

BEMIDJI SANFORD CENTER ADVISORY BOARD MEETING AGENDA

Wednesday, January 28, 2026

City Hall - Conference Room
317 4th Street NW
7:00 AM



- 1) **CALL MEETING TO ORDER**
- 2) **APPROVAL OF AGENDA**
- 3) **ELECTION OF OFFICERS**
- 4) **FINANCIAL STATEMENTS**
 - a) November 2025 Financials
- 5) **COMMITTEE UPDATES**
- 6) **REVIEW OF FINANCE SUBCOMMITTEE CANDIDATES**
 - b) Review Applications
- 7) **GENERAL MANAGER REPORT**
 - c) Sanford Center Monthly Update
- 8) **ADJOURN**

MEMBER ATTENDING REMOTELY

BOARD MEMBER TWETEN WILL BE ATTENDING VIA WEBEX UNDER THE AUTHORITY OF MINNESOTA STATUTES SECTION 13D.02. MEMBERS OF THE PUBLIC MAY MONITOR THE MEETING BY ACCESSING THE REMOTE MEETING LINK ON THE CITY WEBSITE
<https://bemidjimn.portal.civicclerk.com/>



SANFORD CENTER



Sanford Center

FOR THE MONTH ENDING NOVEMBER 30, 2025

DISTRIBUTED NOVEMBER 25, 2025

Prepared by: Trevor Johnson
Director of Finance, The Sanford Center

Distribution List:

Felix Mussenden, EVP, Legends Global
Jeffrey Wong, SVP Finance, Legends Global
Leonard Bonacci, SVP, Legends Global
John Drum, RVP, Legends Global
Stephanie Dorsey, Regional Director of Finance, Legends Global
Bobby Anderson, General Manager, The Sanford Center
Amanda Slanovec, Director of Venue Finance, Legends Global

LEGENDS GLOBAL ARENA MANAGEMENT - The Sanford Center

The Sanford Center

Nov-25

Financial Statements

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Legends Global Management LLC

The Sanford Center – Bemidji, Minnesota

For the month of November 2025, The Sanford Center was filled with hockey games and events. This month's activity concluded the Sanford Center closing its book with a net operating income of \$58,142. This result is \$43,772 ahead of what was budgeted for November. Based on the November forecast we are still on track to close the year with a NOL of \$614,769.

The variance between November's budget and November's actuals is the result of direct event income outperforming budget, and indirect expenses falling in line with the budget. With these points, the Sanford Center is behind budget by (\$120,196) year to date through November.

Coming up in December we have our annual Rock and Roll Christmas Spectacular, and the anticipated World Juniors Hockey games. In January we have various hockey games and the Harlem Globetrotters on January 3rd. In addition, we are launching our first annual 218 sports showcase of events in January and February. These events will include both men's and women's hockey as well as both men's and women's basketball. We are looking forward to hosting this event as well as watching the various sporting events that will take place during January and February.

A recap of events for the month of November:

- Bemidji Youth Hockey
- Bemidji Figure Skating
- Rotary
- BSU VS ST Thomas
- BSU VS Lake Superior State
- BSU VS SCS
- BSU VS Northern Michigan
- BSU VS UND
- West Fraser Training
- EON Inc Holiday Party
- Rubys Pantry
- MSHSL
- ~~Nymore~~ Hockey League
- AOG Ice Rental

The current rolling forecast as of November projects a net operating loss of (\$614,769) for FY2025; We do not anticipate the forecasted loss increasing through the end of the year. Again, this projected loss is the result of a few different components, but the two main ones are as follows; an increase in general liability insurance (55k) and moving the property insurance to above the line (90k). Without these items we would have beat our 2025 submitted budget by 24k.

	Current Month Actual	Current Month Budget	Current Month Act vs Budget	Year to Date Actual	Year to Date Budget	Year to Date Act vs Budget	YTD Prior Year
EVENT INCOME							
Direct Event Income							
Rental Income	83,972	86,005	(2,033)	429,247	514,933	(85,686)	468,732
Service Revenue	100,134	112,128	(11,994)	738,336	1,206,331	(467,995)	853,555
Service Expenses	(49,940)	(75,716)	25,776	(441,866)	(890,763)	448,897	(749,343)
Total Direct Event Income	134,166	122,417	11,749	725,717	830,501	(104,784)	572,944
Ancillary Income							
F & B Concessions	45,765	71,892	(26,127)	201,818	322,338	(120,520)	402,745
F & B Catering	21,311	37,753	(16,442)	366,848	549,347	(182,499)	263,778
Novelty Sales	0	0	0	4,728	16,550	(11,822)	12,157
Promoter Share	0	0	0	0	0	0	0
Promoter Share	0	0	0	0	0	0	0
Booth Cleaning Wages	0	0	0	0	0	0	0
Other Ancillary Sales	0	0	0	0	0	0	0
Total Ancillary Income	67,076	109,645	(42,569)	573,394	888,235	(314,841)	678,680
Other Event Income							
Ot Event Related	0	0	0	0	0	0	0
Suite Sales	0	0	0	24,356	26,852	(2,496)	57,736
Club Seat Tickets	0	0	0	1,421	2,533	(1,112)	11,326
Ad Income	0	0	0	0	0	0	0
Ticket Rebates	12,200	0	12,200	40,104	23,080	17,024	83,165
Facility Fees	31,885	5,670	26,215	113,356	77,962	35,394	99,261
Total Other Event Income	44,085	5,670	38,415	179,237	130,427	48,810	251,488
Total Event Income	245,327	237,732	7,595	1,478,348	1,849,163	(370,815)	1,503,112
OTHER OPERATING INCOME							
Luxury Suite Premiums	10,667	9,216	1,451	29,010	18,432	10,578	8,571
Suite Service Premium	6,298	1,266	5,032	10,377	2,532	7,845	7,447
Advertising & Sponsorship	25,477	32,006	(6,529)	256,926	352,066	(95,140)	208,780
Sanford Naming Rights	16,667	16,667	0	183,333	183,337	(4)	183,333
Coke Mktg Sponsorship	0	0	0	0	0	0	10,000
Ice Rental Revenue	0	0	0	0	0	0	0
Interest & Other Income	1,807	0	1,807	16,173	3	16,170	26,157
Total Oth. Operating Income	60,916	59,155	1,761	495,819	556,370	(60,551)	444,288
Adjusted Gross Income	306,243	296,887	9,356	1,974,167	2,405,533	(431,366)	1,947,400
INDIRECT EXPENSES							
Salaries & Wages	99,306	114,096	(14,790)	1,134,099	1,255,056	(120,957)	1,044,285
Payroll Taxes & Benefits	42,106	38,877	3,229	323,035	427,647	(104,612)	340,846
Net Salaries and Benefits	141,412	152,973	(11,561)	1,457,134	1,682,703	(225,569)	1,385,131
Contracted Services	0	0	0	0	0	0	0
General and Administrative	18,462	21,560	(3,098)	194,889	241,060	(46,171)	226,333
Operating	12,635	13,510	(875)	105,322	89,810	15,512	119,552
Repairs & Maintenance	1,683	2,583	(900)	26,043	30,747	(4,704)	52,121
Operational Supplies	3,880	9,208	(5,328)	72,838	109,288	(36,450)	48,538
Insurance	15,818	13,374	2,444	114,450	147,114	(32,664)	56,978
Utilities	43,602	58,700	(15,098)	395,553	408,200	(12,647)	401,633
ASM Management Fees	10,609	10,609	0	116,699	116,699	0	113,300
Other Mgmt Fees	0	0	0	0	0	0	0
Other	0	0	0	0	0	0	625
Total Indirect Expenses	248,101	282,517	(34,416)	2,482,928	2,825,621	(342,693)	2,404,211
Net Income (Loss)	\$ 58,142	\$ 14,370	\$ 43,772	(\$ 508,761)	(\$ 420,088)	(88,673)	(\$ 456,811)
Non-Operating Income							
City of Bemidji Subsidy	0	0	0	350,000	0	350,000	442,558
Property Insurance	0	0	0	(38,566)	-	(38,566)	(82,954)
Adjusted Net Income (Loss)	\$ 58,142	\$ 14,370	\$ 43,772	(\$ 197,327)	(\$ 420,088)	222,761	(\$ 97,207)

ASSETS

Current Assets

Cash	\$	963,870
Accounts Receivable		200,577
Prepaid Assets		193,368
Inventory		<u>69,170</u>

Total Current Assets 1,426,985

Fixed Assets

Building		28,681
Machinery & Equipment		49,088
Acc. Depreciation		<u>(51,856)</u>

Total Fixed Assets 25,913

Other Assets

Other Assets		0
Deposits		<u>0</u>

Total Other Assets 0

Total Assets \$ 1,452,898

LIABILITIES AND EQUITY

Current Liabilities

Accounts Payable	\$	255,704
Working Capital Loan		350,000
Accrued Expenses		75,196
Deferred Income		594,004
Advance Ticket Sales/Deposits		228,682
Other Current Liabilities		<u>0</u>

Total Current Liabilities 1,503,586

Equity

Net Funds Received		0
Retained Earnings		146,640
Net Income (Loss)		<u>(197,328)</u>

Total Equity (50,688)

Total Liabilities & Equity \$ 1,452,898

The Sanford Center
2025
Rolling Forecast

	Year to Date Actual Thru November	Projected December Thru Dec 2025	Rolling Forecast Fiscal YE Dec 2025	Budget Fiscal Year Ending 12/31/2025	Variance Positive / (Negative)	Percentage Change Increase (Decrease)	Prior Year Actual Fiscal YE 12/31/2024	Variance Positive / (Negative)	Percentage Change Increase (Decrease)
Event Income									
Direct Event Income									
Rental Income	429,247	67,020	496,267	541,183	(44,916)	-8.30%	522,224	(25,957)	-4.97%
Service Income	738,336	42,626	780,962	1,076,938	(295,976)	-27.48%	908,408	(127,446)	-14.03%
Service Expenses	(441,866)	(67,334)	(509,200)	(948,124)	438,924	-46.29%	(806,057)	296,857	-36.83%
Total Direct Event Income	725,717	42,312	768,029	669,997	98,032	14.63%	624,575	143,454	22.97%
Ancillary Income									
F & B Concessions	201,818	6,335	208,153	356,336	(148,183)	-41.59%	438,743	(230,590)	-43.23%
F & B Catering	366,848	91,861	458,709	797,794	(339,085)	-42.50%	279,329	179,380	55.24%
Novelty Sales	4,728	-	4,728	16,550	(11,822)	-71.43%	12,157	(7,429)	-64.57%
Total Ancillary Income	573,394	98,196	671,590	1,170,680	(499,090)	-42.63%	730,229	(58,639)	-8.03%
Other Event Income									
Luxury Box Ticket Sales	24,356	-	24,356	7,500	16,856	224.75%	68,178	(43,822)	-64.28%
Club Seat Ticket Sales	1,421	-	1,421	-	1,421	0.00%	12,241	(10,820)	-88.39%
Event Advertising Income	-	14,750	14,750	-	14,750	0.00%	-	14,750	0.00%
Ticket Rebates (Per Event)	40,104	2,250	42,354	23,080	19,274	83.51%	132,580	(90,226)	-93.70%
Facility Fees	113,356	8,900	122,256	101,277	20,979	20.71%	192,833	(70,577)	-40.74%
Total Other Event Income	179,237	25,900	205,137	131,857	73,280	55.58%	405,832	(200,695)	-49.45%
Total Event Income	1,478,348	166,408	1,644,756	1,972,534	(327,778)	-16.62%	1,760,636	(115,880)	-6.58%
Other Operating Income	495,819	53,151	548,970	637,403	(88,433)	-13.87%	490,830	58,140	11.85%
Adjusted Gross Income	1,974,167	219,559	2,193,726	2,609,937	(416,211)	-15.95%	2,251,466	(57,740)	-2.56%
Operating Expenses									
Employee Salaries and Wages	1,134,099	105,842	1,239,941	1,369,148	(129,207)	-9.44%	1,144,135	95,806	-8.07%
Benefits	323,035	36,800	359,835	466,519	(106,684)	-22.87%	371,020	(11,185)	5.11%
Net Employee Wages and Benefits	1,457,134	142,642	1,599,776	1,835,667	(235,891)	-12.85%	1,515,155	84,621	-4.84%
General and Administrative	194,889	21,550	216,439	262,610	(46,171)	-17.58%	241,689	(25,250)	14.15%
Operations	105,322	11,564	116,886	80,100	36,786	45.93%	127,734	(10,848)	14.44%
Repair & Maintenance	26,043	3,413	29,456	55,434	(25,978)	-46.86%	55,572	(26,116)	35.60%
Supplies	72,838	9,212	82,050	118,500	(36,450)	-30.76%	49,064	32,986	-84.87%
Insurance	114,450	70,377	184,827	160,491	24,336	15.16%	60,996	123,831	-111.39%
Utilities	395,553	56,200	451,753	464,400	(12,647)	-2.72%	436,513	15,240	-3.70%
SMG Management Fees	116,699	10,609	127,308	127,308	-	0.00%	123,600	3,708	-3.00%
Less: Expenses Allocated	-	-	-	-	-	-	625	(625)	100.00%
Total Operating Expenses	2,482,928	325,567	2,808,495	3,104,510	(296,015)	11.72%	2,610,948	197,547	-4.97%
Net Income (Loss) From Operations	(508,761)	(106,008)	(614,769)	(494,573)	(120,196)	24.30%	(359,482)	(255,287)	71.02%
Other Income (Expenses)	311,434	-	311,434	-	(311,434)	-	-	311,434	0.00%
Net Income After Other Income (Expenses)	(197,327)	(106,008)	(303,335)	(494,573)	191,238	-38.67%	(359,482)	56,147	-15.62%

**The Sanford Center
Fiscal Year 2025
Operating Cash Flow Forecast**

Month Ending	November 11/30/2025	December 12/31/2025	January 1/31/2026	February 2/28/2026	March 3/31/2026
Beg Cash Flow (Non Ticketing/Unrestricted)	-	258,935.00	195,086.00	30,935.00	43,773.00
Beginning Bank Balance 11/24/2025	192,935.00				
F&B Revenue	7,000.00	104,067.00	120,000.00	77,000.00	55,000.00
Rent Revenue			-	35,000.00	61,000.00
Service Revenue			13,000.00	2,000.00	44,000.00
Ticketing Transer	127,000.00	150,000.00	25,000.00	120,000.00	80,000.00
A/R Collections	22,000.00	90,000.00	3,000.00	42,000.00	2,800.00
Total Inflows	348,935.00	344,067.00	161,000.00	276,000.00	242,800.00
Net Employee Wages and Benefits	-	(225,000.00)	(200,748.00)	(137,260.00)	(137,260.00)
BSU Settlement	-				
Uncashed AP Checks	(16,000.00)				
Unpaid AP	(74,000.00)				
General and Administrative Operations		(21,550.00)	(19,323.00)	(19,323.00)	(19,323.00)
Repair & Maintenance		(11,564.00)	(13,663.00)	(13,663.00)	(13,663.00)
Supplies		(3,413.00)	(11,005.00)	(8,504.00)	(8,504.00)
Insurance		(9,212.00)	(4,443.00)	(4,443.00)	(4,443.00)
Utilities		(70,377.00)	(16,625.00)	(16,625.00)	(16,625.00)
SMG Management Fees		(56,200.00)	(48,417.00)	(52,417.00)	(41,717.00)
Other Cash Outflows		(10,600.00)	(10,927.00)	(10,927.00)	(10,927.00)
	(90,000.00)	(407,916.00)	(325,151.00)	(263,162.00)	(252,462.00)
Available Cash	258,935.00	195,086.00	30,935.00	43,773.00	34,111.00
Other Cash Inflow/Outflow					
Intercompany Payments					
Funding					
Ending Cash balance	258,935.00	195,086.00	30,935.00	43,773.00	34,111.00



BOARD/COMMISSION APPLICATION

General Objectives and Guidelines

The City Council invites all interested parties to become involved in city government. It is the Council's desire to engage full participation in the development and implementation of the policies of the City of Bemidji. The Boards and Commissions of the City of Bemidji are voluntary advisory bodies to the City Council, charged with the responsibility of researching, reviewing and making recommendations to the City Council. Completed applications can be mailed or dropped off at City Hall or by email at cityclerk@ci.bemidji.mn.us.

Personal Information

Full Name: Joe Gould Date: 11/24/25

Home Address: [REDACTED]

Phone (C): [REDACTED] Phone (H): [REDACTED]

Email Address: [REDACTED]

Please select the Board/Commission you are applying for (additional information attached):

- | | |
|---|--|
| <input type="checkbox"/> City Library Board | <input type="checkbox"/> Heritage Preservation Commission |
| <input type="checkbox"/> Merit Hearing Board | <input type="checkbox"/> Housing & Redevelopment Authority |
| <input type="checkbox"/> Parks & Recreation Commission | <input type="checkbox"/> Housing Appeals Board |
| <input type="checkbox"/> City Planning & Zoning Commission | <input type="checkbox"/> Public Arts Commission |
| <input type="checkbox"/> South Shore Design Review Committee | <input type="checkbox"/> City Charter Commission |
| <input checked="" type="checkbox"/> Sanford Center Advisory Board | <input type="checkbox"/> Sustainability Commission |
| <input type="checkbox"/> Community and Police Advisory Board | <input checked="" type="checkbox"/> Other: Sanford Center Finance Subcommittee |

Please provide a statement as to why you are interested in serving on this board or commission (additional information attached):

I am interested in serving on the Sanford Center Advisory Committee's Finance Subcommittee because I see the Sanford Center as a key regional asset for economic development, quality of life, and community identity. As both a citizen and a county commissioner, I have a strong interest in ensuring that public resources are used responsibly, transparently, and in ways that maximize community benefit. Serving on the finance subcommittee would allow me to bring my experience with public budgets, intergovernmental collaboration, and long-term planning to help the City and the management team make sound financial decisions that keep the Sanford Center stable, accessible, and thriving. I am especially interested in working together to strengthen event revenue, reduce the burden on taxpayers, and support a sustainable model that benefits Bemidji residents, surrounding townships, and the broader region.

Please provide a description of professional, civic or community activities which are relevant in qualifying to serve on this board or commission (additional information attached):

I am a high school social studies teacher at Cass Lake-Bena Public Schools. I graduated from Greenway High School and Bemidji State University and hold two degrees, including a masters in public administration. Before teaching full-time, I was a legislative staff member at the Minnesota House of Representatives for the Education Finance Committee where I worked on many issues facing greater Minnesota, including lobbying for rural school districts and afterschool programs. I have been a City Council Member in La Prairie, MN, volunteered on several political campaigns, and served on the Greater Bemidji Area Joint Planning Commission. I served on the Bemidji Area Boys and Girls Club Board of Directors. I have been a Bemidji resident for twelve years. My wife Gwenia and I enjoy hunting, fishing, supporting BSU hockey as season ticket holders, and spending time with our cocker spaniel Coya.

Please provide your qualifying education and experience which are relevant in qualifying to serve on this board or commission (additional information attached):

Over 15 years in state and local government experience, including legislative staff, lobbying, serving on the LaPrairie City Council, Bemidji Area Joint Planning Commission, Boys and Girls Club Board, Bi-CAP Board, currently Beltrami County Board of Commissioners, and subcommittees of each related to policy and finance. Currently 7-12 Social Studies Teacher. BA in Economics Education & Political Science from BSU and Masters in Public Administration.

Please provide your availability to attend meetings and fulfill responsibilities to serve on this board or commission (additional information attached):

I do have multiple standing committee/board meetings that meeting regularly, but if the time works I am committed to attending and completing any work between meetings.

Please provide any references relevant in applying for this board or commission (optional):

██████████	Bemidji, MN	██████████
Name	Address	Phone
██████████	Bemidji, MN	██████████
Name	Address	Phone
██████████	Bemidji, MN	██████████
Name	Address	Phone

NOTE: This application is of public record. Public Service opportunities are offered by the City of Bemidji without regard to race, color, national origin, religion, disability, sex or sexual orientation.



BOARD/COMMISSION APPLICATION

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Personal Information

Full Name: Lisa Miller Date: 12/18/2025

Home Address: [REDACTED]

Phone (C): [REDACTED] Phone (H): [REDACTED]

Email Address: [REDACTED]

Please select the Board/Commission you are applying for (additional information attached):

- | | |
|---|--|
| <input type="checkbox"/> City Library Board | <input type="checkbox"/> Heritage Preservation Commission |
| <input type="checkbox"/> Merit Hearing Board | <input type="checkbox"/> Housing & Redevelopment Authority |
| <input type="checkbox"/> Parks & Recreation Commission | <input type="checkbox"/> Housing Appeals Board |
| <input type="checkbox"/> City Planning & Zoning Commission | <input type="checkbox"/> Public Arts Commission |
| <input type="checkbox"/> South Shore Design Review Committee | <input type="checkbox"/> City Charter Commission |
| <input checked="" type="checkbox"/> Sanford Center Advisory Board | <input type="checkbox"/> Sustainability Commission |
| <input type="checkbox"/> Community and Police Advisory Board | <input type="checkbox"/> Other _____ |

Please provide a statement as to why you are interested in serving on this board or commission (additional information attached):

I am interested in serving on this advisory board from a professional capacity and from a community member perspective. I am the Chief Financial Officer for Sanford Health. I am hoping that my finance background might prove useful to the group as well as my insight and affiliation with Sanford. Additionally, as a community member I am very eager and interested to help insure that we have the Sanford Center as a center piece of activities available in our community for a long time to come.

Please provide a description of professional, civic or community activities which are relevant in qualifying to serve on this board or commission (additional information attached):

I have been a finance leader (in healthcare) for most of my 25+ career and am hopeful that my financial acumen may be beneficial to the board. Additionally, I am a senior leader at Sanford, which is the largest employer in our community and therefore can lend some insights into how we approach things or what we might be able to support in our community. Finally, I sit on another board within the school district and find it valuable to contribute to our community with giving of my time.

Please provide your qualifying education and experience which are relevant in qualifying to serve on this board or commission (additional information attached):

I have a bachelor of science degree in accounting and am a Certified Management Accountant. See above for experience.

Please provide your availability to attend meetings and fulfill responsibilities to serve on this board or commission (additional information attached):

I can make myself available at nearly all times (less major work events or vacations). Really no restrictions on my time

Please provide any references relevant in applying for this board or commission (optional):

██████████	██████████	██████████
Name	Address	Phone
██████████	██████████	██████████
Name	Address	Phone
██████████	██████████	██████████
Name	Address	Phone

NOTE: This application is of public record. Public Service opportunities are offered by the City of Bemidji without regard to race, color, national origin, religion, disability, sex or sexual orientation.



BOARD/COMMISSION APPLICATION

General Objectives and Guidelines

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Personal Information

Full Name: Kurt Knott Date: 12.18.2025

Home Address: [REDACTED]

Phone (C): [REDACTED] Phone (H): _____

Email Address: [REDACTED]

Please select the Board/Commission you are applying for (additional information attached):

- | | |
|---|--|
| <input type="checkbox"/> City Library Board | <input type="checkbox"/> Heritage Preservation Commission |
| <input type="checkbox"/> Merit Hearing Board | <input type="checkbox"/> Housing & Redevelopment Authority |
| <input type="checkbox"/> Parks & Recreation Commission | <input type="checkbox"/> Housing Appeals Board |
| <input type="checkbox"/> City Planning & Zoning Commission | <input type="checkbox"/> Public Arts Commission |
| <input type="checkbox"/> South Shore Design Review Committee | <input type="checkbox"/> City Charter Commission |
| <input checked="" type="checkbox"/> Sanford Center Advisory Board - financial committee | <input type="checkbox"/> Sustainability Commission |
| <input type="checkbox"/> Community and Police Advisory Board | <input type="checkbox"/> Other _____ |

Please provide a statement as to why you are interested in serving on this board or commission (additional information attached):

I have been in the Bemidji Area since attending Bemidji State University from [REDACTED]. While attending college, I also played division 1 hockey for Bemidji State University. Durring that time, I fell in love with the Bemidji area and decided to make it home. Since then, I have worked in Bemidji as a commerical loan officer for 20+ years and have built numerous relationships. I have seen many changes in our community including the addition of the Sanford Center. I feel it is a vital piece to our community/culture and want to see it be successful. I am very familiar with the culture of Bemidji State University and the hockey program, 20+ years of experience in the financial industry and building relationships, and feel like I could provide value to the Sanford Center Advisory Board.

Please provide a description of professional, civic or community activities which are relevant in qualifying to serve on this board or commission (additional information attached):

I have an extensive background in the finance industry having worked as a commercial loan officer from 2005-2019, Market President from 2019-2025, and currently a commercial loan officer with First National Bank Bemidji.
I have also served on numerous boards and non-profits that include but are not limited to Ducks Unlimited, United Way Investment Cabinet, Headwaters Regional Finance Corporation, Greater Bemidji Loan Committee, Bemidji Area Chamber of Commerce, Bemidji Youth Hockey Association Hockey Development Committee, 15+ years as a volunteer hockey coach, Bemidji Development Corporation, Bemidji High School bass fishin team treasurer, and most recently joined the Bemidji Community Food Shelf board. I take pride in volunteering and giving back to our community.

Please provide your qualifying education and experience which are relevant in qualifying to serve on this board or commission (additional information attached):

I graduated from Bemidji State University with a degree in Business Management. I played hockey for Bemidji State University while attending college. I have been a commercial loan officer for 20+ years in this community. I have served on numerous boards and non-profits and spend many hours each year volunteering and giving back to the community.

Please provide your availability to attend meetings and fulfill responsibilities to serve on this board or commission (additional information attached):

My expectations are to be involved and participate in all meetings and functions.

Please provide any references relevant in applying for this board or commission (optional):

Name	Address	Phone

NOTE: This application is of public record. Public Service opportunities are offered by the City of Bemidji without regard to race, color, national origin, religion, disability, sex or sexual orientation.

The Sanford Center – Monthly Report

Prepared by John Drum – 1.21.26

- Upcoming Events:
 - MN Farm Bureau Conference – January 2026
 - 218 Sports Showcase: Basketball – February 12-14, 2026
 - Deuces Wild Dueling Pianos – February 21, 2026
 - Mason Brothers – March 2026
 - Gideons Annual Conference – April 2026
 - MinnCAP Conference – April 2026
 - Bemidji Outdoor Sports Show – April 2026
 - Minnesota State ASA/IT Conference – May 2026
 - The Princess Bride – Rescheduled for July 12, 2026
- Facility Update:
 - Many positive comments from Minnesota Sports & Events, USA Hockey and three teams we hosted during the IIHF World Junior Pre-Tournament Series. Local sponsorship assisted on the three event nights. Chuck-A-Puck, supporting the United Way Disaster Recovery Fund, Bemidji Youth Hockey Association, and the First City of Lights Foundation, sold out all three games. Local merchandise sales were strong with little remaining inventory.



- The second annual Rock & Roll Xmas Spectacular on December 14th doubled paid attendance in comparison to last year. Deuces Wild is set to return to The Sanford Center on February 21st, 2026 at 7:30 PM!
- Bemidji State hockey season continues at the Sanford Center. The January 2 men's game against Minnesota was another near sell-out crowd. The January 16 women's game against Minnesota saw a very strong attendance in connection with the 218 Hockey Showcase weekend.
- The Harlem Globetrotters returned to the Sanford Center on Saturday, January 3. It was a fun, family evening with a pre-event meet-and-greet with the Globetrotters and post-game autograph session. The Globetrotters narrowly defeated the Generals by a final score of 99-97!
- In January, 218 Sports Showcase featured both Men's and Women's Hockey on consecutive weekends. In addition to Bemidji State hockey games, there were Varsity high school games played at the Sanford Center and Junior Varsity High School games played at the Bemidji Community Arena. Looking ahead to February, the 218 Sports Basketball Showcase, presented by Sanford Health, will feature Bemidji State, the University of Jamestown, and Northern State University, along with ten high school games involving teams from Bemidji, Bagley, Cass Lake-Bena, Cloquet, Deer River, Duluth, Fosston, Grand Rapids, Hermantown, Kelliher-Northome, Mahnommen-Waubun, Pine River-Backus, and Walker-Hackensack-Akeley.



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- The Sanford Center hosted a part-time staff appreciation party on January 20. Current part-time employees and their family members were invited to enjoy a fun evening with food and beverages. There was an award ceremony to recognize their extra efforts and years of service to the Sanford Center and Bemidji community.

November Financial Update:

- The current rolling forecast as of November projects a net operating loss of (\$614,769) for FY2025; there is little change over October's forecast and is (\$120,196) behind FY2025's budget.
- We do not anticipate the forecasted loss increasing through the end of the year. Please note that there is a risk with the World Juniors event based on attendance.

A recap of events for the month of November:

- Bemidji Youth Hockey
- Bemidji Figure Skating
- Rotary
- BSU vs. St. Thomas
- BSU vs. Lake Superior State
- BSU vs. Saint Cloud State
- BSU vs. Northern Michigan
- BSU vs. North Dakota
- West Fraser Training
- EON Inc Holiday Party
- Rubys Pantry
- MSHSL
- Nymore Hockey League
- AOG Ice Rental