346	513,361	260,369	252,992	330,327	64.3%	(77,335)	17,953	5,482	(64,864)	-12.6%	(3,688)
8	Ivanhoe	On- & Off-Sale	---	540	495,788	322,245	173,543	282,845	57.0%	(109,302)	347	---	(108,955)	-22.0%	---
	Total for Region			**56,688**	**$28,162,190**	**$19,951,245**	**$8,210,945**	**$6,139,420**	**21.8%**	**$2,071,525**	**$342,896**	**$95,657**	**$2,318,764**	**8.2%**	**$1,644,777**
	Percent of Total MLS Operations			**5.7%**	**6.4%**	**6.5%**	**6.3%**	**6.0%**		**7.6%**	**6.1%**	**7.5%**	**7.3%**		**5.8%**
	9 - South Central														
1	Fairmont	Off-Sale Only	---	10,290	4,738,143	3,406,101	1,332,042	717,251	15.1%	614,791	119,375	---	734,166	15.5%	365,906
2	Saint James	Off-Sale Only	---	4,700	1,192,256	792,791	399,465	313,580	26.3%	85,885	22,169	---	108,054	9.1%	57,464
3	Blue Earth	Off-Sale Only	---	3,180	1,812,978	1,343,141	469,837	383,645	21.2%	86,192	14,413	---	100,605	5.5%	---
4	Madelia	Off-Sale Only	---	2,402	789,646	598,438	191,208	174,040	22.0%	17,168	6,393	---	23,561	3.0%	---
5	Wells	Off-Sale Only	---	2,411	1,145,245	943,817	201,428	194,332	17.0%	7,096	9,428	11,969	4,555	0.4%	---
6	Elmore	Off-Sale Only	---	544	123,730	88,432	35,298	37,991	30.7%	(2,693)	---	---	(2,693)	-2.2%	---
7	Kiester	Off-Sale Only	---	487	199,274	144,982	54,292	64,785	32.5%	(10,493)	3,957	500	(7,036)	-3.5%	---
8	Butterfield	Off-Sale Only	---	598	219,034	169,822	49,212	99,903	45.6%	(50,691)	3,218	---	(47,473)	-21.7%	(2,014)
1	Mapleton	On- & Off-Sale	---	1,680	644,287	371,817	272,470	252,859	39.2%	19,611	84,323	---	103,934	16.1%	20,500
2	Lewisville	On- & Off-Sale	---	211	229,429	132,823	96,606	118,934	51.8%	(22,328)	47,411	---	25,083	10.9%	---
3	Cleveland	On- & Off-Sale	---	792	344,053	204,848	139,205	168,632	49.0%	(29,427)	53,006	---	23,579	6.9%	---
4	Le Center	On- & Off-Sale	---	2,529	1,275,857	810,641	465,216	428,356	33.6%	36,860	31,404	1,231	67,033	5.3%	75,000
5	Hanska	On- & Off-Sale	---	380	---	1,293	(1,293)	16,050	1605000.0%	(17,343)	56,931	---	39,588	---	159,791
6	Sherburn	On- & Off-Sale	---	1,030	954,305	572,394	381,911	460,672	48.3%	(78,761)	35,096	---	(43,665)	-4.6%	---
	Total for Region			**31,234**	**$13,668,237**	**$9,581,340**	**$4,086,897**	**$3,431,030**	**25.1%**	**$655,867**	**$487,124**	**$13,700**	**$1,129,291**	**8.3%**	**$676,647**
	Percent of Total MLS Operations			**3.1%**	**3.1%**	**3.1%**	**3.2%**	**3.4%**		**2.4%**	**8.7%**	**1.1%**	**3.6%**		**2.4%**
	10 - Southeast														

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Table 13

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Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

								Operating			Nonoperating		Net Profit/(Loss)		
Rank	Region and City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Gross Profit ($)	Expenses ($)	Expenses as a Percent of Sales	Income/ (Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers*($)
1	Northfield	Off-Sale Only	---	21,334	2,863,638	2,058,855	804,783	734,686	25.7%	70,097	108,683	---	178,780	6.2%	50,000
2	Kasson	Off-Sale Only	---	7,140	1,650,800	1,285,449	365,351	309,352	18.7%	55,999	15,099	---	71,098	4.3%	16,000
3	Caledonia	Off-Sale Only	---	2,767	1,008,539	771,408	237,131	215,887	21.4%	21,244	2,421	---	23,665	2.3%	---
4	Lonsdale	Off-Sale Only	---	4,909	1,974,920	1,543,663	431,257	580,406	29.4%	(149,149)	13,420	---	(135,729)	-6.9%	44,005
1	Spring Grove	On- & Off-Sale	---	1,217	193,917	127,850	66,067	32,631	16.8%	33,436	57,787	---	91,223	47.0%	132,801
2	Mazeppa	On- & Off-Sale	---	861	720,311	449,553	270,758	237,983	33.0%	32,775	44,990	---	77,765	10.8%	10,663
3	Medford	On- & Off-Sale	---	1,357	518,842	257,552	261,290	243,972	47.0%	17,318	34,902	---	52,220	10.1%	---
4	Kenyon	On- & Off-Sale	---	1,916	834,027	567,000	267,027	271,589	32.6%	(4,562)	49,516	---	44,954	5.4%	20,000
5	West Concord	On- & Off-Sale	---	844	283,984	151,507	132,477	180,531	63.6%	(48,054)	36,788	---	(11,266)	-4.0%	---
	Total for Region			**42,345**	**$10,048,978**	**$7,212,837**	**$2,836,141**	**$2,807,037**	**27.9%**	**$29,104**	**$363,606**		**$392,710**	**3.9%**	**$273,469**
	Percent of Total MLS Operations			**4.2%**	**2.3%**	**2.3%**	**2.2%**	**2.7%**		**0.1%**	**6.5%**	**---**	**1.2%**		**1.0%**
	11 - 7-County Metro Area														
1	Mound	Off-Sale Only	---	9,420	3,857,129	2,757,972	1,099,157	710,737	18.4%	388,420	30,891	---	419,311	10.9%	300,000
2	Richfield	Off-Sale Only	---	38,678	13,935,832	10,170,469	3,765,363	2,464,105	17.7%	1,301,258	99,645	---	1,400,903	10.1%	897,926
3	Savage	Off-Sale Only	---	33,159	7,108,420	5,096,900	2,011,520	1,422,900	20.0%	588,620	122,008	---	710,628	10.0%	---
4	Farmington	Off-Sale Only	---	23,895	6,765,798	5,049,555	1,716,243	1,162,539	17.2%	553,704	94,423	43,987	604,140	8.9%	195,126
5	Eden Prairie	Off-Sale Only	---	64,600	12,069,015	8,470,531	3,598,484	2,786,634	23.1%	811,850	125,535	39,850	897,535	7.4%	800,000
6	Fridley	Off-Sale Only	---	30,258	6,230,594	4,443,563	1,787,031	1,350,351	21.7%	436,680	66,621	42,370	460,931	7.4%	338,500
7	Apple Valley	Off-Sale Only	---	56,252	10,782,386	7,583,789	3,198,597	2,503,069	23.2%	695,528	43,254	12,457	726,325	6.7%	1,850,000
8	Saint Anthony	Off-Sale Only	---	9,978	7,065,954	5,246,548	1,819,406	1,457,786	20.6%	361,620	64,765	---	426,385	6.0%	275,000
9	Saint Francis	Off-Sale Only	---	8,585	3,086,966	2,318,382	768,584	654,991	21.2%	113,593	63,239	---	176,832	5.7%	60,000
10	Lakeville	Off-Sale Only	---	75,217	22,692,555	16,474,955	6,217,600	5,155,829	22.7%	1,061,771	220,299	39,607	1,242,463	5.5%	1,323,783
11	Lexington	Off-Sale Only	---	2,830	3,619,387	2,701,973	917,414	743,675	20.5%	173,739	24,588	2,630	195,697	5.4%	200,000

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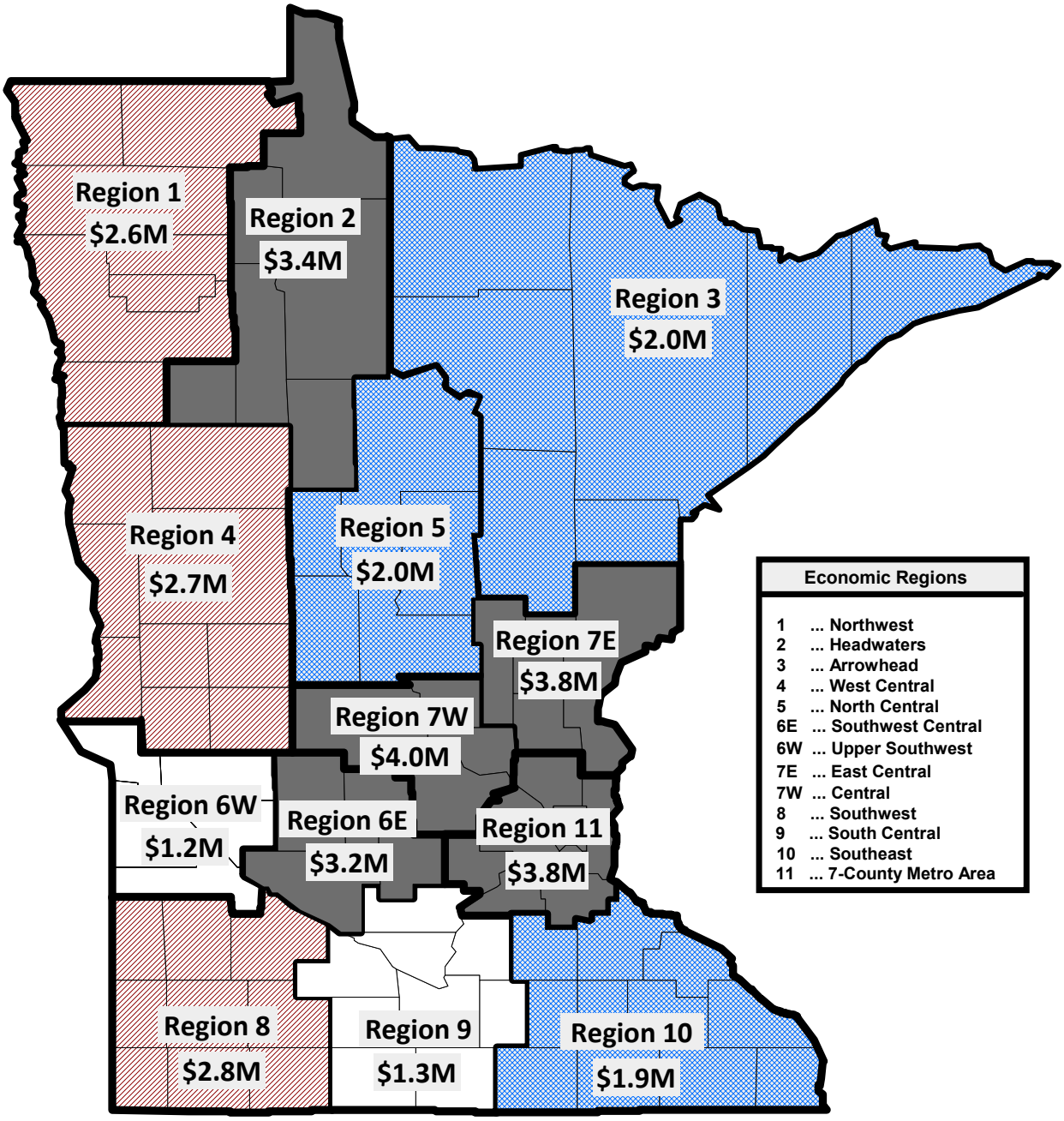
								Operating			Nonoperating		Net Profit/(Loss)		
Rank	Region and City	Type of Store	Footnotes	Population	Sales ($)	Cost of Sales ($)	Gross Profit ($)	Expenses ($)	Expenses as a Percent of Sales	Income/ (Loss) ($)	Revenues ($)	Expenses ($)	Amount ($)	Percent of Sales	Net Transfers*($)
12	Edina	Off-Sale Only	---	54,480	13,330,018	9,005,523	4,324,495	3,910,170	29.3%	414,325	131,491	---	545,816	4.1%	995,127
13	Columbia Heights	Off-Sale Only	---	21,567	9,054,922	6,897,579	2,157,343	2,079,058	23.0%	78,285	52,102	41,448	88,939	1.0%	155,400
14	Brooklyn Center	Off-Sale Only	---	33,982	6,565,245	4,619,717	1,945,528	1,973,321	30.1%	(27,793)	113,044	127,922	(42,671)	-0.6%	---
15	Robbinsdale	Off-Sale Only	---	14,945	4,290,784	3,090,434	1,200,350	1,186,673	27.7%	13,677	7,953	61,079	(39,449)	-0.9%	200,000
16	Anoka	Off-Sale Only	---	18,178	2,447,817	1,850,385	597,432	949,300	38.8%	(351,868)	8,892	---	(342,976)	-14.0%	40,000
1	Wayzata	On- & Off-Sale	---	4,549	7,123,087	3,382,393	3,740,694	3,300,663	46.3%	440,031	74,664	29,474	485,221	6.8%	195,000
2	Rogers	On- & Off-Sale	---	14,934	4,679,699	3,138,456	1,541,243	1,295,408	27.7%	245,835	31,493	---	277,328	5.9%	244,200
	Total for Region			**515,507**	**$144,705,608**	**$102,299,124**	**$42,406,484**	**$35,107,209**	**24.3%**	**$7,299,275**	**$1,374,907**	**$440,824**	**$8,233,358**	**5.7%**	**$8,070,062**
	Percent of Total MLS Operations			**51.5%**	**33.1%**	**33.2%**	**32.7%**	**34.3%**		**26.8%**	**24.6%**	**34.6%**	**26.1%**		**28.3%**
	Off-Sale Only			**914,236**	**$353,260,456**	**$257,264,455**	**$95,996,001**	**$71,818,535**	**20.3%**	**$24,177,466**	**$3,590,286**	**$910,473**	**$26,857,279**	**7.6%**	**$25,433,360**
	On- & Off-Sale			**86,106**	**$84,122,848**	**$50,477,833**	**$33,645,015**	**$30,565,525**	**36.3%**	**$3,079,490**	**$2,008,381**	**$361,771**	**$4,726,100**	**5.6%**	**$3,059,998**
	All Stores			**1,000,342**	**$437,383,304**	**$307,742,288**	**$129,641,016**	**$102,384,060**	**23.4%**	**$27,256,956**	**$5,598,667**	**$1,272,244**	**$31,583,379**	**7.2%**	**$28,493,358**

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

Figure 8
2023 Average Sales Per Off-Sale Municipal Liquor Establishment by Economic Development Region

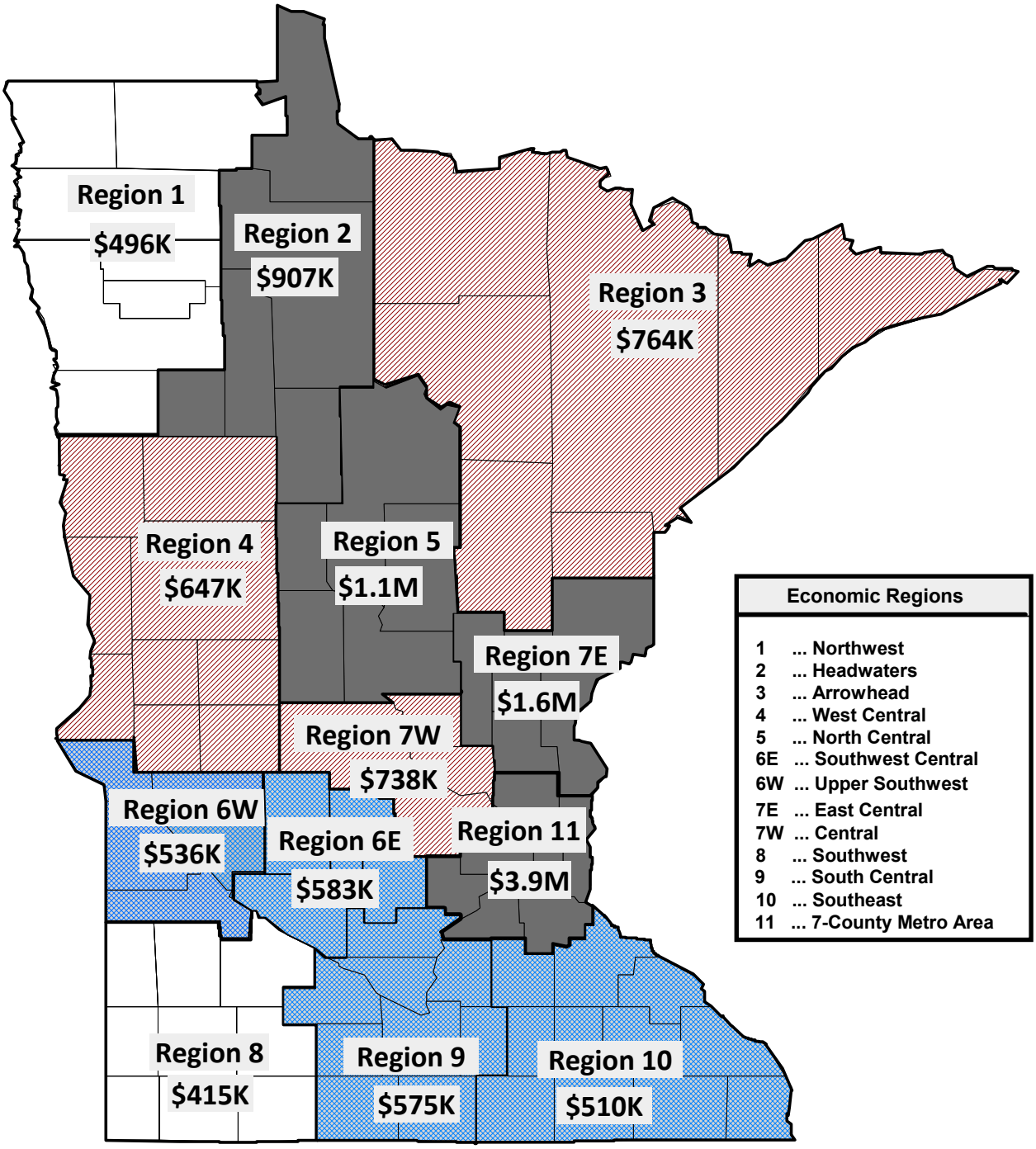


*All numbers are rounded.

Legend

- Less than $1,500,000
- $1,500,000 to $2,500,999
- $2,600,000 to $2,999,999
- Over $3,000,000

Figure 9
2023 Average Sales Per On-Sale Municipal Liquor Establishment by Economic Development Region

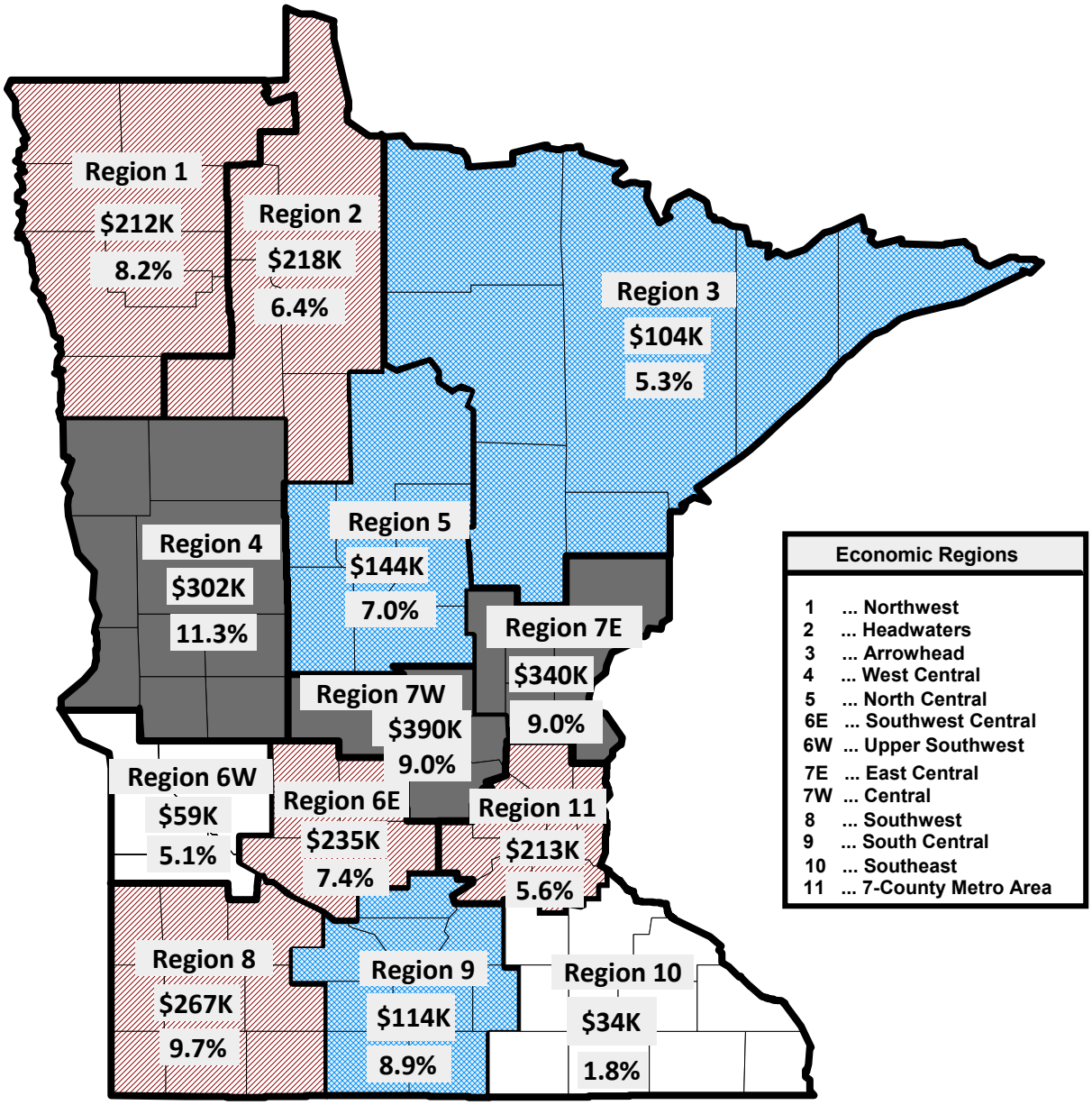


*All numbers are rounded.

Legend

- Less than $500,000
- $500,000 to $599,999
- $600,000 to $800,000
- Over $800,000

Figure 10
2023 Average Net Profit and Net Profit as a Percent of Sales
Per Off-Sale Municipal Liquor Establishment
by Economic Development Region



**All numbers are rounded.*

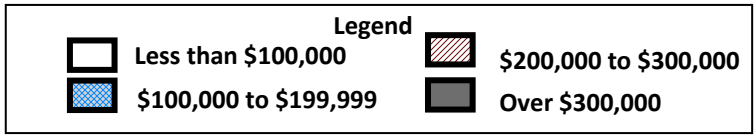
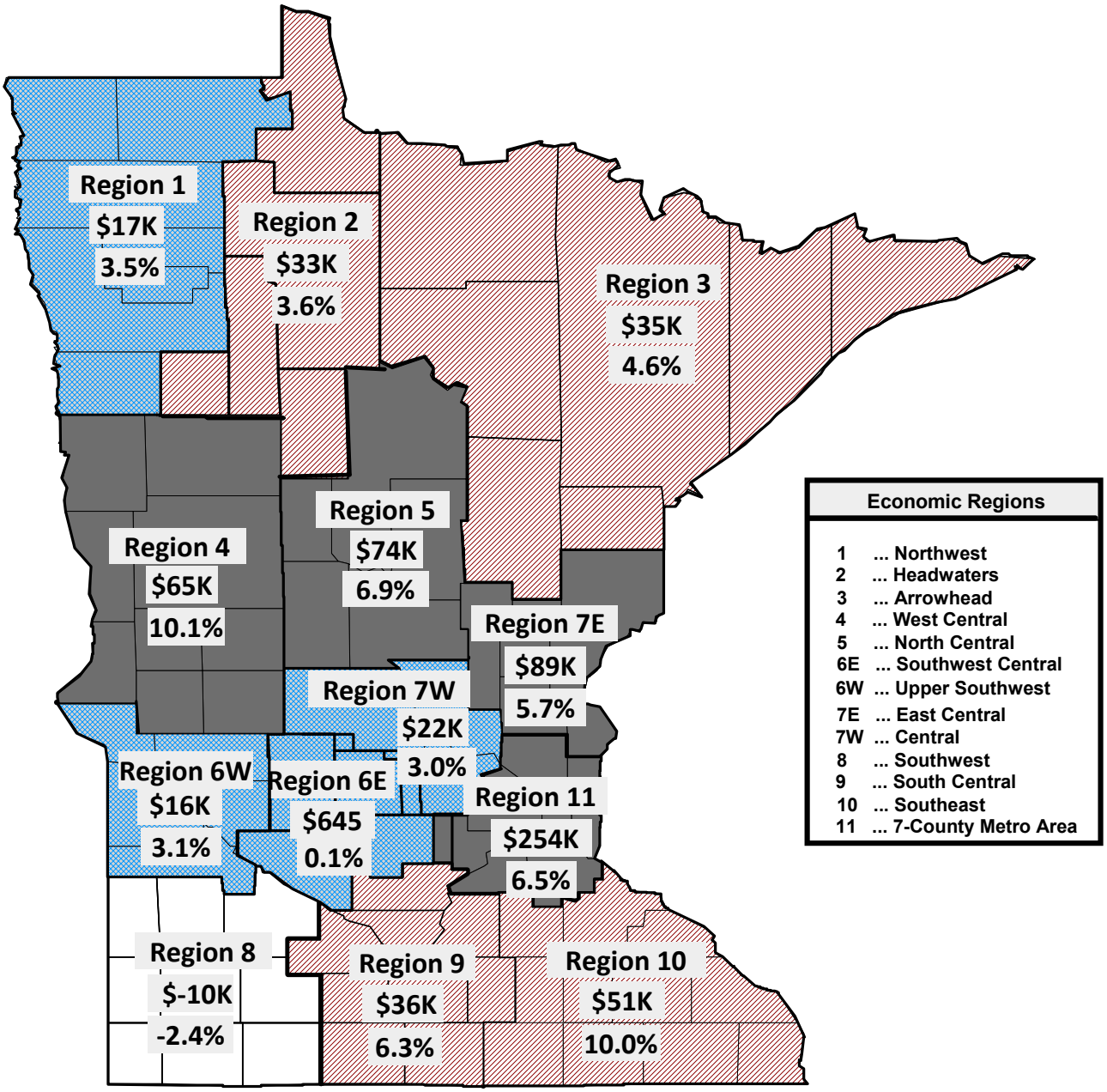
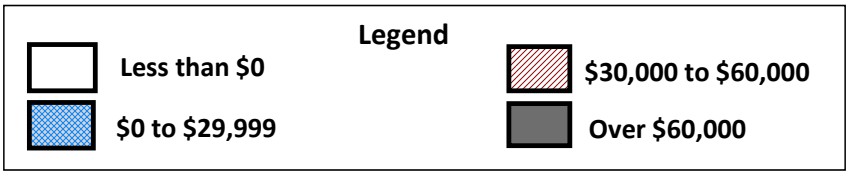


Figure 11
2023 Average Net Profit and Net Profit as a Percent of Sales Per On-Sale Municipal Liquor Establishment by Economic Development Region



*All numbers are rounded.